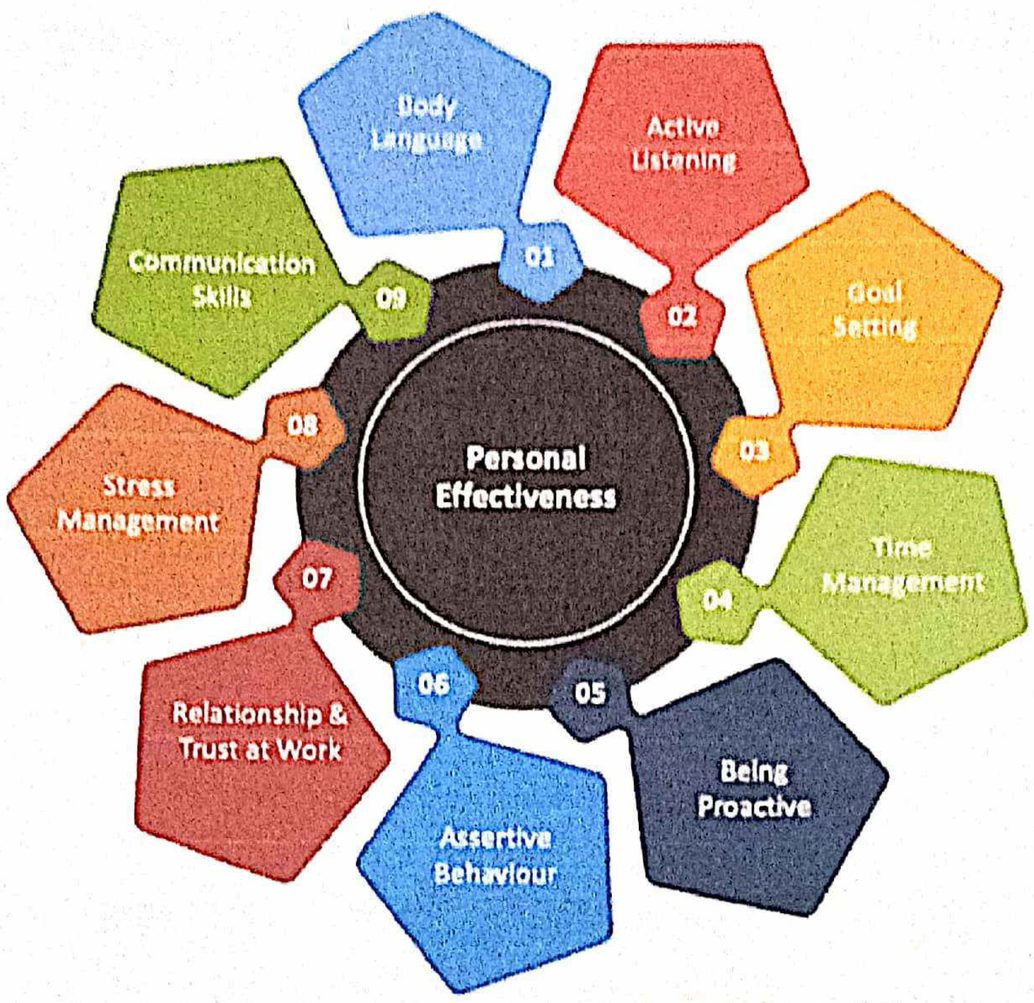
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"The cultivation of Human Value alone is Education"



PERSONAL EFFECTIVENESS PROGRAM

(VAC 02)

08 December 2024 to 4 February 2025

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Course Outline:

Module 1:

Personal values and universal human values
Understanding personal values – Instrumental (Roleach's) and Terminal – Personal value
Assessment
Understanding Universal human values – Universal brotherhood and peace – focus Group

Assessment
4 Sanskrit Sloka's for universal values
Quotes on brotherhood from the mother
Quotes on brotherhood from slam Bahai, Christianity, Sikhism, Jainism, Buddhism, Parsi, Zoroastrianism.

Module 2: Personal Effectiveness

Exploring Self – MBIT, JOHARI, SWOT (Psychometric Assessments) + Counselling + Reflecting Diary
Physical fitness and self-regulation outbound + debriefing + R.D
Meditation (Practice)
Reading Newspaper (Practice) & other books

Module 3: Developing Emotional Intelligence

Self-Awareness

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Self-Regulation
Social Awareness
Relationship Management

Evaluation:

- Discussion on Reflection Diary: 20 Marks
- Presentation on self-values using SWOT and other psychometric test: 20 marks
- Speech on Universal Human Values: 10 Marks
- Quiz Test (GK): 20 Marks
- Physical Test (out bound): 20 Marks
- Recitation (Sloka's): 10 Marks

ASTHA School of Management

261, Atala, Panchmukhi Vihar, Bhubaneswar – 75210
Odisha

asthaschoolmgm@gmail.com

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ASTHA School of Management
Bhubaneswar

Ref No: .....
Date: 1-12-24

NOTICE

It is hereby notified to all the students of 1st semester that Personal Effectiveness Program (VAC 02), is a compulsory course run by the institute. Therefore, it is mandatory for the students to attend VAC-02 classes as per the given timetable.

Prof. Dr. Sharmila Subramanian
Course Coordinator

Principal
Astha School Of Management

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ASTHA School of Management
Bhubaneswar

Ref No:.....
Date: 4-12-24

NOTICE

In furtherance to the previous notice on Personal Effectiveness Program (VAC 02), the students are required to follow the timetable mentioned below.

Batch – 1 Roll No. 1- 60 7.30am – 9.30am	Batch – 2 Roll No. 61- 120 5.00pm – 7.00pm	Batch – 3 Roll No. 121- 180 7.30am – 9.30am	Batch – 4 Roll No. 181- 253 5.00pm – 7.00pm
08/12/24	08/12/24	09/12/24	09/12/24
11/12/24	11/12/24	12/12/24	12/12/24
13/12/24	13/12/24	14/12/24	14/12/24
15/12/24	15/12/24	16/12/24	16/12/24
18/12/24	18/12/24	19/12/24	19/12/24
21/12/24	21/12/24	22/12/24	22/12/24
27/12/24	27/12/24	28/12/24	28/12/24
08/01/25	08/01/25	09/01/25	09/01/25
10/01/25	10/01/25	11/01/25	11/01/25
18/01/25	18/01/25	19/01/25	19/01/25
20/01/25	20/01/25	22/01/25	22/01/25
29/01/25	29/01/25	02/02/25	02/02/25
30/01/25	30/01/35	06/01/25	06/01/25
05/02/25	05/02/25	07/01/25	07/01/25
08/02/25	08/02/25	10/02/25	10/02/25

Venue: **Anandita**

Prof. Dr. Sharmila Subramanian
Course Coordinator

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ASTHA School of Management
Personal Effectiveness Program (VAC 02)
Date wise Attendance Sheet

Date: 8-12-24 Batch : 1 Duration : 2 hrs

Course Instructor : Priyanka Jena

Course Codinator :

Session Plan & Delivery :

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	A S Anil Kumar Das
2	2406284002	ABDUL SAMIM KHAN	Abdul Samim Khan
3	2406284003	ABHIMANYU NAYAK	Abhimanyu Nayak
4	2406284004	ABHINANDAN DAS	Abinash Das
5	2406284005	ABHINASH NAIK	Abhishek Behera
6	2406284006	ABHISEK BEHERA	Abhisek Behera
7	2406284007	ABHISEK MALLA	Abhisekh Malla
8	2406284008	ABHISEK NAYAK	Abinash Nayak
9	2406284009	ADARSHA PARIDA	Adarsha Parida
10	2406284010	ADITYA NARAYAN SUBUDHI	ADITYA NARAYAN SUBUDHI
11	2406284011	ADITYA NARAYANA PRUSTY	Aditya Narayan Prusty
12	2406284012	AKASH CHANDRA BARICK	Akash Chandra Barick
13	2406284013	AKASH KUMAR BARIK	Akash Kumar Barik
14	2406284014	ALOK KUMAR PATRA	Alok Ku Patra
15	2406284015	AMBIKA MISHRA	Ambika Mishra
16	2406284016	AMIT KUMAR MOHAPATRA	Amit Kumar Mohapatra
17	2406284017	AMIT RANJAN SAHOO	Amit Ranjan Mohapatra
18	2406284018	ANKITA PANIGRAHY	Ankita Panigrahy
19	2406284019	ANUP KUMAR DEO	Anup Kumar Deo
20	2406284020	ARITRA GUPTA	Aritra Gupta
21	2406284021	ARMITA BARIK	Armita Barik
22	2406284022	ARUNDHATI JENA	ARUNDHATI JENA
23	2406284023	ASHISH RATH	Ashish Rath
24	2406284024	ASHRIBAD PARIDA	Ashirbad Parida
25	2406284025	ASMITA KAR	Asmita Kar
26	2406284026	ASUTOSH PARIDA	Asutosh Parida
27	2406284027	AURO ASISH DAS	Auro Asish Das
28	2406284028	AYUSH PATTANAIK	AYUSH PATTANAIK
29	2406284029	B SANTOSH	B Santosh
30	2406284030	BARSA BEHERA	Barsha Behera
31	2406284031	BARSHARANI RAY	Barsharani ~~Behera~~ Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani Sankar Das

	406284033	BHAKTA RANJAN JENA	Bhakti Ranjan Jena
	2406284034	BIBHUTI BHOI	Bibhuti Bhoi
	2406284035	BIJAY KUMAR SAHOO	Bijay kumar Sahoo
36	2406284036	BIKASH BEHERA	L Bikash behera
37	2406284037	BISHNU PRASAD BEHERA	Bishnu Prasad behera
38	2406284038	BISWAJIT MAHAKUD	Biswajit mahakud
39	2406284039	BISWAPRAKASH BEHERA	Biswaprakash Behera
40	2406284040	BISWO RANJAN ROUT	Biswo Ranjan Rout
41	2406284041	BUSRA AZIM	Busra Azim
42	2406284042	CHAITANYA BEHERA	Chaitanya behera
43	2406284043	CHANDAN KUMAR SAHOO	Chandan Kumar Sahoo
44	2406284044	CHANDRA SEKHAR SAHOO	Chandra Sekhar Sahoo
45	2406284045	CHANDRAKANTA MOHAKUD	Chandrakanta Sahoo
46	2406284046	CHINMAYA ROUT	Chinmaya Rout
47	2406284047	CHIRANJIB PRADHAN	Chiranjibi Mahi
48	2406284048	CHIRANJIBI PANDA	CHIRANJIBI PANDA
49	2406284049	DASARATHA SAHOO	Dasaratha Sahoo
50	2406284050	DEBABRATA DAS	Debabrata das
51	2406284051	DEBASIS RANA	Debasis Rana
52	2406284052	DEBASMITA BEHERA	
53	2406284053	DEBENDRA SHIAL	Devendra Swain
54	2406284054	DEBI PRASAD SAHOO	Debi prasad Sahoo
55	2406284055	DEEPAK KUMAR PATI	Deepak Kumar pati
6	2406284056	DEEPANJALI SAHOO	Dipanjali Sahoo
7	2406284057	DIGVIJAY RATH	Digvijay Rath
8	2406284058	DIPIKA PATI	Dipika pati
	2406284059	DITIKRUSHNA MOHANTY	Ditikrushna Mohan
	2406284060	GANGADHAR BISWAL	Gangadhar Biswa

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ASTHA School of Management

Personal Effectiveness Program (VAC 02)

Date wise Attendance Sheet

e: 11-12-24 Batch : 2 Duration : 2 hrs

Course Instructor : Priyanka Jena

Course Codinator :

Session Plan & Delivery :

Sl. No.	Regd. No.	Name	Signature
1	2406284061	GEETANJALI SAHU	Geetanjali Sahu
2	2406284062	HAMSIRALLI SHA	Hansiralli Sha
3	2406284063	HEMANTA KUMAR GOND	Hemanta Kumar Gond
4	2406284064	HRISHIKESH MAZUMDAR	Hrishikesh Mazumder
5	2406284065	IRFAN AHEMAD KHAN	Irfan Ahmad Khan
6	2406284066	JANMEJAYA DAS	Janmejaya Das
7	2406284067	JAYANTA KUMAR SAHOO	Jayanta Kumar Sahoo
8	2406284068	JAYAPRAKASH PATI	Jayprakash Pati
9	2406284069	JITEN SAHU	Jiten Sahu
10	2406284070	JITENDRA RANA	Jitendra Rana
11	2406284071	JNANA RANJAN SWAIN	
12	2406284072	JYOTIRMAYEE SAHU	Jyotirmayee Sahu
13	2406284073	K SAI	K Sai
14	2406284074	KAMAL KIRAN PARIDA	
15	2406284075	KAMAL LOCHAN SETHI	Kamal Lochan Sethi
16	2406284076	KAMALAKANTA PARIDA	Kamalakanta Parida
17	2406284077	KEDAR SAHOO	Kedar Sahoo
18	2406284078	KIRTI RANJAN ROUT	Kirti Ranjan Rout
19	2406284079	KRUPASINDHU SHANKHUA	Krupasindhu Shankhua
20	2406284080	KUMAR JEEVAN DARSHAN DAS	
21	2406284081	LOPAMUDRA BEHERA	Lopamudra Behera
22	2406284082	LOPAMUDRA BEHERA	Lopamudra Behera
23	2406284083	LOVLIN NAYAK	Lovlin Nayak
24	2406284084	MADHUSMITA SETHI	Madhusmita Sethi
25	2406284085	MADHUSMITA SETHY	madhusmita sethy.
26	2406284086	MAMANJALI BISWAL	mamanjali Biswal
27	2406284087	MANARANJAN MISHRA	Manaranjan Mishra
28	2406284088	MANAS DAS	Manas Das
29	2406284089	MANASI PANDA	Manasi Panda
30	2406284090	MANIKA GOCHHAYAT	
31	2406284091	MANISHA PANDA	Manisha Pand

	2406284092	MANJUSHA PRIYADARSHINI DAS	Manjusha Priyadarshini Das
	2406284093	MANOJ KUMAR MALIK	Manoj kumar Malik
34	2406284094	MANOJA KUMAR LENKA	Manoj kumar Lenka
35	2406284095	MANORANJAN GOUDA	Manoranjan Gouda
36	2406284096	MD FARHAAN RAZA	menaka Bhoi
37	2406284097	MENAKA BHOI	Menaka bhoi
38	2406284098	MINAKETAN MOHAPATRA	minaketan mohapatra
39	2406284099	MIR NOORUL ISLAM	mir noorul Islam
40	2406284100	MIRASRITA SAHOO	mirasrita Sahoo
41	2406284101	MIRZA HAMZA RAZA	Mirza hamza Raza
42	2406284102	MOHAMAD MOHINUL ESLAM	mohamad mohinul Eslam
43	2406284103	MONALISA SAHOO	Monalisha Sahoo
44	2406284104	MUKESH BHADRA	mukesh Bhadra
45	2406284105	MURSHID KHAN	murshid khan.
46	2406284106	NEHA KHAN	Neha khan
47	2406284107	NIBEDITA MOHAPATRA	Nibedita mohapatra
48	2406284108	NIBEDITA MUDULI	
49	2406284109	NIHARIKA DAS	Nihanika Das
50	2406284110	NIRANJAN BEHERA	
51	2406284111	NISHITA NANDA	Nishita Nanda
52	2406284112	NISITA DASH	Nisita Dash
53	2406284113	OMM PRAKASH SAHOO	
54	2406284114	OMM PURNAM MOHANTY	Omm Purnam mohanty
55	2406284115	POOJA PRADHAN	Pooja Pradhan
56	2406284116	PRADIP PANDA	
57	2406284117	PRAGYAN PRAKASH BEHERA	pragyan prakash Behera
58	2406284118	PRAKASH KUMAR NAYAK	PRakash kumar Nayak
59	2406284119	PRAKASH MALLICK	prakash mallick.
60	2406284120	PRANAMYA TRIPATHY	

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ASTHA School of Management

Personal Effectiveness Program (VAC 02)

Date wise Attendance Sheet

Date: 14-12-24 Batch : 3 Duration : 2 hrs

Course Instructor : Priyanka Jena

Course Codinator :

Session Plan & Delivery :

Sl. No.	Regd. No.	Name	Signature
1	2406284121	PRASAD BEHERA	Prasad Behera
2	2406284122	PRASANJIT BARIK	Prasanjit Barik
3	2406284123	PRATIKSHYA ACHARYA	Pratikshya Acharya
4	2406284124	PRATYASHA PRIYADARSHINEE SAHOO	pratyasha priyadarshini Sahoo
5	2406284125	PRAVAKAR NATH	Pravakar Nath
6	2406284126	PRAVAT KUMAR DAS	Pravat Kumar Das
7	2406284127	PRITIRANJAN MOHAPATRA	Pritiranjan mohapatra
8	2406284128	PRIYABRATA MALLICK	Priyabrata Mallick
9	2406284129	PRIYABRATA PATRA	Priyabrata Patra
10	2406284130	PRIYABRATA TRIPATHY	Priyabrata Tripathy
11	2406284131	PRIYADEBA BEHERA	Priyadeba Behera
12	2406284132	PRIYANKA KHATUA	Priyanka Khatua
13	2406284133	PRIYANKA PRIYADARSHANI PANDA	Priyanka Priyadarsini Panda
14	2406284134	PRIYANKA PRIYADARSHINI PARIDA	priyanka priyadarsini Parida
15	2406284135	PUJARANI SWAIN	Pujarani Swain
16	2406284136	PURNIMA PRIYADARSHANI SAMAL	Purnima Priyadarshini Samal
17	2406284137	RAI DUTTA	Rai Dutta
18	2406284138	RAJA KUMAR SAMAL	Raja Kumar Samal
19	2406284139	RAJALAXMI PATRA	Rajalaxmi Patra
20	2406284140	RAJASHREE PANDA	Rajashree Panda
21	2406284141	RAJAT KUMAR MAHALI	Rajat Kumar Mahali
22	2406284142	RAJESH ANDIA	Rajesh Andia
23	2406284143	RAJESH BEHERA	Rajesh Behera
24	2406284144	RAJESH DAS	Rajesh Das
25	2406284145	RAJESH GOUDA	Rajesh Gouda
26	2406284146	RAJESH KUMAR MALIK	Rajesh Kumar Malik
27	2406284147	RAJESH KUMAR NAYAK	Rajesh Kumar Nayak
28	2406284148	RAJESH NAYAK	Rakesh Nayak
29	2406284149	RAKESH KUMAR SAHOO	Rakesh Kumar Sahoo
30	2406284150	RAKESH NAYAK	Rakesh Nayak
31	2406284151	RASHMI RANJAN SAHOO	Rashmi Ranjan Sahoo
32	2406284152	RASHMI RANJAN SAHOO	Rashmi Ranjan Sahoo

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	2406284153	RASMI RANJAN PARIDA	Rasmi Ranjan Parida
34	2406284154	RASMITA MAHARANA	Rasmita Maharana
35	2406284155	RESHMA PARWEEN	Reshma Parveen
36	2406284156	RINKU BISOI	Rinku Bisoi
37	2406284157	RITIK DAS	Ritik Das
38	2406284158	RUPALI PRUSTY	Rupali Prusty
39	2406284159	RUTUPRIYA BEHERA	Rutupriya Behera
40	2406284160	SABARNI DAS	Sabarni Das
41	2406284161	SADHAN KUMAR PANDA	Sadhan Kumar Panda
42	2406284162	SAHANAWAZ ALI KHAN	Sahanawaz Ali Khan
43	2406284163	SAISMRUTI MALLIK	Saismruti Mallik
44	2406284164	SAMBIT DAS	Sambit Das
45	2406284165	SAMEER PATRA	Samir Kumar Mahala
46	2406284166	SAMIR KUMAR MAHALA	Samir Kumar Mahala
47	2406284167	SAMIR MISHRA	Samir Mishra
48	2406284168	SANGRAM PARIDA	Sangram Parida
49	2406284169	SANGRAM PRUSTY	SANGRAM PRUSTY
50	2406284170	SANGRAMKESHARI SETHI	Sangramkeshari Sethi
51	2406284171	SANJIB KUMAR BHATTA	Sanjib Kumar Bhatta
52	2406284172	SANJIBANEE SAHU	Sanjibanee Sahu
53	2406284173	SANTANU KUMAR SUBUDHI	Santanu Kumar Subudhi
54	2406284174	SANTOSH KUMAR BEHERA	Santosh Kumar Behera
55	2406284175	SARITA PATRA	Sarita Patra
56	2406284176	SAROJ KUMAR BEHERA	Saroj Kumar Behera
57	2406284177	SASHIKANT SAHOO	Sashikanta Sahoo
58	2406284178	SASMITA KUMARI MISHRA	Sasmita Kumari Mishra
59	2406284179	SASWATI MOHAPATRA	Saswati Mohapatra
60	2406284180	SASWATI RATHA	Saraswati Ratha

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ASTHA School of Management
Personal Effectiveness Program (VAC 02)
Date wise Attendance Sheet

Date: 16-12-24 Batch : 4

Course Instructor : Priyanka Jena Duration : 2 hrs

Course Codinator :

Session Plan & Delivery :

Sl. No.	Regd. No.	Name	Signature
1	2406284181	SATYA PRAKASH DAS	Satya Prakash das
2	2406284182	SATYABRAT SAHOO	Satyabrat Sahoo
3	2406284183	SATYAJIT BEHERA	Satyajit behera
4	2406284184	SATYAJIT GOCHHAYAT	Satyajit Gochhayat
5	2406284185	SATYAJIT ROUT	Satyajit Rout
6	2406284186	SATYAKAM SARANGI	satyakam sarangi
7	2406284187	SATYAPRAKASH SAHOO	satyaprakash sahoo
8	2406284188	SATYAPRIYA SAHOO	SatyaPriya Sahoo
9	2406284189	SHASHIKANTA ROUT	shashikant ROUT
10	2406284190	SHEAK ASHIF	Sheak Ashif
11	2406284191	SHRABANI MISHRA	Shrabani Mishra
12	2406284192	SHRESTHA PALIT	shrestha palit
13	2406284193	SHUBHAM SAINT	Shubham Saint
14	2406284194	SHUBHRA	Shubhra
15	2406284195	SHYAM SUNDAR KHILA	
16	2406284196	SIBA PRASAD CHOUDHURY	Siba prasad choudhury
17	2406284197	SIBANI BEHERA	Sibani behera
18	2406284198	SIDHARTHA KUMAR SETHI	Sidhartha kumar sethi
19	2406284199	SIDHARTHA SENAPATI	Sidhartha Senapati
20	2406284200	SIPRA PRADHAN	SIPRA PRADHAN
21	2406284201	SIPRA SUBHADARSANI JENA	sipra subhadarsani jena
22	2406284202	SK GULAM MARTOZA	SK Gulam Martoza
23	2406284203	SMITALI MISHRA	Smitali mishra
24	2406284204	SMRUTI PRIYA BALIARSINGH	Smruti priya baliarsingh
25	2406284205	SMRUTI RANJAN NAYAK	Smruti ranjan nayak
26	2406284206	SMRUTIRANJAN RANA	Smrutiranjan Rana
27	2406284207	SMRUTIREKHA MALLICK	Smrutirekha Mallick
28	2406284208	SMRUTIREKHA SAHOO	Smrutirekha Sahoo
29	2406284209	SNIGDHA PRIYADARSHANI SAHU	Snigdha priyadarshani sahu
30	2406284210	SOHANA PERWEEN	sohana perween
31	2406284211	SOMYARANJAN ROUT	Somyaranjan Rout
32	2406284212	SONALIKA PARIDA	Sonalika parida
33	2406284213	SOUMEN NAYAK	Soumen nayak

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	2406284214	SOUMYA RANJAN BEHERA	Soumya Ranjan Behera
	2406284215	SOUMYA RANJAN BHOI	Soumya Ranjan bhoi
36	2406284216	SOUMYA RANJAN PANDA	Soumya Ranjan Panda
37	2406284217	SOUMYA RANJAN PANIGRAHI	Soumya Ranjan Panigrahi
38	2406284218	SOUMYAJIT SAHU	Soumyajit Sahu
39	2406284219	SOUMYARANJAN SAHU	Soumyaranjan Sahu
40	2406284220	SUBHALAXMI BARIK	Subhalaxmi Barik
41	2406284221	SUBHALAXMI BISWAL	Subhalaxmi Biswal
42	2406284222	SUBHAM SAHOO	Subham Sahoo
43	2406284223	SUBHANARAYAN KAR	Subhanarayan Kar
44	2406284224	SUBHASHREE DAS	Subhashree Das
45	2406284225	SUBHASHREE SUBHADARSINI MOHANTY	Subhashree Subhadarsini Mohanty
46	2406284226	SUBHASMITA BEHERA	Subhasmita Behera
47	2406284227	SUBHASRITAM PADHI	Subhasritam Padhi
48	2406284228	SUBRART KUMAR DASH	Subrart Kumar Dash
49	2406284229	SUBRAT BISWAL	Subrat Biswal
50	2406284230	SUBRAT KUMAR MURMU	Subrat Kumar Murmu
51	2406284231	SUCHITRA PRADHAN	Suchitra Pradhan
52	2406284232	SUDHANSU BEHERA	Sudhansu Behera
53	2406284233	SUDHIR KUMAR SWAIN	Sudhir kumar Swain
54	2406284234	SUDIPTA DAS	Sudipta Das
55	2406284235	SULATA HEMBRAM	Sulata Hembram
56	2406284236	SULEKHA SWAIN	Sulekha Swain
57	2406284237	SUMEET SOURAV PRADHAN	Sumeet Sourav Pradhan
58	2406284238	SUNIL SAMAL	Sunil Samal
59	2406284239	SUPRIYO SAMAL	Supriyo Samal
60	2406284240	SUSANDHYA NARAYANI MOHANTY	Susandhya Narayani Mohanty
61	2406284241	SUSANTA KUMAR DAS	Susanta Kumar Das
62	2406284242	SUSHREE ANANYA DASH	Sushree Ananya Das
63	2406284243	SUSHREE SUBHASHREE SAHOO	Sushree Subhashree Sahoo
64	2406284244	SUSHREE SUPRITI DASH	Sushree Supriti Das
65	2406284245	SUSHREEJEETA LENKA	Sushreejeeta Lenka
66	2406284246	SUSIL RAJ SINGH	Susil Raj Singh
67	2406284247	SUVASRI SUBHASMITA SAHOO	Suvasri Subhasmita Sahoo
68	2406284248	SWAPNARANI MAHAPATRA	Swapnarani Mahapatra
69	2406284249	SWARAJ KUMAR KHAKHA	Swaraj kumar Khakha
70	2406284250	SWEETY MALLICK	Sweety Mallick
71	2406284251	TILOTTAMA MAJHI	Tilottama majhi
72	2406284252	TRUPTI PRANGYA SAHOO	Trupti Prangya Sahoo
73	2406284253	Y. RAMESH RAO	Y. Ramesh Rao

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ASTHA School of Management

Personal Effectiveness Program (VAC 02)

Date wise Attendance Sheet

Date: 27-12-24 Batch : 1 Duration : 2 hrs

Course Instructor : Priyanka Jena

Course Codinator :

Session Plan & Delivery :

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	A S Anil Kumar Das
2	2406284002	ABDUL SAMIM KHAN	Abdul Samim Khan
3	2406284003	ABHIMANYU NAYAK	Abhimanyu Nayak
4	2406284004	ABHINANDAN DAS	Abhinandan Das
5	2406284005	ABHINASH NAIK	Abhinash Naik
6	2406284006	ABHISEK BEHERA	Abisek Behera
7	2406284007	ABHISEK MALLA	Abhisek Malla
8	2406284008	ABHISEK NAYAK	Abhisek Nayak
9	2406284009	ADARSHA PARIDA	Adarsha Parida
10	2406284010	ADITYA NARAYAN SUBUDHI	Aditya Narayan Subudhi
11	2406284011	ADITYA NARAYANA PRUSTY	Aditya Narayana Prusty
12	2406284012	AKASH CHANDRA BARICK	Akash Chandra Barick
13	2406284013	AKASH KUMAR BARIK	Akash Kumar Barik
14	2406284014	ALOK KUMAR PATRA	Alok Kumar Patra
15	2406284015	AMBIKA MISHRA	Ambika Mishra
16	2406284016	AMIT KUMAR MOHAPATRA	Amit Kumar Mohapatra
17	2406284017	AMIT RANJAN SAHOO	Amit Ranjan Sahoo
18	2406284018	ANKITA PANIGRAHY	Ankita Panigrahy
19	2406284019	ANUP KUMAR DEO	ANUP KUMAR DEO
20	2406284020	ARITRA GUPTA	Aritra Gupta
21	2406284021	ARMITA BARIK	Armita Barik
22	2406284022	ARUNDHATI JENA	ARUNDHATI JENA
23	2406284023	ASHISH RATH	Ashish Rath
24	2406284024	ASHRIBAD PARIDA	Ashribad Parida
25	2406284025	ASMITA KAR	Asmita Kar
26	2406284026	ASUTOSH PARIDA	Asutosh Parida
27	2406284027	AURO ASISH DAS	AURO ASISH DAS.
28	2406284028	AYUSH PATTANAIK	Ayush Pattnaik
29	2406284029	B SANTOSH	B. Santosh
30	2406284030	BARSA BEHERA	Barsa Behera
31	2406284031	BARSHARANI RAY	Barsharani Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani Sankar Das

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	06284033	BHAKTA RANJAN JENA	Bhakti Ranjan Jena
	2406284034	BIBHUTI BHOI	Bibhuti Bhoi
	2406284035	BIJAY KUMAR SAHOO	Bijay Kumar Sahoo
36	2406284036	BIKASH BEHERA	Bikash Behera
37	2406284037	BISHNU PRASAD BEHERA	Bishnu prasad Behera
38	2406284038	BISWAJIT MAHAKUD	BISWAJIT MAHAKUD
39	2406284039	BISWAPRAKASH BEHERA	Biswaprakash behera
40	2406284040	BISWO RANJAN ROUT	BISWO Ranjan Rout
41	2406284041	BUSRA AZIM	Busra Azim
42	2406284042	CHAITANYA BEHERA	Chaitanya Behera
43	2406284043	CHANDAN KUMAR SAHOO	chandan kumar Sahoo
44	2406284044	CHANDRA SEKHAR SAHOO	Chandra Sekhar Sahoo
45	2406284045	CHANDRAKANTA MOHAKUD	chandrakanta mohakud
46	2406284046	CHINMAYA ROUT	chinmaya Rout
47	2406284047	CHIRANJIB PRADHAN	Chiranjib Pradhan
48	2406284048	CHIRANJIBI PANDA	Chiranjib Pradhan
49	2406284049	DASARATHA SAHOO	Dasaratha Sahoo
50	2406284050	DEBABRATA DAS	Debabrata Das
51	2406284051	DEBASIS RANA	Debasis Rana
52	2406284052	DEBASMITA BEHERA	Debasmita behera
53	2406284053	DEBENDRA SHIAL	Debendra SHIAL
54	2406284054	DEBI PRASAD SAHOO	Debi Prasad Sahoo
55	2406284055	DEEPAK KUMAR PATI	Deepak Kumar Pati
56	2406284056	DEEPANJALI SAHOO	Deepanjali Sahoo
57	2406284057	DIGVIJAY RATH	DIGVIJAY RATH
58	2406284058	DIPIKA PATI	Dipika Pati
59	2406284059	DITIKRUSHNA MOHANTY	Ditikrushna Mohanty
60	2406284060	GANGADHAR BISWAL	Gangadhar Biswal

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ASTHA School of Management

Personal Effectiveness Program (VAC 02)

Date wise Attendance Sheet

Date: 27-12-24 Batch : 2 Duration : 2 hrs

Course Instructor : Priyanka Jena

Course Codinator :

Session Plan & Delivery :

Sl. No.	Regd. No.	Name	Signature
1	2406284061	GEETANJALI SAHU	Geetanjali Sahu
2	2406284062	HAMSIRALLI SHA	Hamsiralli Sha
3	2406284063	HEMANTA KUMAR GOND	Hemanta Kumar Gond.
4	2406284064	HRISHIKESH MAZUMDAR	Hrishikesh Mazumdar
5	2406284065	IRFAN AHEMAD KHAN	Irfan Ahemad Khan
6	2406284066	JANMEJAYA DAS	Janmejaya Das
7	2406284067	JAYANTA KUMAR SAHOO	Jayanta Kumar Sahoo
8	2406284068	JAYAPRAKASH PATI	Jayaprakash Pati.
9	2406284069	JITEN SAHU	Jiten Sahu
10	2406284070	JITENDRA RANA	Jitendra Rana
11	2406284071	JNANA RANJAN SWAIN	Jnana Ranjan Swain
12	2406284072	JYOTIRMAYEE SAHU	Jyotirmayee Sahu
13	2406284073	K SAI	K Sai
14	2406284074	KAMAL KIRAN PARIDA	Kamal Kiran Parida
15	2406284075	KAMAL LOCHAN SETHI	Kamal Lochan Sethi
16	2406284076	KAMALAKANTA PARIDA	Kamalkanta Parida
17	2406284077	KEDAR SAHOO	Kedar Sahoo
18	2406284078	KIRTI RANJAN ROUT	Kirti Ranjan Rout.
19	2406284079	KRUPASINDHU SHANKHUA	Krupasindhu Shankhua
20	2406284080	KUMAR JEEVAN DARSHAN DAS	Kumar Jeevan Darshan Das
21	2406284081	LOPAMUDRA BEHERA	Lopamudra Behera
22	2406284082	LOPAMUDRA BEHERA	Lopamudra Behera
23	2406284083	LOVLIN NAYAK	Lovlin Nayak
24	2406284084	MADHUSMITA SETHI	Madhusmita Sethi
25	2406284085	MADHUSMITA SETHY	Madhusmita Sethy
26	2406284086	MAMANJALI BISWAL	Mamanjali Biswal
27	2406284087	MANARANJAN MISHRA	Manaranjan Mishra
28	2406284088	MANAS DAS	Manas Das
29	2406284089	MANASI PANDA	Mansi panda
30	2406284090	MANIKA GOCHHAYAT	Manika Gochhayat
31	2406284091	MANISHA PANDA	Manisha Panda

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	406284092	MANJUSHA PRIYADARSHINI DAS	Manjusha Priyadarshini Das
	2406284093	MANOJ KUMAR MALIK	Manoj Kumar Malik
34	2406284094	MANOJA KUMAR LENKA	Manoj KUMar Malik
35	2406284095	MANORANJAN GOUDA	Manoranjan Gouda
36	2406284096	MD FARHAAN RAZA	MD FARHAN RAZA.
37	2406284097	MENAKA BHOI	menaka Bhoi
38	2406284098	MINAKETAN MOHAPATRA	Minaketan Mohapatra
39	2406284099	MIR NOORUL ISLAM	mir Noorul Islam
40	2406284100	MIRASRITA SAHOO	Mirasrita Sahoo
41	2406284101	MIRZA HAMZA RAZA	Mirza Hamza Raza
42	2406284102	MOHAMAD MOHINUL ESLAM	Mohamad Mohinul Eslam
43	2406284103	MONALISA SAHOO	monalisa Sahoo
44	2406284104	MUKESH BHADRA	Mukesh Bhadra.
45	2406284105	MURSHID KHAN	Murshid Bhadra
46	2406284106	NEHA KHAN	Neha Khan.
47	2406284107	NIBEDITA MOHAPATRA	Nibedita Mohapatra
48	2406284108	NIBEDITA MUDULI	Nibedita muduli
49	2406284109	NIHARIKA DAS	Niharika Das
50	2406284110	NIRANJAN BEHERA	Niranjan Behera
51	2406284111	NISHITA NANDA	Nishita Nanda
52	2406284112	NISITA DASH	Nisita Dash
53	2406284113	OMM PRAKASH SAHOO	omm prakash Sahoo
54	2406284114	OMM PURNAM MOHANTY	omm Purnam Mohanty
55	2406284115	POOJA PRADHAN	Pooja Pradhan
56	2406284116	PRADIP PANDA	Pradip panda
57	2406284117	PRAGYAN PRAKASH BEHERA	Pragyan Prakash Behera
58	2406284118	PRAKASH KUMAR NAYAK	Prakash kumar Nayak
59	2406284119	PRAKASH MALLICK	PRAKASH mallick
60	2406284120	PRANAMYA TRIPATHY	Pranamya Tripathy.

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ASTHA School of Management
Personal Effectiveness Program (VAC 02)
Date wise Attendance Sheet

Date: 09-01-25 Batch : 3

Course Instructor : Priyanka Jena Duration : 2 hrs

Course Codinator :

Session Plan & Delivery :

Sl. No.	Regd. No.	Name	Signature
1	2406284121	PRASAD BEHERA	Prasad Behera
2	2406284122	PRASANJIT BARIK	Prasanjit Barik
3	2406284123	PRATIKSHYA ACHARYA	Pratikshya Acharya
4	2406284124	PRATYASHA PRIYADARSHINEE SAHOO	Pratyasha priyadarshinee Sahoo
5	2406284125	PRAVAKAR NATH	Pravakar nath
6	2406284126	PRAVAT KUMAR DAS	
7	2406284127	PRITIRANJAN MOHAPATRA	Pritiranjan mohapatra
8	2406284128	PRIYABRATA MALLICK	Priyabrata mallick
9	2406284129	PRIYABRATA PATRA	Priyabrata patra
10	2406284130	PRIYABRATA TRIPATHY	
11	2406284131	PRIYADEBA BEHERA	Priyadeba Behera
12	2406284132	PRIYANKA KHATUA	
13	2406284133	PRIYANKA PRIYADARSHANI PANDA	Priyanka priyadarshi Panda
14	2406284134	PRIYANKA PRIYADARSHINI PARIDA	
15	2406284135	PUJARANI SWAIN	Pujarani Swain
16	2406284136	PURNIMA PRIYADARSHANI SAMAL	
17	2406284137	RAI DUTTA	Rai Dutta
18	2406284138	RAJA KUMAR SAMAL	Raja Kumar Samal
19	2406284139	RAJALAXMI PATRA	Rajalaxmi patra
20	2406284140	RAJASHREE PANDA	Rajashree Panda
21	2406284141	RAJAT KUMAR MAHALI	
22	2406284142	RAJESH ANDIA	Rajesh Andia
23	2406284143	RAJESH BEHERA	
24	2406284144	RAJESH DAS	rajesh Das
25	2406284145	RAJESH GOUDA	Rajesh Gouda
26	2406284146	RAJESH KUMAR MALIK	
27	2406284147	RAJESH KUMAR NAYAK	Rajesh Kumar nayak
28	2406284148	RAJESH NAYAK	Rajesh nayak
29	2406284149	RAKESH KUMAR SAHOO	
30	2406284150	RAKESH NAYAK	Rakesh nayak
31	2406284151	RASHMI RANJAN SAHOO	Rashmi Ranjan Saho
32	2406284152	RASHMI RANJAN SAHOO	

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	2406284153	RASMI RANJAN PARIDA	
	2406284154	RASMITA MAHARANA	
35	2406284155	RESHMA PARWEEN	
36	2406284156	RINKU BISOI	Rinku Reshma Parveen
37	2406284157	RITIK DAS	
38	2406284158	RUPALI PRUSTY	Ritik Das
39	2406284159	RUTUPRIYA BEHERA	Rupali prusty
40	2406284160	SABARNI DAS	
41	2406284161	SADHAN KUMAR PANDA	Sadhan Kumar Panda
42	2406284162	SAHANAWAZ ALI KHAN	
43	2406284163	SAISMRUTI MALLIK	
44	2406284164	SAMBIT DAS	Sambit Das
45	2406284165	SAMEER PATRA	
46	2406284166	SAMIR KUMAR MAHALA	Samir kumar mahala
47	2406284167	SAMIR MISHRA	samir Mishra
48	2406284168	SANGRAM PARIDA	Sangram Parida
49	2406284169	SANGRAM PRUSTY	Sangram Prusty
50	2406284170	SANGRAMKESHARI SETHI	
51	2406284171	SANJIB KUMAR BHATTA	Sanjib kumar Bhatta
52	2406284172	SANJIBANEE SAHU	sanjibanee sahu
53	2406284173	SANTANU KUMAR SUBUDHI	santanu kumar subudhi
54	2406284174	SANTOSH KUMAR BEHERA	Santosh kumar behera
55	2406284175	SARITA PATRA	Sarita patra
56	2406284176	SAROJ KUMAR BEHERA	Saroj kuma behera
57	2406284177	SASHIKANT SAHOO	sashikant sahoo
58	2406284178	SASMITA KUMARI MISHRA	Sasmita kumari Mishra
59	2406284179	SASWATI MOHAPATRA	
60	2406284180	SASWATI RATHA	Saswati Ratha

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ASTHA School of Management

Personal Effectiveness Program (VAC 02)

Date wise Attendance Sheet

Date: 19-01-25 Batch : 4 Duration : 2 hrs

Course Instructor : Priyanka Jena

Course Codinator :

Session Plan & Delivery :

Sl. No.	Regd. No.	Name	Signature
1	2406284181	SATYA PRAKASH DAS	Satya Prakash Das
2	2406284182	SATYABRAT SAHOO	Satyabrat Sahoo
3	2406284183	SATYAJIT BEHERA	Satjajit. Behera
4	2406284184	SATYAJIT GOCHHAYAT	
5	2406284185	SATYAJIT ROUT	Satyajit Rout
6	2406284186	SATYAKAM SARANGI	Satyakam Sarangi
7	2406284187	SATYAPRAKASH SAHOO	satyaprakash sahoo
8	2406284188	SATYAPRIYA SAHOO	Satyapriya sahoo
9	2406284189	SHASHIKANTA ROUT	Shashikanta Rout
10	2406284190	SHEAK ASHIF	Sheak Ashif
11	2406284191	SHRABANI MISHRA	Shrabani Mishra
12	2406284192	SHRESTHA PALIT	Shrestha palit
13	2406284193	SHUBHAM SAINT	Shubham saint
14	2406284194	SHUBHRA	Shubhra
15	2406284195	SHYAM SUNDAR KHILA	Shyam Sundar Khila
16	2406284196	SIBA PRASAD CHOUDHURY	Siba prasad choudhury
17	2406284197	SIBANI BEHERA	Sibani Behera
18	2406284198	SIDHARTHA KUMAR SETHI	Sidhartha kumar Sethi
19	2406284199	SIDHARTHA SENAPATI	Sidhartha senapati
20	2406284200	SIPRA PRADHAN	Sipra pradhan
21	2406284201	SIPRA SUBHADARSANI JENA	Sipra Subhadrasani jena
22	2406284202	SK GULAM MARTOZA	SK Gulam Martoza
23	2406284203	SMITALI MISHRA	Smitali mishra
24	2406284204	SMRUTI PRIYA BALIARSINGH	Smruti Priya Baliarsingh
25	2406284205	SMRUTI RANJAN NAYAK	Smruti Ranjan Nayak
26	2406284206	SMRUTIRANJAN RANA	Smrutiranjan Rana
27	2406284207	SMRUTIREKHA MALLICK	Smrutirekha mallick
28	2406284208	SMRUTIREKHA SAHOO	Smrutirekha sahoo
29	2406284209	SNIGDHA PRIYADARSHANI SAHU	
30	2406284210	SOHANA PERWEEN	Sohana perween
31	2406284211	SOMYARANJAN ROUT	Somyaranjan Rout
32	2406284212	SONALIKA PARIDA	Sonalika panjaka
33	2406284213	SOUMEN NAYAK	Soumen Nayak

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	2406284214	SOUMYA RANJAN BEHERA	Soumya Ranjan Behera
35	2406284215	SOUMYA RANJAN BHOI	Soumya Ranjan Bhoi
36	2406284216	SOUMYA RANJAN PANDA	soumya ranjan panda
37	2406284217	SOUMYA RANJAN PANIGRAHI	
38	2406284218	SOUMYAJIT SAHU	Soumyajit Sahu
39	2406284219	SOUMYARANJAN SAHU	Soumyaranjan Sahu
40	2406284220	SUBHALAXMI BARIK	Subhalaxmi Barik
41	2406284221	SUBHALAXMI BISWAL	Subhalaxmi Biswal
42	2406284222	SUBHAM SAHOO	Subham Sahoo
43	2406284223	SUBHANARAYAN KAR	Subhanarayan Kar
44	2406284224	SUBHASHREE DAS	Subhashree Das
45	2406284225	SUBHASHREE SUBHADARSINI MOHANTY	
46	2406284226	SUBHASMITA BEHERA	Subhasmita Behera
47	2406284227	SUBHASRITAM PADHI	Subhasritam Padhi
48	2406284228	SUBRART KUMAR DASH	Subrat kumar Dash
49	2406284229	SUBRAT BISWAL	subrat biswal
50	2406284230	SUBRAT KUMAR MURMU	Subrat kumar murmu
51	2406284231	SUCHITRA PRADHAN	Suchitra Pradhan
52	2406284232	SUDHANSU BEHERA	Sudhansu behera
53	2406284233	SUDHIR KUMAR SWAIN	Sudhir Kumar Swain
54	2406284234	SUDIPTA DAS	Sudipta Das
55	2406284235	SULATA HEMBRAM	Sulata hembram
56	2406284236	SULEKHA SWAIN	Sulekha Swain
57	2406284237	SUMEET SOURAV PRADHAN	Sumeet Sourav pradhan
58	2406284238	SUNIL SAMAL	Sunil samal
59	2406284239	SUPRIYO SAMAL	Supriyo Samal
60	2406284240	SUSANDHYA NARAYANI MOHANTY	Susandhya Narayani Mohanty
61	2406284241	SUSANTA KUMAR DAS	Susanta Kumar Das
62	2406284242	SUSHREE ANANYA DASH	Sushree Ananya dash
63	2406284243	SUSHREE SUBHASHREE SAHOO	sushree subhashree sahoo
64	2406284244	SUSHREE SUPRITI DASH	Sushree Supriti Dash
65	2406284245	SUSHREEJEETA LENKA	Sushreejeeta Lenka
66	2406284246	SUSIL RAJ SINGH	Susil Raj Singh
67	2406284247	SUVASRI SUBHASMITA SAHOO	Suvasri subhasmita sahoo
68	2406284248	SWAPNARANI MAHAPATRA	Swapnarani Mahapatra
69	2406284249	SWARAJ KUMAR KHAKHA	Swaraj kumar khakha
70	2406284250	SWEETY MALLICK	Sweety mallick
71	2406284251	TILOTTAMA MAJHI	Tilottama majhi
72	2406284252	TRUPTI PRANGYA SAHOO	Trupti Prangya Sahoo
73	2406284253	Y. RAMESH RAO	Y. Ramesh Rao

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ASTHA School of Management

Personal Effectiveness Program (VAC 02)

Date wise Attendance Sheet

Date: 10-01-25 Batch : 1 Duration : 2 hrs

Course Instructor : Priyanka Jena

Course Codinator :

Session Plan & Delivery :

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	A S Anil kumar Das
2	2406284002	ABDUL SAMIM KHAN	ABDUL SAMIM KHAN
3	2406284003	ABHIMANYU NAYAK	Abhimanyu nayak
4	2406284004	ABHINANDAN DAS	ABHINandan das
5	2406284005	ABHINASH NAIK	Abhinash Naik
6	2406284006	ABHISEK BEHERA	Abisek Behera
7	2406284007	ABHISEK MALLA	Abhisek malla
8	2406284008	ABHISEK NAYAK	Abhisek Nayak
9	2406284009	ADARSHA PARIDA	Adarsha PARIDA
10	2406284010	ADITYA NARAYAN SUBUDHI	Aditya Narayan Subudhi
11	2406284011	ADITYA NARAYANA PRUSTY	ADITYA NARAYANA PRUSTY
12	2406284012	AKASH CHANDRA BARICK	Akash Chandra Barick
13	2406284013	AKASH KUMAR BARIK	Akash kumar Barik
14	2406284014	ALOK KUMAR PATRA	ALOK KUMAR PATRA
15	2406284015	AMBIKA MISHRA	Ambika Mishra
16	2406284016	AMIT KUMAR MOHAPATRA	Amit Kumar Mohapatra
17	2406284017	AMIT RANJAN SAHOO	Amit Ranjan Mohapatra
18	2406284018	ANKITA PANIGRAHY	Ankita panigrahy
19	2406284019	ANUP KUMAR DEO	ANUP kumar deo
20	2406284020	ARITRA GUPTA	Aritra Gupta
21	2406284021	ARMITA BARIK	Armita BARIK
22	2406284022	ARUNDHATI JENA	Arundhati Jena
23	2406284023	ASHISH RATH	Ashish Rath
24	2406284024	ASHRIBAD PARIDA	Ashribat Parida
25	2406284025	ASMITA KAR	ASmita KAR
26	2406284026	ASUTOSH PARIDA	Asutosh PArida
27	2406284027	AURO ASISH DAS	Auro Asish Das
28	2406284028	AYUSH PATTANAIK	Ayush Pattanaik
29	2406284029	B SANTOSH	B santosh
30	2406284030	BARSA BEHERA	Barsa Behera
31	2406284031	BARSHARANI RAY	Barsharani Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani sankar Das

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	2406284033	BHAKTA RANJAN JENA	Bhakta Ranjan Jena
	2406284034	BIBHUTI BHOI	Bibhuti Bhoi
35	2406284035	BIJAY KUMAR SAHOO	Bijay Kumar Sahoo
36	2406284036	BIKASH BEHERA	Bikash Behera
37	2406284037	BISHNU PRASAD BEHERA	Bishnu prasad behera
38	2406284038	BISWAJIT MAHAKUD	Biswajit mahakud
39	2406284039	BISWAPRAKASH BEHERA	Biswaprakash Behera
40	2406284040	BISWO RANJAN ROUT	Biswo Ranjan Rout
41	2406284041	BUSRA AZIM	Busra Azim
42	2406284042	CHAITANYA BEHERA	Chaitany Behera
43	2406284043	CHANDAN KUMAR SAHOO	chandan kumar sahoo
44	2406284044	CHANDRA SEKHAR SAHOO	chandra sekhar sahoo
45	2406284045	CHANDRAKANTA MOHAKUD	Chandrakanta Mohakud
46	2406284046	CHINMAYA ROUT	Chinmaya Rout
47	2406284047	CHIRANJIB PRADHAN	chiranjib pradhan
48	2406284048	CHIRANJIBI PANDA	chiranjibi Panda
49	2406284049	DASARATHA SAHOO	Dasaratha Sahoo
50	2406284050	DEBABRATA DAS	Debabrata Das
51	2406284051	DEBASIS RANA	Debasis Rana
52	2406284052	DEBASMITA BEHERA	Debasmita Behera
53	2406284053	DEBENDRA SHIAL	Debendra Shial
54	2406284054	DEBI PRASAD SAHOO	Debi prasad Sahoo
55	2406284055	DEEPAK KUMAR PATI	Deepak kumar Pati
56	2406284056	DEEPANJALI SAHOO	Deepanjali sahoo
57	2406284057	DIGVIJAY RATH	Digvijay Rath
58	2406284058	DIPIKA PATI	Dipika pati
59	2406284059	DITIKRUSHNA MOHANTY	Ditikrushna Mohanty
60	2406284060	GANGADHAR BISWAL	Gangadhar Biswal

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ASTHA School of Management

Personal Effectiveness Program (VAC 02)

Date wise Attendance Sheet

Date: 30-01-25 Batch : 2 Duration : 2 hrs

Course Instructor : Priyanka Jena

Course Codinator :

Session Plan & Delivery :

Sl. No.	Regd. No.	Name	Signature
1	2406284061	GEETANJALI SAHU	Geetanjali Sahu.
2	2406284062	HAMSIRALLI SHA	Hamsiralli Sha.
3	2406284063	HEMANTA KUMAR GOND	Hemanta Kumar Gond.
4	2406284064	HRISHIKESH MAZUMDAR	Hrishikesh mazumdar
5	2406284065	IRFAN AHEMAD KHAN	Irfan Ahemad Khan.
6	2406284066	JANMEJAYA DAS	Janmejaya Das.
7	2406284067	JAYANTA KUMAR SAHOO	Jayanta Kumar Sahoo.
8	2406284068	JAYAPRAKASH PATI	Jayprakash Pati
9	2406284069	JITEN SAHU	Jiten Sahu.
10	2406284070	JITENDRA RANA	Jitendra Rana.
11	2406284071	JNANA RANJAN SWAIN	Jnana Ranjan swain
12	2406284072	JYOTIRMAYEE SAHU	Jyotirmayee Sahu.
13	2406284073	K SAI	K Sai
14	2406284074	KAMAL KIRAN PARIDA	Kamal Kiran Parida.
15	2406284075	KAMAL LOCHAN SETHI	Kamal Lochan Sethi
16	2406284076	KAMALAKANTA PARIDA	Kamalkanta Parida.
17	2406284077	KEDAR SAHOO	Kedar Sahoo.
18	2406284078	KIRTI RANJAN ROUT	Kirti Ranjan Rout.
19	2406284079	KRUPASINDHU SHANKHUA	Krupasindhu Shankhua.
20	2406284080	KUMAR JEEVAN DARSHAN DAS	Kumar Jeevan Darshan Das
21	2406284081	LOPAMUDRA BEHERA	Lopamudra Behera.
22	2406284082	LOPAMUDRA BEHERA	Lopamudra Behera
23	2406284083	LOVLIN NAYAK	Lovlin nayak.
24	2406284084	MADHUSMITA SETHI	Madhusmita Sethi
25	2406284085	MADHUSMITA SETHY	Madhusmita Sethy.
26	2406284086	MAMANJALI BISWAL	mamanjali Biswal.
27	2406284087	MANARANJAN MISHRA	Manaranjan Mishra.
28	2406284088	MANAS DAS	Manas Das
29	2406284089	MANASI PANDA	manasi Panda.
30	2406284090	MANIKA GOCHHAYAT	Manika Gochhayat
31	2406284091	MANISHA PANDA	Manisha Panda.

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33	2406284092	MANJUSHA PRIYADARSHINI DAS	Manjusha Priyadarshini Das
34	2406284093	MANOJ KUMAR MALIK	Manoj Kumar Malik
35	2406284094	MANOJA KUMAR LENKA	Manoja Kumar Lenka
36	2406284095	MANORANJAN GOUDA	Manoranjan Gouda.
37	2406284096	MD FARHAAN RAZA	MD Farhaan Raza
38	2406284097	MENAKA BHOI	Menaka Bhoi
39	2406284098	MINAKETAN MOHAPATRA	Minaketan Mohapatra.
40	2406284099	MIR NOORUL ISLAM	Mir Noorul Islam
41	2406284100	MIRASRITA SAHOO	Mirasrita Sahoo
42	2406284101	MIRZA HAMZA RAZA	Mirza Hamza Raza
43	2406284102	MOHAMAD MOHINUL ESLAM	Mohamad Mohinul Eslam
44	2406284103	MONALISA SAHOO	Monalisa Sahoo.
45	2406284104	MUKESH BHADRA	mukesh Bhadra.
46	2406284105	MURSHID KHAN	Murshid Khan.
47	2406284106	NEHA KHAN	Neha Khan
48	2406284107	NIBEDITA MOHAPATRA	Nibedita Mohapatra.
49	2406284108	NIBEDITA MUDULI	Nibedita muduli
50	2406284109	NIHARIKA DAS	Niharika Das.
51	2406284110	NIRANJAN BEHERA	Niranjan Behera.
52	2406284111	NISHITA NANDA	Nishita Nanda
53	2406284112	NISITA DASH	Nisita Dash.
54	2406284113	OMM PRAKASH SAHOO	Omm Prakash Sahoo.
55	2406284114	OMM PURNAM MOHANTY	Omm Purnam Mohanty
56	2406284115	POOJA PRADHAN	Pooja Pradhan.
57	2406284116	PRADIP PANDA	Pradip Panda.
58	2406284117	PRAGYAN PRAKASH BEHERA	Pragyan Prakash Behera
59	2406284118	PRAKASH KUMAR NAYAK	Prakash Kumar nayak
60	2406284119	PRAKASH MALLICK	Prakash mallick
	2406284120	PRANAMYA TRIPATHY	Pranamya Tripathy

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ASTHA School of Management
Personal Effectiveness Program (VAC 02)
Date wise Attendance Sheet

Date: 02-02-25 Batch : 3

Course Instructor : Priyanka Jena Duration : 2 hrs

Course Codinator :

Session Plan & Delivery :

Sl. No.	Regd. No.	Name	Signature
1	2406284121	PRASAD BEHERA	Prasad Behera
2	2406284122	PRASANJIT BARIK	Prasanjit Barik
3	2406284123	PRATIKSHYA ACHARYA	Pratikshya Acharya
4	2406284124	PRATYASHA PRIYADARSHINEE SAHOO	Pravakar Nath
5	2406284125	PRAVAKAR NATH	Pravakar Nath
6	2406284126	PRAVAT KUMAR DAS	Pravat Kumar Das
7	2406284127	PRITIRANJAN MOHAPATRA	Pritiranjan mohapatra
8	2406284128	PRIYABRATA MALLICK	Priyabrata mallick
9	2406284129	PRIYABRATA PATRA	Priyabrata patra
10	2406284130	PRIYABRATA TRIPATHY	Priyabrata Tripathy
11	2406284131	PRIYADEBA BEHERA	priyadeba Behera
12	2406284132	PRIYANKA KHATUA	Priyanka Khatua
13	2406284133	PRIYANKA PRIYADARSHANI PANDA	priyanka priyadarshani Panda
14	2406284134	PRIYANKA PRIYADARSHINI PARIDA	priyanka priyadarshini parida
15	2406284135	PUJARANI SWAIN	Pujarani Swain
16	2406284136	PURNIMA PRIYADARSHANI SAMAL	Purnima Priyadarshani samal
17	2406284137	RAI DUTTA	Rai Dutta
18	2406284138	RAJA KUMAR SAMAL	Raja Kumar Samal
19	2406284139	RAJALAXMI PATRA	Rajalaxmi Patra
20	2406284140	RAJASHREE PANDA	Rajashree Panda
21	2406284141	RAJAT KUMAR MAHALI	Rajat Kumar Mahali
22	2406284142	RAJESH ANDIA	Rajesh Andia
23	2406284143	RAJESH BEHERA	Rajesh Behera
24	2406284144	RAJESH DAS	Rajesh Das
25	2406284145	RAJESH GOUDA	Rajesh Gouda
26	2406284146	RAJESH KUMAR MALIK	Rajesh Kumar Malik
27	2406284147	RAJESH KUMAR NAYAK	Rajesh Kumar Nayak
28	2406284148	RAJESH NAYAK	Rakesh Nayak
29	2406284149	RAKESH KUMAR SAHOO	Rakesh Kumar Sahoo
30	2406284150	RAKESH NAYAK	Rakesh Nayak
31	2406284151	RASHMI RANJAN SAHOO	Rashmi Ranjan Sahoo
32	2406284152	RASHMI RANJAN SAHOO	Rashmi Ranjan Sahoo

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34	2406284153	RASMI RANJAN PARIDA	Rasmi Ranjan Parida
35	2406284154	RASMITA MAHARANA	Rasmita Maharana
36	2406284155	RESHMA PARWEEN	Reshma Parween
37	2406284156	RINKU BISOI	Rinku Bisoi
38	2406284157	RITIK DAS	Ritik Das
39	2406284158	RUPALI PRUSTY	Rupali Prusty
40	2406284159	RUTUPRIYA BEHERA	Rutupriya Behera
41	2406284160	SABARNI DAS	Sabarni Das
42	2406284161	SADHAN KUMAR PANDA	Sadhan Kumar Panda
43	2406284162	SAHANAWAZ ALI KHAN	SAHANAwaz Ali Khan
44	2406284163	SAISMRUTI MALLIK	Saismruti Mallik
45	2406284164	SAMBIT DAS	Sambit Das
46	2406284165	SAMEER PATRA	Sameer Patra
47	2406284166	SAMIR KUMAR MAHALA	Samir Kumar Mahala
48	2406284167	SAMIR MISHRA	Amir Mishra
49	2406284168	SANGRAM PARIDA	SANGRAM PARIDA
50	2406284169	SANGRAM PRUSTY	Sangram Prusty
51	2406284170	SANGRAMKESHARI SETHI	SANGRAMKeshari Sethi
52	2406284171	SANJIB KUMAR BHATTA	Sanjib Kumar Bhatta
53	2406284172	SANJIBANEE SAHU	Sanjibani Sahu
54	2406284173	SANTANU KUMAR SUBUDHI	Santanu Kumar Subudhi
55	2406284175	SARITA PATRA	Santosh Kumar Behera
56	2406284176	SAROJ KUMAR BEHERA	Sarita Patra
57	2406284177	SASHIKANT SAHOO	Saroj Kumar Behera
58	2406284178	SASMITA KUMARI MISHRA	Sashikanta Sahoo
59	2406284179	SASWATI MOHAPATRA	Sasmita Kumari Mishra
60	2406284180	SASWATI RATHA	Saraswati Mohapatra

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ASTHA School of Management

Value Added Course

Course Coverage sheet: Personal Effectiveness Program (VAC 02)

Batch – 2024 - 2025

Batch – 1

Course Coordinator:

Sl. No.	Date	Time	Topic	Sign of Faculty
1	8-12-24	7.30Am-9.30	Introduction to Personal Values	P.Jes
2	11-12-24	7.30Am-9.30	Instrumental and terminal Values	P.Jes
3	13-12-24	7.30Am-9.30Am	Understanding Universal brotherhood & peace.	P.Jes
4	15-12-24	2hrs	focus group-1	P.Jes
5	18-12-24	7.30Am-9.30	focus group-11	P.Jes
6	21-12-24	7.30-9.30Am	Sanskrit slokas, Mothi's quotes	P.Jes
7	27-12-24	7.30-9.30Am	Quotes on brotherhood from diff religion.	P.Jes
8	08-01-25	7.30-9.30Am	Reflection diary study, YBIT test	P.Jes
9	10-01-25	7.30-9.30	Johari assesment	P.Jes
10	18-01-25	7.30-9.30Am	Physical fitness & learning stretchy exercises.	P.Jes
11	20-01-25	7.30-9.30Am	Outbound-1 activities	P.Jes
12	29-01-25	7.30-9.30Am	Meditation-benefits & practi	P.Jes
13	30-01-25	7.30-9.30Am	Outbound-11 aitivities	P.Jes
14	05-02-25	7.30-9.00Am	Developing EI-self awarness	P.Jes
15	08-02-25	7.30-9.00Am	EI social awarness & relation -ship mgt.	P.Jes

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ASTHA School of Management

Value Added Course

Course Coverage sheet: Personal Effectiveness Program (VAC 02)

Batch – 2024 - 2025

Batch - 2

Course Coordinator:

Sl. No.	Date	Time	Topic	Sign of Faculty
1	08-12-24	5.00-7 Pm	Introduction to personal Values & UHV	P. Jes
2	11-12-24	5.00-7 Pm	Instrumental & terminal Values methods	P. Jes
3	13-12-24	5.00-7.00 Pm	Understanding Universal brotherhood & peace	P. Jes
4	15-12-24	5.00-7.00 Pm	focus group - I	P. Jes
5	18-12-24	5-7 Pm	focus group - 2.	P. Jes
6	21-12-24	5.00-7 Pm	Sanskrit slokas & mother's quote on UHV.	P. Jes
7	27-12-24	5-7 Pm	Quotes on brotherhood from diff religion	P. Jes
8	08-12-24	5.00-7.00 Pm	Reflection diary SWOT, NBT Test	P. Jes
9	10-01-25	5-7 Pm	Johari assessment	P. Jes
10	18-01-25	5.00-7 Pm	Physical fitness - stretching exercise	P. Jes
11	20-01-25	5-7 Pm	Outbound - 1 activity	P. Jes
12	29-01-25	5.00-7 Pm	Outbound - II activity	P. Jes
13	30-01-25	5.00-7 Pm	meditation benefit practise	P. Jes
14	05-02-25	5-7 Pm	developing EI - self awareness	P. Jes
15	08-02-25	5-7 Pm	EI - Social awareness & Relationship Mgt	P. Jes

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ASTHA School of Management

Value Added Course

Course Coverage sheet: Personal Effectiveness Program (VAC 02)

Batch – 2024 - 2025

Batch - 3

Course Coordinator:

Sl. No.	Date	Time	Topic	Sign of Faculty	Remarks
1	09-12-24	7309.30Am	Introduction to personal values & UHV	P.Jr	
2	12-12-24	"	Instrumental & terminal Value	P.Jr	
3	14-12-24	"	Understanding Universal brotherhood & peace.	P.Jr	
4	16-12-24	"	focus group-I	P.Jr	
5	19-12-24	"	focus group 2	P.Jr	
6	22-12-24	"	Sanskrit slokas's mother's quote on UHV	P.Jr	
7	28-12-24	"	Reflection diary. SWOT. YBIT	P.Jr	
8	09-01-25	"	Johari assessment	P.Jr	
9	11-01-25	"	Physical fitness of learning stretching exercise	P.Jr	
10	19-01-25	"	Outbound Activity -I	P.Jr	
11	22-01-25	"	Outbound Activity -II	P.Jr	
12	02-02-25	"	Meditation - benefits and practice NP mapping	P.Jr	
13	06-02-25	"	Developing EI - Self awareness	P.Jr	
14	07-02-25	"	Quotes on brotherhood from all religions	P.Jr	
15	10-02-25	"	EI - Social awareness & Relationship mgt.	P.Jr	

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ASTHA School of Management

Value Added Course

Course Coverage sheet: Personal Effectiveness Program (VAC 02)

Batch – 2024 - 2025

Course Coordinator:

Sl. No.	Date	Time	Topic	Sign of Faculty	Remarks
1	09.12.24	5.00 – 7.00PM	Introduction to personal values of UHV methods used - Story telling.	P.Jen	
2	12.12.24	5.00 - 7.00PM	Instrumental and terminal value method - RoKeach's.	P.Jen	
3	14.12.24	5.00 - 7.00PM	Understanding Universal brotherhood and peace	P.Jen	
4	16.12.24	5.00 - 7.00PM	Focus Group - I	P.Jen	
5	19.12.24	5.00 - 7.00PM	Focus Group - II	P.Jen	
6	22.12.24	5.00 - 7.00PM	Sanskrit sloka's, mother's quotes on UHV	P.Jen	
7	28.12.24	5.00 - 7.00PM	Quotes on brotherhood from diff. religions.	P.Jen	
8	09.01.25	5.00 - 7.00PM	Reflection diary SWOT MBTI Test	P.Jen	
9	11.01.25	5.00 - 7.00PM	Jehari assessment	P.Jen	
10	19.01.25	5.00 - 7.00PM	Physical fitness of learning streching exercises	P.Jen	
11	22.01.25	5.00 - 7.00PM	OUTBOUND - I Activities - debriefing	P.Jen	
12	02.02.25	5.00 - 7.00PM	OUTBOUND - II Activities learning - debriefing	P.Jen	
13	06.01.25	5.00 - 7.00PM	Meditation - benefits and Practice. NP Magazines	P.Jen	
14	07.01.25	5.00 - 7.00PM	Dereloping EI - Self awareness	P.Jen	
15	10.02.25	5.00 - 7.00PM	EI Social awareness & Relationship Mgmt.	P.Jen	

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ABTHA School of Management

Multiple Choice Questions

Personal Effectiveness Programme

Name-

Roll Number-

1. What is the state of liking and a holistic and all-encompassing state of the mind that creates inner harmony?
(a)Prosperity
(b)Happiness
(c)Innateness
(d)Self-organized

2. What is called living with assumption for oneself as body and Living of human being only on the basis of physical facilities, and not with right understanding and relationship?
(a)Human Consciousness
(b)Happiness
(c)Right Understanding
(d)Animal Consciousness

3. Five basic guidelines for value education are Universal, Natural and verifiable, all encompassing, leading to harmony and
(a) Self exploration
(b) Education
(c) Right utilization
(d)Rational

4. What are the basic desires of every human being for which they are working.
(a) Physical facilities
(b) Realization and understanding
(c) Happiness and prosperity
(d)Continuous happiness and prosperity

5. When we participate in the larger order, this participation at different levels is known as our value. Values are outcome of
(a) Prosperity
(b) Happiness
(c)Realization and understanding
(d) Self exploration

6. Identify the solution which helps human being to transform from animal consciousness to human consciousness.
(a) Right understanding
(b) Realization
(c) Value education
(d) Physical facilities.

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7. To maintain harmony we have to work at four levels of living .Identify second level of living.
(a) Self
(b) Family
(c) Nature
(d) Society

8. Self-exploration is a process which helps us to find out "What I am and What I really want to be ".Two mechanisms involved in self -exploration are
(a) Realization and understanding
(b) Natural and verifiable
(c) Natural acceptance and experimental validation
(d) Correctable and identifiable

9. Self-exploration uses two mechanisms –
(a)Natural acceptance and experiential validation
(b) Right Understanding and self-exploration
(c) Self investigation and self-exploration
(d) Natural acceptance and self-investigation

10.Samridhi means
A.Happiness
B.Wealth
C.Prosperity
D.Health

11.What is the third level of living?
(a)Society
(b)Individual
(c)Family
(d)Nature

12. Developed nations are the live example of!
A.Prosperity
B.Wealth
C.Happiness
D.Health

13.The participation of human beings is seen in two forms
A.Prosperity and Work
B.Values and Understanding
C.Behaviour and Wealth
D.Behaviour and Work

14. What are the outcomes of realization and understanding?
A.Work
B.Values
C.Happiness
D.Health

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15. Emotional intelligence is characterised by
A. Proficient in problem solving
B. Better interpersonal relationship
C. High abstract thinking ability
D. Good sense of humour

16. Consider the correct statement:
(I) Meera who is happy an instinct to escape will show "anger" as an emotion
(II) Radha is very happy with an instinct of laugh will show "amusement" as an emotion.
A. Only I
B. Only II
C. Both I&II
D. None of these

17. According to Goleman the "Management of Emotions" component of emotional intelligence includes
a. Handling feelings so that they are appropriate
b. Ability to soothe oneself
c. Ability to shake off rampant anxiety, gloom or irritability.
d. Recognising feeling as it happens.
Choose the Correct option
A. A, B &D
B. B,C &D
C. A,B & C
D. A,B,C,D

18. Which of the following is the feature of the emotional development during adolescence?
A. jealously towards brothers/sisters in the family and peers in the school
B. Conflicts in motivations
C. Showing curiosity towards environmental objects
D. Tendency to evince worries in respect of school or personal related matters.

19. ---------- are ways in which we learn to deal with various stressors.
A. Coping skills
B. Empathy
C. Critical thinking
D. Decision making

20. Who defined 'religion as an attitude towards superhuman powers?'
A. Mac Iver
B. Page
C. Ogburn
D. Gandhi

21. What has been a state religion in Japan?
A. Confucianism
B.Buddhism
C. Shintoism
D. Islam

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ASTHA School of Management, Bhubaneswar

VAC -02

Course –Personal Effectiveness Program

Course Duration: 30 hrs

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?					✓
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?				✓	
5.	How do you rate the duration of the course?					✓
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating					✓

*Name:

Signature P. Santosh

(*optional, the information shall be kept confidential)

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ASTHA School of Management, Bhubaneswar

VAC -02

Course –Personal Effectiveness Program

Course Duration: 30 hrs

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?					✓
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?					✓
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating					✓

*Name:

Barsa Behera
Signature

(*optional, the information shall be kept confidential)

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ASTHA School of Management, Bhubaneswar

VAC -02

Course –Personal Effectiveness Program

Course Duration: 30 hrs

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?					✓
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?				✓	
6.	How do you rate the methodology used for delivering the course?				✓	
7.	Overall rating					✓

Soumen Nayak
Signature

*Name:

(*optional, the information shall be kept confidential)

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ASTHA School of Management

VAC 02

Personal Effectiveness Program (VAC 02)

Result Sheet

Sl. No	Roll No.	Name	Percentage
1	2406284001	A S ANIL KUMAR DAS	88
2	2406284002	ABDUL SAMIM KHAN	86
3	2406284003	ABHIMANYU MAYAK	87
4	2406284004	ABHINANDAN DAS	88
5	2406284005	ABHINASH NAIK	85
6	2406284006	ABHISEK BEHERA	92
7	2406284007	ABHISEK MALLA	91
8	2406284008	ABHISEK NAYAK	84
9	2406284009	ADARSHA PARIDA	82
10	2406284010	ADITYA NARAYAN SUBUDHI	90
11	2406284011	ADITYA NARAYANA PRUSTY	88
12	2406284012	AKASH CHANDRA BARICK	87
13	2406284013	AKASH KUMAR BARIK	88
14	2406284014	ALOK KUMAR PATRA	84
15	2406284015	AMBIKA MISHRA	86
16	2406284016	AMIT KUMAR MOHAPATRA	82
17	2406284017	AMIT RANJAN SAHOO	80
18	2406284018	ANKITA PANIGRAHY	85
19	2406284019	ANUP KUMAR DEO	83
20	2406284020	ARITRA GUPTA	89
21	2406284021	ARMITA BARIK	91
22	2406284022	ARUNDHATI JENA	90
23	2406284023	ASHISH RATH	89
24	2406284024	ASHRIBAD PARIDA	90
25	2406284025	ASMITA KAR	86
26	2406284026	ASUTOSH PARIDA	87
27	2406284027	AURO ASISH DAS	80
28	2406284028	AYUSH PATTANAIK	85
29	2406284029	B SANTOSH	83
30	2406284030	BARSA BEHERA	89
31	2406284031	BARSHARANI RAY	91
32	2406284032	BHABANI SANKAR DAS	90
33	2406284033	BHAKTA RANJAN JENA	80
34	2406284034	BIBHUTI BHOI	85
35	2406284035	BIJAY KUMAR SAHOO	83
36	2406284036	BIKASH BEHERA	89
37	2406284037	BISHNU PRASAD BEHERA	91
38	2406284038	BISWAJIT MAHAKUD	90
39	2406284039	BISWAPRAKASH BEHERA	85
40	2406284040	BISWO RANJAN ROUT	80
41	2406284041	BUSRA AZIM	85
42	2406284042	CHAITANYA BEHERA	83
43	2406284043	CHANDAN KUMAR SAHOO	89
44	2406284044	CHANDRA SEKHAR SAHOO	91
45	2406284045	CHANDRAKANTA MOHAKUD	90
46	2406284046	CHINMAYA ROUT	83
47	2406284047	CHIRANJIB PRADHAN	89
48	2406284048	CHIRANJIBI PANDA	91
49	2406284049	DASARATHA SAHOO	90
50	2406284050	DEBABRATA DAS	85
51	2406284051	DEBASIS RANA	80
52	2406284052	DEBASMITA BEHERA	85

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Sl. No	Roll No.	Name	Percentage
53	2406284053	DHIRENDRA TIRIA	91
54	2406284054	DIBYA PRASAD SAHOO	91
55	2406284055	DEEPAK KUMAR PATI	93
56	2406284056	DEEPANJALI SAHOO	90
57	2406284057	DIGVIJAY RATH	91
58	2406284058	DIPIKA PATI	93
59	2406284059	DITIKRUSHNA MOHANTY	90
60	2406284060	GANGADHAR BISWAL	85
61	2406284061	GEETANJALI SAHU	90
62	2406284062	HAMSIRALLI SHA	85
63	2406284063	HEMANTA KUMAR GOND	83
64	2406284064	HRISHIKESH MAZUMDAR	89
65	2406284065	IRFAN AHEMAD KHAN	91
66	2406284066	JANMEJAYA DAS	90
67	2406284067	JAYANTA KUMAR SAHOO	90
68	2406284068	JAYAPRAKASH PATI	85
69	2406284069	JITEN SAHU	88
70	2406284070	JITENDRA RANA	86
71	2406284071	JNANA RANJAN SWAIN	87
72	2406284072	JYOTIRMAYEE SAHU	88
73	2406284073	K SAI	85
74	2406284074	KAMAL KIRAN PARIDA	92
75	2406284075	KAMAL LOCHAN SETHI	91
76	2406284076	KAMALAKANTA PARIDA	84
77	2406284077	KEDAR SAHOO	82
78	2406284078	KIRTI RANJAN ROUT	90
79	2406284079	KRUPASINDHU SHANKHUA	88
80	2406284080	KUMAR JEEVAN DARSHAN DAS	87
81	2406284081	LOPAMUDRA BEHERA	88
82	2406284082	LOPAMUDRA BEHERA	84
83	2406284083	LOVLIN NAYAK	86
84	2406284084	MADHUSMITA SETHI	82
85	2406284085	MADHUSMITA SETHY	80
86	2406284086	MAMANJALI BISWAL	85
87	2406284087	MANARANJAN MISHRA	83
88	2406284088	MANAS DAS	89
89	2406284089	MANASI PANDA	91
90	2406284090	MANIKA GOCHHAYAT	90
91	2406284091	MANISHA PANDA	89
92	2406284092	MANJUSHA PRIYADARSHINI DAS	90
93	2406284093	MANOJ KUMAR MALIK	86
94	2406284094	MANOJA KUMAR LENKA	87
95	2406284095	MANORANJAN GOUDA	81
96	2406284096	MD FARHAAN RAZA	84
97	2406284097	MENAKA BHOI	83
98	2406284098	MINAKETAN MOHAPATRA	90
99	2406284099	MIR NOORUL ISLAM	92
100	2406284100	MIRASRITA SAHOO	89
101	2406284101	MIRZA HAMZA RAZA	85
102	2406284102	MOHAMAD MOHINUL ESLAM	84
103	2406284103	MONALISA SAHOO	88
104	2406284104	MUKESH BHADRA	87
105	2406284105	MURSHID KHAN	88
106	2406284106	NEHA KHAN	89
107	2406284107	NIBEDITA MOHAPATRA	88
108	2406284108	NIBEDITA MUDULI	82
	2406284109	NIHARIKA DAS	

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Sl. No	Roll No.	Name	Percentage
110	2406284110	NIRANJAN BEHERA	86
111	2406284111	NISHITA NANDA	84
112	2406284112	NISITA DASH	81
113	2406284113	OMM PRAKASH SAHOO	84
114	2406284114	OMM PURNAM MOHANTY	83
115	2406284115	POOJA PRADHAN	90
116	2406284116	PRADIP PANDA	92
117	2406284117	PRAGYAN PRAKASH BEHERA	89
118	2406284118	PRAKASH KUMAR NAYAK	85
119	2406284119	PRAKASH MALLICK	84
120	2406284120	PRANAMYA TRIPATHY	88
121	2406284121	PRASAD BEHERA	87
122	2406284122	PRASANJIT BARIK	88
123	2406284123	PRATIKSHYA ACHARYA	89
124	2406284124	PRATYASHA PRIYADARSHINEE SAHOO	88
125	2406284125	PRAVAKAR NATH	89
126	2406284126	PRAVAT KUMAR DAS	85
127	2406284127	PRITIRANJAN MOHAPATRA	84
128	2406284128	PRIYABRATA MALLICK	88
129	2406284129	PRIYABRATA PATRA	87
130	2406284130	PRIYABRATA TRIPATHY	88
131	2406284131	PRIYADEBA BEHERA	89
132	2406284132	PRIYANKA KHATUA	88
133	2406284133	PRIYANKA PRIYADARSHANI PANDA	84
134	2406284134	PRIYANKA PRIYADARSHINI PARIDA	82
135	2406284135	PUJARANI SWAIN	81
136	2406284136	PURNIMA PRIYADARSHANI SAMAL	80
137	2406284137	RAI DUTTA	93
138	2406284138	RAJA KUMAR SAMAL	91
139	2406284139	RAJALAXMI PATRA	89
140	2406284140	RAJASHREE PANDA	89
141	2406284141	RAJAT KUMAR MAHALI	85
142	2406284142	RAJESH ANDIA	84
143	2406284143	RAJESH BEHERA	88
144	2406284144	RAJESH DAS	87
145	2406284145	RAJESH GOUDA	88
146	2406284146	RAJESH KUMAR MALIK	89
147	2406284147	RAJESH KUMAR NAYAK	88
148	2406284148	RAJESH NAYAK	82
149	2406284149	RAKESH KUMAR SAHOO	88
150	2406284150	RAKESH NAYAK	86
151	2406284151	RASHMI RANJAN SAHOO	87
152	2406284152	RASHMI RANJAN SAHOO	88
153	2406284153	RASMI RANJAN PARIDA	85
154	2406284154	RASMITA MAHARANA	92
155	2406284155 ·	RESHMA PARWEEN	91
156	2406284156	RINKU BISOI	84
157	2406284157	RITIK DAS	82
158	2406284158	RUPALI PRUSTY	90
159	2406284159	RUTUPRIYA BEHERA	88
160	2406284160	SABARNI DAS	87
161	2406284161	SADHAN KUMAR PANDA	88
162	2406284162	SAHANAWAZ ALI KHAN	84
163	2406284163	SAISMRUTI MALLIK	86
164	2406284164	SAMBIT DAS	82
165	2406284165	SAMEER PATRA	80
166	2406284166	SAMIR KUMAR MAHALA	85

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Sl. No	Roll No.	Name	Percentage
167	2406284167	SAMIR MISHRA	83
168	2406284168	SANGRAM PARIDA	89
169	2406284169	SANGRAM PRUSTY	91
170	2406284170	SANGRAMKESHARI SETHI	90
171	2406284171	SANJIB KUMAR BHATTA	89
172	2406284172	SANJIBANEE SAHU	90
173	2406284173	SANTANU KUMAR SUBUDHI	86
174	2406284174	SANTOSH KUMAR BEHERA	87
175	2406284175	SARITA PATRA	89
176	2406284176	SAROJ KUMAR BEHERA	88
177	2406284177	SASHIKANT SAHOO	82
178	2406284178	SASMITA KUMARI MISHRA	88
179	2406284179	SASWATI MOHAPATRA	86
180	2406284180	SASWATI RATHA	87
181	2406284181	SATYA PRAKASH DAS	88
182	2406284182	SATYABRAT SAHOO	85
183	2406284183	SATYAJIT BEHERA	82
184	2406284184	SATYAJIT GOCHHAYAT	88
185	2406284185	SATYAJIT ROUT	81
186	2406284186	SATYAKAM SARANGI	84
187	2406284187	SATYAPRAKASH SAHOO	83
188	2406284188	SATYAPRIYA SAHOO	90
189	2406284189	SHASHIKANTA ROUT	92
190	2406284190	SHEAK ASHIF	89
191	2406284191	SHRABANI MISHRA	85
192	2406284192	SHRESTHA PALIT	84
193	2406284193	SHUBHAM SAINT	88
194	2406284194	SHUBHRA	87
195	2406284195	SHYAM SUNDAR KHILA	88
196	2406284196	SIBA PRASAD CHOUDHURY	89
197	2406284197	SIBANI BEHERA	88
198	2406284198	SIDHARTHA KUMAR SETHI	87
199	2406284199	SIDHARTHA SENAPATI	90
200	2406284200	SIPRA PRADHAN	90
201	2406284201	SIPRA SUBHADARSANI JENA	83
202	2406284202	SK GULAM MARTOZA	87
203	2406284203	SMITALI MISHRA	86
204	2406284204	SMRUTI PRIYA BALIARSINGH	83
205	2406284205	SMRUTI RANJAN NAYAK	81
206	2406284206	SMRUTIRANJAN RANA	84
207	2406284207	SMRUTIREKHA MALLICK	83
208	2406284208	SMRUTIREKHA SAHOO	90
209	2406284209	SNIGDHA PRIYADARSHANI SAHU	92
210	2406284210	SOHANA PERWEEN	89
211	2406284211	SOMYARANJAN ROUT	85
212	2406284212	SONALIKA PARIDA	84
213	2406284213	SOUMEN NAYAK	88
214	2406284214	SOUMYA RANJAN BEHERA	87
215	2406284215	SOUMYA RANJAN BHOI	88
216	2406284216	SOUMYA RANJAN PANDA	89
217	2406284217	SOUMYA RANJAN PANIGRAHI	88
218	2406284218	SOUMYAJIT SAHU	86
219	2406284219	SOUMYARANJAN SAHU	87
220	2406284220	SUBHALAXMI BARIK	88
221	2406284221	SUBHALAXMI BISWAL	85
222	2406284222	SUBHAM SAHOO	92
		SUBHANARAYAN KAR	91

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Sl. No	Roll No.	Name	Percentage
224	2406284224	SUBHASHREE DAS	84
225	2406284225	SUBHASHREE SUBHADARSINI MOHANTY	82
226	2406284226	SUBHASMITA BEHERA	90
227	2406284227	SUBHASRITAM PADHI	88
228	2406284228	SUBRART KUMAR DASH	87
229	2406284229	SUBRAT BISWAL	88
230	2406284230	SUBRAT KUMAR MURMU	84
231	2406284231	SUCHITRA PRADHAN	86
232	2406284232	SUDHANSU BEHERA	82
233	2406284233	SUDHIR KUMAR SWAIN	80
234	2406284234	SUDIPTA DAS	85
235	2406284235	SULATA HEMBRAM	83
236	2406284236	SULEKHA SWAIN	89
237	2406284237	SUMEET SOURAV PRADHAN	91
238	2406284238	SUNIL SAMAL	90
239	2406284239	SUPRIYO SAMAL	89
240	2406284240	SUSANDHYA NARAYANI MOHANTY	90
241	2406284241	SUSANTA KUMAR DAS	86
242	2406284242	SUSHREE ANANYA DASH	87
243	2406284243	SUSHREE SUBHASHREE SAHOO	81
244	2406284244	SUSHREE SUPRITI DASH	84
245	2406284245	SUSHREEJEETA LENKA	83
246	2406284246	SUSIL RAJ SINGH	90
247	2406284247	SUVASRI SUBHASMITA SAHOO	92
248	2406284248	SWAPNARANI MAHAPATRA	89
249	2406284249	SWARAJ KUMAR KHAKHA	85
250	2406284250	SWEETY MALLICK	84
251	2406284251	TILOTTAMA MAJHI	88
252	2406284252	TRUPTI PRANGYA SAHOO	87
253	2406284253	Y. RAMESH RAO	88

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ASTHA School of Management

VAC 02

Personal Effectiveness Program (VAC 02)

Certificate Distribution Sheet

Reg. No.	Name	Signature
2406284001	A S ANIL KUMAR DAS	A S ANIL Kumar Das
2406284002	ABDUL SAMIM KHAN	ABDUL SAMIM KHAN
2406284003	ABHIMANYU NAYAK	ABHIMANYU NAYAK
2406284004	ABHINANDAN DAS	Abhinandan Das
2406284005	ABHINASH NAIK	Abhinash Naik
2406284006	ABHISEK BEHERA	Abhisek Behera
2406284007	ABHISEK MALLA	Abhisek malla
2406284008	ABHISEK NAYAK	Abhisek Nayak
2406284009	ADARSHA PARIDA	Adarsha Parida
2406284010	ADITYA NARAYAN SUBUDHI	Aditya Narayan Subudhi
2406284011	ADITYA NARAYANA PRUSTY	Aditya Narayan Prusty
2406284012	AKASH CHANDRA BARICK	Akash Chandra Barik
2406284013	AKASH KUMAR BARIK	Akash kumar Barik
2406284014	ALOK KUMAR PATRA	Alok kumar patra
2406284015	AMBIKA MISHRA	Ambika Mishra
2406284016	AMIT KUMAR MOHAPATRA	Amit Kumar Mohapatra
2406284017	AMIT RANJAN SAHOO	Amit Ranjan sahoo
2406284018	ANKITA PANIGRAHY	Ankita Panigrahy
2406284019	ANUP KUMAR DEO	ANUP KUMAR deo
2406284020	ARITRA GUPTA	Amrita Barik
2406284021	ARMITA BARIK	Armita barik
2406284022	ARUNDHATI JENA	~~Sudhan Kumar Nath~~ Arundhati Jena
2406284023	ASHISH RATH	Ashish Rath
2406284024	ASHRIBAD PARIDA	Ashirbad parida
2406284025	ASMITA KAR	Asmita kar
2406284026	ASUTOSH PARIDA	Asutosh parida
2406284027	AURO ASISH DAS	Auro Asis Das.
2406284028	AYUSH PATTANAIK	Ayush pattanayk
2406284029	B SANTOSH	B. Santosh
2406284030	BARSA BEHERA	Barsa Behera.
2406284031	BARSHARANI RAY	Barsharani Ray
2406284032	BHABANI SANKAR DAS	Bhabani Sankardas.
2406284033	BHAKTA RANJAN JENA	Bhakta ranjan jena
2406284034	BIBHUTI BHOI	Bibhuti Bhoi
2406284035	BIJAY KUMAR SAHOO	Bijay Kumar Sahoo
2406284036	BIKASH BEHERA	Bikash Behera
2406284037	BISHNU PRASAD BEHERA	Bishnu prasad Be
2406284038	BISWAJIT MAHAKUD	Biswajit mahakud
2406284039	BISWAPRAKASH BEHERA	
	BISWO RANJAN ROUT	Biswo Ranjan Rout

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Reg. No.	Name	Signature
2406284041	BUSRA AZIM	
2406284042	CHAITANYA BEHERA	
2406284043	CHANDAN KUMAR SAHOO	
2406284044	CHANDRA SEKHAR SAHOO	
2406284045	CHANDRAKANTA MOHAKUD	
2406284046	CHINMAYA ROUT	
2406284047	CHIRANJIB PRADHAN	
2406284048	CHIRANJIBI PANDA	
2406284049	DASARATHA SAHOO	
2406284050	DEBABRATA DAS	
2406284051	DEBASIS RANA	
2406284052	DEBASMITA BEHERA	
2406284053	DEBENDRA SHIAL	
2406284054	DEBI PRASAD SAHOO	
2406284055	DEEPAK KUMAR PATI	
2406284056	DEEPANJALI SAHOO	
2406284057	DIGVIJAY RATH	
2406284058	DIPIKA PATI	
2406284059	DITIKRUSHNA MOHANTY	
2406284060	GANGADHAR BISWAL	
2406284061	GEETANJALI SAHU	
2406284062	HAMSIRALLI SHA	
2406284063	HEMANTA KUMAR GOND	
2406284064	HRISHIKESH MAZUMDAR	
2406284065	IRFAN AHEMAD KHAN	
2406284066	JANMEJAYA DAS	
2406284067	JAYANTA KUMAR SAHOO	
2406284068	JAYAPRAKASH PATI	
2406284069	JITEN SAHU	
2406284070	JITENDRA RANA	
2406284071	JNANA RANJAN SWAIN	
2406284072	JYOTIRMAYEE SAHU	
2406284073	K SAI	
2406284074	KAMAL KIRAN PARIDA	
2406284075	KAMAL LOCHAN SETHI	
2406284076	KAMALAKANTA PARIDA	
2406284077	KEDAR SAHOO	
2406284078	KIRTI RANJAN ROUT	
2406284079	KRUPASINDHU SHANKHUA	
2406284080	KUMAR JEEVAN DARSHAN DAS	
2406284081	LOPAMUDRA BEHERA	
2406284082	LOPAMUDRA BEHERA	
2406284083	LOVLIN NAYAK	
2406284084	MADHUSMITA SETHI	

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Reg. No.	Name	Signature
2406284085	MADHUSMITA SETHY	
2406284086	MAMANJALI BISWAL	
2406284087	MANARANJAN MISHRA	Manaranjan Mishra
2406284088	MANAS DAS	
2406284089	MANASI PANDA	Manasi Panda
2406284090	MANIKA GOCHHAYAT	
2406284091	MANISHA PANDA	manisha Panda
2406284092	MANJUSHA PRIYADARSHINI DAS	
2406284093	MANOJ KUMAR MALIK	Manoj kumar Malik
2406284094	MANOJA KUMAR LENKA	Manoja Kumar Lenka
2406284095	MANORANJAN GOUDA	Manoranjan Gouda
2406284096	MD FARHAAN RAZA	M.D Farhaan Raza
2406284097	MENAKA BHOI	Menaka Bhoi
2406284098	MINAKETAN MOHAPATRA	Minaketan mahapatra
2406284099	MIR NOORUL ISLAM	Mir Noorul Islam
2406284100	MIRASRITA SAHOO	Mirasrita sahoo
2406284101	MIRZA HAMZA RAZA	Mirza Hamza Raza
2406284102	MOHAMAD MOHINUL ESLAM	
2406284103	MONALISA SAHOO	Monalisa Sahoo
2406284104	MUKESH BHADRA	Mukesh Bhadra
2406284105	MURSHID KHAN	Murshid Khan
2406284106	NEHA KHAN	Neha Khan
2406284107	NIBEDITA MOHAPATRA	Nibedita Mohapatra
2406284108	NIBEDITA MUDULI	Nibedita Muduli
2406284109	NIHARIKA DAS	Niharika Das
2406284110	NIRANJAN BEHERA	Niranjan Behera
2406284111	NISHITA NANDA	Nishita Nanda
2406284112	NISITA DASH	Nisita Dash
2406284113	OMM PRAKASH SAHOO	Omm Prakash Sahoo
2406284114	OMM PURNAM MOHANTY	
2406284115	POOJA PRADHAN	Pooja Pradhan
2406284116	PRADIP PANDA	Pradip Panda
2406284117	PRAGYAN PRAKASH BEHERA	Pragyan Prakash Behera
2406284118	PRAKASH KUMAR NAYAK	
2406284119	PRAKASH MALLICK	Prakash Mallick
2406284120	PRANAMYA TRIPATHY	
2406284121	PRASAD BEHERA	Prasad behera
2406284122	PRASANJIT BARIK	Prasanjit Barik
2406284123	PRATIKSHYA ACHARYA	
2406284124	PRATYASHA PRIYADARSHINEE SAHOO	
2406284125	PRAVAKAR NATH	Pravakar Nath
2406284126	PRAVAT KUMAR DAS	Pravat kumar Das
2406284127	PRITIRANJAN MOHAPATRA	
2406284128	PRIYABRATA MALLICK	Priyabrata Mallick

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Reg. No.	Name	Signature
2406284129	PRIYABRATA PATRA	Priyabrata Patra
2406284130	PRIYABRATA TRIPATHY	Priyabrata tripathy
2406284131	PRIYADEBA BEHERA	Priyadeba behera
2406284132	PRIYANKA KHATUA	Priyanka Khatua
2406284133	PRIYANKA PRIYADARSHANI PANDA	Priyanka Panda
2406284134	PRIYANKA PRIYADARSHINI PARIDA	Priyanka parida
2406284135	PUJARANI SWAIN	Pujarani Swain
2406284136	PURNIMA PRIYADARSHANI SAMAL	Purnima P. Samal
2406284137	RAI DUTTA	Rai Dutta
2406284138	RAJA KUMAR SAMAL	Raja kumar Samal
2406284139	RAJALAXMI PATRA	Rajalaxmi patra
2406284140	RAJASHREE PANDA	Rajashree panda
2406284141	RAJAT KUMAR MAHALI	Rajat kumar Mahali
2406284142	RAJESH ANDIA	RAJesh Andia
2406284143	RAJESH BEHERA	Rajesh behera
2406284144	RAJESH DAS	Rajesh Das
2406284145	RAJESH GOUDA	Rajesh Gouda
2406284146	RAJESH KUMAR MALIK	Rajesh Kumar Malik
2406284147	RAJESH KUMAR NAYAK	Rajesh kumar Nayak
2406284148	RAJESH NAYAK	Rajesh Nayak
2406284149	RAKESH KUMAR SAHOO	Rajesh kumar sahoo
2406284150	RAKESH NAYAK	Rakesh Nayak
2406284151	RASHMI RANJAN SAHOO	Rashi Ranjan Sahoo
2406284152	RASHMI RANJAN SAHOO	Rashmi Sahoo
2406284153	RASMI RANJAN PARIDA	Rasmi Ranjan Parida
2406284154	RASMITA MAHARANA	Rasmita Maharana
2406284155	RESHMA PARWEEN	Reshma Parween
2406284156	RINKU BISOI	Rinku Bisoi
2406284157	RITIK DAS	RiTiK das
2406284158	RUPALI PRUSTY	Rupali Prusty
2406284159	RUTUPRIYA BEHERA	rutupriya behera
2406284160	SABARNI DAS	Sabarni Das
2406284161	SADHAN KUMAR PANDA	Sadhan kumar Panda
2406284162	SAHANAWAZ ALI KHAN	Sahanawaz ali Khan
2406284163	SAISMRUTI MALLIK	Saismruti mallik
2406284164	SAMBIT DAS	Sambit Das
2406284165	SAMEER PATRA	Sameer patra
2406284166	SAMIR KUMAR MAHALA	Samir kumar mahala
2406284167	SAMIR MISHRA	Samir Mishra
2406284168	SANGRAM PARIDA	Sangram parida
2406284169	SANGRAM PRUSTY	Sangram Prusty
2406284170	SANGRAMKESHARI SETHI	Sangramkeshari Sethi
2406284171	SANJIB KUMAR BHATTA	Sanjib Kumar bhatta
2406284172	SANJIBANEE SAHU	Sanjibanee Sahu

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Reg. No.	Name	Signature
2406284173	SANTANU KUMAR SUBUDHI	Santanu K.U Subudhi
2406284174	SANTOSH KUMAR BEHERA	
2406284175	SARITA PATRA	Sarita Patra
2406284176	SAROJ KUMAR BEHERA	
2406284177	SASHIKANT SAHOO	Sashikanta Sahoo
2406284178	SASMITA KUMARI MISHRA	
2406284179	SASWATI MOHAPATRA	
2406284180	SASWATI RATHA	Saswati Ratha
2406284181	SATYA PRAKASH DAS	Satya prakash Das
2406284182	SATYABRAT SAHOO	Satyabrata Sahoo
2406284183	SATYAJIT BEHERA	Satyajit Behera
2406284184	SATYAJIT GOCHHAYAT	Satyajit Gochhayat
2406284185	SATYAJIT ROUT	Satyajit Rout
2406284186	SATYAKAM SARANGI	Satyakam Sarangi
2406284187	SATYAPRAKASH SAHOO	
2406284188	SATYAPRIYA SAHOO	Satyapriya Sahoo
2406284189	SHASHIKANTA ROUT	
2406284190	SHEAK ASHIF	Sheak Ashif
2406284191	SHRABANI MISHRA	
2406284192	SHRESTHA PALIT	Shrestha Palit
2406284193	SHUBHAM SAINT	Shubham Saint
2406284194	SHUBHRA	Shubhra
2406284195	SHYAM SUNDAR KHILA	Shyam Sundar Khila
2406284196	SIBA PRASAD CHOUDHURY	
2406284197	SIBANI BEHERA	Sibani Behera
2406284198	SIDHARTHA KUMAR SETHI	Sidhartha Kumar Sethi
2406284199	SIDHARTHA SENAPATI	Sidhartha Senapati
2406284200	SIPRA PRADHAN	Sipra Pradhan
2406284201	SIPRA SUBHADARSANI JENA	
2406284202	SK GULAM MARTOZA	Sk Gulam Martaza
2406284203	SMITALI MISHRA	Smitali Mishra
2406284204	SMRUTI PRIYA BALIARSINGH	
2406284205	SMRUTI RANJAN NAYAK	Smruti Ranjan Nayak
2406284206	SMRUTIRANJAN RANA	Smrutiranjan Rana
2406284207	SMRUTIREKHA MALLICK	Smrutirekha Mallick
2406284208	SMRUTIREKHA SAHOO	Smrutirekha Mallick
2406284209	SNIGDHA PRIYADARSHANI SAHU	Snigdha priyadarsani sahu
2406284210	SOHANA PERWEEN	Sohana Perween
2406284211	SOMYARANJAN ROUT	
2406284212	SONALIKA PARIDA	Sonalika Parida
2406284213	SOUMEN NAYAK	Soumen Nayak
2406284214	SOUMYA RANJAN BEHERA	
2406284215	SOUMYA RANJAN BHOI	Soumya Ranjan Bhoi
2406284216	SOUMYA RANJAN PANDA	

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Reg. No.	Name	Signature
2406284217	SOUMYA RANJAN PANIGRAHI	Soumya Ranjan Panigrahi
2406284218	SOUMYAJIT SAHU	Soumyajit Sahu
2406284219	SOUMYARANJAN SAHU	
2406284220	SUBHALAXMI BARIK	Subhalaxmi barik
2406284221	SUBHALAXMI BISWAL	Subhalaxmi Biswal
2406284222	SUBHAM SAHOO	Subham Sahoo
2406284223	SUBHANARAYAN KAR	
2406284224	SUBHASHREE DAS	Subhashree das
2406284225	SUBHASHREE SUBHADARSINI MOHANTY	
2406284226	SUBHASMITA BEHERA	Subhasmita behera
2406284227	SUBHASRITAM PADHI	Subhasritam padhi
2406284228	SUBRART KUMAR DASH	Subhrant Kumar dash
2406284229	SUBRAT BISWAL	Subrat Biswal
2406284230	SUBRAT KUMAR MURMU	Subrat Kumar Murmu
2406284231	SUCHITRA PRADHAN	Suchitra Pradhan
2406284232	SUDHANSU BEHERA	Sudhir kumar swain
2406284233	SUDHIR KUMAR SWAIN	Sudhir Kumar swain
2406284234	SUDIPTA DAS	Sudipta Das
2406284235	SULATA HEMBRAM	Sulata Hembram
2406284236	SULEKHA SWAIN	Sulekha Swain
2406284237	SUMEET SOURAV PRADHAN	Sumeet S. pradhan
2406284238	SUNIL SAMAL	Sunil Samal
2406284239	SUPRIYO SAMAL	Supriyo Samal
2406284240	SUSANDHYA NARAYANI MOHANTY	Susandhya N. mohanty
2406284241	SUSANTA KUMAR DAS	Susanta Kumar das
2406284242	SUSHREE ANANYA DASH	Sushree ananya Dash
2406284243	SUSHREE SUBHASHREE SAHOO	Sushree S. sahoo
2406284244	SUSHREE SUPRITI DASH	Sushree S. Dash
2406284245	SUSHREEJEETA LENKA	Sushreejeeta lenka
2406284246	SUSIL RAJ SINGH	Susil Raj Singh
2406284247	SUVASRI SUBHASMITA SAHOO	Suvasri S. Sahoo
2406284248	SWAPNARANI MAHAPATRA	Swapnarani mahapatra
2406284249	SWARAJ KUMAR KHAKHA	Swaraj Kumar Khakha
2406284250	SWEETY MALLICK	Sweety mallick
2406284251	TILOTTAMA MAJHI	Tilottama majhi
2406284252	TRUPTI PRANGYA SAHOO	
2406284253	Y. RAMESH RAO	Y. Ramesh Rao

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Value Added Course Certificate

This is to certify that Ms./ Mr. RITIK DAS, of MBA batch 2024-26 bearing college Registration No. 2406284157 has successfully completed 30 hrs course on Personal Effectiveness Program with 82 Percentage.

Course Coordinator

Principal

ASTHA
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Bhubaneswar
www.asthaeducation.in

Value Added Course Certificate

This is to certify that Ms./ Mr. DEBASMITA BEHERA, of MBA batch 2024-26 bearing college Registration No. 2406284052 has successfully completed 30 hrs course on Personal Effectiveness Program with 85 Percentage.

Course Coordinator

Principal

ASTHA School of Management
Bhubaneswar

SUMMARY REPORT

Value Added Course (VAC)

Personal Effectiveness Program (VAC02)

Total Hours: 30 Hours
Sub Code: VAC02
Academic Session: 2024–25

The Value Added Course on **Personal Effectiveness Program (VAC02)** was successfully conducted at **ASTHA School of Management, Bhubaneswar** for the batch **2024–25**. The course was designed to enhance students' personal, professional, and interpersonal effectiveness by developing essential life skills, self-management capabilities, and workplace readiness required in today's competitive and dynamic environment.

Course Details

i) Course Commencement Date: 08.08.2024
ii) Course Completion Date: 04.02.2025

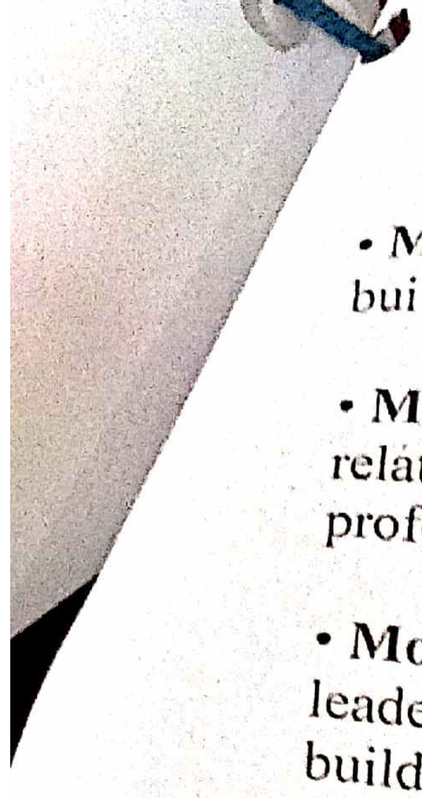
iii) Objectives of the Course:
- To develop self-awareness and personal effectiveness among students.
- To enhance communication, interpersonal, and presentation skills.
- To improve time management, goal setting, and stress management abilities.
- To prepare students for professional challenges through confidence building and behavioral skills.

iv) Number of Modules: 3
- **Module I:** Self-Awareness and Personal Development
- **Module II:** Communication and Interpersonal Effectiveness
- **Module III:** Professional Effectiveness and Career Readiness

v) Total Number of Students Enrolled: 253
vi) Total Number of Classes Conducted: 20
vii) Total Hours of Teaching: 30 Hours
viii) Duration of Each Class: 90 Minutes

Module-wise Coverage

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AC 02)

- **Module I** focused on self-awareness, personality development, emotional intelligence, attitude building, values and ethics, goal setting, and developing a positive mindset.
- **Module II** covered verbal and non-verbal communication, listening skills, interpersonal relationships, teamwork, conflict management, and presentation skills for academic and professional contexts.
- **Module III** emphasized professional effectiveness, including time and stress management, leadership qualities, workplace etiquette, decision-making skills, adaptability, confidence building, and career readiness skills.

Evaluation Process

After completion of all three modules, students were evaluated through **continuous assessment and participative activities**, including role plays, group discussions, presentations, self-reflection exercises, and written assessments. All enrolled students successfully completed the course requirements.

Outcome

- **90% and above** – 62 students
- **80% – 89%** – 108 students
- **70% – 79%** – 56 students
- **60% – 69%** – 27 students

At the end of the course, students demonstrated a clear improvement in **self-confidence, communication skills, and personal effectiveness**. The course enabled learners to manage their time efficiently, communicate effectively, work collaboratively, and adapt to professional environments with greater confidence.

More than **90% of the students exhibited enhanced readiness for academic, professional, and personal challenges**, reflecting the successful achievement of the course objectives. The program significantly contributed to students' holistic development and preparedness for future career opportunities.

Signature

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Value Added Course

Mindful Management, and Workforce Resilience

VAC GM2402

Batch- 2023-25

Leading with Purpose: Workplace Spirituality and Employee Well-Being in Organizations



Ensuring Complete Transformation

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About the Course:

This course explores how meaning, purpose, and inner values shape employee behavior and organizational culture. It examines the role of workplace spirituality in enhancing employee well-being, engagement, and ethical leadership. The course equips MBA students with practical insights to build compassionate, resilient, and sustainable workplaces.

Objectives:

- To understand the concepts of workplace spirituality and employee well-being in organizations.
- To develop an understanding of how meaning, values, and purpose influence employee engagement and ethical leadership.
- To equip learners with managerial approaches for fostering holistic well-being at the workplace.

Course Outline

Unit I: Foundations of Workplace Spirituality

Concept, meaning, and evolution of workplace spirituality

Dimensions: meaningful work, sense of community, alignment of values

Distinction between spirituality, religion, and ethics in organizations

Relevance of workplace spirituality in contemporary management and leadership

Unit II: Employee Well-Being and Inner Growth at Work

Concept and dimensions of employee well-being: psychological, emotional, social, and spiritual

Stress, burnout, resilience, and work–life balance

Role of mindfulness, emotional intelligence, and self-awareness in the workplace

Linkages between employee well-being, engagement, and performance

Unit III: Managerial Applications and Organizational Practices

Spiritual leadership and values-based management practices

Designing well-being and spirituality-oriented organizational interventions

Case studies on conscious leadership and humane workplaces

Emerging trends: human sustainability, ethical culture, and meaningful employee experience

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Evaluation:
Written Test : 30 Marks
Case Study / Role Play : 20 Marks
Total : 50 Marks

For Further Details, Please Contact:
Course Coordinator
Dr. Anindita Das,
Assistant Professor-HR
Cell No- 6370630522

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Bhubaneswar

Ref.No- ASM/108/ 25Date-12-02-2025

It is for the information to the 4th Semester MBA students of the academic year 2024-25 that the Value-added course on Mindful Management and Workforce Resilience (VAC GM2402) is going to be held from 24-02-2025.

All of you are expected to register for the course and give your name to the Course Coordinator Dr.Anindita Das on or before 22-02-2025.

Dr.Anindita Das
Course Coordinator(VAC GM2402)
ASTHA School of Management

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ASTHA School of Management

Bhubaneswar

Mindful Management & Workforce Resilience (VAC GM 2402)

ENROLLMENT SHEET

Coordinator : Dr.Anindita Das

Sl. No.	BPUT Regd. No.	Name	Signature
1	2306284011	AMAN KU SAMAL	Aman Kumar Samal
2	2306284012	AMAR KUMAR SETHI	Amar kumar Sethi
3	2306284013	AMIT KUMAR MISHRA	AMIT KUMAR MISHRA
4	2306284014	AMIT KUMAR SETHI	Amit Kumar Sethi
5	2306284015	AMIYA BARIK	Amiya Barik
6	2306284016	AMIYA PRASAD SAHU	Amiya Prasad Behera
7	2306284017	ANANTA GOPAL BEHERA	Ananta Behera
8	2306284018	ANKUSH PRAMANIK	Ankush Pattanaik
9	2306284019	ARPITA NAYAK	Arpita Nayak
10	2306284020	ASHISHA KUMAR MOHARANA	Ashish kumar Moharana
11	2306284033	BIKRAM BISOI	BIKRAM BISOI
12	2306284034	BISWAJIT DAS	Biswajit DAS
13	2306284035	BISWAJIT DASH	Biswajit Dash
14	2306284036	BISWARANJAN KAR	Biswaranjan Kar
15	2306284037	BISWOJIT RANA	Biswajit Rana
16	2306284038	BULU PRADHAN	Bulu Pradhan
17	2306284039	CHANDAN SAHU	Chandan Sahu
18	2306284040	CHINMAYA DAS	Chinmaya Das
19	2306284041	DAKSHYA NAG	DAKSHYA NAG
20	2306284042	DEBASISH DAS	Debasish Das
21	2306284056	JAMBESWARA DAS	Jambeswara Das
22	2306284057	JIBAN KUMAR DAS	Jiban Kumar Das
23	2306284058	JINGYANSHU RANJAN RAUTARAY	Jingyanshu Ranjan Rautaray
24	2306284059	JYOTIKANTA DAS	Jyotikanta Das
25	2306284060	JYOTIRANJAN MISHRA	Jyotiranjan Mishra
26	2306284061	KAILASH CHANDRA BISOI	Kailash Chandra Bisoi
27	2306284062	KALYANI BHUYAN	KALYANI BHUYAN
28	2306284063	KAMALA KANTA SAHOO	Kamala Kanta Sahoo
29	2306284064	KAMALAKANTA SAHOO	Kamalakanta Sahoo
30	2306284065	LAGAN PATRA	LAGAN PATRA
31	2306284076	MILLAN KUMAR PRADHAN	Millan Kumar Pradhan
32	2306284077	MONALISA RAY	Monalisa RAY
33	2306284078	MOUSUMI ROUL	Mousumi ROUL
34	2306284079	NILAKANTHA KUTRUKA	Nilakantha Kutruka
35	2306284080	NIMAI CHARAN PANIGRAHI	Nimai Priyadarsini Rath
36	2306284081	NIROJA PRIYADARSINI RATH	Niroja Priyadarsini Rath
37	2306284082	NISHIKANTA SAHOO	Nishikanta Sahoo

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Sl. No.	BPUT Regd. No.	Name	Signature
38	2306284083	PALLABI GHADAI	Pallabi Ghadai.
39	2306284084	PIKUN PRUSTY	PIKun Prusty
40	2306284085	POOJA PRIYADARSHINI	Pooja Priyadarshini
41	2306284096	PRIYANSHU PRIYADARSINI PATRA	Priyanshu Priyadarsini Patra
42	2306284097	PULAK MISHRA	Pulak Mishra
43	2306284098	PURNENDU PATRA	Purnendu Patra
44	2306284099	PUSPA LATA SAHOO	Puspa Lata Sahoo
45	2306284100	RAHUL ABHISEK SETHI	Rahul Abhisek Sethi
46	2306284101	RAHUL MOHAPATRA	Rahul Mohapatra
47	2306284102	RAJESH KHUNTIA	Rajesh Khuntia
48	2306284104	RAJESH KUMAR BEHERA	Rajesh Kr. Behera
49	2306284105	RAJLAXMI NAYAK	Rajlaxmi Nayak
50	2306284106	RAJMILAN MINZ	Rajmilan Minz
51	2306284117	ROSHNI DASH	Roshni Dash
52	2306284118	RUDRANARAYAN BISWAL	Rudranarayan Biswal
53	2306284119	RUDRANARAYAN PANDA	Rudranarayan Panda
54	2306284120	RUPALI MADHUMITA PANDA	Rupali Madhumita Panda
55	2306284121	RUPALI PRADHAN	Rupali Pradhan
56	2306284122	SACHIKANTA KHADANGA	Sachikanta Khadanga
57	2306284123	SALONI LENKA	Saloni Lenka
58	2306284125	SANAT PATNAIK	Saloni Lenka.
59	2306284126	SANGITA PRIYADARSINI	Sangita Priyadarsini
60	2306284127	SANKARSAN MOHANTY	Sankarsan Mohanty
61	2306284138	SATYAJIT DAS	Satyajit Das
62	2306284139	SATYAJIT MOHAKUD	Satyajit Mohakud.
63	2306284140	SATYANARAYAN MOHANTY	Satyanarayan Mohanty
64	2306284141	SAUMYA RANJAN NAYAK	Saumya Ranjan Nayak
65	2306284142	SAURAV KUMAR JENA	Saurav Kumar Jena.
66	2306284143	SHAKTI SAGAR PANDA	Shakti Sagar Panda
67	2306284144	SHUBHRANSHU KUMAR KHILAR	Shubhranshu Kumar Khilar
68	2306284145	SIMRAN SINGH	Simran Singh
69	2306284146	SITANSU SEKHAR PRADHAN	Sitansu Sekhar Pradhan
70	2306284147	SK NIYAZUDDIN	SK Niyazuddin
71	2306284158	SOUMYA RANJAN BEHERA	Soumya Ranjan Behera
72	2306284159	SOUMYA RANJAN DASH	Soumya Ranjan Dash
73	2306284160	SOUMYA RANJAN PRUSTY	Soumya Ranjan Prusty

Arindita Das

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Course Coverage Sheet

Mindful Management and Workforce Resilience (VAC GM 2402)

Date	No. of classes	Hour	Topic discussed	Mode of Teaching	Facilitator
24.02.2025	1	1.5 hrs	Course overview; concept and meaning of workplace spirituality	Offline	Dr.Anindita Das
25.02.2025	2	1.5 hrs	Evolution and theoretical foundations of workplace spirituality	Offline	Dr.Anindita Das
26.02.2025	3	1.5 hrs	Dimensions of workplace spirituality: meaningful work	Offline	Dr.Anindita Das
27.02.2025	4	1.5 hrs	Sense of community at work and belongingness	Offline	Dr.Anindita Das
28.02.2025	5	1.5 hrs	Alignment of individual and organizational values	Offline	Dr.Anindita Das
01.03.2025	6	1.5 hrs	Spirituality vs religion vs ethics in organizations	Offline	Dr.Anindita Das
03.03.2025	7	1.5 hrs	Relevance of workplace spirituality in contemporary management and leadership	Offline	Dr.Anindita Das
03.03.2025	8	1.5 hrs	Introduction to employee well-being and inner growth at work	Offline	Dr.Anindita Das
05.03.2025	9	1.5 hrs	Dimensions of well-being: psychological well-being	Offline	Dr.Anindita Das
07.03.2025	10	1.5 hrs	Emotional and social well-being in organizations	Offline	Dr.Anindita Das
08.03.2025	11	1.5 hrs	Spiritual well-being and meaning at work	Offline	Dr.Anindita Das
10.03.2025	12	1.5 hrs	Stress, burnout, resilience, and work–life balance	Offline	Dr.Anindita Das
11.03.2025	13	1.5 hrs	Mindfulness practices, emotional intelligence, and self-awareness	Offline	Dr.Anindita Das
12.03.2025	14	1.5 hrs	Linkages between employee well-being, engagement, and performance	Offline	Dr.Anindita Das
13.03.2025	15	1.5 hrs	Introduction to spiritual leadership	Offline	Dr.Anindita Das
14.03.2025	16	1.5 hrs	Values-based management and ethical decision-making	Offline	Dr.Anindita Das
15.03.2025	17	1.5 hrs	Designing well-being- and spirituality-oriented organizational interventions	Offline	Dr.Anindita Das
17.03.2025	18	1.5 hrs	Case studies on conscious leadership	Offline	Dr.Anindita Das
18.03.2025	19	1.5 hrs	Humane workplaces: best practices and organizational examples	Offline	Dr.Anindita Das
19.03.2025	20	1.5 hrs	Emerging trends: human sustainability, ethical culture, meaningful employee experience; course review	Offline	Dr.Anindita Das

Anindita Das

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ASTHA School of Management

VAC GM 2402

Mindful Management and Workforce Resilience

Date wise Attendance Sheet

Date: 24/02/2025 Duration : 1.5 hrs

Course Coordinator : Dr.Anindita Das Anindita Das

Session Plan & Delivery : Concept of workplace Spirituality delivery through Activities, case discussion

Sl No.	Name	Signature
1	AMAN KU SAMAL	Aman Ku Samal
2	AMAR KUMAR SETHI	Amar Ku Sethi
3	AMIT KUMAR MISHRA	
4	AMIT KUMAR SETHI	
5	AMIYA BARIK	Amiya Barik.
6	AMIYA PRASAD SAHU	
7	ANANTA GOPAL BEHERA	Ananta Gopal Behera
8	ANKUSH PRAMANIK	ANKUSH PRAMANIK
9	ARPITA NAYAK	ARPITA NAYAK
10	ASHISHA KUMAR MOHARANA	
11	BIKRAM BISOI	Bikram Bisoi
12	BISWAJIT DAS	Biswajit Dash
13	BISWAJIT DASH	Biswajit Das
14	BISWARANJAN KAR	BISwaranjan Kar
15	BISWOJIT RANA	
16	BULU PRADHAN	Bulu Pradhan
17	CHANDAN SAHU	
18	CHINMAYA DAS	
19	DAKSHYA NAG	Dakshya Nag
20	DEBASISH DAS	Debasis Das
21	JAMBESWARA DAS	Jambeswara Das
22	JIBAN KUMAR DAS	Jiban Kumar Das
23	JINGYANSHU RANJAN RAUTARAY	
24	JYOTIKANTA DAS	Jyotiranjan mishra
25	JYOTIRANJAN MISHRA	
26	KAILASH CHANDRA BISOI	Kailash chandra Bisoi
27	KALYANI BHUYAN	
28	KAMALA KANTA SAHOO	
29	KAMALAKANTA SAHOO	Kamalakanta Sahoo

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30	LAGAN PATRA	Lagan Patra
31	MILLAN KUMAR PRADHAN	
32	MONALISA RAY	Monalisa Ray
33	MOUSUMI ROUL	Mousumi Roul.
34	NILAKANTHA KUTRUKA	
35	NIMAI CHARAN PANIGRAHI	Nimai charanan panigrahi
36	NIROJA PRIYADARSINI RATH	
37	NISHIKANTA SAHOO	Nishikanta Sahoo
38	PALLABI GHADEI	Pallabi Ghadei
39	PIKUN PRUSTY	Pikun Prusty
40	POOJA PRIYADARSHINI	Pooja Priyadarshini
41	PRIYANSHU PRIYADARSINI PATRA	
42	PULAK MISHRA	Pulak Mishra
43	PURNENDU PATRA	
44	PUSPA LATA SAHOO	Puspa lata sahu
45	RAHUL ABHISEK SETHI	
46	RAHUL MOHAPATRA	
47	RAJESH KHUNTIA	Rajesh Khuntia
48	RAJESH KUMAR BEHERA	
49	RAJLAXMI NAYAK	Rajlaxmi Nayak
50	RAJMILAN MINZ	Rajmilan Minz
51	ROSHNI DASH	Roshni Dash
52	RUDRANARAYAN BISWAL	Rudranarayan Biswal
53	RUDRANARAYAN PANDA	
54	RUPALI MADHUMITA PANDA	Rupali madhumita Panda
55	RUPALI PRADHAN	Rupali Pradhan
56	SACHIKANTA KHADANGA	
57	SALONI LENKA	Saloni lenka.
58	SANAT PATNAIK	Saloni Lenka
59	SANGITA PRIYADARSINI	
60	SANKARSAN MOHANTY	
61	SATYAJIT DAS	Satyajit Das
62	SATYAJIT MOHAKUD	
63	SATYANARAYAN MOHANTY	
64	SAUMYA RANJAN NAYAK	Saumya Ranjan Nayak
65	SAURAV KUMAR JENA	Saurav Kumar Jena
66	SHAKTI SAGAR PANDA	Shakti sagar Panda
67	SHUBHRANSHU KUMAR KHILAR	
68	SIMRAN SINGH	Simran singh
69	SITANSU SEKHAR PRADHAN	
70	SK NIYAZUDDIN	
71	SOUMYA RANJAN BEHERA	Soumya Ranjan Behera
72	SOUMYA RANJAN DASH	
73	SOUMYA RANJAN PRUSTY	Soumya Ranjan Prusty

Aaindik Das

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ASTHA School of
VAC GM 2402

Mindful Management and Workforce Resilience

Date wise Attendance Sheet

Duration : 1.5 hrs

Date: 25/02/2025

Course Coordinator : Dr.Anindita Das Anindita Das

Session Plan & Delivery : Meaningful Work through Role Play

Sl No.	Name	Signature
1	AMAN KU SAMAL	Aman Kumar Sethi
2	AMAR KUMAR SETHI	
3	AMIT KUMAR MISHRA	Amit Kv. Mishra
4	AMIT KUMAR SETHI	Amit Kv. Sethi
5	AMIYA BARIK	Amiya Barik.
6	AMIYA PRASAD SAHU	
7	ANANTA GOPAL BEHERA	Ananta Gopal Behera
8	ANKUSH PRAMANIK	Ankush Pramanik
9	ARPITA NAYAK	Arpita Nayak
10	ASHISHA KUMAR MOHARANA	
11	BIKRAM BISOI	Bikram Bisoi
12	BISWAJIT DAS	Biswajit Das
13	BISWAJIT DASH	Biswajit Dash.
14	BISWARANJAN KAR	Biswaranjan Kar
15	BISWOJIT RANA	
16	BULU PRADHAN	Bulu Pradhan
17	CHANDAN SAHU	Chandan Sahu.
18	CHINMAYA DAS	Chinmaya Das
19	DAKSHYA NAG	Dakshya Nag.
20	DEBASISH DAS	Debasis Das
21	JAMBESWARA DAS	Jambeswara Das
22	JIBAN KUMAR DAS	Jiban Kumar Das
23	JINGYANSHU RANJAN RAUTARAY	
24	JYOTIKANTA DAS	Jyotikanta Das.
25	JYOTIRANJAN MISHRA	Jotiranjan Mishra
26	KAILASH CHANDRA BISOI	Kailash Chandra Bisoi
27	KALYANI BHUYAN	Kalyani Bhuyan.
28	KAMALA KANTA SAHOO	Kamala Kanta Sahoo
29	KAMALAKANTA SAHOO	Kamalakanta Sahoo

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30	LAGAN PATRA	Lagan Patra
31	MILLAN KUMAR PRADHAN	
32	MONALISA RAY	Monalisa. Ray
33	MOUSUMI ROUL	Mousumi Roul
34	NILAKANTHA KUTRUKA	
35	NIMAI CHARAN PANIGRAHI	Nimai charan Panigrahi
36	NIROJA PRIYADARSINI RATH	
37	NISHIKANTA SAHOO	Nishikanta Sahoo.
38	PALLABI GHADAI	Pallabi Ghadai
39	PIKUN PRUSTY	Pikun Prusty
40	POOJA PRIYADARSHINI	Pooja Priyadarshini
41	PRIYANSHU PRIYADARSINI PATRA	
42	PULAK MISHRA	Pulak Mishra
43	PURNENDU PATRA	
44	PUSPA LATA SAHOO	PUSPA LATA Sahoo
45	RAHUL ABHISEK SETHI	
46	RAHUL MOHAPATRA	
47	RAJESH KHUNTIA	Rajesh khuntia
48	RAJESH KUMAR BEHERA	
49	RAJLAXMI NAYAK	
50	RAJMILAN MINZ	RAJMILAN MINZ
51	ROSHNI DASH	ROSHNI DASH
52	RUDRANARAYAN BISWAL	
53	RUDRANARAYAN PANDA	
54	RUPALI MADHUMITA PANDA	Rupali Madhumita Panda
55	RUPALI PRADHAN	Rupali PRADHAN
56	SACHIKANTA KHADANGA	
57	SALONI LENKA	Saloni Lenka
58	SANAT PATNAIK	
59	SANGITA PRIYADARSINI	Sangita Priyadarshini
60	SANKARSAN MOHANTY	
61	SATYAJIT DAS	Satyajit Das
62	SATYAJIT MOHAKUD	
63	SATYANARAYAN MOHANTY	Satyanarayan Mohanty
64	SAUMYA RANJAN NAYAK	
65	SAURAV KUMAR JENA	SAURAV KUMAR JENA
66	SHAKTI SAGAR PANDA	
67	SHUBHRANSHU KUMAR KHILAR	
68	SIMRAN SINGH	Simran Singh
69	SITANSU SEKHAR PRADHAN	
70	SK NIYAZUDDIN	SK NIYAZUDDIN
71	SOUMYA RANJAN BEHERA	Soumya Ranjan Behera
72	SOUMYA RANJAN DASH	
73	SOUMYA RANJAN PRUSTY	Soumya Ranjan Prusty

Aniruddha Das

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ASTHA School of Management

VAC GM 2402

Mindful Management and Workforce Resilience

Date wise Attendance Sheet

Date: 24/02/2025 Duration : 1.5 hrs

Course Coordinator : Dr.Anindita Das Anindita Das

Session Plan & Delivery : Sense of community and Alignment of values, Activities and case study based

Sl No.	Name	Signature
1	AMAN KU SAMAL	Aman Ku. Samal.
2	AMAR KUMAR SETHI	Amar Kumar Sethi
3	AMIT KUMAR MISHRA	
4	AMIT KUMAR SETHI	
5	AMIYA BARIK	Amiya Barik.
6	AMIYA PRASAD SAHU	Amiya Prasad Sahu
7	ANANTA GOPAL BEHERA	Ananta gopal Behera
8	ANKUSH PRAMANIK	
9	ARPITA NAYAK	ARPITA Nayak
10	ASHISHA KUMAR MOHARANA	
11	BIKRAM BISOI	Bikram Bisoi
12	BISWAJIT DAS	Biswajit Das.
13	BISWAJIT DASH	
14	BISWARANJAN KAR	
15	BISWOJIT RANA	
16	BULU PRADHAN	Bulu Pradhan
17	CHANDAN SAHU	Chandan Sahu
18	CHINMAYA DAS	Chinmaya Das
19	DAKSHYA NAG	
20	DEBASISH DAS	Debasis Das.
21	JAMBESWARA DAS	
22	JIBAN KUMAR DAS	Jibana kumar Das
23	JINGYANSHU RANJAN RAUTARAY	
24	JYOTIKANTA DAS	Jyotikanta Das
25	JYOTIRANJAN MISHRA	
26	KAILASH CHANDRA BISOI	Kailash Chandra Bisoi
27	KALYANI BHUYAN	
28	KAMALA KANTA SAHOO	
29	KAMALAKANTA SAHOO	Kamalakanta Sahoo

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	AGAN PATRA	
	MILAN KUMAR PRADHAN	
	MONALISA RAY	
33	MOUSUMI ROUL	Mousumi Roul
34	NILAKANTHA KUTRUKA	
35	NIMAI CHARAN PANIGRAHI	Nimai charan Panigrahi
36	NIROJA PRIYADARSINI RATH	
37	NISHIKANTA SAHOO	Nishikanta Sahoo.
38	PALLABI GHADAI	Pallabi Ghadai
39	PIKUN PRUSTY	Pikuni Prusty
40	POOJA PRIYADARSHINI	Pooja Priyadarshini
41	PRIYANSHU PRIYADARSINI PATRA	
42	PULAK MISHRA	Pulak Mishra
43	PURNENDU PATRA	Purnendu Patra
44	PUSPA LATA SAHOO	
45	RAHUL ABHISEK SETHI	Rahul Mohapatra
46	RAHUL MOHAPATRA	
47	RAJESH KHUNTIA	Rajesh Khuntia.
48	RAJESH KUMAR BEHERA	
49	RAJLAXMI NAYAK	
50	RAJMILAN MINZ	
51	ROSHNI DASH	Roshni Das.
52	RUDRANARAYAN BISWAL	
53	RUDRANARAYAN PANDA	
54	RUPALI MADHUMITA PANDA	Rupali Madhusmita panda
55	RUPALI PRADHAN	
56	SACHIKANTA KHADANGA	
57	SALONI LENKA	Saloni Lenka
58	SANAT PATNAIK	
59	SANGITA PRIYADARSINI	
60	SANKARSAN MOHANTY	
61	SATYAJIT DAS	Satyajit Das
62	SATYAJIT MOHAKUD	
63	SATYANARAYAN MOHANTY	
64	SAUMYA RANJAN NAYAK	
65	SAURAV KUMAR JENA	Saurav Kumar Jena
66	SHAKTI SAGAR PANDA	
67	SHUBHRANSHU KUMAR KHILAR	
68	SIMRAN SINGH	Simran Singh.
69	SITANSU SEKHAR PRADHAN	
70	SK NIYAZUDDIN	
71	SOUMYA RANJAN BEHERA	Soumya Ranjan Behera
72	SOUMYA RANJAN DASH	
73	SOUMYA RANJAN PRUSTY	Soumya Ranjan Prusty

Anindita Das

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ASTHA School of Management

VAC GM 2402

Mindful Management and Workforce Resilience

Date wise Attendance Sheet

Date: 27/02/2025 Duration : 1.5 hrs

Course Coordinator : Dr.Anindita Das Anindita Das

Session Plan & Delivery : Distinction between Spirituality, Religion and Ethics in Organizations
Role Play

Sl No.	Name	Signature
1	AMAN KU SAMAL	Aman Ku Samal
2	AMAR KUMAR SETHI	Amar Kumar Sethi
3	AMIT KUMAR MISHRA	
4	AMIT KUMAR SETHI	Amit Kumar Sethi
5	AMIYA BARIK	Amiya Barik.
6	AMIYA PRASAD SAHU	
7	ANANTA GOPAL BEHERA	ANANTA Gopal Behera
8	ANKUSH PRAMANIK	ANKUSH PRAMANIK
9	ARPITA NAYAK	Arpita Nayak
10	ASHISHA KUMAR MOHARANA	ASHISHA KUMAR MOHARANA
11	BIKRAM BISOI	Bikram Bisoi
12	BISWAJIT DAS	Biswajit Das
13	BISWAJIT DASH	Biswajit Das.
14	BISWARANJAN KAR	
15	BISWOJIT RANA	Biswojit RANA
16	BULU PRADHAN	Bulu Pradhan
17	CHANDAN SAHU	Chandan Sahu
18	CHINMAYA DAS	
19	DAKSHYA NAG	DAKSHYA NAG
20	DEBASISH DAS	Debasis Das
21	JAMBESWARA DAS	Jambeswara Das
22	JIBAN KUMAR DAS	
23	JINGYANSHU RANJAN RAUTARAY	JYOTIKANTA DAS
24	JYOTIKANTA DAS	
25	JYOTIRANJAN MISHRA	JYOTIRANJAN MISHRA
26	KAILASH CHANDRA BISOI	
27	KALYANI BHUYAN	KALANI BHUYAN
28	KAMALA KANTA SAHOO	
29	KAMALAKANTA SAHOO	Kamalakanta Sahoo

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30	LAGAN PATRA	
31	MILLAN KUMAR PRADHAN	
32	MONALISA RAY	
33	MOUSUMI ROUL	
34	NILAKANTHA KUTRUKA	
35	NIMAI CHARAN PANIGRAHI	
36	NIROJA PRIYADARSINI RATH	
37	NISHIKANTA SAHOO	
38	PALLABI GHADAI	
39	PIKUN PRUSTY	
40	POOJA PRIYADARSHINI	
41	PRIYANSHU PRIYADARSINI PATRA	
42	PULAK MISHRA	
43	PURNENDU PATRA	
44	PUSPA LATA SAHOO	
45	RAHUL ABHISEK SETHI	
46	RAHUL MOHAPATRA	
47	RAJESH KHUNTIA	
48	RAJESH KUMAR BEHERA	
49	RAJLAXMI NAYAK	
50	RAJMILAN MINZ	
51	ROSHNI DASH	
52	RUDRANARAYAN BISWAL	
53	RUDRANARAYAN PANDA	
54	RUPALI MADHUMITA PANDA	
55	RUPALI PRADHAN	
56	SACHIKANTA KHADANGA	
57	SALONI LENKA	
58	SANAT PATNAIK	
59	SANGITA PRIYADARSINI	
60	SANKARSAN MOHANTY	
61	SATYAJIT DAS	
62	SATYAJIT MOHAKUD	
63	SATYANARAYAN MOHANTY	
64	SAUMYA RANJAN NAYAK	
65	SAURAV KUMAR JENA	
66	SHAKTI SAGAR PANDA	
67	SHUBHRANSHU KUMAR KHILAR	
68	SIMRAN SINGH	
69	SITANSU SEKHAR PRADHAN	
70	SK NIYAZUDDIN	
71	SOUMYA RANJAN BEHERA	
72	SOUMYA RANJAN DASH	
73	SOUMYA RANJAN PRUSTY	

Arindita Das

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ASTHA School of Management
Bhubaneswar

Mindful Management and Workforce Resilience (VAC GM2402)

WRITTEN TEST

Time: 15 Minutes **Total Mark: 30 (2*15)**

Multiple choice Questions

Date: 21.03.2025

Name & Registration No.: _____

1. Mindful management primarily focuses on:
a) Strict control and supervision
b) Present-moment awareness in managerial decision-making
c) Maximizing short-term profits
d) Reducing employee autonomy

2. Which of the following best defines mindfulness at work?
a) Multitasking continuously
b) Being fully aware and attentive to current tasks and people
c) Avoiding workplace challenges
d) Following routine instructions only

3. A mindful leader is most likely to:
a) React impulsively to problems
b) Ignore employee emotions
c) Respond thoughtfully and empathetically
d) Focus only on outcomes

4. Workforce resilience refers to:
a) Employee resistance to organizational change
b) The ability of employees to adapt and recover from challenges
c) High employee turnover
d) Physical strength of workers

5. Which factor contributes most to building workforce resilience?
a) Excessive monitoring
b) Emotional intelligence and support systems
c) Strict disciplinary policies
d) Long working hours

6. Mindful management helps organizations mainly by:
a) Increasing stress levels
b) Improving focus, ethics, and decision quality
c) Eliminating conflicts entirely
d) Reducing employee participation

7. Which practice is commonly associated with mindful management?
a) Micromanagement
b) Reflective listening

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c) Constant performance pressure
d) Competitive isolation

8. Resilient employees are more likely to:
a) Avoid responsibility
b) Break down under pressure
c) Learn from setbacks and adapt
d) Resist feedback

9. Psychological safety in the workplace means:
a) Freedom from all stress
b) Employees feel safe to express ideas and concerns
c) Strict confidentiality rules
d) Absence of performance evaluation

10. Which leadership style best supports mindful management?
a) Autocratic leadership
b) Laissez-faire leadership
c) Transformational leadership
d) Transactional leadership

11. Mindfulness training in organizations primarily aims to:
a) Increase working hours
b) Enhance self-awareness and stress management
c) Replace technical training
d) Control employee behavior

12. A key outcome of workforce resilience is:
a) Increased absenteeism
b) Better coping with change and uncertainty
c) Reduced accountability
d) Lower team collaboration

13. Which of the following is a core component of resilience?
a) Emotional rigidity
b) Optimism and adaptability
c) Dependence on authority
d) Avoidance of challenges

14. Mindful communication in organizations encourages:
a) One-way instructions
b) Active listening and empathy
c) Emotional suppression
d) Conflict escalation

15. An organization that promotes mindfulness and resilience is most likely to experience:
a) Higher burnout rates
b) Reduced employee engagement
c) Sustainable performance and well-being
d) Increased conflict

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ASTHA School of Management
Bhubaneswar
Mindful Management and Workforce Resilience (VAC GM2402)
Result Sheet

Coordinator : Dr. Anindita Das

Sl. No	BPUT Regd. No	Name	Written Test (30)	Mini Project (20)	Marks Secured (Out of 50)	Percentage%
1	2306284011	AMAN KU SAMAL	26	18	44	88
2	2306284012	AMAR KUMAR SETHI	25	16	41	82
3	2306284013	AMIT KUMAR MISHRA	27	18	45	90
4	2306284014	AMIT KUMAR SETHI	26	17	43	86
5	2306284015	AMIYA BARIK	25	17	42	84
6	2306284016	AMIYA PRASAD SAHU	24	16	40	80
7	2306284017	ANANTA GOPAL BEHERA	24	16	40	80
8	2306284018	ANKUSH PRAMANIK	26	18	44	88
9	2306284019	ARPITA NAYAK	24	16	40	80
10	2306284020	ASHISHA KUMAR MOHARANA	25	17	42	84
11	2306284033	BIKRAM BISOI	25	17	42	84
12	2306284034	BISWAJIT DAS	23	15	38	76
13	2306284035	BISWAJIT DASH	23	15	38	76
14	2306284036	BISWARANJAN KAR	25	17	42	84
15	2306284037	BISWOJIT RANA	26	17	43	86
16	2306284038	BULU PRADHAN	28	19	47	94
17	2306284039	CHANDAN SAHU	23	16	39	78
18	2306284040	CHINMAYA DAS	26	18	44	88
19	2306284041	DAKSHYA NAG	26	17	43	86
20	2306284042	DEBASISH DAS	25	16	41	82
21	2306284056	JAMBESWARA DAS	25	16	41	82
22	2306284057	JIBAN KUMAR DAS	26	18	44	88
23	2306284058	JINGYANSHU RANJAN RAUTARAY	23	15	38	76
24	2306284059	JYOTIKANTA DAS	25	16	41	82
25	2306284060	JYOTIRANJAN MISHRA	23	16	39	78
26	2306284061	KAILASH CHANDRA BISOI	25	16	41	82
27	2306284062	KALYANI BHUYAN	26	18	44	88
28	2306284063	KAMALA KANTA SAHOO	26	18	44	88
29	2306284064	KAMALAKANTA SAHOO	26	17	43	86

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Sl. No	BPUT Regd. No	Name	Written Test (30)	Mini Project (20)	Marks Secured (Out of 50)	Percentage%
63	2306284140	SATYANARAYAN MOHANTY	25	16	41	82
64	2306284141	SAUMYA RANJAN NAYAK	23	15	38	76
65	2306284142	SAURAV KUMAR JENA	24	16	40	80
66	2306284143	SHAKTI SAGAR PANDA	23	16	39	78
67	2306284144	SHUBHRANSHU KUMAR KHILAR	26	18	44	88
68	2306284145	SIMRAN SINGH	23	15	38	76
69	2306284146	SITANSU SEKHAR PRADHAN	25	17	42	84
70	2306284147	SK NIYAZUDDIN	26	18	44	88
71	2306284158	SOUMYA RANJAN BEHERA	23	15	38	76
72	2306284159	SOUMYA RANJAN DASH	26	17	43	86
73	2306284160	SOUMYA RANJAN PRUSTY	26	17	43	86

Aniruddh Das

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School of Management

Bhubaneswar

www.asthaeducation.in

Value Added Course Certificate

This is to certify that Ms./ Mr.Aman Kumar Samal, of MBA batch 2023-25 bearing college Registration No. 2306284011 has successfully completed 30hrs course on Mindful Management & Workforce Resilience.

Anindita Das

Course Coordinator

Principal

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Value Added Course Certificate

This is to certify that Ms./ Mr. Amar Kumar Sethi, of MBA batch 2023-25 bearing college Registration No. 2306284012 has successfully completed 30hrs course on Mindful Management & Workforce Resilience.

Aravindh Das

Course Coordinator

Principal

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ASTHA School of Management, Bhubaneswar

VAC GM2402

Mindful Management and Workforce Resilience

Certificate Distributation Sheet

Sl No.	Name	%	Signature
1	AMAN KU SAMAL		Aman Ku Samal
2	AMAR KUMAR SETHI		Amar Kumar Sethi
3	AMIT KUMAR MISHRA		Amit Kumar Mishra
4	AMIT KUMAR SETHI		
5	AMIYA BARIK		Amiya Barik
6	AMIYA PRASAD SAHU		Amiya Prasad Sahu
7	ANANTA GOPAL BEHERA		Ananta Gopal Behera
8	ANKUSH PRAMANIK		Ankush Pramanik
9	ARPITA NAYAK		Arpita Nayak
10	ASHISHA KUMAR MOHARANA		Ashisha Maharana
11	BIKRAM BISOI		Bikram Bisoi
12	BISWAJIT DAS		Biswajit Das
13	BISWAJIT DASH		Biswajit Dash
14	BISWARANJAN KAR		Biswaranjan Kar
15	BISWOJIT RANA		Biswajit Rana
16	BULU PRADHAN		Bulu Pradhan
17	CHANDAN SAHU		Chandan Sahu
18	CHINMAYA DAS		Chinmaya Das
19	DAKSHYA NAG		Dakshya Nag
20	DEBASISH DAS		Debasish Das
21	JAMBESWARA DAS		Jambeswara Das
22	JIBAN KUMAR DAS		Jiban Das
23	JINGYANSHU RANJAN RAUTARAY		Jiban Kumar Das
24	JYOTIKANTA DAS		Jyotikanta Das
25	JYOTIRANJAN MISHRA		Jyotiranjan Mishra
26	KAILASH CHANDRA BISOI		Kailash
27	KALYANI BHUYAN		Kalyani Bhuyan
28	KAMALA KANTA SAHOO		Kamala Kanta Sahoo
29	KAMALAKANTA SAHOO		Kamalakanta Sahoo
30	LAGAN PATRA		Lagan Patra
31	MILLAN KUMAR PRADHAN		Milan Kumar Pradhan
32	MONALISA RAY		Monalisha Ray
33	MOUSUMI ROUL		Mousumi Roul
34	NILAKANTHA KUTRUKA		
35	NIMAI CHARAN PANIGRAHI		Nimai Charan Panigrahi
36	NIROJA PRIYADARSINI RATH		Niroja Priyadarsini Rath
37	NISHIKANTA SAHOO		
38	PALLABI GHADAI		Pallabi Ghadai
39	PIKUN PRUSTY		Pikun Prusty
40	POOJA PRIYADARSHINI		Pooja Priyadarshini
41	PRIYANSHU PRIYADARSINI PATRA		Priyanshu Priyadarsini Patra
42	PULAK MISHRA		Pulak Mishra
43	PURNENDU PATRA		Purnendu Patra
44	PUSPA LATA SAHOO		Puspalata Sahoo
45	RAHUL ABHISEK SETHI		Rahul Sethi
46	RAHUL MOHAPATRA		Rahul Mohapatra
47	RAJESH KHUNTIA		Rajesh Khuntia

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Sl No.	Name	%	Signature
48	RAJESH KUMAR BEHERA		Rajesh Kumar Behera
49	RAJLAXMI NAYAK		Rajlaxmi Nayak
50	RAJMILAN MINZ		Rajmilan Minz.
51	ROSHNI DASH		Roshni Dash
52	RUDRANARAYAN BISWAL		Rudranarayan Biswal
53	RUDRANARAYAN PANDA		Rudra Narayan Panda
54	RUPALI MADHUMITA PANDA		Rupali Madhumita Panda.
55	RUPALI PRADHAN		Rupali Pradhan
56	SACHIKANTA KHADANGA		
57	SALONI LENKA		Saloni Lenka
58	SANAT PATNAIK		Sanat Patnaik
59	SANGITA PRIYADARSINI		
60	SANKARSAN MOHANTY		Sankarsan Mohanty
61	SATYAJIT DAS		Satyajit Das
62	SATYAJIT MOHAKUD		
63	SATYANARAYAN MOHANTY		Satya Ranjan Mohanty
64	SAUMYA RANJAN NAYAK		Saumya Ranjan Nayak
65	SAURAV KUMAR JENA		Saurav Kumar Jena
66	SHAKTI SAGAR PANDA		Shakti Sagar Panda
67	SHUBHRANSHU KUMAR KHILAR		Subhranshu Khillar
68	SIMRAN SINGH		Simran Singh
69	SITANSU SEKHAR PRADHAN		Sitansu Sekhar Pradhan.
70	SK NIYAZUDDIN		SK Niyazuddin
71	SOUMYA RANJAN BEHERA		Soumya Ranjan Behera
72	SOUMYA RANJAN DASH		Soumya Ranjan Dash
73	SOUMYA RANJAN PRUSTY		Soumya Ranjan Prusty

Anindita Das

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ASTHA School of Management, Bhubaneswar

VAC–GM2402

Course –Mindful Management and Workforce Resilience

Course Duration: 30 Hrs.

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?					✓
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?				✓	
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating					✓

Signature

*Name:

(*The information will be kept confidential)

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ASTHA School of Management, Bhubaneswar

VAC–GM2402

Course –Mindful Management and Workforce Resilience

Course Duration: 30 Hrs.

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?					✓
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?				✓	
5.	How do you rate the duration of the course?				✓	
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating					✓

Arpita Nayak

Signature

*Name:

(*The information will be kept confidential)

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STUDENT FEEDBACK ANALYSIS REPORT FOR THE ACADEMIC YEAR 2024-25

Mindful Management and Workforce Resilience (VAC GM2402)

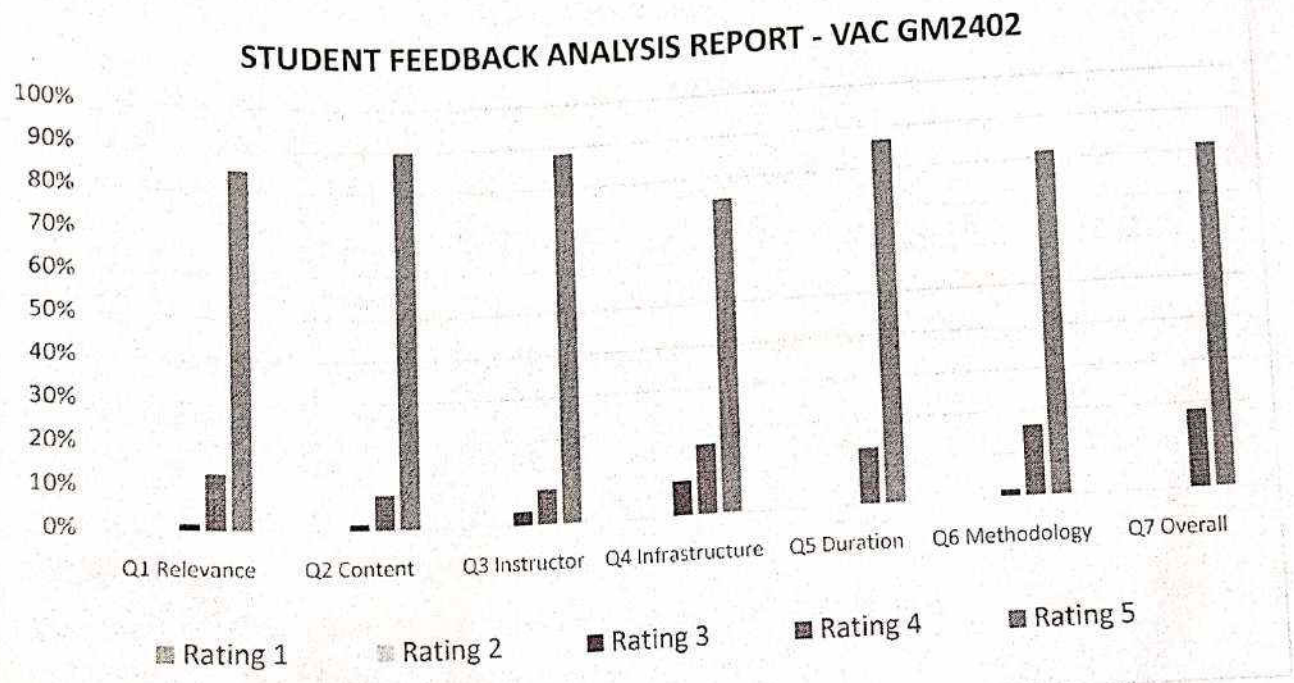


Figure 1: Student feedback analysis report

No of respondents:60

The feedback was collected on 07 parameters. Students are highly satisfied with respect to all the seven parameters as mentioned below.

1. Relevance of the course
2. Contents of the course
3. Instructor of the course
4. Infrastructure of the course
5. Duration of the course
6. Methodology used for delivering the course
7. Overall rating of the course

The students rated in 5-pointLikert scale where 5 stands for excellent and 1 stands for poor. The compiled rating of the feedback is presented in the above figure 1.

Recommendation: After analysing the feedback of the course, I recommend that this course should be continued in the next year.

Dr. Anindita Das,
(Course Co-ordinator)

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ASTHA School of Management
Bhubaneswar

SUMMARY REPORT

Academic Session: 2023-25

TheValueAdded Course on Mindful Management and Workforce Resilience (VAC GM2402)was conducted successfully atASTHA School of Management for the academic session 2024-25.The course was co-ordinated by Dr.Anindita Das as per the following details.

i) Course Commencement Date – 24February 2025.

ii) Course Completion Date – 19 March 2025.

iii) Objectives of the Course:

- To understand the concepts of workplace spirituality and employee well-being in organizations.
- To develop an understanding of how meaning, values, and purpose influence employee engagement and ethical leadership

iv) Number of Modules: 3

- Module I: Foundations of Workplace Spirituality.
- Module II: Employee Well-Being and Inner Growth at Work.
- Module III:Managerial Applications and Organizational Practices

v) Total number of students enrolled: 73

vi) Total number of classes: 20

vii) Total hours of teaching: 30 hours.

viii) Duration of each class: 90 minutes.

After completion of all the three modules,students were evaluated on 21stMarch 2025on the basis of two parameters;Written Test and Role Play. All the enrolled students successfully cleared the evaluation criteria. At the end of the course, Certificates were distributed to allenrolled student.

Signature

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Value Added Course

HR Analytics for Data-Driven People Management

VAC H2401

Batch- 2024-25



Ensuring Complete Transformation

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ASTHA SCHOOL OF MANAGEMENT

Bhubaneswar

Ref. No. ASM/105/ 24

Date-10-08-2024

It is for the information to the 3rd Semester MBA students of the academic year 2024-25 that the Value-added course on **HR Analytics for Data-Driven People Management (VAC H2401)** is going to be held from 11-09-2024.

All of you are expected to register for the course and give your name to the Course Coordinator Dr. Swetapadma Dash on or before 01-09-2024.

Dr. Swetapadma Dash
Course Coordinator (VAC H2401)
ASTHA School of Management

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ASTHA School of Management
Bhubaneswar
HR Analytics for Data-Driven People Management (VAC H2401)
ENROLLMENT SHEET

Coordinator : Dr. Swetapadma Dash

Sl. No.	BPUT Regd. No.	Name	Signature
1	2306284011	AMAN KU SAMAL	Aman Ku Samal
2	2306284017	ANANTA GOPAL BEHERA	Anant Gopal Behera
3	2306284019	ARPITA NAYAK	Arpita Nayak
4	2306284020	ASHISHA KUMAR MOHARANA	Ashisha Kumar Moharana
5	2306284025	ASUTOSH PRADHAN	Ashutosh Pradhan
6	2306284029	BHAKTAHARI KHATUA	Bhaktahari Khatua
7	2306284030	BIBHUTI RANJAN PRUSTY	Bibhuti Ranjan Prusty
8	2306284034	BISWAJIT DAS	Biswajit Das
9	2306284037	BISWOJIT RANA	Biswojit Rana
10	2306284039	CHANDAN SAHU	Chandan Sahu
11	2306284042	DEBASISH DAS	Debasis Das
12	2306284049	ETISHREE PATRI	Etishree Patri
13	2306284053	HIMANSHU SAHOO	Himansu Sahoo
14	2306284059	JYOTIKANTA DAS	Jyotikanta Das
15	2306284062	KALYANI BHUYAN	Kalyani Bhuyan
16	2306284067	LINGARAJ TRIPATHY	Lingaraj Tripathy
17	2306284073	MAHESWAR SETHY	Maheswar Sethy
18	2306284074	MANARANJAN TANDI	Manaranjan Tandi
19	2306284076	MILLAN KUMAR PRADHAN	Millan Kumar Pradhan
20	2306284079	NILAKANTHA KUTRUKA	N. Kutruka
21	2306284082	NISHIKANTA SAHOO	Nisikanta Sahoo
22	2306284085	POOJA PRIYADARSHINI	Pooja Priyadarshini
23	2306284090	PRASANT KUMAR MALIK	Prasant Kumar Malik
24	2306284091	PRATEEK KUMAR KHATUA	Prateek Kumar Khatua
25	2306284094	PRIYADARSHAN PRUSTI	Priyadarshan Prusti
26	2306284096	PRIYANSHU PRIYADARSINI PATRA	Priyanshu Priyadarsini Patra
27	2306284099	PUSPA LATA SAHOO	Puspalata Sahoo
28	2306284102	RAJESH KHUNTIA	Rajesh Khuntia
29	2306284106	RAJMILAN MINZ	Rajmilan Minz
30	2306284108	RAKESH BHUYAN	Rakesh Bhuyan

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ASTHA School of Management

HR Analytics for Data-Driven People Management - VAC H2401

Date wise Attendance Sheet

Date: 11.02.2024 Duration : 1.5 hrs

Course Coordinator : Dr. Swetapadma Dash

Session Plan & Delivery : Introduction to HR Analytics
To be delivered through Lecture, PPT, Demo Dashboards

Sl. No.	Regd. No.	Name	Signature
1	2306284011	AMAN KU SAMAL	Aman Ku Samal
2	2306284017	ANANTA GOPAL BEHERA	Ananta Gopal Behera
3	2306284019	ARPITA NAYAK	Arpita Nayak
4	2306284020	ASHISHA KUMAR MOHARANA	Ashisha Kumar Moharana
5	2306284025	ASUTOSH PRADHAN	Ashutosh Pradhan
6	2306284029	BHAKTAHARI KHATUA	Bhaktahari Khatua
7	2306284030	BIBHUTI RANJAN PRUSTY	Bibhuti Ranjan Prusty
8	2306284034	BISWAJIT DAS	Biswajit Das
9	2306284037	BISWOJIT RANA	Biswojit Rana
10	2306284039	CHANDAN SAHU	Chandan Sahu
11	2306284042	DEBASISH DAS	Debasish Das
12	2306284049	ETISHREE PATRI	Etishree Patri
13	2306284053	HIMANSHU SAHOO	Himanshu Sahoo
14	2306284059	JYOTIKANTA DAS	Jyotikanta Das
15	2306284062	KALYANI BHUYAN	Kalyani Bhuyan
16	2306284067	LINGARAJ TRIPATHY	Lingaraj Tripathy
17	2306284073	MAHESWAR SETHY	Maheswar Sethy
18	2306284074	MANARANJAN TANDI	Manaranjan Tandi
19	2306284076	MILLAN KUMAR PRADHAN	Millan Kumar Pradhan
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28	2306284102	RAJESH KHUNTIA	Rajesh Khuntia
29	2306284106	RAJMILAN MINZ	Rajmilan Minz
30	2306284108	RAKESH BHUYAN	Rakesh Bhuyan.
31	2306284112	RASHMIRANJAN NAYAK	Rashmi Ranjan Nayak

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ASTHA School of Management

HR Analytics for Data-Driven People Management - VAC H2401

Date wise Attendance Sheet

Date: 13·09·2024 **Duration : 1.5 hrs**

Course Coordinator : Dr. Swetapadma Dash

Session Plan & Delivery : Evolution from Traditional HR to Data-driven HR
· Delivered through lecture on concept and practical examples of different corporate organisations.

Sl. No.	Regd. No.	Name	Signature
1	2306284011	AMAN KU SAMAL	Aman Ku Samal
2	2306284017	ANANTA GOPAL BEHERA	Ananta Gopal Behera
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29	2306284106	RAJMILAN MINZ	Rajmilan Minz
30	2306284108	RAKESH BHUYAN	Rakesh Bhuyan.
31	2306284112	RASHMIRANJAN NAYAK	Rashmi Ranjan Nayak

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ASTHA School of Management

HR Analytics for Data-Driven People Management - VAC H2401

Date wise Attendance Sheet

Date: 18.09.2024 Duration : 1.5 hrs

Course Coordinator : Dr. Swetapadma Dash

Session Plan & Delivery : Types of HR Analytics
Discussed concepts of Descriptive, Diagnostic, Predictive and Prescriptive HR Analytics.

Sl. No.	Regd. No.	Name	Signature
1	2306284011	AMAN KU SAMAL	Aman Ku Samal
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3	2306284019	ARPITA NAYAK	Arpita Nayak
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30	2306284108	RAKESH BHUYAN	Rakesh Bhuyan
31	2306284112	RASHMIRANJAN NAYAK	Rashmi Ranjan Nayak

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Name & Registration No.

c) Conducting exit interviews
...processing

ASTHA School of Management

Value Added Course – VAC H2401

Course Coverage sheet: HR Analytics for Data-Driven People Management

Course Coordinator: Dr. Swetapadma Dash

Sl. No.	Date	Time	Topic	Sign of Faculty	Remarks
1	11·09·24	4:45-5:45pm	Introduction to HR Analytics		
2	13·09·24	4:45-5:45	Evolution from Traditional to Data-driven HR		
3	18·09·24	4:45-5:45	Types of HR Analytics		
4	20·09·24	4:45-5:45	Key HR Metrices & KPIs		
5	23·09·24	4:45-5:45	HR Data Sources & Data Quality Issues		
6	25·09·24	4:45-5:45	Ethical & Legal Considerations in HR Data Usage		
7	27·09·24	4:45-5:45	Basics of Data Handling		
8	30·09·24	4:45-5:45	Using MS Excel for HR Analytics		
9	04·10·24	4:45-5:45	HR Analytics using SPSS		
10	07·10·24	4:45-5:45	HR Analytics using Power BI		

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...ing exit interviews

ASTHA School of Management

Value Added Course – VAC H2401

Course Coverage sheet: HR Analytics for Data-Driven People Management

Course Coordinator: Dr. Swetapadma Dash

Sl. No.	Date	Time	Topic	Sign of Faculty	Remarks
11	18·10·24	4:45-5:45	Statistical Concepts for HR Decisions		
12	21·10·24	4:45-5:45	Workforce Planning, Demand Forecasting		
13	23·10·24	4:45-5:45	Measuring Training Effectiveness, Performance Analytics		
14	25·10·24	4:45-5:45	Recruitment & Selection Analytics		
15	28·10·24	4:45-5:45	Performance Management & Compensation Analytics		
16	30·10·24	4:45-5:45	Employee Engagement & Retention Analytics		
17	04·10·24	4:45-5:45	Analytics for Attrition & Turnover		
18	06·10·24	4:45-5:45	HR Dashboards & Scorecards		
19	08·10·24	4:45-5:45	Mini Project		
20	11·10·24	4:45-5:45			

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ASTHA School of Management
Bhubaneswar
HR Analytics for Data-Driven People Management (VAC H2401)

WRITTEN TEST

Time: 15 Minutes

Total Mark: 30 (2*15)

(Attempt all questions by ticking the correct option)

Name & Registration No.: _____

1. HR Analytics primarily focuses on:
a) Automating payroll systems
b) Using data to support HR decision-making
c) Conducting employee interviews
d) Maintaining personnel records

2. Which type of HR analytics explains *why* an HR outcome occurred?
a) Descriptive
b) Predictive
c) Diagnostic
d) Prescriptive

3. Which of the following is an example of a descriptive HR metric?
a) Probability of employee turnover
b) Average absenteeism rate
c) Recommended retention strategy
d) Forecasted manpower demand

4. Time to Hire is best defined as:
a) Cost incurred in hiring an employee
b) Number of candidates interviewed
c) Time taken from job posting to employee joining
d) Time spent on employee induction

5. Which HR metric measures employee separation from an organization?
a) Productivity rate
b) Absenteeism rate
c) Attrition rate
d) Engagement index

6. Which tool is most commonly used for basic HR analytics and dashboards?
a) MS Word
b) MS Excel
c) Tally
d) Photoshop

7. Pivot tables in Excel are mainly used for:
a) Designing forms
b) Creating presentations
c) Summarizing and analyzing data
d) Writing formulas

8. Workforce analytics mainly helps in:
a) Employee counseling
b) Forecasting manpower demand and supply
c) Conducting exit interviews
d) Payroll processing

9. Which statistical technique is used to study the relationship between two variables?
a) Mean
b) Mode
c) Correlation
d) Classification

10. Predictive HR analytics is primarily used to:
a) Report past HR data
b) Diagnose current HR problems
c) Forecast future HR outcomes
d) Record employee information

11. Which of the following is an application of recruitment analytics?
a) Identifying high attrition departments
b) Measuring training effectiveness
c) Evaluating source-wise hiring efficiency
d) Designing compensation structures

12. HR dashboards are useful because they:
a) Replace HR managers
b) Provide real-time visual insights on HR metrics
c) Increase paperwork
d) Eliminate decision-making

13. Which metric is commonly used to measure training effectiveness?
a) Cost per hire
b) Absenteeism rate
c) Training ROI
d) Attrition ratio

14. Ethical use of HR analytics primarily relates to:
a) Increasing employee monitoring
b) Ensuring data privacy and fairness
c) Reducing HR costs
d) Improving automation

15. In HR analytics projects, data cleaning is important because it:
a) Makes reports lengthy
b) Removes irrelevant employees
c) Improves accuracy and reliability of analysis
d) Reduces the need for tools

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ASTHA School of Management
Bhubaneswar
HR Analytics for Data-Driven People Management (VAC H2401)
Result Sheet

Coordinator : Dr. Swetapadma Dash

Sl. No	BPUT Regd. No	Name	Written Test (30)	Mini Project (20)	Marks Secured (Out of 50)	Percentage
1	2306284011	AMAN KU SAMAL	26	18	44	88
2	2306284017	ANANTA GOPAL BEHERA	25	16	41	82
3	2306284019	ARPITA NAYAK	27	18	45	90
4	2306284020	ASHISHA KUMAR MOHARANA	26	17	43	86
5	2306284025	ASUTOSH PRADHAN	25	17	42	84
6	2306284029	BHAKTAHARI KHATUA	24	16	40	80
7	2306284030	BIBHUTI RANJAN PRUSTY	24	16	40	80
8	2306284034	BISWAJIT DAS	26	18	44	88
9	2306284037	BISWOJIT RANA	24	16	40	80
10	2306284039	CHANDAN SAHU	25	17	42	84
11	2306284042	DEBASISH DAS	25	17	42	84
12	2306284049	ETISHREE PATRI	23	15	38	76
13	2306284053	HIMANSHU SAHOO	23	15	38	76
14	2306284059	JYOTIKANTA DAS	25	17	42	84
15	2306284062	KALYANI BHUYAN	26	17	43	86
16	2306284067	LINGARAJ TRIPATHY	28	19	47	94
17	2306284073	MAHESWAR SETHY	23	16	39	78
18	2306284074	MANARANJAN TANDI	26	18	44	88
19	2306284076	MILLAN KUMAR PRADHAN	26	17	43	86
20	2306284079	NILAKANTHA KUTRUKA	25	16	41	82
21	2306284082	NISHIKANTA SAHOO	25	16	41	82
22	2306284085	POOJA PRIYADARSHINI	26	18	44	88
23	2306284090	PRASANT KUMAR MALIK	23	15	38	76
24	2306284091	PRATEEK KUMAR KHATUA	25	16	41	82
25	2306284094	PRIYADARSHAN PRUSTI	23	16	39	78
26	2306284096	PRIYANSHU PRIYADARSINI PATRA	25	16	41	82
27	2306284099	PUSPA LATA SAHOO	26	18	44	88
28	2306284102	RAJESH KHUNTIA	26	18	44	88
29	2306284106	RAJMILAN MINZ	26	17	43	86

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Sl. No	BPUT Regd. No	Name	Written Test (30)	Mini Project (20)	Marks Secured (Out of 50)	Percentage
30	2306284108	RAKESH BHUYAN	24	16	40	80
31	2306284112	RASHMIRANJAN NAYAK	23	16	39	78
32	2306284114	RINMAYEE PRADHAN	25	16	41	82
33	2306284119	RUDRANARAYAN PANDA	25	16	41	82
34	2306284120	RUPALI MADHUMITA PANDA	26	17	43	86
35	2306284125	SANAT PATNAIK	23	16	39	78
36	2306284127	SANKARSAN MOHANTY	23	16	39	78
37	2306284132	SARASWATI BEHERA	23	16	39	78
38	2306284134	SATRUJIT SAHOO	26	18	44	88
39	2306284135	SATYA PRAKASH SETHY	23	16	39	78
40	2306284138	SATYAJIT DAS	24	16	40	80
41	2306284140	SATYANARAYAN MOHANTY	26	18	44	88
42	2306284142	SAURAV KUMAR JENA	25	17	42	84
43	2306284144	SHUBHRANSHU KUMAR KHILAR	26	18	44	88
44	2306284146	SITANSU SEKHAR PRADHAN	23	16	39	78
45	2306284147	SK NIYAZUDDIN	28	18	46	92
46	2306284149	SMRUTI RANJAN RATH	25	16	41	82
47	2306284152	SNEHASIS NAYAK	23	15	38	76
48	2306284155	SOUBHAGYA KUMAR BEHERA	24	16	40	80
49	2306284158	SOUMYA RANJAN BEHERA	23	16	39	78
50	2306284161	SOUMYA RANJAN SAHOO	26	18	44	88
51	2306284163	SOUMYARANJAN PRADHAN	23	15	38	76
52	2306284164	SOURAV KUMAR PRADHAN	25	17	42	84
53	2306284166	SUBASHIS PANDA	26	18	44	88
54	2306284169	SUBHENDU BISWAL	23	15	38	76
55	2306284173	SUJEET KUMAR BEHERA	26	17	43	86
56	2306284176	SURYAKANTA LENKA	26	17	43	86
57	2306284178	SUVAM DAS	23	15	38	76
58	2306284179	SUVARANJAN JENA	25	16	41	82
59	2306284182	SWARAJ KUMAR BEJ	26	17	43	86
60	2306284185	SWETA SAH	25	17	42	84

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Value Added Course Certificate

This is to certify that Ms./ Mr. Aman Ku Samal, of MBA batch 2024-25 bearing college Registration No. 2306284011 has successfully completed 30hrs course on HR Analytics for Data-Driven People Management with 88 Percentage.

SDash

Course Coordinator

Principal

ASTHA School of Management, Bhubaneswar

VAC H2401

HR Analytics for Data-Driven People Management

Certificate Distributation Sheet

Sl No.	Name	Signature
1	AMAN KU SAMAL	Aman Ku Samal
2	ANANTA GOPAL BEHERA	Ananta Gopal Behera
3	ARPITA NAYAK	Arpita Nayak
4	ASHISHA KUMAR MOHARANA	Ashisha Kumar Mohrana
5	ASUTOSH PRADHAN	Ashutosh Pradhan
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29	RAJMILAN MINZ	Rajmilan Minz
30	RAKESH BHUYAN	Rakesh Bhuyan.
31	RASHMIRANJAN NAYAK	Rashmi Ranjan Nayak

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Sl No.	Name	Signature
32	RINMAYEE PRADHAN	Rinmayee Pradhan
33	RUDRANARAYAN PANDA	Rudranarayan Panda
34	RUPALI MADHUMITA PANDA	Rupali Madhumita Panda
35	SANAT PATNAIK	Sanat Patnaik
36	SANKARSAN MOHANTY	Sankarshan Mohanty
37	SARASWATI BEHERA	Saraswati Behera
38	SATRUJIT SAHOO	Satrujit Sahoo
39	SATYA PRAKASH SETHY	Satya P. Sethy
40	SATYAJIT DAS	Satyajit Das
41	SATYANARAYAN MOHANTY	Satyanarayan Mohanty
42	SAURAV KUMAR JENA	Saurav Kumar Jena
43	SHUBHRANSHU KUMAR KHILAR	Shubhranshu Kumar Khilar
44	SITANSU SEKHAR PRADHAN	Sitansu Sekhar Pradhan
45	SK NIYAZUDDIN	Sk Niyazuddin
46	SMRUTI RANJAN RATH	Smruti Ranjan Rath
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52	SOURAV KUMAR PRADHAN	Sourav Kumar Pradan
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54	SUBHENDU BISWAL	Subhendu Biswal
55	SUJEET KUMAR BEHERA	SUJEET KUMAR BEHERA
56	SURYAKANTA LENKA	Suryakanta Lenka
57	SUVAM DAS	Suvam Das
58	SUVARANJAN JENA	Suvaranjan Jena
59	SWARAJ KUMAR BEJ	Swaraj Kumar Bej
60	SWETA SAH	Sweta Sah

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ASTHA School of Management, Bhubaneswar

VAC – H2401

Course – HR Analytics for Data-Driven People Management

Course Duration: 30 Hrs.

FEEDBACK FORM

(1-Poor, 2- Average, 3-Good, 4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?					5
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?				✓	
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating					✓

*Name: Arpita Nayak

Signature

(*The information will be kept confidential)

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ASTHA School of Management, Bhubaneswar

VAC – H2401

Course – HR Analytics for Data-Driven People Management

Course Duration: 30 Hrs.

FEEDBACK FORM

(1-Poor, 2- Average, 3-Good, 4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?					✓
2.	How do you rate the contents of the course?				✓	
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?					✓
6.	How do you rate the methodology used for delivering the course?				✓	
7.	Overall rating					✓

*Name: Biswajit Dey

Signature

(*The information will be kept confidential)

ASTHA School of Management, Bhubaneswar

VAC – H2401

Course – HR Analytics for Data-Driven People Management

Course Duration: 30 Hrs.

FEEDBACK FORM

(1-Poor, 2- Average, 3-Good, 4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?				✓	
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?				✓	
5.	How do you rate the duration of the course?					✓
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating					✓

Lingaraj Tripathy
Signature

*Name: Lingaraj Tripathy

(*The information will be kept confidential)

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ASTHA School of Management, Bhubaneswar

VAC – H2401

Course – HR Analytics for Data-Driven People Management

Course Duration: 30 Hrs.

FEEDBACK FORM

(1-Poor, 2- Average, 3-Good, 4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?					✓
2.	How do you rate the contents of the course?				✓	
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?					✓
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating				✓	

Rajesh Khuntia
Signature

*Name:

(*The information will be kept confidential)

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STUDENT FEEDBACK ANALYSIS REPORT FOR THE ACADEMIC YEAR 2024-25

HR Analytics for Data-Driven People Management (VAC H2401)

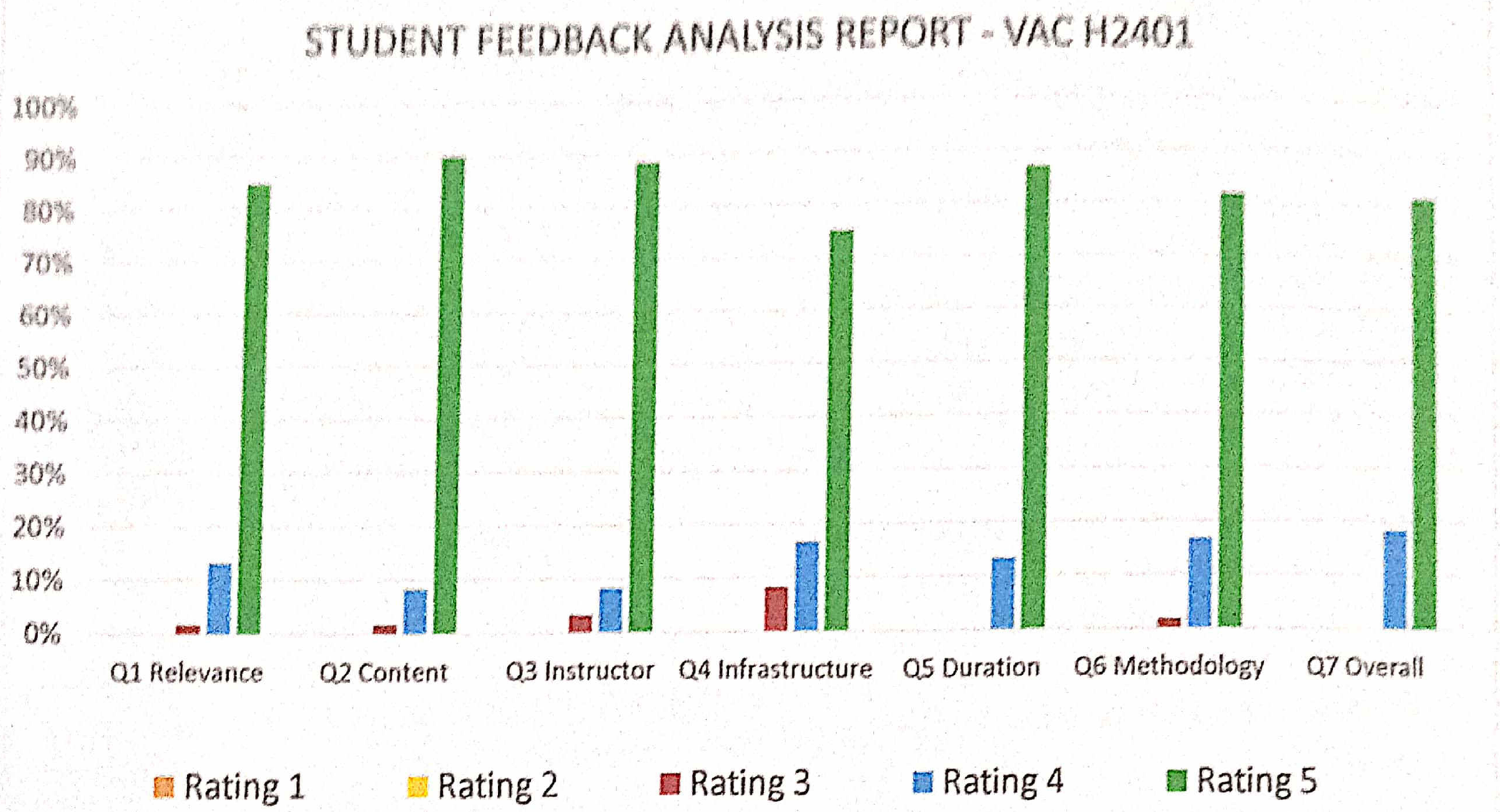


Figure 1: Student feedback analysis report

No of respondents: 60

The feedback was collected on 07 parameters. Students are highly satisfied with respect to all the seven parameters as mentioned below.

1. Relevance of the course
2. Contents of the course
3. Instructor of the course
4. Infrastructure of the course
5. Duration of the course
6. Methodology used for delivering the course
7. Overall rating of the course

The students rated in 5-point Likert scale where 5 stands for excellent and 1 stands for poor. The compiled rating of the feedback is presented in the above figure 1.

Recommendation: After analysing the feedback of the course, I recommend that this course should be continued in the next year.

Swetapadma Dash

Dr. Swetapadma Dash,
(Course Co-ordinator)

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ASTHA School of Management
Bhubaneswar

Summary Report of Value Added Course
HR Analytics for Data-Driven People Management
(VAC H2401)

Academic Session: 2024-25

The Value Added Course on **"HR Analytics for Data-Driven People Management"** was successfully conducted from **11th September, 2024 to 11th November, 2024** coordinated by **Dr. Swetapadma Dash.** The course had a total duration of **30 hours,** delivered through 20 sessions of 1.5 hours each. **60 students** enrolled for the course.

The course aimed at equipping learners with analytical competencies essential for data-driven human resource management. It covered core areas such as fundamentals of HR analytics, HR metrics and KPIs, data handling and interpretation, workforce planning, recruitment and performance analytics, and predictive approaches for employee retention. The pedagogy emphasized experiential learning through interactive lectures, hands-on Excel-based exercises, case studies, quizzes, and group discussions.

Continuous assessment was carried out through quizzes, practical assignments, and a mini project. The mini project enabled students to analyze real-world HR problems such as attrition trends, recruitment effectiveness, and performance evaluation, thereby enhancing their analytical and decision-making skills.

After completion of all the three modules, students were evaluated on 14th November 2024 on the basis of two parameters; a Written Test and the Mini Project. All the enrolled students successfully cleared the evaluation criteria. At the end of the course, Certificates were distributed to all enrolled student.

Outcomes Achieved

- Students developed a clear understanding of HR analytics concepts, metrics, and their strategic relevance.
- Learners acquired practical skills in analyzing and interpreting HR data for informed decision-making.
- Participants demonstrated improved ability to apply analytical insights to solve HR-related organizational problems.
- The course enhanced students' employability by aligning their competencies with current industry requirements in HR analytics.

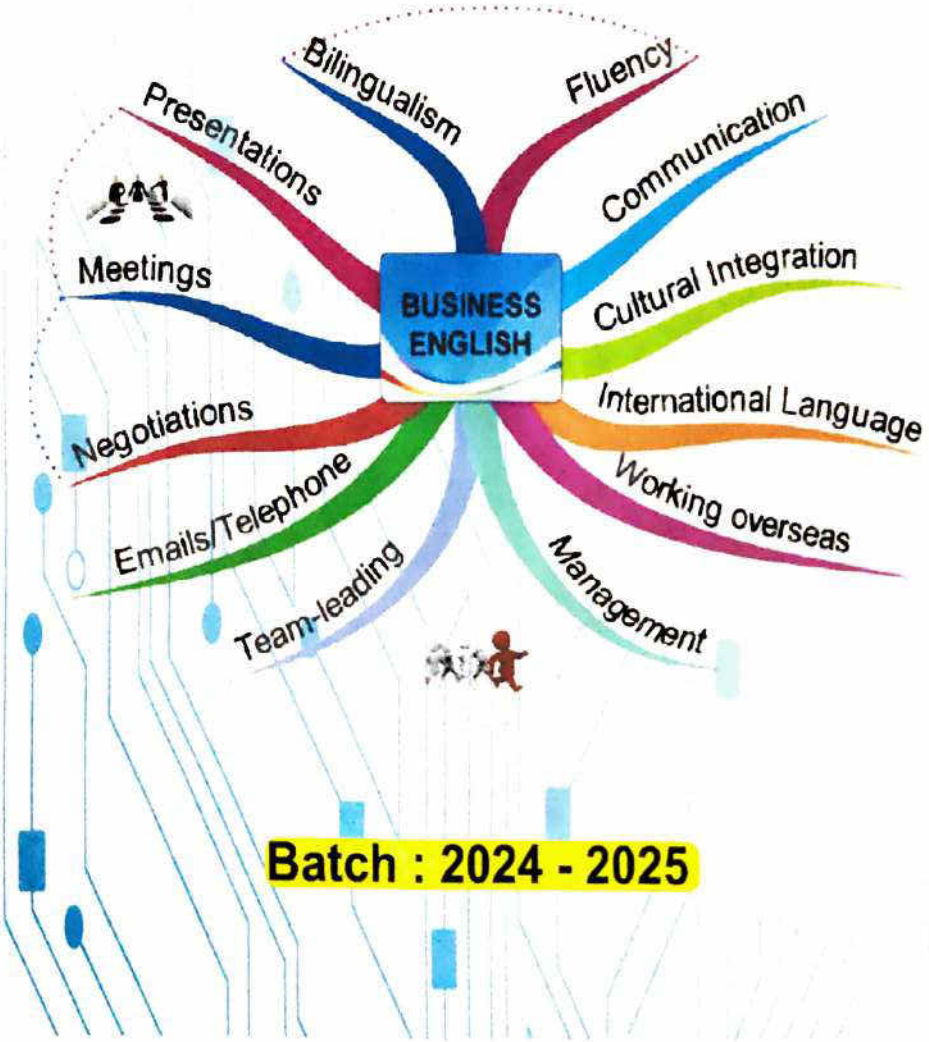
The course was well received by participants for its practical orientation and industry relevance, and it successfully met its intended learning objectives.

Swetapadma Dash
Signature

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ISO 9001 : 2015
NAAC Accredited

English Communication for Career Development



Batch : 2024 - 2025

ABOUT THIS COURSE



English Communication for Career Development course is initiated to remedy and enhance the proficiency in English language. The purpose is to make learners enhance their English language level to that of a business professional.

Objectives :

1: **To learn professional English as used in the business context.**
2: **To enhance listening and speaking skills.**

Course Outcomes:

Module I :Spoken Communication (19.5 hrs.)
- **Understanding English phonetics**
- **Place and manner of articulation.**
- **Syllable Structure and word stress**
- **Accent & Intonation**
- **Making short speeches & conversations.**

Module II : Listening Skills (10.5 hrs.)
- **Listening Barriers**
- **Listening techniques (critical evaluative, empathetic)**
- **Listening Comprehension**
- **Listening practice**

Evaluation:

Speech Making	:	**20 Marks**
Conversation	:	**20 Marks**
Listening Test	:	**30 Marks**
Project (Self introduction Video)	:	**30 Marks**

COURSE OUTLINE & SCHEDULE

Session & Duration	Subject Topics	Delivery mode	Learning Outcomes	Action Verbs as per Blooms Taxonomy	KSA Component*
1 (1.5)	Understanding Eng. Sounds Vowels & Consonants	Off Line	Remember & understand the Sounds	Relate classify Describe	K
2-4 (4.5)	Place and manner of articulation	Off Line	Remember & Apply	Relate classify Describe	
5(1.5)	Syllable structure mono, di and poly	Off Line	Under & Apply	Classify Describe	KS
6-7(3.0)	Accent & Word stress	Off Line	Under & Apply	Classify Describe	KS
8(1.5)	Intonation—Rise, Fall. fall - rise Use	Off Line	Under & Apply	Classify Describe	SA
9-11(4.5)	Short speeches	Off Line	Apply create	Relate classify Describe & Create	SA
12-13	Conversations	Off Line	Apply Create	Relate classify Describe & Create	SA
14(1.5)	Listening barriers	Off Line	Remember & understand	Relate classify	K
15(1.5)	Listening Techniques	Off Line	Remember & Understand, Apply	Relate classify Describe	KS
16-17 (3)	Listening Comprehension (Meaning and DM)	Off Line	Remember & Understand, Apply , Create	Relate classify Describe & Create	KSA
18-20 (4.5)	Listening Practice	Off Line	Apply , Create	Relate classify Describe & Create	KSA

COURSE FACILITATORS



Prof. Dr. Sharmila Subramanian has around 20 years of experience in teaching. She completed her doctoral degree in the area of Corporate Interpersonal Communication from the department of English, Utkal University. Her inter-disciplinary study provides an insight into the use of language in interpersonal communication in the business world. It elaborates the urges and the meaning associated with various types of interpersonal communication.

Prof. Subramanian is the recipient of the prestigious Indy's National Award, 2012 for Best B-School teacher who teaches Communication. She is also the receiver of the Shirdi Sai award, 2010 for contributing towards teaching and education in the state.

Prof. Subramanian is a Post Graduate in English with Linguistics and Language Teaching as specialization from Utkal University. She has a Post Graduate Diploma in Human Resource Development from NIHRD, and a Post Graduate Diploma in Journalism and Mass Communication from IGNOU. She did her four-year integrated graduation in English and Education (BA BEd.) from Regional Institute of Education, Bhubaneswar. She has always been a first class and distinction holder.



Mr. MD. ASIF KHAN is a Ph.D. scholar in HRM at Sri Sri University . He has 2 years experience in Multi Level Marketing (MLM). He also has experience in Event Management as a event manager in PURI BEACH CARNIVAL (India's 2nd Biggest Beach Carnival) for consecutively 2 year 2017 & 2018, and also worked as a Event coordinator for the event of PRESIDENT of INDIA at Puri. Then he joined Just Dial ltd. as Certified Internet Consultant (CIC) at Bangalore. Then he finally finds his strength in teaching and finally decides to join academics industry and handles paper like IT & ERP, Organizational Behaviour, Business Communication, Man Power planning, Human Resource Management & Compensation Management which sets the essential forces and function towards his work.



Ms. Ananya Swain is a Ph.D. scholar in Economics at KIIT Deemed to be University. She holds Master's and Bachelor's degrees in Economics from Ravenshaw University. Ananya has teaching and research experience, with publications in Scopus-indexed journals. She received Best Poster Presentation and Best Paper awards at KIIT University's Research Symposium 2023. Ananya possesses technical skills in SPSS, AMOS, and PGDCA, and is a lifetime member of the Orissa Economic Association. She handles paper like Managerial Economics, Soft Skills Presentation skills.

ASTHA School of Management
Bhubaneswar

Ref No: .....
Date: 31.01.2025

NOTICE

It is hereby notified to all the students of 1st semester that **English Communication for Career Development** (VAC 01), is a compulsory course run by the institute. Therefore, it is mandatory for the students to attend VAC-01 classes as per the given timetable.

Batch – 1 Roll No. 1- 60 7.30am – 9.30am	Batch – 2 Roll No. 61- 120 5.00pm – 7.00pm	Batch – 3 Roll No. 121- 180 7.30am – 9.30am	Batch – 4 Roll No. 181- 253 5.00pm – 7.00pm
06.02.2025	06.02.2025	05.02.2025	05.02.2025
08.02.2025	08.02.2025	07.02.2025	07.02.2025
11.02.2025	11.02.2025	10.02.2025	10.02.2025
13.02.2025	13.02.2025	12.02.2025	12.02.2025
15.02.2025	15.02.2025	14.02.2025	14.02.2025
18.02.2025	18.02.2025	17.02.2025	17.02.2025
20.02.2025	20.02.2025	19.02.2025	19.02.2025
25.02.2025	25.02.2025	24.02.2025	25.02.2025
27.02.2025	27.02.2025	26.02.2025	26.02.2025
01.03.2025	01.03.2025	28.02.2025	28.02.2025
04.03.2025	04.03.2025	03.03.2025	03.03.2025
06.03.2025	06.03.2025	05.03.2025	05.03.2025
08.03.2025	08.03.2025	07.03.2025	07.03.2025
11.03.2025	11.03.2025	10.03.2025	10.03.2025
13.03.2025	13.03.2025	12.03.2025	12.03.2025

Venue: **Antara**

Amit Khan

Course Coordinator

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 06.02.2025 Batch : 1 Duration : 2 hrs

Course Instructor : Prof. (Dr) Sharmila Subramanian

Course Codinator : MD. Asif Khan

Session Plan & Delivery : Understanding sounds of English (vowel & consonants)

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	Anil Kumar Das
2	2406284002	ABDUL SAMIM KHAN	Abdul Khan
3	2406284003	ABHIMANYU NAYAK	Abhimanyu Nayak
4	2406284004	ABHINANDAN DAS	Abhinandan Das
5	2406284005	ABHINASH NAIK	
6	2406284006	ABHISEK BEHERA	Abhisek Behera
7	2406284007	ABHISEK MALLA	Abhisek malla
8	2406284008	ABHISEK NAYAK	Abhisek Nayak
9	2406284009	ADARSHA PARIDA	
10	2406284010	ADITYA NARAYAN SUBUDHI	Aditya narayan subudhi
11	2406284011	ADITYA NARAYANA PRUSTY	Aditya narayana prusty
12	2406284012	AKASH CHANDRA BARICK	
13	2406284013	AKASH KUMAR BARIK	Akash chandra Barick
14	2406284014	ALOK KUMAR PATRA	Alok Kumar Patra.
15	2406284015	AMBIKA MISHRA	Ambika Mishra
16	2406284016	AMIT KUMAR MOHAPATRA	Amit kumar
17	2406284017	AMIT RANJAN SAHOO	Amit Ranjan Sahoo
18	2406284018	ANKITA PANIGRAHY	Ankita Panigrahy
19	2406284019	ANUP KUMAR DEO	Anup Kumar Deo
20	2406284020	ARITRA GUPTA	
21	2406284021	ARMITA BARIK	Armita Barik
22	2406284022	ARUNDHATI JENA	Arundhati Jena
23	2406284023	ASHISH RATH	
24	2406284024	ASHRIBAD PARIDA	Ashibad parida
25	2406284025	ASMITA KAR	
26	2406284026	ASUTOSH PARIDA	Asutosh parida.
27	2406284027	AURO ASISH DAS	Auro Asish das
28	2406284028	AYUSH PATTANAIK	Ayush Pattanaik
29	2406284029	B SANTOSH	B santosh
30	2406284030	BARSA BEHERA	Barsha Behera
31	2406284031	BARSHARANI RAY	Barsharani Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani Das

33	2406284033	BHAVYA RANJAN JENA	Bhavya Ranjan Jena
34	2406284034	BIBHUTI BHU	Bibhuti Bhu
35	2406284035	BIJAY KUMAR SAHOO	Bijay kumar sahoo
36	2406284036	BIKASH BEHERA	Bikash Behera
37	2406284037	BISHNU PRASAD BEHERA	
38	2406284038	BISWAJIT MAHAKUD	Biswajit mahakud
39	2406284039	BISWAPRAKASH BEHERA	Biswaprakash Behera
40	2406284040	BISWO RANJAN ROUT	
41	2406284041	BUSRA AZIM	Busra Azim
42	2406284042	CHAITANYA BEHERA	Chaitanya Behera
43	2406284043	CHANDAN KUMAR SAHOO	Chandan kumar Sahoo
44	2406284044	CHANDRA SEKHAR SAHOO	Chandra Sekhar Sahoo
45	2406284045	CHANDRAKANTA MOHAKUD	
46	2406284046	CHINMAYA ROUT	Chinmaya Rout
47	2406284047	CHIRANJIB PRADHAN	
48	2406284048	CHIRANJIBI PANDA	Chiranjibi pradhan
49	2406284049	DASARATHA SAHOO	Dasaratha Sahoo
50	2406284050	DEBABRATA DAS	Debabrata Das
51	2406284051	DEBASIS RANA	Debasis Rana.
52	2406284052	DEBASMITA BEHERA	
53	2406284053	DEBENDRA SHIAL	Debendra Shial
54	2406284054	DEBI PRASAD SAHOO	
55	2406284055	DEEPAK KUMAR PATI	Deepak kumar Pati
56	2406284056	DEEPANJALI SAHOO	
57	2406284057	DIGVIJAY RATH	Digvijay Rath
58	2406284058	DIPIKA PATI	Dipika Pati
59	2406284059	DITIKRUSHNA MOHANTY	
60	2406284060	GANGADHAR BISWAL	Gangadhar Biswal

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 08.02.2025 Batch : 1 Duration : 2 hrs

Course Instructor : Prof. (Dr.) Sharmila Subramanian

Course Codinator : MD. Asif Khan

Session Plan & Delivery :

Place and Manner of articulation.

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	A. S Anil kumar Das
2	2406284002	ABDUL SAMIM KHAN	Abdul samim khan
3	2406284003	ABHIMANYU NAYAK	
4	2406284004	ABHINANDAN DAS	Abhinandan Das
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6	2406284006	ABHISEK BEHERA	Abhisek Behera
7	2406284007	ABHISEK MALLA	Abhisek Malla
8	2406284008	ABHISEK NAYAK	
9	2406284009	ADARSHA PARIDA	
10	2406284010	ADITYA NARAYAN SUBUDHI	Aditya Narayan ~~Prusty~~ Subudhi
11	2406284011	ADITYA NARAYANA PRUSTY	Aditya Narayan Prusty
12	2406284012	AKASH CHANDRA BARICK	
13	2406284013	AKASH KUMAR BARIK	Akash kumar Barick
14	2406284014	ALOK KUMAR PATRA	
15	2406284015	AMBIKA MISHRA	Ambika Mishra
16	2406284016	AMIT KUMAR MOHAPATRA	Amit kumar mohapatra
17	2406284017	AMIT RANJAN SAHOO	
18	2406284018	ANKITA PANIGRAHY	Ankita Panigrahy
19	2406284019	ANUP KUMAR DEO	Anup Kumar Deo
20	2406284020	ARITRA GUPTA	Aritra Gupta
21	2406284021	ARMITA BARIK	
22	2406284022	ARUNDHATI JENA	Arundhati Jena
23	2406284023	ASHISH RATH	Ashish Rath
24	2406284024	ASHRIBAD PARIDA	Ashribad parida
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26	2406284026	ASUTOSH PARIDA	
27	2406284027	AURO ASISH DAS	Auro Asish Das
28	2406284028	AYUSH PATTANAIK	
29	2406284029	B SANTOSH	B Santosh
30	2406284030	BARSA BEHERA	
31	2406284031	BARSHARANI RAY	Barsharani Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani Sankar Das

33	2406284033	BHAKTA RANJAN JENA	
34	2406284034	BIBHUTI BHOI	Bibhuti Bhoi
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51	2406284051	DEBASIS RANA	Debasis Rana
52	2406284052	DEBASMITA BEHERA	
53	2406284053	DEBENDRA SHIAL	Debendra Shial
54	2406284054	DEBI PRASAD SAHOO	
55	2406284055	DEEPAK KUMAR PATI	
56	2406284056	DEEPANJALI SAHOO	Deepanjali Sahoo
57	2406284057	DIGVIJAY RATH	
58	2406284058	DIPIKA PATI	
59	2406284059	DITIKRUSHNA MOHANTY	
60	2406284060	GANGADHAR BISWAL	Gangadhar Biswal

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 11.02.2025 Batch : 1 Duration : 2 hrs

Course Instructor : Prof. (Dr.) Sharmila Subramanian

Course Codinator : MD. Asif Khan

Session Plan & Delivery : Sounds for Practice

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	A.S Anil kumar Das
2	2406284002	ABDUL SAMIM KHAN	Abdul samem khan
3	2406284003	ABHIMANYU NAYAK	
4	2406284004	ABHINANDAN DAS	Abhinandan Das
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27	2406284027	AURO ASISH DAS	Auro Ashi Das
28	2406284028	AYUSH PATTANAIK	
29	2406284029	B SANTOSH	
30	2406284030	BARSA BEHERA	
31	2406284031	BARSHARANI RAY	Barsarani Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani Sankar Das

33	2406284033	BHAKTA RANJAN JENA	
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58	2406284058	DIPIKA PATI	
59	2406284059	DITIKRUSHNA MOHANTY	
60	2406284060	GANGADHAR BISWAL	Gangadhar Biswal

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 13.02.2025 Batch : 1 Duration : 2 hrs

Course Instructor : Prof. (Dr) Sharmila Subramanian

Course Codinator : MD. Asif Khan

Session Plan & Delivery : Syllable Structure

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	A.S. Anil Kumar Das
2	2406284002	ABDUL SAMIM KHAN	Abdul Samim Khan
3	2406284003	ABHIMANYU NAYAK	
4	2406284004	ABHINANDAN DAS	Abhinandan Das
5	2406284005	ABHINASH NAIK	
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8	2406284008	ABHISEK NAYAK	
9	2406284009	ADARSHA PARIDA	
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12	2406284012	AKASH CHANDRA BARICK	
13	2406284013	AKASH KUMAR BARIK	Akash kumar Barik
14	2406284014	ALOK KUMAR PATRA	
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27	2406284027	AURO ASISH DAS	Auro Asish Das
28	2406284028	AYUSH PATTANAIK	
29	2406284029	B SANTOSH	
30	2406284030	BARSA BEHERA	
31	2406284031	BARSHARANI RAY	Barsharani Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani Sankar Das

33	2406284033	BHAKTA RANJAN JENA	
34	2406284034	BIBHUTI BHOI	Bibhuti Bhoi
35	2406284035	BIJAY KUMAR SAHOO	
36	2406284036	BIKASH BEHERA	Bikash Behera
37	2406284037	BISHNU PRASAD BEHERA	
38	2406284038	BISWAJIT MAHAKUD	Biswajit Mahakud
39	2406284039	BISWAPRAKASH BEHERA	
40	2406284040	BISWO RANJAN ROUT	
41	2406284041	BUSRA AZIM	Busra Azim
42	2406284042	CHAITANYA BEHERA	
43	2406284043	CHANDAN KUMAR SAHOO	Chandan Kumar Sahoo
44	2406284044	CHANDRA SEKHAR SAHOO	
45	2406284045	CHANDRAKANTA MOHAKUD	
46	2406284046	CHINMAYA ROUT	Chinmaya Rout
47	2406284047	CHIRANJIB PRADHAN	
48	2406284048	CHIRANJIBI PANDA	
49	2406284049	DASARATHA SAHOO	Dasaratha Sahoo
50	2406284050	DEBABRATA DAS	
51	2406284051	DEBASIS RANA	Debasis Rana
52	2406284052	DEBASMITA BEHERA	
53	2406284053	DEBENDRA SHIAL	Debendra Shial
54	2406284054	DEBI PRASAD SAHOO	
55	2406284055	DEEPAK KUMAR PATI	
56	2406284056	DEEPANJALI SAHOO	Deepanjali Sahoo
57	2406284057	DIGVIJAY RATH	
58	2406284058	DIPIKA PATI	
59	2406284059	DITIKRUSHNA MOHANTY	
60	2406284060	GANGADHAR BISWAL	Gangadhar Biswal

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 15.02.2025 Batch : 1 Duration : 2 hrs

Course Instructor : Prof (Dr.) Sharmila Subramanian

Course Codinator : MD. Asif Khan

Session Plan & Delivery : Accent & word Stress

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	A.S Anil Kumar Das
2	2406284002	ABDUL SAMIM KHAN	Abdul Samim khan
3	2406284003	ABHIMANYU NAYAK	
4	2406284004	ABHINANDAN DAS	Abhinandan Das
5	2406284005	ABHINASH NAIK	
6	2406284006	ABHISEK BEHERA	Abhisek Behera
7	2406284007	ABHISEK MALLA	Abhisek malla
8	2406284008	ABHISEK NAYAK	
9	2406284009	ADARSHA PARIDA	
10	2406284010	ADITYA NARAYAN SUBUDHI	Aditya Narayan Subudhi
11	2406284011	ADITYA NARAYANA PRUSTY	Adity Narayan Prusty
12	2406284012	AKASH CHANDRA BARICK	
13	2406284013	AKASH KUMAR BARIK	Akash kumar Barik
14	2406284014	ALOK KUMAR PATRA	
15	2406284015	AMBIKA MISHRA	Ambika mishra
16	2406284016	AMIT KUMAR MOHAPATRA	
17	2406284017	AMIT RANJAN SAHOO	
18	2406284018	ANKITA PANIGRAHY	Ankita panigrahy
19	2406284019	ANUP KUMAR DEO	Anup kumar Deo
20	2406284020	ARITRA GUPTA	Aritra Gupta
21	2406284021	ARMITA BARIK	
22	2406284022	ARUNDHATI JENA	Arundhati Jena
23	2406284023	ASHISH RATH	Ashish Rath
24	2406284024	ASHRIBAD PARIDA	Ashribad Parida
25	2406284025	ASMITA KAR	
26	2406284026	ASUTOSH PARIDA	
27	2406284027	AURO ASISH DAS	Auro Asish Das
28	2406284028	AYUSH PATTANAIK	
29	2406284029	B SANTOSH	
30	2406284030	BARSA BEHERA	
31	2406284031	BARSHARANI RAY	Barsharani Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani Sankar Das

33	2406284033	BHAKTA RANJAN JENA	
34	2406284034	BIBHUTI BHOI	Bibhuti Bhoi
35	2406284035	BIJAY KUMAR SAHOO	
36	2406284036	BIKASH BEHERA	Bikash Behera
37	2406284037	BISHNU PRASAD BEHERA	
38	2406284038	BISWAJIT MAHAKUD	Biswajit Mahakud
39	2406284039	BISWAPRAKASH BEHERA	
40	2406284040	BISWO RANJAN ROUT	
41	2406284041	BUSRA AZIM	Busra Azim
42	2406284042	CHAITANYA BEHERA	
43	2406284043	CHANDAN KUMAR SAHOO	Chandan Kumar Sahoo
44	2406284044	CHANDRA SEKHAR SAHOO	
45	2406284045	CHANDRAKANTA MOHAKUD	
46	2406284046	CHINMAYA ROUT	chinmaya Rout
47	2406284047	CHIRANJIB PRADHAN	
48	2406284048	CHIRANJIBI PANDA	
49	2406284049	DASARATHA SAHOO	Dasaratha Sahu
50	2406284050	DEBABRATA DAS	
51	2406284051	DEBASIS RANA	Debasis Rana
52	2406284052	DEBASMITA BEHERA	
53	2406284053	DEBENDRA SHIAL	Debendra Shial
54	2406284054	DEBI PRASAD SAHOO	
55	2406284055	DEEPAK KUMAR PATI	
56	2406284056	DEEPANJALI SAHOO	Deepanjali Sahoo
57	2406284057	DIGVIJAY RATH	
58	2406284058	DIPIKA PATI	
59	2406284059	DITIKRUSHNA MOHANTY	
60	2406284060	GANGADHAR BISWAL	Gangadhar Biswal

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 18.02.2025 Batch : 1 Duration : 2 hrs

Course Instructor : Prof (Dr.) Sharmila Subramanian

Course Codinator : MD Asif Khan

Session Plan & Delivery : Intonation (Rise, Fall, Fall & Rise)

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	A.S Anil Kumar Das
2	2406284002	ABDUL SAMIM KHAN	Abdul Samim Khan
3	2406284003	ABHIMANYU NAYAK	
4	2406284004	ABHINANDAN DAS	Abhinandan Das
5	2406284005	ABHINASH NAIK	
6	2406284006	ABHISEK BEHERA	Abhisek Behera
7	2406284007	ABHISEK MALLA	
8	2406284008	ABHISEK NAYAK	
9	2406284009	ADARSHA PARIDA	
10	2406284010	ADITYA NARAYAN SUBUDHI	Aditya Narayan Subudhi
11	2406284011	ADITYA NARAYANA PRUSTY	Aditya Narayan Prusty
12	2406284012	AKASH CHANDRA BARICK	
13	2406284013	AKASH KUMAR BARIK	Akash Kumar Barik
14	2406284014	ALOK KUMAR PATRA	
15	2406284015	AMBIKA MISHRA	Ambika Mishra.
16	2406284016	AMIT KUMAR MOHAPATRA	Amit Kumar Mohapatra
17	2406284017	AMIT RANJAN SAHOO	
18	2406284018	ANKITA PANIGRAHY	Ankita Panigrahy
19	2406284019	ANUP KUMAR DEO	Anup Kumar Deo
20	2406284020	ARITRA GUPTA	Aritra Gupta
21	2406284021	ARMITA BARIK	
22	2406284022	ARUNDHATI JENA	Arundhati Jena
23	2406284023	ASHISH RATH	Ashish Rath
24	2406284024	ASHRIBAD PARIDA	Ashribad parida
25	2406284025	ASMITA KAR	
26	2406284026	ASUTOSH PARIDA	
27	2406284027	AURO ASISH DAS	Auro Asish Das
28	2406284028	AYUSH PATTANAIK	
29	2406284029	B SANTOSH	
30	2406284030	BARSA BEHERA	
31	2406284031	BARSHARANI RAY	Barsharani Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani Sankar Das

33	2406284033	BHAKTA RANJAN JENA	
34	2406284034	BIBHUTI BHOI	Bibhuti Bhoi
35	2406284035	BIJAY KUMAR SAHOO	
36	2406284036	BIKASH BEHERA	Bikash Behera
37	2406284037	BISHNU PRASAD BEHERA	
38	2406284038	BISWAJIT MAHAKUD	Biswajit Mahakud.
39	2406284039	BISWAPRAKASH BEHERA	
40	2406284040	BISWO RANJAN ROUT	
41	2406284041	BUSRA AZIM	Busra Azim
42	2406284042	CHAITANYA BEHERA	
43	2406284043	CHANDAN KUMAR SAHOO	Chandan Kumar Saho,
44	2406284044	CHANDRA SEKHAR SAHOO	
45	2406284045	CHANDRAKANTA MOHAKUD	
46	2406284046	CHINMAYA ROUT	Chinmaya Rout
47	2406284047	CHIRANJIB PRADHAN	
48	2406284048	CHIRANJIBI PANDA	
49	2406284049	DASARATHA SAHOO	Dasaratha Sahu
50	2406284050	DEBABRATA DAS	
51	2406284051	DEBASIS RANA	Debasis Rana
52	2406284052	DEBASMITA BEHERA	
53	2406284053	DEBENDRA SHIAL	Debendra Shial
54	2406284054	DEBI PRASAD SAHOO	
55	2406284055	DEEPAK KUMAR PATI	
56	2406284056	DEEPANJALI SAHOO	Deepanjali Sahu
57	2406284057	DIGVIJAY RATH	
58	2406284058	DIPIKA PATI	
59	2406284059	DITIKRUSHNA MOHANTY	
60	2406284060	GANGADHAR BISWAL	Gangadhar Biswal

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 20.02.2025 Batch : 1 Duration : 2 hrs

Course Instructor : Prof. (Dr.) Sharmila Subramanian

Course Codinator : MD. Asif Khan

Session Plan & Delivery : Speech Making

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	A.S Anil kumar Das
2	2406284002	ABDUL SAMIM KHAN	Abdul Samim Khan
3	2406284003	ABHIMANYU NAYAK	
4	2406284004	ABHINANDAN DAS	Abhinandan Das
5	2406284005	ABHINASH NAIK	
6	2406284006	ABHISEK BEHERA	Abhisek Behera
7	2406284007	ABHISEK MALLA	
8	2406284008	ABHISEK NAYAK	
9	2406284009	ADARSHA PARIDA	
10	2406284010	ADITYA NARAYAN SUBUDHI	Aditya Narayan Subudhi
11	2406284011	ADITYA NARAYANA PRUSTY	Aditya narayan prusty
12	2406284012	AKASH CHANDRA BARICK	
13	2406284013	AKASH KUMAR BARIK	Akash kumar Barik
14	2406284014	ALOK KUMAR PATRA	
15	2406284015	AMBIKA MISHRA	Ambika mishra
16	2406284016	AMIT KUMAR MOHAPATRA	Amit kumar mohapatra
17	2406284017	AMIT RANJAN SAHOO	
18	2406284018	ANKITA PANIGRAHY	Ankita panigrahy
19	2406284019	ANUP KUMAR DEO	Anup kumar Deo
20	2406284020	ARITRA GUPTA	Aritra Gupta
21	2406284021	ARMITA BARIK	
22	2406284022	ARUNDHATI JENA	Arundhati Jena
23	2406284023	ASHISH RATH	Ashish Rath
24	2406284024	ASHRIBAD PARIDA	Ashirbad parida
25	2406284025	ASMITA KAR	
26	2406284026	ASUTOSH PARIDA	
27	2406284027	AURO ASISH DAS	Auro Asish Das
28	2406284028	AYUSH PATTANAIK	
29	2406284029	B SANTOSH	
30	2406284030	BARSA BEHERA	
31	2406284031	BARSHARANI RAY	Barsharani Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani Sankar Das

33	2406284033	BHAKTA RANJAN JENA	
34	2406284034	BIBHUTI BHOI	Bibhuti Bhoi
35	2406284035	BIJAY KUMAR SAHOO	
36	2406284036	BIKASH BEHERA	Bikash Behera
37	2406284037	BISHNU PRASAD BEHERA	
38	2406284038	BISWAJIT MAHAKUD	Biswajit Mahakud
39	2406284039	BISWAPRAKASH BEHERA	
40	2406284040	BISWO RANJAN ROUT	
41	2406284041	BUSRA AZIM	Busra Azim
42	2406284042	CHAITANYA BEHERA	
43	2406284043	CHANDAN KUMAR SAHOO	Chandan Kumar Sahoo
44	2406284044	CHANDRA SEKHAR SAHOO	
45	2406284045	CHANDRAKANTA MOHAKUD	
46	2406284046	CHINMAYA ROUT	Chinmaya Rout
47	2406284047	CHIRANJIB PRADHAN	
48	2406284048	CHIRANJIBI PANDA	
49	2406284049	DASARATHA SAHOO	Dasaratha Sahoo
50	2406284050	DEBABRATA DAS	
51	2406284051	DEBASIS RANA	Debasis Rana
52	2406284052	DEBASMITA BEHERA	
53	2406284053	DEBENDRA SHIAL	Debendra Shial
54	2406284054	DEBI PRASAD SAHOO	
55	2406284055	DEEPAK KUMAR PATI	
56	2406284056	DEEPANJALI SAHOO	Deepanjali Sahoo
57	2406284057	DIGVIJAY RATH	
58	2406284058	DIPIKA PATI	
59	2406284059	DITIKRUSHNA MOHANTY	
60	2406284060	GANGADHAR BISWAL	Gangadhar Biswal

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 25.02.2025 Batch : 1 Duration : 2 hrs

Course Instructor : Prof. (Dr.) Sharmila Subramanian

Course Codinator : MD. Asif Khan

Session Plan & Delivery : Speech (Introduction & occasion)

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	A S Anil kumar Das
2	2406284002	ABDUL SAMIM KHAN	Abdul samim khan
3	2406284003	ABHIMANYU NAYAK	
4	2406284004	ABHINANDAN DAS	Abhinandan Das
5	2406284005	ABHINASH NAIK	
6	2406284006	ABHISEK BEHERA	Abhisek Behera
7	2406284007	ABHISEK MALLA	
8	2406284008	ABHISEK NAYAK	
9	2406284009	ADARSHA PARIDA	
10	2406284010	ADITYA NARAYAN SUBUDHI	Aditya narayan Subudhi
11	2406284011	ADITYA NARAYANA PRUSTY	Aditya Narayan Prusty
12	2406284012	AKASH CHANDRA BARICK	
13	2406284013	AKASH KUMAR BARIK	Akash Kumar Barick
14	2406284014	ALOK KUMAR PATRA	
15	2406284015	AMBIKA MISHRA	Ambika mishra.
16	2406284016	AMIT KUMAR MOHAPATRA	
17	2406284017	AMIT RANJAN SAHOO	
18	2406284018	ANKITA PANIGRAHY	Ankita panigrahy
19	2406284019	ANUP KUMAR DEO	Anup kumar Deo
20	2406284020	ARITRA GUPTA	Aritra Gupta.
21	2406284021	ARMITA BARIK	
22	2406284022	ARUNDHATI JENA	Arundhati Jena
23	2406284023	ASHISH RATH	Ashish Rath
24	2406284024	ASHRIBAD PARIDA	Ashribad parida.
25	2406284025	ASMITA KAR	
26	2406284026	ASUTOSH PARIDA	
27	2406284027	AURO ASISH DAS	Auro Asish Das
28	2406284028	AYUSH PATTANAIK	
29	2406284029	B SANTOSH	
30	2406284030	BARSA BEHERA	
31	2406284031	BARSHARANI RAY	Barsarani Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani Sankar Das

33	2406284033	BHAKTA RANJAN JENA	
34	2406284034	BIBHUTI BHOI	Bibhuti Bhoi
35	2406284035	BIJAY KUMAR SAHOO	
36	2406284036	BIKASH BEHERA	Bikash Behera.
37	2406284037	BISHNU PRASAD BEHERA	
38	2406284038	BISWAJIT MAHAKUD	Biswajit mahakud.
39	2406284039	BISWAPRAKASH BEHERA	
40	2406284040	BISWO RANJAN ROUT	
41	2406284041	BUSRA AZIM	Busra Azim
42	2406284042	CHAITANYA BEHERA	
43	2406284043	CHANDAN KUMAR SAHOO	Chandan Kumar Sahoo
44	2406284044	CHANDRA SEKHAR SAHOO	
45	2406284045	CHANDRAKANTA MOHAKUD	
46	2406284046	CHINMAYA ROUT	Chinmaya Rout
47	2406284047	CHIRANJIB PRADHAN	
48	2406284048	CHIRANJIBI PANDA	
49	2406284049	DASARATHA SAHOO	Dasaratha Sahoo
50	2406284050	DEBABRATA DAS	
51	2406284051	DEBASIS RANA	Debasis Rana
52	2406284052	DEBASMITA BEHERA	
53	2406284053	DEBENDRA SHIAL	Debendra Shial
54	2406284054	DEBI PRASAD SAHOO	
55	2406284055	DEEPAK KUMAR PATI	
56	2406284056	DEEPANJALI SAHOO	Deepanjali Sahoo
57	2406284057	DIGVIJAY RATH	
58	2406284058	DIPIKA PATI	
59	2406284059	DITIKRUSHNA MOHANTY	
60	2406284060	GANGADHAR BISWAL	Gangadhar Biswal

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 27.02.2025 Batch : 1 Duration : 2 hrs

Course Instructor : Prof (Dr.) Sharmila Subramanian.

Course Codinator : MD. Asif Khan

Session Plan & Delivery :

Conversation (one to one & Small Group)

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	A S Anil Kumar Das
2	2406284002	ABDUL SAMIM KHAN	Abdul samim khan
3	2406284003	ABHIMANYU NAYAK	
4	2406284004	ABHINANDAN DAS	Abhinandan Das
5	2406284005	ABHINASH NAIK	
6	2406284006	ABHISEK BEHERA	Abhisek Behera.
7	2406284007	ABHISEK MALLA	
8	2406284008	ABHISEK NAYAK	
9	2406284009	ADARSHA PARIDA	
10	2406284010	ADITYA NARAYAN SUBUDHI	Aditya Narayan Subudhi
11	2406284011	ADITYA NARAYANA PRUSTY	Aditya Narayan Prusty
12	2406284012	AKASH CHANDRA BARICK	
13	2406284013	AKASH KUMAR BARIK	Akash Kumar Barik
14	2406284014	ALOK KUMAR PATRA	
15	2406284015	AMBIKA MISHRA	Ambika Mishra.
16	2406284016	AMIT KUMAR MOHAPATRA	Amit Kumar Mohapatra
17	2406284017	AMIT RANJAN SAHOO	
18	2406284018	ANKITA PANIGRAHY	Ankita Panigrahy
19	2406284019	ANUP KUMAR DEO	Anup Kumar Deo
20	2406284020	ARITRA GUPTA	Aritra Gupta.
21	2406284021	ARMITA BARIK	
22	2406284022	ARUNDHATI JENA	Arundhati Jena
23	2406284023	ASHISH RATH	Ashish Rath
24	2406284024	ASHRIBAD PARIDA	Ashribad Parida.
25	2406284025	ASMITA KAR	
26	2406284026	ASUTOSH PARIDA	
27	2406284027	AURO ASISH DAS	Auro Asish Das
28	2406284028	AYUSH PATTANAIK	
29	2406284029	B SANTOSH	
30	2406284030	BARSA BEHERA	
31	2406284031	BARSHARANI RAY	Barsharani Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani Sankar Das

33	2406284033	BHAKTA RANJAN JENA	
34	2406284034	BIBHUTI BHOI	Bibhuti Bhoi
35	2406284035	BIJAY KUMAR SAHOO	
36	2406284036	BIKASH BEHERA	Bikash Behera.
37	2406284037	BISHNU PRASAD BEHERA	
38	2406284038	BISWAJIT MAHAKUD	Biswajit mahakud
39	2406284039	BISWAPRAKASH BEHERA	
40	2406284040	BISWO RANJAN ROUT	
41	2406284041	BUSRA AZIM	Busra Azim
42	2406284042	CHAITANYA BEHERA	
43	2406284043	CHANDAN KUMAR SAHOO	Chandan Kumar Sahoo
44	2406284044	CHANDRA SEKHAR SAHOO	
45	2406284045	CHANDRAKANTA MOHAKUD	
46	2406284046	CHINMAYA ROUT	chinmaya Rout
47	2406284047	CHIRANJIB PRADHAN	
48	2406284048	CHIRANJIBI PANDA	
49	2406284049	DASARATHA SAHOO	Dasaratha Sahoo
50	2406284050	DEBABRATA DAS	
51	2406284051	DEBASIS RANA	Debasis Rana
52	2406284052	DEBASMITA BEHERA	
53	2406284053	DEBENDRA SHIAL	Debendra Shial
54	2406284054	DEBI PRASAD SAHOO	
55	2406284055	DEEPAK KUMAR PATI	
56	2406284056	DEEPANJALI SAHOO	Deepanjali Saho
57	2406284057	DIGVIJAY RATH	
58	2406284058	DIPIKA PATI	
59	2406284059	DITIKRUSHNA MOHANTY	
60	2406284060	GANGADHAR BISWAL	Gangadhar Biswal

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Duration : 2 hrs

Batch : 1

Date: 01.03.2025

Course Instructor : Prof. (Dr.) Sharmila Subramanian

Course Codinator : MD. Asif Khan

Session Plan & Delivery : Formal Conversation

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	AS Anil Kumar Das
2	2406284002	ABDUL SAMIM KHAN	Abdul Samim khan
3	2406284003	ABHIMANYU NAYAK	
4	2406284004	ABHINANDAN DAS	Abhinandan Das
5	2406284005	ABHINASH NAIK	
6	2406284006	ABHISEK BEHERA	Abhisek Behera
7	2406284007	ABHISEK MALLA	
8	2406284008	ABHISEK NAYAK	
9	2406284009	ADARSHA PARIDA	
10	2406284010	ADITYA NARAYAN SUBUDHI	Aditya Narayana Subudh
11	2406284011	ADITYA NARAYANA PRUSTY	Aditya Narayan Prusty
12	2406284012	AKASH CHANDRA BARICK	
13	2406284013	AKASH KUMAR BARIK	Akash Kumar Barik
14	2406284014	ALOK KUMAR PATRA	
15	2406284015	AMBIKA MISHRA	Ambika Mishra
16	2406284016	AMIT KUMAR MOHAPATRA	Amit Kumar Mohapatra
17	2406284017	AMIT RANJAN SAHOO	
18	2406284018	ANKITA PANIGRAHY	Ankita panigrahy
19	2406284019	ANUP KUMAR DEO	Anup Kumar Deo
20	2406284020	ARITRA GUPTA	Aritra Gupta
21	2406284021	ARMITA BARIK	
22	2406284022	ARUNDHATI JENA	Arundhati Jena
23	2406284023	ASHISH RATH	Ashish Rath
24	2406284024	ASHRIBAD PARIDA	Ashrcibad parida
25	2406284025	ASMITA KAR	
26	2406284026	ASUTOSH PARIDA	
27	2406284027	AURO ASISH DAS	Auro Asish Das
28	2406284028	AYUSH PATTANAIK	
29	2406284029	B SANTOSH	
30	2406284030	BARSA BEHERA	
31	2406284031	BARSHARANI RAY	Barsharani Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani Sankar Das

33	2406284033	BHAKTA RANJAN JENA	
34	2406284034	BIBHUTI BHOI	Bibhuti Bhoi
35	2406284035	BIJAY KUMAR SAHOO	
36	2406284036	BIKASH BEHERA	Bikash Behera
37	2406284037	BISHNU PRASAD BEHERA	
38	2406284038	BISWAJIT MAHAKUD	Biswajit mahakud
39	2406284039	BISWAPRAKASH BEHERA	
40	2406284040	BISWO RANJAN ROUT	
41	2406284041	BUSRA AZIM	Busra Azim
42	2406284042	CHAITANYA BEHERA	
43	2406284043	CHANDAN KUMAR SAHOO	Chandan kumar Sahoo
44	2406284044	CHANDRA SEKHAR SAHOO	
45	2406284045	CHANDRAKANTA MOHAKUD	
46	2406284046	CHINMAYA ROUT	Chinmaya Rout
47	2406284047	CHIRANJIB PRADHAN	
48	2406284048	CHIRANJIBI PANDA	
49	2406284049	DASARATHA SAHOO	Dasaratha Sahoo
50	2406284050	DEBABRATA DAS	
51	2406284051	DEBASIS RANA	Debasis Rana
52	2406284052	DEBASMITA BEHERA	
53	2406284053	DEBENDRA SHIAL	Debendra Shial
54	2406284054	DEBI PRASAD SAHOO	
55	2406284055	DEEPAK KUMAR PATI	
56	2406284056	DEEPANJALI SAHOO	Deepanjali Sahoo
57	2406284057	DIGVIJAY RATH	
58	2406284058	DIPIKA PATI	
59	2406284059	DITIKRUSHNA MOHANTY	
60	2406284060	GANGADHAR BISWAL	Gangadhar Biswal

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 04.03.2025 Batch : 1 Duration : 2 hrs

Course Instructor : Prof. (Dr.) Sharmila Subramanian

Course Codinator : MD Asif Khan

Session Plan & Delivery : Active Listening

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	A. S Anil kumare Das
2	2406284002	ABDUL SAMIM KHAN	Abdl Samm khan
3	2406284003	ABHIMANYU NAYAK	
4	2406284004	ABHINANDAN DAS	Abhinandan Das
5	2406284005	ABHINASH NAIK	
6	2406284006	ABHISEK BEHERA	Abhisek Behera
7	2406284007	ABHISEK MALLA	
8	2406284008	ABHISEK NAYAK	
9	2406284009	ADARSHA PARIDA	
10	2406284010	ADITYA NARAYAN SUBUDHI	Aditya Narayan Subudhi
11	2406284011	ADITYA NARAYANA PRUSTY	Aditya Narayan Prusty
12	2406284012	AKASH CHANDRA BARICK	
13	2406284013	AKASH KUMAR BARIK	Akash Kumar Barik
14	2406284014	ALOK KUMAR PATRA	
15	2406284015	AMBIKA MISHRA	Ambika mishra
16	2406284016	AMIT KUMAR MOHAPATRA	Amit kumar mohapatra
17	2406284017	AMIT RANJAN SAHOO	
18	2406284018	ANKITA PANIGRAHY	Ankita Panigrahy
19	2406284019	ANUP KUMAR DEO	Anup kumar Deo
20	2406284020	ARITRA GUPTA	Aritra Gupta
21	2406284021	ARMITA BARIK	
22	2406284022	ARUNDHATI JENA	Arundhati Jena
23	2406284023	ASHISH RATH	Ashish Rath
24	2406284024	ASHRIBAD PARIDA	Ashribad Parida
25	2406284025	ASMITA KAR	
26	2406284026	ASUTOSH PARIDA	
27	2406284027	AURO ASISH DAS	Auro Asish Das
28	2406284028	AYUSH PATTANAIK	
29	2406284029	B SANTOSH	
30	2406284030	BARSA BEHERA	
31	2406284031	BARSARANI RAY	Barsarani Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani Sankar Das

33	2406284033	BHAKTA RANJAN JENA	
34	2406284034	BIBHUTI BHOI	Bibhuti Bhoi
35	2406284035	BIJAY KUMAR SAHOO	
36	2406284036	BIKASH BEHERA	Bikash Behera
37	2406284037	BISHNU PRASAD BEHERA	~~Bishn~~
38	2406284038	BISWAJIT MAHAKUD	Biswajit mahakud
39	2406284039	BISWAPRAKASH BEHERA	~~Bapra~~
40	2406284040	BISWO RANJAN ROUT	
41	2406284041	BUSRA AZIM	Busra Azim
42	2406284042	CHAITANYA BEHERA	
43	2406284043	CHANDAN KUMAR SAHOO	Chandan kumar Sahoo
44	2406284044	CHANDRA SEKHAR SAHOO	
45	2406284045	CHANDRAKANTA MOHAKUD	
46	2406284046	CHINMAYA ROUT	Chinmaya Rout
47	2406284047	CHIRANJIB PRADHAN	
48	2406284048	CHIRANJIBI PANDA	
49	2406284049	DASARATHA SAHOO	Dasaratha Sahoo
50	2406284050	DEBABRATA DAS	
51	2406284051	DEBASIS RANA	Debasis Rana
52	2406284052	DEBASMITA BEHERA	
53	2406284053	DEBENDRA SHIAL	Debendra Shial
54	2406284054	DEBI PRASAD SAHOO	
55	2406284055	DEEPAK KUMAR PATI	
56	2406284056	DEEPANJALI SAHOO	Deepanjali Sahoo
57	2406284057	DIGVIJAY RATH	
58	2406284058	DIPIKA PATI	
59	2406284059	DITIKRUSHNA MOHANTY	
60	2406284060	GANGADHAR BISWAL	Gangadhar Biswal

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 06.03.2025 Batch : 1 Duration : 2 hrs

Course Instructor : Prof. (Dr.) Sharmila Subramanian

Course Codinator : MD. Asif Khan

Session Plan & Delivery : Listening Barrier.

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	A.S Anil kumar Das
2	2406284002	ABDUL SAMIM KHAN	Abdul Samim Khan
3	2406284003	ABHIMANYU NAYAK	
4	2406284004	ABHINANDAN DAS	Abhinandan Das
5	2406284005	ABHINASH NAIK	
6	2406284006	ABHISEK BEHERA	Abhisek Behera
7	2406284007	ABHISEK MALLA	
8	2406284008	ABHISEK NAYAK	
9	2406284009	ADARSHA PARIDA	
10	2406284010	ADITYA NARAYAN SUBUDHI	Aditya narayan Subudhi
11	2406284011	ADITYA NARAYANA PRUSTY	Aditya narayan prusty
12	2406284012	AKASH CHANDRA BARICK	
13	2406284013	AKASH KUMAR BARIK	Akash kumar Barik
14	2406284014	ALOK KUMAR PATRA	
15	2406284015	AMBIKA MISHRA	Ambika Mishra
16	2406284016	AMIT KUMAR MOHAPATRA	Amit kumar mohapatra
17	2406284017	AMIT RANJAN SAHOO	
18	2406284018	ANKITA PANIGRAHY	Ankita Panigrahy
19	2406284019	ANUP KUMAR DEO	Anup kumar Deo
20	2406284020	ARITRA GUPTA	Aritra Gupta
21	2406284021	ARMITA BARIK	
22	2406284022	ARUNDHATI JENA	Arundhati Jena
23	2406284023	ASHISH RATH	Ashish Rath
24	2406284024	ASHRIBAD PARIDA	Ashribad Parida
25	2406284025	ASMITA KAR	
26	2406284026	ASUTOSH PARIDA	
27	2406284027	AURO ASISH DAS	Auro Asish Das
28	2406284028	AYUSH PATTANAIK	
29	2406284029	B SANTOSH	
30	2406284030	BARSA BEHERA	
31	2406284031	BARSHARANI RAY	Barsha Rani Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani Sankar Das

33	2406284033	BHAKTA RANJAN JENA	
34	2406284034	BIBHUTI BHOI	Bibhuti Bhoi
35	2406284035	BIJAY KUMAR SAHOO	
36	2406284036	BIKASH BEHERA	Bikash Behera
37	2406284037	BISHNU PRASAD BEHERA	
38	2406284038	BISWAJIT MAHAKUD	Biswajit Mahakud
39	2406284039	BISWAPRAKASH BEHERA	
40	2406284040	BISWO RANJAN ROUT	
41	2406284041	BUSRA AZIM	Busra Azim
42	2406284042	CHAITANYA BEHERA	
43	2406284043	CHANDAN KUMAR SAHOO	chandan kumar Sahoo
44	2406284044	CHANDRA SEKHAR SAHOO	
45	2406284045	CHANDRAKANTA MOHAKUD	
46	2406284046	CHINMAYA ROUT	chinmaya Rout
47	2406284047	CHIRANJIB PRADHAN	
48	2406284048	CHIRANJIBI PANDA	
49	2406284049	DASARATHA SAHOO	Dasaratha Sahoo
50	2406284050	DEBABRATA DAS	
51	2406284051	DEBASIS RANA	Debasis Rana
52	2406284052	DEBASMITA BEHERA	
53	2406284053	DEBENDRA SHIAL	Debendra Shial
54	2406284054	DEBI PRASAD SAHOO	
55	2406284055	DEEPAK KUMAR PATI	
56	2406284056	DEEPANJALI SAHOO	Deepanjali Sahoo
57	2406284057	DIGVIJAY RATH	
58	2406284058	DIPIKA PATI	
59	2406284059	DITIKRUSHNA MOHANTY	
60	2406284060	GANGADHAR BISWAL	Gangadhar Biswal

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 08.03.2025 Batch : 1 Duration : 2 hrs

Course Instructor : Prof.(Dr.) Sharmila Subramanium

Course Codinator : MD. Asif Khan

Session Plan & Delivery : Listening Techniques

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	A.S Anil Kumar Das
2	2406284002	ABDUL SAMIM KHAN	Abdul Samim Khan
3	2406284003	ABHIMANYU NAYAK	
4	2406284004	ABHINANDAN DAS	Abhinandan Das
5	2406284005	ABHINASH NAIK	
6	2406284006	ABHISEK BEHERA	Abhisek behera
7	2406284007	ABHISEK MALLA	
8	2406284008	ABHISEK NAYAK	
9	2406284009	ADARSHA PARIDA	
10	2406284010	ADITYA NARAYAN SUBUDHI	Aditya narayan Prusty
11	2406284011	ADITYA NARAYANA PRUSTY	Aditya narayan prusty
12	2406284012	AKASH CHANDRA BARICK	
13	2406284013	AKASH KUMAR BARIK	Akash kumar Barik
14	2406284014	ALOK KUMAR PATRA	
15	2406284015	AMBIKA MISHRA	Ambika mishra
16	2406284016	AMIT KUMAR MOHAPATRA	Amit kumar mohapatra
17	2406284017	AMIT RANJAN SAHOO	
18	2406284018	ANKITA PANIGRAHY	Ankita Panigrahy
19	2406284019	ANUP KUMAR DEO	Anup kumar Deo
20	2406284020	ARITRA GUPTA	Aritra Gupta.
21	2406284021	ARMITA BARIK	
22	2406284022	ARUNDHATI JENA	Arundhati Jena
23	2406284023	ASHISH RATH	Ashish Rath
24	2406284024	ASHRIBAD PARIDA	Ashribad Parida
25	2406284025	ASMITA KAR	
26	2406284026	ASUTOSH PARIDA	
27	2406284027	AURO ASISH DAS	Auro Asish Das
28	2406284028	AYUSH PATTANAIK	
29	2406284029	B SANTOSH	
30	2406284030	BARSA BEHERA	
31	2406284031	BARSHARANI RAY	Barsharani Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani Sankar Das

33	2406284033	BHAKTA RANJAN JENA	
34	2406284034	BIBHUTI BHOI	Bibhuti Bhoi
35	2406284035	BIJAY KUMAR SAHOO	
36	2406284036	BIKASH BEHERA	Bikash Behera
37	2406284037	BISHNU PRASAD BEHERA	
38	2406284038	BISWAJIT MAHAKUD	Biswajit mahakud.
39	2406284039	BISWAPRAKASH BEHERA	
40	2406284040	BISWO RANJAN ROUT	
41	2406284041	BUSRA AZIM	Busra Azim
42	2406284042	CHAITANYA BEHERA	
43	2406284043	CHANDAN KUMAR SAHOO	Chandan Kumar Sahoo
44	2406284044	CHANDRA SEKHAR SAHOO	
45	2406284045	CHANDRAKANTA MOHAKUD	
46	2406284046	CHINMAYA ROUT	Chinmaya Rout
47	2406284047	CHIRANJIB PRADHAN	
48	2406284048	CHIRANJIBI PANDA	
49	2406284049	DASARATHA SAHOO	Dasaratha Sahoo
50	2406284050	DEBABRATA DAS	
51	2406284051	DEBASIS RANA	Debasis Rana
52	2406284052	DEBASMITA BEHERA	
53	2406284053	DEBENDRA SHIAL	Debendra Shial
54	2406284054	DEBI PRASAD SAHOO	
55	2406284055	DEEPAK KUMAR PATI	
56	2406284056	DEEPANJALI SAHOO	Deepanjali Sahoo
57	2406284057	DIGVIJAY RATH	
58	2406284058	DIPIKA PATI	
59	2406284059	DITIKRUSHNA MOHANTY	
60	2406284060	GANGADHAR BISWAL	Gangadhar Biswal

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 11.03.2025 Batch : 1 Duration : 2 hrs

Course Instructor : Prof. (Dr.) Sharmila Subramanian

Course Codinator : MD. Asif Khan

Session Plan & Delivery : Listening Practice.

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	A.S Anil Kumar Das
2	2406284002	ABDUL SAMIM KHAN	Abdul Samim Khan
3	2406284003	ABHIMANYU NAYAK	
4	2406284004	ABHINANDAN DAS	Abhinandan Das
5	2406284005	ABHINASH NAIK	
6	2406284006	ABHISEK BEHERA	Abhisek Behera
7	2406284007	ABHISEK MALLA	
8	2406284008	ABHISEK NAYAK	
9	2406284009	ADARSHA PARIDA	
10	2406284010	ADITYA NARAYAN SUBUDHI	Aditya narayan Subudhi
11	2406284011	ADITYA NARAYANA PRUSTY	Aditya narayan Prusty
12	2406284012	AKASH CHANDRA BARICK	
13	2406284013	AKASH KUMAR BARIK	Akash kumar Barik.
14	2406284014	ALOK KUMAR PATRA	
15	2406284015	AMBIKA MISHRA	Ambika Mishra
16	2406284016	AMIT KUMAR MOHAPATRA	Amit kumar Mohapatra
17	2406284017	AMIT RANJAN SAHOO	
18	2406284018	ANKITA PANIGRAHY	Ankita Panigrahy
19	2406284019	ANUP KUMAR DEO	Anup kumar Deo
20	2406284020	ARITRA GUPTA	Aritra Gupta
21	2406284021	ARMITA BARIK	
22	2406284022	ARUNDHATI JENA	Arundhati Jena
23	2406284023	ASHISH RATH	Ashish Rath
24	2406284024	ASHRIBAD PARIDA	Ashribad Parida
25	2406284025	ASMITA KAR	
26	2406284026	ASUTOSH PARIDA	
27	2406284027	AURO ASISH DAS	Auro Asish Das
28	2406284028	AYUSH PATTANAIK	
29	2406284029	B SANTOSH	
30	2406284030	BARSA BEHERA	
31	2406284031	BARSHARANI RAY	Barsharani Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani Sankar Das

33	2406284033	BHAKTA RANJAN JENA	
34	2406284034	BIBHUTI BHOI	Bibhuti Bhoi
35	2406284035	BIJAY KUMAR SAHOO	
36	2406284036	BIKASH BEHERA	Bikash Behera
37	2406284037	BISHNU PRASAD BEHERA	
38	2406284038	BISWAJIT MAHAKUD	Biswajit Mahakud
39	2406284039	BISWAPRAKASH BEHERA	
40	2406284040	BISWO RANJAN ROUT	
41	2406284041	BUSRA AZIM	Busra Azim
42	2406284042	CHAITANYA BEHERA	
43	2406284043	CHANDAN KUMAR SAHOO	Chandan Kumar Sahoo
44	2406284044	CHANDRA SEKHAR SAHOO	
45	2406284045	CHANDRAKANTA MOHAKUD	
46	2406284046	CHINMAYA ROUT	Chinmaya Rout
47	2406284047	CHIRANJIB PRADHAN	
48	2406284048	CHIRANJIBI PANDA	
49	2406284049	DASARATHA SAHOO	Dasaratha Sahoo
50	2406284050	DEBABRATA DAS	
51	2406284051	DEBASIS RANA	Debasis Rana
52	2406284052	DEBASMITA BEHERA	
53	2406284053	DEBENDRA SHIAL	Debendra Shial
54	2406284054	DEBI PRASAD SAHOO	
55	2406284055	DEEPAK KUMAR PATI	
56	2406284056	DEEPANJALI SAHOO	Deepanjali Sahoo
57	2406284057	DIGVIJAY RATH	
58	2406284058	DIPIKA PATI	
59	2406284059	DITIKRUSHNA MOHANTY	
60	2406284060	GANGADHAR BISWAL	Gangadhar Biswal

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 13 03 2025 Batch : 1 Duration : 2 hrs

Course Instructor : Prof. (Dr.) Shavmila Subramanian

Course Codinator : MD. Asif Khan

Session Plan & Delivery :

Listening Practice.

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	AS Anil Kumar Das
2	2406284002	ABDUL SAMIM KHAN	Abdul Samim Khan
3	2406284003	ABHIMANY J NAYAK	
4	2406284004	ABHINANDAN DAS	Abhinandan Das
5	2406284005	ABHINASH NAIK	
6	2406284006	ABHISEK BEHERA	Abhisek Behera
7	2406284007	ABHISEK MALLA	
8	2406284008	ABHISEK NAYAK	
9	2406284009	ADARSHA PARIDA	
10	2406284010	ADITYA NARAYAN SUBUDHI	Aditya Narayan Subudhi
11	2406284011	ADITYA NARAYANA PRUSTY	Aditya Narayan Prusty
12	2406284012	AKASH CHANDRA BARICK	
13	2406284013	AKASH KUMAR BARIK	
14	2406284014	ALOK KUMAR PATRA	
15	2406284015	AMBIKA MISHRA	Ambika Mishra
16	2406284016	AMIT KUMAR MOHAPATRA	Amit Kumar Mohapatra.
17	2406284017	AMIT RANJAN SAHOO	
18	2406284018	ANKITA PANIGRAHY	Ankita Panigrahy
19	2406284019	ANUP KUMAR DEO	Anup Kumar Deo
20	2406284020	ARITRA GUPTA	
21	2406284021	ARMITA BARIK	
22	2406284022	ARUNDHATI JENA	
23	2406284023	ASHISH RATH	Ashish Rath
24	2406284024	ASHRIBAD PARIDA	Ashirbad Parida
25	2406284025	ASMITA KAR	
26	2406284026	ASUTOSH PARIDA	
27	2406284027	AURO ASISH DAS	Auro asish Das
28	2406284028	AYUSH PATTANAIK	
29	2406284029	B SANTOSH	
30	2406284030	BARSA BEHERA	
31	2406284031	BARSHARANI RAY	Barsharani Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani Sankar Das

33	2406284033	BHAKTA RANJAN JENA	
34	2406284034	BIBHUTI BHOI	Bibhuti bhoi
35	2406284035	BIJAY KUMAR SAHOO	
36	2406284036	BIKASH BEHERA	Bikash Behera
37	2406284037	BISHNU PRASAD BEHERA	
38	2406284038	BISWAJIT MAHAKUD	Biswajit mahakud
39	2406284039	BISWAPRAKASH BEHERA	
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41	2406284041	BUSRA AZIM	Busra Azim
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43	2406284043	CHANDAN KUMAR SAHOO	Chandan Kumar Sahoo
44	2406284044	CHANDRA SEKHAR SAHOO	
45	2406284045	CHANDRAKANTA MOHAKUD	
46	2406284046	CHINMAYA ROUT	Chinmaya Rout
47	2406284047	CHIRANJIB PRADHAN	
48	2406284048	CHIRANJIBI PANDA	
49	2406284049	DASARATHA SAHOO	Dasaratha Sahoo
50	2406284050	DEBABRATA DAS	
51	2406284051	DEBASIS RANA	Debasis Rana
52	2406284052	DEBASMITA BEHERA	
53	2406284053	DEBENDRA SHIAL	Debendra Shial
54	2406284054	DEBI PRASAD SAHOO	
55	2406284055	DEEPAK KUMAR PATI	
56	2406284056	DEEPANJALI SAHOO	Deepanjali Sahoo
57	2406284057	DIGVIJAY RATH	
58	2406284058	DIPIKA PATI	
59	2406284059	DITIKRUSHNA MOHANTY	
60	2406284060	GANGADHAR BISWAL	Gangadhar Biswal

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: _____ Batch : 1 Duration : 2 hrs

Course Instructor : _____

Course Codinator : _____

Session Plan & Delivery :

Sl. No.	Regd. No.	Name	Signature
1	2406284001	A S ANIL KUMAR DAS	A-S Anil Kumar Das
2	2406284002	ABDUL SAMIM KHAN	Abdul Samim Khan
3	2406284003	ABHIMANYU NAYAK	
4	2406284004	ABHINANDAN DAS	Abhinandan Das
5	2406284005	ABHINASH NAIK	
6	2406284006	ABHISEK BEHERA	Abhisek Behera
7	2406284007	ABHISEK MALLA	
8	2406284008	ABHISEK NAYAK	
9	2406284009	ADARSHA PARIDA	
10	2406284010	ADITYA NARAYAN SUBUDHI	Aditya Narayan Subudhi
11	2406284011	ADITYA NARAYANA PRUSTY	Aditya Narayan prusty
12	2406284012	AKASH CHANDRA BARICK	
13	2406284013	AKASH KUMAR BARIK	Akash Kumar Barik
14	2406284014	ALOK KUMAR PATRA	
15	2406284015	AMBIKA MISHRA	Ambika Mishra
16	2406284016	AMIT KUMAR MOHAPATRA	Amit kumar Mohapatra
17	2406284017	AMIT RANJAN SAHOO	
18	2406284018	ANKITA PANIGRAHY	Ankita Panigrahy
19	2406284019	ANUP KUMAR DEO	Anup Kumar Deo
20	2406284020	ARITRA GUPTA	Aritra Gupta
21	2406284021	ARMITA BARIK	
22	2406284022	ARUNDHATI JENA	
23	2406284023	ASHISH RATH	Ashish Rath
24	2406284024	ASHRIBAD PARIDA	Ashirbad Parida
25	2406284025	ASMITA KAR	
26	2406284026	ASUTOSH PARIDA	
27	2406284027	AURO ASISH DAS	Auro Asish Das
28	2406284028	AYUSH PATTANAIK	
29	2406284029	B SANTOSH	
30	2406284030	BARSA BEHERA	
31	2406284031	BARSHARANI RAY	Barsharani Ray
32	2406284032	BHABANI SANKAR DAS	Bhabani Sankar Das

33	2406284033	BHAKTA RANJAN JENA	
34	2406284034	BIBHUTI BHOI	Bibhuti Bhoi
35	2406284035	BIJAY KUMAR SAHOO	
36	2406284036	BIKASH BEHERA	Bikash Behera
37	2406284037	BISHNU PRASAD BEHERA	
38	2406284038	BISWAJIT MAHAKUD	Biswajit mahakud
39	2406284039	BISWAPRAKASH BEHERA	
40	2406284040	BISWO RANJAN ROUT	
41	2406284041	BUSRA AZIM	Busra Azim
42	2406284042	CHAITANYA BEHERA	
43	2406284043	CHANDAN KUMAR SAHOO	Chandan Kumar Sahoo
44	2406284044	CHANDRA SEKHAR SAHOO	
45	2406284045	CHANDRAKANTA MOHAKUD	
46	2406284046	CHINMAYA ROUT	Chinmaya Rout
47	2406284047	CHIRANJIB PRADHAN	
48	2406284048	CHIRANJIBI PANDA	
49	2406284049	DASARATHA SAHOO	Dasaratha Sahoo
50	2406284050	DEBABRATA DAS	
51	2406284051	DEBASIS RANA	Debasis Rana
52	2406284052	DEBASMITA BEHERA	
53	2406284053	DEBENDRA SHIAL	Debendra Shial
54	2406284054	DEBI PRASAD SAHOO	
55	2406284055	DEEPAK KUMAR PATI	
56	2406284056	DEEPANJALI SAHOO	Deepanjali Sahoo
57	2406284057	DIGVIJAY RATH	
58	2406284058	DIPIKA PATI	
59	2406284059	DITIKRUSHNA MOHANTY	
60	2406284060	GANGADHAR BISWAL	Gangadhar Biswal

ASTHA School of Management

Value Added Course

Course Coverage sheet: English Communication for Career Development

Course Coordinator: MD Asif Khan

Sl. No.	Date	Time	Topic	Sign of Faculty	Remarks
1	06.02.2025	5.00-7.00	Understanding Sounds of English	JLR	Vowell & Consonants
2	08.02.2025	5.00-7.00	Place and Manner of articulation.	JLR	
3	11.02.2025	5.00-7.00	Sounds for Practice	JLR	
4	13.02.2025	5.00-7.00	Syllable Structure	JLR	Mono, di & Poly
5	15.02.2025	5.00-7.00	Accent & word stress	JLR	
6	18.02.2025	5.00-7.00	Intonation (Rise, Fall, Fall & Rise)	JLR	Usage
7	20.02.2025	5.00-7.00	Speech Making	Asif Khan	JAM
8	25.02.2025	5.00-7.00	Speech (Introduction & occasion)	Asif Khan	
9	27.02.2025	5.00-7.00	Conversation (one to one & small group)	Asif Khan	
10	01.03.2025	5.00-7.00	Formal Conversation	JLR	
11	04.03.2025	5.00-7.00	Active Listening	JLR	
12	06.03.2025	5.00-7.00	Listening Barriers.	JLR	Avoiding 7 signs of Passive Listening.
13	08.03.2025	5.00-7.00	Listening Techniques.	Asif Khan	Practice.
14	11.03.2025	5.00-7.00	Listening Practice	Asif Khan	Conversation Audio
15	13.03.2025	5.00-7.00	Listening Practice	Asif Khan	Discussion Audio

ASTHA School of Management

VAC 01

English Communication for Career Development

Questions

JAM (Just a Minute)

1. Online Education – Boon or Bane
2. Android Vs IOS
3. Artificial Intelligence
4. Importance of Discipline
5. Government School Vs Private School
6. Role of Youth in Nation Building
7. Advantages and Disadvantages of Mobile Phones
8. Climate Change
9. Women Empowerment
10. Importance of Time Management
11. My Favorite Teacher
12. Merit & Demerit of Co- Education
13. My Favorite Food
14. Digital India
15. Save Water, Save Life

Introductory

1. Self introduction in a seminar
2. Introducing a guest in a seminar
3. Introducing a chair person in a meeting
4. Introducing a Chief Guest
5. Introducing a Resource Person
6. Introducing a New Team Member

Occasion

1. Annual Day Speech
2. Welcome Speech
3. Condolence Speech
4. Announcements
5. Vote of thanks
6. Republic Day Speech
7. Independence Day Speech
8. Teachers' Day Speech
9. Children's Day Speech
10. Farewell Speech
11. Freshers' Day Speech
12. Graduation Day Speech
13. Environment Day Speech

Listening Audio

- Listening Comprehension Through ODELL

ASTHA School of Management

VAC 01

English Communication for Career Development

Result Sheet

Roll No.	Name	Percentage
2406284001	A S ANIL KUMAR DAS	81
2406284002	ABDUL SAMIM KHAN	82
2406284003	ABHIMANYU NAYAK	83
2406284004	ABHINANDAN DAS	91
2406284005	ABHINASH NAIK	75
2406284006	ABHISEK BEHERA	85
2406284007	ABHISEK MALLA	74
2406284008	ABHISEK NAYAK	91
2406284009	ADARSHA PARIDA	79
2406284010	ADITYA NARAYAN SUBUDHI	73
2406284011	ADITYA NARAYANA PRUSTY	75
2406284012	AKASH CHANDRA BARICK	85
2406284013	AKASH KUMAR BARIK	69
2406284014	ALOK KUMAR PATRA	79.5
2406284015	AMBIKA MISHRA	78
2406284016	AMIT KUMAR MOHAPATRA	79
2406284017	AMIT RANJAN SAHOO	77
2406284018	ANKITA PANIGRAHY	74.5
2406284019	ANUP KUMAR DEO	74
2406284020	ARITRA GUPTA	82
2406284021	ARMITA BARIK	86
2406284022	ARUNDHATI JENA	87
2406284023	ASHISH RATH	86
2406284024	ASHRIBAD PARIDA	85
2406284025	ASMITA KAR	69
2406284026	ASUTOSH PARIDA	80
2406284027	AURO ASISH DAS	78
2406284028	AYUSH PATTANAIK	79
2406284029	B SANTOSH	82
2406284030	BARSA BEHERA	74.5
2406284031	BARSHARANI RAY	82
2406284032	BHABANI SANKAR DAS	82
2406284033	BHAKTA RANJAN JENA	79
2406284034	BIBHUTI BHOI	73
2406284035	BIJAY KUMAR SAHOO	83
2406284036	BIKASH BEHERA	85
2406284037	BISHNU PRASAD BEHERA	69
2406284038	BISWAJIT MAHAKUD	80
2406284039	BISWAPRAKASH BEHERA	82
2406284040	BISWO RANJAN ROUT	80
2406284041	BUSRA AZIM	80

Roll No.	Name	Percentage
2406284042	CHAITANYA BEHERA	74.5
2406284043	CHANDAN KUMAR SAHOO	74
2406284044	CHANDRA SEKHAR SAHOO	82
2406284045	CHANDRAKANTA MOHAKUD	79
2406284046	CHINMAYA ROUT	73
2406284047	CHIRANJIB PRADHAN	73
2406284048	CHIRANJIBI PANDA	85
2406284049	DASARATHA SAHOO	69
2406284050	DEBABRATA DAS	79.5
2406284051	DEBASIS RANA	78
2406284052	DEBASMITA BEHERA	79
2406284053	DEBENDRA SHIAL	82
2406284054	DEBI PRASAD SAHOO	74.5
2406284055	DEEPAK KUMAR PATI	74
2406284056	DEEPANJALI SAHOO	82
2406284057	DIGVIJAY RATH	90
2406284058	DIPIKA PATI	73
2406284059	DITIKRUSHNA MOHANTY	85
2406284060	GANGADHAR BISWAL	82
2406284061	GEETANJALI SAHU	69
2406284062	HAMSIRALLI SHA	92
2406284063	HEMANTA KUMAR GOND	78
2406284064	HRISHIKESH MAZUMDAR	79
2406284065	IRFAN AHEMAD KHAN	73.5
2406284066	JANMEJAYA DAS	84
2406284067	JAYANTA KUMAR SAHOO	74
2406284068	JAYAPRAKASH PATI	82
2406284069	JITEN SAHU	79
2406284070	JITENDRA RANA	82
2406284071	JNANA RANJAN SWAIN	72.5
2406284072	JYOTIRMAYEE SAHU	84
2406284073	K SAI	92
2406284074	KAMAL KIRAN PARIDA	80
2406284075	KAMAL LOCHAN SETHI	78
2406284076	KAMALAKANTA PARIDA	79
2406284077	KEDAR SAHOO	73.5
2406284078	KIRTI RANJAN ROUT	82
2406284079	KRUPASINDHU SHANKHUA	74
2406284080	KUMAR JEEVAN DARSHAN DAS	82
2406284081	LOPAMUDRA BEHERA	79
2406284082	LOPAMUDRA BEHERA	83
2406284083	LOVLIN NAYAK	72.5
2406284084	MADHUSMITA SETHI	85
2406284085	MADHUSMITA SETHY	69
2406284086	MAMANJALI BISWAL	81

Roll No.	Name	Percentage
2406284087	MANARANJAN MISHRA	78
2406284088	MANAS DAS	79
2406284089	MANASI PANDA	73.5
2406284090	MANIKA GOCHHAYAT	74.5
2406284091	MANISHA PANDA	92
2406284092	MANJUSHA PRIYADARSHINI DAS	92
2406284093	MANOJ KUMAR MALIK	79
2406284094	MANOJA KUMAR LENKA	73
2406284095	MANORANJAN GOUDA	83
2406284096	MD FARHAAN RAZA	85
2406284097	MENAKA BHOI	69
2406284098	MINAKETAN MOHAPATRA	79.5
2406284099	MIR NOORUL ISLAM	78
2406284100	MIRASRITA SAHOO	83
2406284101	MIRZA HAMZA RAZA	73.5
2406284102	MOHAMAD MOHINUL ESLAM	83
2406284103	MONALISA SAHOO	79.5
2406284104	MUKESH BHADRA	78
2406284105	MURSHID KHAN	83
2406284106	NEHA KHAN	74
2406284107	NIBEDITA MOHAPATRA	83
2406284108	NIBEDITA MUDULI	79
2406284109	NIHARIKA DAS	73
2406284110	NIRANJAN BEHERA	72.5
2406284111	NISHITA NANDA	86
2406284112	NISITA DASH	69
2406284113	OMM PRAKASH SAHOO	79.5
2406284114	OMM PURNAM MOHANTY	78
2406284115	POOJA PRADHAN	85
2406284116	PRADIP PANDA	78
2406284117	PRAGYAN PRAKASH BEHERA	79
2406284118	PRAKASH KUMAR NAYAK	72.5
2406284119	PRAKASH MALLICK	85
2406284120	PRANAMYA TRIPATHY	69
2406284121	PRASAD BEHERA	79.5
2406284122	PRASANJIT BARIK	83
2406284123	PRATIKSHYA ACHARYA	79
2406284124	PRATYASHA PRIYADARSHINEE SAHOO	72.5
2406284125	PRAVAKAR NATH	85
2406284126	PRAVAT KUMAR DAS	69
2406284127	PRITIRANJAN MOHAPATRA	79.5
2406284128	PRIYABRATA MALLICK	83
2406284129	PRIYABRATA PATRA	79
2406284130	PRIYABRATA TRIPATHY	74.5
2406284131	PRIYADEBA BEHERA	74

Roll No.	Name	Percentage
2406284132	PRIYANKA KHATUA	82
2406284133	PRIYANKA PRIYADARSHANI PANDA	79
2406284134	PRIYANKA PRIYADARSHINI PARIDA	73
2406284135	PUJARANI SWAIN	84
2406284136	PURNIMA PRIYADARSHANI SAMAL	82
2406284137	RAI DUTTA	69
2406284138	RAJA KUMAR SAMAL	85
2406284139	RAJALAXMI PATRA	78
2406284140	RAJASHREE PANDA	79
2406284141	RAJAT KUMAR MAHALI	74.5
2406284142	RAJESH ANDIA	74
2406284143	RAJESH BEHERA	82
2406284144	RAJESH DAS	86
2406284145	RAJESH GOUDA	80
2406284146	RAJESH KUMAR MALIK	85
2406284147	RAJESH KUMAR NAYAK	85
2406284148	RAJESH NAYAK	69
2406284149	RAKESH KUMAR SAHOO	79.5
2406284150	RAKESH NAYAK	78
2406284151	RASHMI RANJAN SAHOO	82
2406284152	RASHMI RANJAN SAHOO	80
2406284153	RASMI RANJAN PARIDA	74
2406284154	RASMITA MAHARANA	82
2406284155	RESHMA PARWEEN	79
2406284156	RINKU BISOI	80
2406284157	RITIK DAS	82
2406284158	RUPALI PRUSTY	80
2406284159	RUTUPRIYA BEHERA	69
2406284160	SABARNI DAS	85
2406284161	SADHAN KUMAR PANDA	78
2406284162	SAHANAWAZ ALI KHAN	85
2406284163	SAISMRUTI MALLIK	74.5
2406284164	SAMBIT DAS	87
2406284165	SAMEER PATRA	82
2406284166	SAMIR KUMAR MAHALA	79
2406284167	SAMIR MISHRA	73
2406284168	SANGRAM PARIDA	72.5
2406284169	SANGRAM PRUSTY	85
2406284170	SANGRAMKESHARI SETHI	69
2406284171	SANJIB KUMAR BHATTA	75
2406284172	SANJIBANEE SAHU	85
2406284173	SANTANU KUMAR SUBUDHI	74
2406284174	SANTOSH KUMAR BEHERA	91
2406284175	SARITA PATRA	79
2406284176	SAROJ KUMAR BEHERA	73

Roll No.	Name	Percentage
2406284177	SASHIKANT SAHOO	75
2406284178	SASMITA KUMARI MISHRA	85
2406284179	SASWATI MOHAPATRA	69
2406284180	SASWATI RATHA	79.5
2406284181	SATYA PRAKASH DAS	78
2406284182	SATYABRAT SAHOO	79
2406284183	SATYAJIT BEHERA	77
2406284184	SATYAJIT GOCHHAYAT	74.5
2406284185	SATYAJIT ROUT	74
2406284186	SATYAKAM SARANGI	69
2406284187	SATYAPRAKASH SAHOO	79
2406284188	SATYAPRIYA SAHOO	72.5
2406284189	SHASHIKANTA ROUT	85
2406284190	SHEAK ASHIF	69
2406284191	SHRABANI MISHRA	79.5
2406284192	SHRESTHA PALIT	83
2406284193	SHUBHAM SAINT	79
2406284194	SHUBHRA	74.5
2406284195	SHYAM SUNDAR KHILA	74
2406284196	SIBA PRASAD CHOUDHURY	82
2406284197	SIBANI BEHERA	79
2406284198	SIDHARTHA KUMAR SETHI	73
2406284199	SIDHARTHA SENAPATI	84
2406284200	SIPRA PRADHAN	82
2406284201	SIPRA SUBHADARSANI JENA	69
2406284202	SK GULAM MARTOZA	85
2406284203	SMITALI MISHRA	78
2406284204	SMRUTI PRIYA BALIARSINGH	79
2406284205	SMRUTI RANJAN NAYAK	74.5
2406284206	SMRUTIRANJAN RANA	74
2406284207	SMRUTIREKHA MALLICK	82
2406284208	SMRUTIREKHA SAHOO	86
2406284209	SNIGDHA PRIYADARSHANI SAHU	79.5
2406284210	SOHANA PERWEEN	78
2406284211	SOMYARANJAN ROUT	83
2406284212	SONALIKA PARIDA	74
2406284213	SOUMEN NAYAK	83
2406284214	SOUMYA RANJAN BEHERA	79
2406284215	SOUMYA RANJAN BHOI	73
2406284216	SOUMYA RANJAN PANDA	72.5
2406284217	SOUMYA RANJAN PANIGRAHI	86
2406284218	SOUMYAJIT SAHU	69
2406284219	SOUMYARANJAN SAHU	79.5
2406284220	SUBHALAXMI BARIK	78
2406284221	SUBHALAXMI BISWAL	85

Roll No.	Name	Percentage
2406284222	SUBHAM SAHOO	78
2406284223	SUBHANARAYAN KAR	79
2406284224	SUBHASHREE DAS	72.5
2406284225	SUBHASHREE SUBHADARSINI MOHANTY	85
2406284226	SUBHASMITA BEHERA	69
2406284227	SUBHASRITAM PADHI	79.5
2406284228	SUBRART KUMAR DASH	83
2406284229	SUBRAT BISWAL	79
2406284230	SUBRAT KUMAR MURMU	72.5
2406284231	SUCHITRA PRADHAN	85
2406284232	SUDHANSU BEHERA	69
2406284233	SUDHIR KUMAR SWAIN	79.5
2406284234	SUDIPTA DAS	83
2406284235	SULATA HEMBRAM	79
2406284236	SULEKHA SWAIN	69
2406284237	SUMEET SOURAV PRADHAN	85
2406284238	SUNIL SAMAL	74.5
2406284239	SUPRIYO SAMAL	87
2406284240	SUSANDHYA NARAYANI MOHANTY	82
2406284241	SUSANTA KUMAR DAS	79
2406284242	SUSHREE ANANYA DASH	73
2406284243	SUSHREE SUBHASHREE SAHOO	72.5
2406284244	SUSHREE SUPRITI DASH	85
2406284245	SUSHREEJEETA LENKA	69
2406284246	SUSIL RAJ SINGH	75
2406284247	SUVASRI SUBHASMITA SAHOO	85
2406284248	SWAPNARANI MAHAPATRA	74
2406284249	SWARAJ KUMAR KHAKHA	91
2406284250	SWEETY MALLICK	79
2406284251	TILOTTAMA MAJHI	73
2406284252	TRUPTI PRANGYA SAHOO	75
2406284253	Y. RAMESH RAO	85

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 06.02.2025 Batch : 2 Duration : 2 hrs

Course Instructor : Prof (Dr.) Shayamala Subramanium

Course Codinator : MD Asif Khan

Session Plan & Delivery : Understanding English Sounds (vowel & consonants)

Sl. No.	Regd. No.	Name	Signature
1	2406284061	GEETANJALI SAHU	Geetanjali sahu
2	2406284062	HAMSIRALLI SHA	Hamsiralli sha
3	2406284063	HEMANTA KUMAR GOND	
4	2406284064	HRISHIKESH MAZUMDAR	
5	2406284065	IRFAN AHEMAD KHAN	Irfan Ahemad khan
6	2406284066	JANMEJAYA DAS	
7	2406284067	JAYANTA KUMAR SAHOO	Jayanta ku. sahoo
8	2406284068	JAYAPRAKASH PATI	
9	2406284069	JITEN SAHU	Jiten sahu
10	2406284070	JITENDRA RANA	
11	2406284071	JNANA RANJAN SWAIN	
12	2406284072	JYOTIRMAYEE SAHU	
13	2406284073	K SAI	K Sai
14	2406284074	KAMAL KIRAN PARIDA	
15	2406284075	KAMAL LOCHAN SETHI	kamal lochan sethi
16	2406284076	KAMALAKANTA FARIDA	
17	2406284077	KEDAR SAHOO	Kedar sahoo
18	2406284078	KIRTI RANJAN ROUT	
19	2406284079	KRUPASINDHU SHANKHUA	
20	2406284080	KUMAR JEEVAN DARSHAN DAS	
21	2406284081	LOPAMUDRA BEHERA	Lopamudra behera
22	2406284082	LOPAMUDRA BEHERA	
23	2406284083	LOVLIN NAYAK	Lovlin nayak
24	2406284084	MADHUSMITA SETHI	
25	2406284085	MADHUSMITA SETHY	
26	2406284086	MAMANJALI BISWAL	Mamanjali Biswal
27	2406284087	MANARANJAN MISHRA	
28	2406284088	MANAS DAS	Manas das
29	2406284089	MANASI PANDA	

30	2406284090	MANIKA GOCHHAYAT	
31	2406284091	MANISHA PANDA	Manisha Panda
32	2406284092	MANJUSHA PRIYADARSHINI DAS	
33	2406284093	MANOJ KUMAR MALIK	
34	2406284094	MANOJA KUMAR LENKA	Manoj ku. Lenka
35	2406284095	MANORANJAN GOUDA	
36	2406284096	MD FARHAAN RAZA	
37	2406284097	MENAKA BHOI	Menaka Bhoi
38	2406284098	MINAKETAN MOHAPATRA	
39	2406284099	MIR NOORUL ISLAM	
40	2406284100	MIRASRITA SAHOO	Mirasrita Sahoo
41	2406284101	MIRZA HAMZA RAZA	
42	2406284102	MOHAMAD MOHINUL ESLAM	
43	2406284103	MONALISA SAHOO	
44	2406284104	MUKESH BHADRA	Mukesh Bhadra
45	2406284105	MURSHID KHAN	
46	2406284106	NEHA KHAN	Neha Khan
47	2406284107	NIBEDITA MOHAPATRA	
48	2406284108	NIBEDITA MUDULI	Nibedita muduli
49	2406284109	NIHARIKA DAS	
50	2406284110	NIRANJAN BEHERA	
51	2406284111	NISHITA NANDA	Nishita Nanda
52	2406284112	NISITA DASH	Nisita Dash
53	2406284113	OMM PRAKASH SAHOO	
54	2406284114	OMM PURNAM MOHANTY	
55	2406284115	POOJA PRADHAN	Pooja Pradhan.
56	2406284116	PRADIP PANDA	Pradip Panda
57	2406284117	PRAGYAN PRAKASH BEHERA	
58	2406284118	PRAKASH KUMAR NAYAK	
59	2406284119	PRAKASH MALLICK	
60	2406284120	PRANAMYA TRIPATHY	Pranamya Tripathy.

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 08.12.2025 Batch : 2 Duration : 2 hrs

Course Instructor : Prof (Dr.) Sharmila Subramanian

Course Codinator : MD. Asif Khan

Session Plan & Delivery :

Place & Manner of Articulation

Sl. No.	Regd. No.	Name	Signature
1	2406284061	GEETANJALI SAHU	Geetanjali Sahu
2	2406284062	HAMSIRALLI SHA	
3	2406284063	HEMANTA KUMAR GOND	Hemanta kumar Gond
4	2406284064	HRISHIKESH MAZUMDAR	
5	2406284065	IRFAN AHEMAD KHAN	Irfan Ahemad Khan
6	2406284066	JANMEJAYA DAS	
7	2406284067	JAYANTA KUMAR SAHOO	
8	2406284068	JAYAPRAKASH PATI	Jayaprakash Pati
9	2406284069	JITEN SAHU	
10	2406284070	JITENDRA RANA	
11	2406284071	JNANA RANJAN SWAIN	
12	2406284072	JYOTIRMAYEE SAHU	
13	2406284073	K SAI	K Sai
14	2406284074	KAMAL KIRAN PARIDA	
15	2406284075	KAMAL LOCHAN SETHI	
16	2406284076	KAMALAKANTA PARIDA	
17	2406284077	KEDAR SAHOO	Kedar Sahu
18	2406284078	KIRTI RANJAN ROUT	
19	2406284079	KRUPASINDHU SHANKHUA	
20	2406284080	KUMAR JEEVAN DARSHAN DAS	
21	2406284081	LOPAMUDRA BEHERA	Lopamudra Behera
22	2406284082	LOPAMUDRA BEHERA	
23	2406284083	LOVLIN NAYAK	Lovlin Nayak
24	2406284084	MADHUSMITA SETHI	
25	2406284085	MADHUSMITA SETHY	Madhusmita Sethy
26	2406284086	MAMANJALI BISWAL	
27	2406284087	MANARANJAN MISHRA	
28	2406284088	MANAS DAS	
29	2406284089	MANASI PANDA	Manasi Panda

30	2406284090	MANIKA GOCHHAYAT	
31	2406284091	MANISHA PANDA	Manisha Panda
32	2406284092	MANJUSHA PRIYADARSHINI DAS	
33	2406284093	MANOJ KUMAR MALIK	
34	2406284094	MANOJA KUMAR LENKA	
35	2406284095	MANORANJAN GOUDA	Manoranjan Gouda
36	2406284096	MD FARHAAN RAZA	
37	2406284097	MENAKA BHOI	
38	2406284098	MINAKETAN MOHAPATRA	
39	2406284099	MIR NOORUL ISLAM	Mir noorul Islam
40	2406284100	MIRASRITA SAHOO	
41	2406284101	MIRZA HAMZA RAZA	
42	2406284102	MOHAMAD MOHINUL ESLAM	
43	2406284103	MONALISA SAHOO	Monalisa Sahoo
44	2406284104	MUKESH BHADRA	
45	2406284105	MURSHID KHAN	
46	2406284106	NEHA KHAN	Neha Khan
47	2406284107	NIBEDITA MOHAPATRA	
48	2406284108	NIBEDITA MUDULI	
49	2406284109	NIHARIKA DAS	
50	2406284110	NIRANJAN BEHERA	
51	2406284111	NISHITA NANDA	Nishita Dash
52	2406284112	NISITA DASH	
53	2406284113	OMM PRAKASH SAHOO	
54	2406284114	OMM PURNAM MOHANTY	
55	2406284115	POOJA PRADHAN	Pooja Pradhan
56	2406284116	PRADIP PANDA	
57	2406284117	PRAGYAN PRAKASH BEHERA	
58	2406284118	PRAKASH KUMAR NAYAK	
59	2406284119	PRAKASH MALLICK	
60	2406284120	PRANAMYA TRIPATHY	Pranamya Tripathy

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 11.02.2025 Batch : 2 Duration : 2 hrs

Course Instructor : Prof (Dr.) Sharmila Subramanian

Course Codinator : MD. Asif Khan

Session Plan & Delivery : Sounds for Practice.

Sl. No.	Regd. No.	Name	Signature
1	2406284061	GEETANJALI SAHU	Geetanjali Sahu
2	2406284062	HAMSIRALLI SHA	
3	2406284063	HEMANTA KUMAR GOND	Hemanta Ku. Gond
4	2406284064	HRISHIKESH MAZUMDAR	
5	2406284065	IRFAN AHEMAD KHAN	Irfan Ahemad Khan
6	2406284066	JANMEJAYA DAS	
7	2406284067	JAYANTA KUMAR SAHOO	Jayanta Kumar Sahu
8	2406284068	JAYAPRAKASH PATI	
9	2406284069	JITEN SAHU	Jiten Sahu
10	2406284070	JITENDRA RANA	
11	2406284071	JNANA RANJAN SWAIN	Jnana Ranjan Swain
12	2406284072	JYOTIRMAYEE SAHU	
13	2406284073	K SAI	K Sai
14	2406284074	KAMAL KIRAN PARIDA	
15	2406284075	KAMAL LOCHAN SETHI	
16	2406284076	KAMALAKANTA PARIDA	
17	2406284077	KEDAR SAHOO	Kedar Sahoo
18	2406284078	KIRTI RANJAN ROUT	Kirti Ranjan Rout
19	2406284079	KRUPASINDHU SHANKHUA	
20	2406284080	KUMAR JEEVAN DARSHAN DAS	
21	2406284081	LOPAMUDRA BEHERA	
22	2406284082	LOPAMUDRA BEHERA	Lopamudra Behera
23	2406284083	LOVLIN NAYAK	Lovlin Nayak
24	2406284084	MADHUSMITA SETHI	
25	2406284085	MADHUSMITA SETHY	Madhusmita Sethy
26	2406284086	MAMANJALI BISWAL	
27	2406284087	MANARANJAN MISHRA	Manaranjan Mishra
28	2406284088	MANAS DAS	Manas Das
29	2406284089	MANASI PANDA	Manasi Panda

30	2406284090	MANIKA GOCHHAYAT	
31	2406284091	MANISHA PANDA	Manisha Panda
32	2406284092	MANJUSHA PRIYADARSHINI DAS	
33	2406284093	MANOJ KUMAR MALIK	
34	2406284094	MANOJA KUMAR LENKA	
35	2406284095	MANORANJAN GOUDA	
36	2406284096	MD FARHAAN RAZA	MD farchaan raza
37	2406284097	MENAKA BHOI	Menaka Bhoi
38	2406284098	MINAKETAN MOHAPATRA	
39	2406284099	MIR NOORUL ISLAM	
40	2406284100	MIRASRITA SAHOO	Mirasrita Sahoo
41	2406284101	MIRZA HAMZA RAZA	
42	2406284102	MOHAMAD MOHINUL ESLAM	
43	2406284103	MONALISA SAHOO	Monalisha Sahu
44	2406284104	MUKESH BHADRA	
45	2406284105	MURSHID KHAN	
46	2406284106	NEHA KHAN	Neha Khan
47	2406284107	NIBEDITA MOHAPATRA	
48	2406284108	NIBEDITA MUDULI	
49	2406284109	NIHARIKA DAS	Niharika Das
50	2406284110	NIRANJAN BEHERA	
51	2406284111	NISHITA NANDA	
52	2406284112	NISITA DASH	
53	2406284113	OMM PRAKASH SAHOO	OMM Prakash Sahoo
54	2406284114	OMM PURNAM MOHANTY	
55	2406284115	POOJA PRADHAN	
56	2406284116	PRADIP PANDA	Pradip Panda
57	2406284117	PRAGYAN PRAKASH BEHERA	
58	2406284118	PRAKASH KUMAR NAYAK	
59	2406284119	PRAKASH MALLICK	Prakash mallick
60	2406284120	PRANAMYA TRIPATHY	

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 13.02.2025 Batch : 2 Duration : 2 hrs

Course Instructor : Prof. (Dr) Sharmila Subramanian

Course Codinator : MD. Asif Khan

Session Plan & Delivery :

Syllabus Structure

Sl. No.	Regd. No.	Name	Signature
1	2406284061	GEETANJALI SAHU	Geetanjali Sahu
2	2406284062	HAMSIRALLI SHA	
3	2406284063	HEMANTA KUMAR GOND	
4	2406284064	HRISHIKESH MAZUMDAR	
5	2406284065	IRFAN AHEMAD KHAN	Irfan Ahemad Khan
6	2406284066	JANMEJAYA DAS	Janmejaya Das
7	2406284067	JAYANTA KUMAR SAHOO	
8	2406284068	JAYAPRAKASH PATI	Jayaprakash Pati
9	2406284069	JITEN SAHU	Jiten Sahu
10	2406284070	JITENDRA RANA	Jitendra Rana
11	2406284071	JNANA RANJAN SWAIN	
12	2406284072	JYOTIRMAYEE SAHU	
13	2406284073	K SAI	K Sai
14	2406284074	KAMAL KIRAN PARIDA	Kamal Kiran Parida
15	2406284075	KAMAL LOCHAN SETHI	
16	2406284076	KAMALAKANTA PARIDA	
17	2406284077	KEDAR SAHOO	Kedar Sahoo
18	2406284078	KIRTI RANJAN ROUT	
19	2406284079	KRUPASINDHU SHANKHUA	Krupasindhu Shankhua
20	2406284080	KUMAR JEEVAN DARSHAN DAS	
21	2406284081	LOPAMUDRA BEHERA	Lopamudra Behera
22	2406284082	LOPAMUDRA BEHERA	
23	2406284083	LOVLIN NAYAK	Lovlin Nayak
24	2406284084	MADHUSMITA SETHI	
25	2406284085	MADHUSMITA SETHY	
26	2406284086	MAMANJALI BISWAL	
27	2406284087	MANARANJAN MISHRA	
28	2406284088	MANAS DAS	Manas Das
29	2406284089	MANASI PANDA	Manasi panda

30	2406284090	MANIKA GOCHHAYAT	Manika Gochhayat
31	2406284091	MANISHA PANDA	Manisha Panda
32	2406284092	MANJUSHA PRIYADARSHINI DAS	
33	2406284093	MANOJ KUMAR MALIK	
34	2406284094	MANOJA KUMAR LENKA	
35	2406284095	MANORANJAN GOUDA	manoranjan Gouda
36	2406284096	MD FARHAAN RAZA	
37	2406284097	MENAKA BHOI	
38	2406284098	MINAKETAN MOHAPATRA	
39	2406284099	MIR NOORUL ISLAM	Mir Noorul Islam
40	2406284100	MIRASRITA SAHOO	
41	2406284101	MIRZA HAMZA RAZA	
42	2406284102	MOHAMAD MOHINUL ESLAM	
43	2406284103	MONALISA SAHOO	monalisa sahoo
44	2406284104	MUKESH BHADRA	
45	2406284105	MURSHID KHAN	
46	2406284106	NEHA KHAN	Neha Khan
47	2406284107	NIBEDITA MOHAPATRA	
48	2406284108	NIBEDITA MUDULI	Nibedita Muduli
49	2406284109	NIHARIKA DAS	
50	2406284110	NIRANJAN BEHERA	
51	2406284111	NISHITA NANDA	Nishita Nanda
52	2406284112	NISITA DASH	
53	2406284113	OMM PRAKASH SAHOO	
54	2406284114	OMM PURNAM MOHANTY	
55	2406284115	POOJA PRADHAN	Pooja Pradhan
56	2406284116	PRADIP PANDA	Pradip Panda
57	2406284117	PRAGYAN PRAKASH BEHERA	
58	2406284118	PRAKASH KUMAR NAYAK	
59	2406284119	PRAKASH MALLICK	
60	2406284120	PRANAMYA TRIPATHY	Pranamya Tripathy

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 15.02.2025 Batch : 2 Duration : 2 hrs

Course Instructor : Prof. (Dr.) Sharmila Subramanian

Course Codinator : MD. Asif Khan

Session Plan & Delivery : Acent & word stress

Sl. No.	Regd. No.	Name	Signature
1	2406284061	GEETANJALI SAHU	
2	2406284062	HAMSIRALLI SHA	Hamsiralli Sha
3	2406284063	HEMANTA KUMAR GOND	
4	2406284064	HRISHIKESH MAZUMDAR	
5	2406284065	IRFAN AHEMAD KHAN	Irfan Ahemad Khan
6	2406284066	JANMEJAYA DAS	
7	2406284067	JAYANTA KUMAR SAHOO	
8	2406284068	JAYAPRAKASH PATI	
9	2406284069	JITEN SAHU	Jiten Sahu
10	2406284070	JITENDRA RANA	
11	2406284071	JNANA RANJAN SWAIN	Jnana Ranjan Swain
12	2406284072	JYOTIRMAYEE SAHU	
13	2406284073	K SAI	K Sai
14	2406284074	KAMAL KIRAN PARIDA	
15	2406284075	KAMAL LOCHAN SETHI	
16	2406284076	KAMALAKANTA PARIDA	
17	2406284077	KEDAR SAHOO	kedar sahoo
18	2406284078	KIRTI RANJAN ROUT	
19	2406284079	KRUPASINDHU SHANKHUA	
20	2406284080	KUMAR JEEVAN DARSHAN DAS	Kumar J.D Das
21	2406284081	LOPAMUDRA BEHERA	
22	2406284082	LOPAMUDRA BEHERA	
23	2406284083	LOVLIN NAYAK	Lovlin Nayak
24	2406284084	MADHUSMITA SETHI	
25	2406284085	MADHUSMITA SETHY	Madhusmita Sethy
26	2406284086	MAMANJALI BISWAL	
27	2406284087	MANARANJAN MISHRA	Manaranjan Mishra
28	2406284088	MANAS DAS	
29	2406284089	MANASI PANDA	Mansi Panda

30	2406284090	MANIKA GOCHHAYAT	
31	2406284091	MANISHA PANDA	Manisha Panda.
32	2406284092	MANJUSHA PRIYADARSHINI DAS	
33	2406284093	MANOJ KUMAR MALIK	
34	2406284094	MANOJA KUMAR LENKA	
35	2406284095	MANORANJAN GOUDA	Manoranjan Gouda
36	2406284096	MD FARHAAN RAZA	
37	2406284097	MENAKA BHOI	Menaka Bhoi
38	2406284098	MINAKETAN MOHAPATRA	
39	2406284099	MIR NOORUL ISLAM	
40	2406284100	MIRASRITA SAHOO	Mirasrita Sahoo
41	2406284101	MIRZA HAMZA RAZA	
42	2406284102	MOHAMAD MOHINUL ESLAM	
43	2406284103	MONALISA SAHOO	
44	2406284104	MUKESH BHADRA	Mukesh Bhadra
45	2406284105	MURSHID KHAN	/
46	2406284106	NEHA KHAN	Neha Khan
47	2406284107	NIBEDITA MOHAPATRA	
48	2406284108	NIBEDITA MUDULI	
49	2406284109	NIHARIKA DAS	Niharika Das
50	2406284110	NIRANJAN BEHERA	
51	2406284111	NISHITA NANDA	
52	2406284112	NISITA DASH	Nisita dash
53	2406284113	OMM PRAKASH SAHOO	
54	2406284114	OMM PURNAM MOHANTY	
55	2406284115	POOJA PRADHAN	
56	2406284116	PRADIP PANDA	Pradip Panda
57	2406284117	PRAGYAN PRAKASH BEHERA	
58	2406284118	PRAKASH KUMAR NAYAK	
59	2406284119	PRAKASH MALLICK	Prakash Mallick
60	2406284120	PRANAMYA TRIPATHY	

ASTHA School of Management

English Communication for Career Development - VAC 01

Date wise Attendance Sheet

Date: 18.02.2025 Batch : 2 Duration : 2 hrs

Course Instructor : Prof. (Dr) Sharmila Subramanian

Course Codinator : MD. Asif Khan

Session Plan & Delivery :

Intonation

Sl. No.	Regd. No.	Name	Signature
1	2406284061	GEETANJALI SAHU	Geetanjali Sahu
2	2406284062	HAMSIRALLI SHA	
3	2406284063	HEMANTA KUMAR GOND	
4	2406284064	HRISHIKESH MAZUMDAR	
5	2406284065	IRFAN AHEMAD KHAN	Irfan ahemad Khan
6	2406284066	JANMEJAYA DAS	
7	2406284067	JAYANTA KUMAR SAHOO	
8	2406284068	JAYAPRAKASH PATI	
9	2406284069	JITEN SAHU	Jiten Sahu
10	2406284070	JITENDRA RANA	
11	2406284071	JNANA RANJAN SWAIN	Jnana Ranjan Swain
12	2406284072	JYOTIRMAYEE SAHU	
13	2406284073	K SAI	K. Sai
14	2406284074	KAMAL KIRAN PARIDA	
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16	2406284076	KAMALAKANTA PARIDA	
17	2406284077	KEDAR SAHOO	kedar Sahoo
18	2406284078	KIRTI RANJAN ROUT	
19	2406284079	KRUPASINDHU SHANKHUA	
20	2406284080	KUMAR JEEVAN DARSHAN DAS	Kumar J.D Das
21	2406284081	LOPAMUDRA BEHERA	
22	2406284082	LOPAMUDRA BEHERA	
23	2406284083	LOVLIN NAYAK	
24	2406284084	MADHUSMITA SETHI	Madhusmita sethy
25	2406284085	MADHUSMITA SETHY	
26	2406284086	MAMANJALI BISWAL	Mamanjali Biswal
27	2406284087	MANARANJAN MISHRA	
28	2406284088	MANAS DAS	Manas Das
29	2406284089	MANASI PANDA	

30	2406284090	MANIKA GOCHHAYAT	
31	2406284091	MANISHA PANDA	Manisha panda
32	2406284092	MANJUSHA PRIYADARSHINI DAS	
33	2406284093	MANOJ KUMAR MALIK	
34	2406284094	MANOJA KUMAR LENKA	manoja K.V. Lenka
35	2406284095	MANORANJAN GOUDA	
36	2406284096	MD FARHAAN RAZA	
37	2406284097	MENAKA BHOI	menaka Bhoi
38	2406284098	MINAKETAN MOHAPATRA	
39	2406284099	MIR NOORUL ISLAM	
40	2406284100	MIRASRITA SAHOO	Mirusmita Sahoo
41	2406284101	MIRZA HAMZA RAZA	
42	2406284102	MOHAMAD MOHINUL ESLAM	
43	2406284103	MONALISA SAHOO	
44	2406284104	MUKESH BHADRA	Mukesh Bhadra
45	2406284105	MURSHID KHAN	
46	2406284106	NEHA KHAN	
47	2406284107	NIBEDITA MOHAPATRA	
48	2406284108	NIBEDITA MUDULI	Nibedita Muduli
49	2406284109	NIHARIKA DAS	
50	2406284110	NIRANJAN BEHERA	
51	2406284111	NISHITA NANDA	
52	2406284112	NISITA DASH	Nisita Dash
53	2406284113	OMM PRAKASH SAHOO	
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56	2406284116	PRADIP PANDA	
57	2406284117	PRAGYAN PRAKASH BEHERA	
58	2406284118	PRAKASH KUMAR NAYAK	
59	2406284119	PRAKASH MALLICK	Prakash mallick
60	2406284120	PRANAMYA TRIPATHY	

ASTHA School of Management

Value Added Course

Course Coverage sheet: English Communication for Career Development

Course Coordinator: MD. Asif Khan

Sl. No.	Date	Time	Topic	Sign of Faculty	Remarks
1	06.02.2025	7.30 - 9.30	Understanding English sounds (vowels & consonants)	JLR	Vowels & Consonants
2	08.02.2025	7.30 - 9.30	Place and manner of articulation.	JLR	
3	11.02.2025	7.30 - 9.30	Sounds for Practice	Thasneem	
4	13.02.2025	7.30 - 9.30	Syllable Structure (Mono. di & Poly)	JLR	
5	15.02.2025	7.30 - 9.30	Accent & word stress	JLR	
6	18.02.2025	7.30 - 9.30	Intonation (Rise, fall, fall-Rise use)	JLR	
7	20.02.2025	7.30 - 9.30	Speech Making (JAM)	Asfkhan	
8	25.02.2025	7.30 - 9.30	Speech (Introduction & Occasions)	Asfkhan	
9	27.02.2025	7.30 - 9.30	Conversation (one to one & small group)	Asfkhan	
10	01.03.2025	7.30 - 9.30	Formal Conversation	JLR	
11	04.03.2025	7.30 - 9.30	Active Listening	JLR	
12	06.03.2025	7.30 - 9.30	Listening Barriers.	JLR	Avoiding 7 signs of Passive Listening
13	08.03.2025	7.30 - 9.30	Listening Techniques.	Asfkhan	Practice
14	11.03.2025	7.30 - 9.30	Listening Practice	Asfkhan	Conversation
15					

ASTHA
School of Management
Bhubaneswar

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Value Added Course Certificate

This is to certify that Mr./Ms. ***A S ANIL KUMAR DAS****, of MBA batch 2024 - 2025 bearing college Roll No.* ***2406284001*** *has successfully completed 30 hrs course on English Communication for Career Development (VAC 01) with* ***81%.***

Course Coordinator

Course Coordinator

Principal

ACCREDITED ISO IQAC

ASTHA SCHOOL OF MANAGEMENT

BHUBANESWAR

Summary Report

VAC 01 – English Communication for Career Development

A Value-Added Course on English Communication for Career Development was conducted in ASTHA School of Management for the batch 2024-25. The course started from 5th February to 13th March 2025. There were 15 classes with duration of 2.00 hour for each class. The course instructor was Prof. (Dr.) Sharmila Subramanian and the course coordinators were Asst. Prof. MD. Asif Khan & Asst. Prof. Ananya Swain. This course is initiated to add value and enhance the proficiency in English language and the objective of the course was to learn professional English as used in the business context and to enhance listening & speaking skills. The course was conducted in offline mode. All 253 students participated in the course. The course was having continuous evaluation process:-

- Speech Making : 20 Marks
- Conversation : 20 Marks
- Listening Test : 30 Marks
- Project (Self Introduction video) : 30 Marks

The course covered both theoretical and practical aspects of communication skills, including:

- **Articulation and Sounds** (Vowels & Consonants)
- **Intonation Patterns** (Rise–Fall, Fall–Rise)
- **Speech Making** (JAM sessions, introductory speeches, speeches for occasions)
- **Conversations** (Group discussions & Formal conversations)
- **Listening Skills** (Speech audio, conversation audio, discussion audio)

The Value-Added Course on English Communication for Career Development was successfully conducted with enthusiastic participation from all 253 students. The course significantly contributed to enhancing students' professional communication skills and confidence.Upon successful completion of the course and evaluation process, **certificates were distributed** to the students.

Value Added Course

Change Management & Business Resilience

VAC GM2401

Batch- 2024-25



Ensuring Complete Transformation
ASTHA SCHOOL OF MANAGEMENT
BHUBANESWAR INDIA

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School of Management

Bhubaneswar

www.asthaeducation.in

About the Course:

The course is designed to provide learners with an understanding of change management and business resilience in a rapidly evolving business environment. It aims to equip students with practical knowledge and skills to manage organizational change effectively and build resilient business systems.

Objectives:

- To understand the concept and importance of change management.
- To develop skills for managing and leading organizational change.
- To gain practical knowledge of business resilience and continuity planning.

Course Outline

Module I: Fundamentals of Change Management

- Concept and meaning of change management
- Need for change in organizations
- Types of organizational change
- Internal and external drivers of change
- Role of leadership in managing change
- Impact of change on employees and organizations

Module II: Change Management Models and Implementation

- Overview of change management processes
- Lewin's Three-Step Change Model
- Kotter's Eight-Step Change Model
- ADKAR Model of change
- Managing resistance to change
- Communication strategies during change
- Monitoring and sustaining change initiatives

Module III: Business Resilience and Continuity Management (7 Classes)

- Concept and importance of business resilience
- Risk identification and assessment
- Crisis and disaster management
- Business continuity planning
- Recovery and resilience strategies
- Role of technology in business resilience
- Building a resilient organizational culture

Evaluation:

Written Test : 30 Marks
Case Study / Role Play : 20 Marks
Total : 50 Marks

For Further Details, Please Contact:
Course Coordinator
Asst. Prof. Dwipanita Mishra
Cell No- 6371354525

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ASTHA SCHOOL OF MANAGEMENT

Bhubaneswar

Ref.No- ASM/107/ 24 Date-10-01-2025

It is for the information to the 3rd Semester MBA students of the academic year 2024-25 that the Value-added course on **Change Management and Business Resilience(VAC GM2401)** is going to be held from 27-01-2025.

All of you are expected to register for the course and give your name to the Course Coordinator Prof.Dwipanita Mishra on or before 25-01-2025.

Prof. Dwipanita Mishra
Course Coordinator(VAC F01)
ASTHA School of Management

ASTHA School of Management

Bhubaneswar

VAC GM 2401

Change Management and Business Resilience

ENROLLMENT SHEET

Coordinator : Prof. Dwipanita Mishra

Sl. No.	BPUT Regd. No.	Name	Signature
1	2306284001	ABHIJIT PANDA	Abhijit Panda
2	2306284002	ABHISEK TRIPATHY	Abhisek Tripathy
3	2306284003	ABHISEKH PRADHAN	Abhisekh Pradhan
4	2306284004	ABHISHEK SAMAL	Abhishek Samal
5	2306284005	ABINASH NAYAK	Abinash Nayak
6	2306284006	ABINASH RATH	Abinash Rath
7	2306284007	ADITYA NARAYAN MISHRA	Aditya Narayan Mishra
8	2306284008	ADITYA PRATIHARI	Aditya Pratihari
9	2306284009	AISHARYA RAY	Aishariya Ray
10	2306284010	AKASH MALLIK	Akash Mallik
11	2306284021	ASHOK BADAIK	Ashok Badaik
12	2306284022	ASISH KUMAR SAHOO	Asish Kumar Sahoo
13	2306284023	ASTHARANI NAYAK	Astharani Nayak
14	2306284024	ASUTOSH ACHARYA	Asutosh Acharya
15	2306284025	ASUTOSH PRADHAN	Asutosh Pradhan
16	2306284026	AYUSH ROUT	Ayush Rout
17	2306284027	BARSA PAITAL	Barsa Paital
18	2306284028	BHABATOSH MISHRA	Bhabatosh Mishra
19	2306284029	BHAKTAHARI KHATUA	Bhaktahari khatua
20	2306284030	BIBHUTI RANJAN PRUSTY	Bibhuti Ranjan Prusty
21	2306284043	DEBASISH PANDA	Debasish Panda
22	2306284045	DHANANJAYA SAHOO	Dhananjaya Sahoo
23	2306284046	DIBYABHARATI NAYAK	Dibyabharati Nayak
24	2306284048	DIPTIMAYEE NATH	Diptimayee Nath
25	2306284049	ETISHREE PATRI	Etishree Patri
26	2306284050	GOPINATH NAIK	Gopinath Naik
27	2306284051	GYANARANJAN KHATUA	Gyanaranjan khatua
28	2306284052	HIMALI PATTANAIK	Himali Pattanaik
29	2306284053	HIMANSHU SAHOO	Himanshu Sahoo
30	2306284055	JAGANNATH NAYAK	Jagannath Nayak
31	2306284066	LAXMIDHAR MALIK	Laxmidhar Malik
32	2306284067	LINGARAJ TRIPATHY	Lingaraj Tripathy
33	2306284068	LIPSARANI SAHOO	Lipsarani Sahoo
34	2306284069	LOPARANI SETHI	LOPArani Sethi
35	2306284070	LUCKY MOHANTY	Lucky mohanty
36	2306284071	MAHAMAYA PATTANAIK	Mahamaya Pattanaik
37	2306284072	MAHESH KUMAR BEHERA	Mahesh kumar Behera
38	2306284073	MAHESWAR SETHY	Maheswar Sethy

Sl. No.	BPUT Regd. No.	Name	Signature
39	2306284074	MANARANJAN TANDI	Manaranjan Tandi
40	2306284075	MANOHAR CHHATRI	Manohar Chhatri
41	2306284086	PRABHANJAN MOHANTY	Prabhanjan Mohanty
42	2306284087	PRANAY KUMAR BISWAL	Pranay kumar Biswal
43	2306284088	PRASAD GOCHHAYAT	Prasad Gochhayat
44	2306284089	PRASANNA KUMAR MAHALIK	Prasanna Kumar Mahalik
45	2306284090	PRASANT KUMAR MALIK	Prasant kumar Malik
46	2306284091	PRATEEK KUMAR KHATUA	Prateek kumar khatua
47	2306284092	PRATIJNA SAMANTARAY	Pratijna Samantaray
48	2306284093	PRATYEKJIT BHUYAN	Pratyekjit Bhuyan
49	2306284094	PRIYADARSHAN PRUSTI	Priyadarshan Prusti
50	2306284095	PRIYADARSINI MISHRA	Priyadarshini Mishra
51	2306284107	RAJU ORAM	Raju oram
52	2306284108	RAKESH BHUYAN	Rakesh Bhuyan
53	2306284109	RANJAN KUMAR SAHU	Ranjan Kumar Sahu
54	2306284110	RASHMI RANJAN JENA	Rashmi Ranjan Jena
55	2306284111	RASHMI RANJAN PARIDA	Rashmi Ranjan Parida
56	2306284112	RASHMIRANJAN NAYAK	Rashmiranjan Nayak
57	2306284113	RASHMITA BARIK	Rashmita Barik
58	2306284114	RINMAYEE PRADHAN	Rinmayee Pradhan
59	2306284115	RITUN PADHI	Ritun Padhi
60	2306284116	ROHIT KUMAR PANDA	Rohit kumar panda
61	2306284128	SANTANU KUMAR MALICK	Santanu Kumar Malick
62	2306284129	SANTOSH KUMAR DALEI	Santosh kumar Dalei
63	2306284130	SANTOSH KUMAR DASH	Santosh Kumar Dash
64	2306284131	SAPIK AHAMMAD KHAN	Sapik Ahammad Khan
65	2306284132	SARASWATI BEHERA	Saraswati Behera
66	2306284133	SASHIKANTA BEHERA	Sashikanta Behera
67	2306284134	SATRUJIT SAHOO	Satrujit Sahoo
68	2306284135	SATYA PRAKASH SETHY	Satya prakash sethy
69	2306284136	SATYA RANJAN MUDULI	Satya Ranjan Muduli
70	2306284137	SATYA SUNDAR DAS	Satya Sundar Das
71	2306284148	SMARIKA NAYAK	Smarika Nayak
72	2306284149	SMRUTI RANJAN RATH	Smruti Ranjan Rath
73	2306284150	SMRUTI RANJAN ROUT	Smruti Ranjan Rout
74	2306284151	SNEHA VISHWAS PARANJAPE	Sneha vishwas paranjape
75	2306284152	SNEHASIS NAYAK	Snehasis Nayak
76	2306284153	SNIGDHA DHADA	Snigdha Dhada
77	2306284154	SONALI KUMARI SINGH	Sonali kumari singh
78	2306284155	SOUBHAGYA KUMAR BEHERA	Soubhagya Kumar Behera
79	2306284156	SOUBHAGYA SAHOO	Soubhagya Sahu
80	2306284157	SOUBHAGYARANJAN BEHERA	Soubhagya ranjan Behera
81	2306284169	SUBHENDU BISWAL	Subhendu Biswal
82	2306284170	SUBHODEEP GHOSH	Subhodeep Ghosh
83	2306284171	SUBRAT KUMAR SAHOO	Subrat kumar Sahu
84	2306284172	SUDARSAN SINGH	Sudarsan Singh
85	2306284173	SUJEET KUMAR BEHERA	Sujeet Kumar Behera
86	2306284175	SUNIL BEHERA	Sunil Behera
87	2306284176	SURYAKANTA LENKA	Suryakanta Lenka
88	2306284177	SUSHREE SANGITA NAIK	Sushree Sangita Naik
89	2306284178	SUVAM DAS	Suvam Das
90	2306284179	SUVARANJAN JENA	Suvaranjan Jena

ASTHA School of Management

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Session Plan

Value Added Course (VAC)

Change Management and Business Resilience

Total Hours: 30 Hours
Sub Code: VAC GM2401

Module I: Fundamentals of Change Management (6 Classes – 9 Hours)

Class No.	Date	Topic	Duration	Objectives	Content	Teaching–Learning Activities
1	27.01.2025	Concept and Meaning of Change Management	1.5 hrs	To understand the fundamentals of change management	Definition, nature, scope, evolution of change management	Interactive lecture (45 min), brainstorming (20 min), Q&A (25 min)
2	28.01.2025	Need for Change in Organizations	1.5 hrs	To explain why organizations undergo change	Competition, globalization, technology, customer needs	Case illustration (45 min), discussion (30 min), recap (15 min)
3	29.01.2025	Types of Organizational Change	1.5 hrs	To identify various types of change	Strategic, structural, technological, cultural change	PPT lecture (45 min), examples (30 min), student interaction (15 min)
4	30.01.2025	Internal and External Drivers of Change	1.5 hrs	To analyze forces driving change	Internal drivers, external environment, PESTLE	Group discussion (45 min), activity (30 min), summary (15 min)
5	31.01.2025	Role of Leadership in Managing Change	1.5 hrs	To understand leadership responsibiliti	Leadership styles, role of change agents	Role play (45 min), lecture (30 min),

				es during change		discussion (15 min)
6	01.02.2025	Impact of Change on Employees and Organizations	1.5 hrs	To assess impact of change on people and performance	Resistance, stress, motivation, productivity	Video-based discussion (45 min), experience sharing (30 min), recap (15 min)

Module II: Change Management Models and Implementation (7 Classes – 10.5 Hours)

Class No.	Date	Topic	Duration	Objectives	Content	Teaching – Learning Activities
7	02.02.2025	Overview of Change Management Process	1.5 hrs	To introduce structured change implementation	Change lifecycle, planning, execution	Lecture (45 min), flowchart analysis (30 min), discussion (15 min)
8	03.02.2025	Lewin's Three-Step Change Model	1.5 hrs	To understand Lewin's approach	Unfreeze–Change–Refreeze	Model explanation (45 min), examples (30 min), Q&A (15 min)
9	04.02.2025	Kotter's Eight-Step Model (Steps 1–4)	1.5 hrs	To understand initial change steps	Urgency, coalition, vision, communication	Case-based learning (60 min), discussion (30 min)
10	05.02.2025	Kotter's Eight-Step Model (Steps 5–8)	1.5 hrs	To implement and sustain change	Empowerment, wins, consolidation, anchoring	Group activity (60 min), presentation (30 min)
11	06.02.2025	ADKAR Model of Change	1.5 hrs	To explain individual-level change	Awareness, Desire, Knowledge, Ability, Reinforcement	Illustration (45 min), practical examples (30 min), interaction (15 min)
12	07.02.2025	Managing Resistance to Change	1.5 hrs	To identify and overcome resistance	Causes, types, handling strategies	Role play (60 min), discussion (30 min)
13	08.02.202	Communicati	1.5 hrs	To highlight	Communicati	Case

	5	on & Sustaining Change		communicati on and monitoring	on plans, feedback systems	discussion (45 min), group work (30 min), recap (15 min)

Module III: Business Resilience and Continuity Management (7 Classes – 10.5 Hours)

Clas s No.	Date	Topic	Duratio n	Objectives	Content	Teaching-Learning Activities
14	10.02.2025	Concept and Importance of Business Resilience	1.5 hrs	To understand business resilience	Meaning, importance, resilience vs sustainabilit y	Lecture (45 min), examples (30 min), discussion (15 min)
15	11.02.202 5	Risk Identification and Assessment	1.5 hrs	To identify and evaluate risks	Risk types, assessment tools	Activity-based learning (60 min), recap (30 min)
16	12.02.2025	Crisis and Disaster Management	1.5 hrs	To prepare for organization al crises	Crisis types, disaster response	Case study (60 min), discussion (30 min)
17	13.02.2025	Business Continuity Planning (BCP)	1.5 hrs	To explain continuity planning	BCP framework, contingency plans	Lecture (45 min), sample BCP analysis (30 min), Q&A (15 min)
18	14.02.2025	Recovery and Resilience Strategies	1.5 hrs	To develop recovery mechanisms	Recovery planning, resilience strategies	Group work (60 min), presentation s (30 min)
19	16.02.2025	Role of Technology in Business Resilience	1.5 hrs	To understand technologica l support	Digital tools, cybersecurit y, AI, cloud	PPT (45 min), discussion (30 min), examples (15 min)
20	18.02.2025	Building a Resilient Organization al Culture	1.5 hrs	To foster long-term resilience	Leadership support, adaptability, learning culture	Group discussion (45 min), student presentation s (30 min), course review (1

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SYLLABUS

Value Added Course (VAC)

Change Management and Business Resilience

Total Hours: 30 Hours
Sub Code: VAC GM2401

Course Objectives

- To understand the need for change in organizations
- To equip students with tools and models for managing change
- To develop resilience for handling uncertainty, disruption, and crises

- **Module I: Fundamentals of Change Management (6 Classes)**
- ➢ Concept and meaning of change management
  ➢ Need for change in organizations
  ➢ Types of organizational change
  ➢ Internal and external drivers of change
  ➢ Role of leadership in managing change
  ➢ Impact of change on employees and organizations

- **Module II: Change Management Models and Implementation (7 Classes)**
- ➢ Overview of change management processes
  ➢Lewin's Three-Step Change Model
  ➢Kotter's Eight-Step Change Model
  ➢ ADKAR Model of change
  ➢ Managing resistance to change
  ➢ Communication strategies during change
  ➢ Monitoring and sustaining change initiatives

- **Module III: Business Resilience and Continuity Management (7 Classes)**
- ➢ Concept and importance of business resilience
  ➢ Risk identification and assessment
  ➢ Crisis and disaster management

- ➢ Business continuity planning
- ➢ Recovery and resilience strategies
- ➢ Role of technology in business resilience
- ➢ Building a resilient organizational culture

Teaching–Learning Methods

- Case studies
- Group discussions
- Role plays and simulations
- Videos and real-life business examples

Course Outcomes

After completing this course, students will be able to:

1. Understand the dynamics of organizational change
2. Apply change management models in business situations
3. Handle resistance and transition effectively
4. Develop strategies for business resilience and continuity

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VAC GM 2401

Change Management and Business Resilience

Date wise Attendance Sheet

Date: 27/01/25 Duration : 2 hrs

Course Coordinator : Prof. Dwipanita Mishra

Session Plan & Delivery : Concept and meaning of change management

Sl No.	Name	Signature
1	ABHIJIT PANDA	Abhijit Panda
2	ABHISEK TRIPATHY	Abhisek Tripathy
3	ABHISEKH PRADHAN	Abhisekh Pradhan
4	ABHISHEK SAMAL	Abhishek Samal
5	ABINASH NAYAK	Abinash Nayak.
6	ABINASH RATH	Abinash Rath
7	ADITYA NARAYAN MISHRA	Aditya Narayan Mishra
8	ADITYA PRATIHARI	Aditya Pratihari
9	AISHARYA RAY	Aishraya Ray.
10	AKASH MALLIK	Akash Mallik
11	ASHOK BADAIK	Ashok Badaik
12	ASISH KUMAR SAHOO	Asish kumar Sahoo
13	ASTHARANI NAYAK	Astharani Nayak
14	ASUTOSH ACHARYA	Asutosh Acharya.
15	ASUTOSH PRADHAN	Asutosh Pradhan
16	AYUSH ROUT	Ayush Rout
17	BARSA PAITAL	Barsa Paital
18	BHABATOSH MISHRA	Bhabatosh Mishra
19	BHAKTAHARI KHATUA	Bhaktahari khatua
20	BIBHUTI RANJAN PRUSTY	Bibhuti Ranjan Prusty.
21	DEBASISH PANDA	Debasish Panda
22	DHANANJAYA SAHOO	Dhananjaya Sahu
23	DIBYABHARATI NAYAK	Dibyabharati Nayak.
24	DIPTIMAYEE NATH	Diptimayee Nath
25	ETISHREE PATRI	Etishree Patri
26	GOPINATH NAIK	

27	GYANARANJAN KHATUA	Gyana Ranjan Khatua.
28	HIMALI PATTANAIK	Himali Pattanaik
29	HIMANSHU SAHOO	Himanshu Sahu
30	JAGANNATH NAYAK	Jagannath Nayak
31	LAXMIDHAR MALIK	Laxmidhar Malik
32	LINGARAJ TRIPATHY	Lingaraj Tripathy
33	LIPSARANI SAHOO	Lipsarani Sahoo.
34	LOPARANI SETHI	Loparani Sethi
35	LUCKY MOHANTY	Lucky Mohanty
36	MAHAMAYA PATTANAIK	Mahamaya Pattanaik
37	MAHESH KUMAR BEHERA	Mahesh Kumar Behera
38	MAHESWAR SETHY	Maheswar Sethy
39	MANARANJAN TANDI	Manaranjan Tandi
40	MANOHAR CHHATRI	Manohar Chhatri
41	PRABHANJAN MOHANTY	Prabhanjan Mohanty.
42	PRANAY KUMAR BISWAL	Pranay kumar Biswal
43	PRASAD GOCHHAYAT	Prasad Gochhayat
44	PRASANNA KUMAR MAHALIK	Prasanna kumar Mahalik
45	PRASANT KUMAR MALIK	Prasant kumar Malik
46	PRATEEK KUMAR KHATUA	Prateek kumar khatua
47	PRATIJNA SAMANTARAY	Pratijna Samantaray.
48	PRATYEKJIT BHUYAN	Pratyekjit Bhuyan
49	PRIYADARSHAN PRUSTI	Priyadarshan Prusti
50	PRIYADARSINI MISHRA	Priyadarshini Mishra
51	RAJU ORAM	Raju Oram
52	RAKESH BHUYAN	Rakesh Bhuyan
53	RANJAN KUMAR SAHU	Ranjan Kumar Sahu
54	RASHMI RANJAN JENA	Rashmi Ranjan Jena
55	RASHMI RANJAN PARIDA	Rashmi Ranjan Parida.
56	RASHMIRANJAN NAYAK	Rashmiranjan Nayak
57	RASHMITA BARIK	Rashmita Barik
58	RINMAYEE PRADHAN	Rinmayee Pradhan.
59	RITUN PADHI	Ritun Padhi
60	ROHIT KUMAR PANDA	Rohit kumar Panda

61	SANTANU KUMAR MALICK	Santanu kumar MALICK
62	SANTOSH KUMAR DALEI	Santosh kumar Dalei
63	SANTOSH KUMAR DASH	Santosh Kumar Dash.
64	SAPIK AHAMMAD KHAN	Sapik Ahammad khan
65	SARASWATI BEHERA	Saraswati Behera
66	SASHIKANTA BEHERA	Sashikanta Behera.
67	SATRUJIT SAHOO	satrujit Sahu
68	SATYA PRAKASH SETHY	Satya prakash Sethy
69	SATYA RANJAN MUDULI	Satya Ranjan Muduli
70	SATYA SUNDAR DAS	Satya sundar Das
71	SMARIKA NAYAK	Smarika Nayak
72	SMRUTI RANJAN RATH	Smruti Ranjan Rath.
73	SMRUTI RANJAN ROUT	Smruti Ranjan Rout
74	SNEHA VISHWAS PARANJAPE	Sneha vishwas Paranjape
75	SNEHASIS NAYAK	Snehasis Nayak
76	SNIGDHA DHADA	Snigdha Dhada
77	SONALI KUMARI SINGH	Sonali kumari Singh
78	SOUBHAGYA KUMAR BEHERA	Soubhagya kumar Behera
79	SOUBHAGYA SAHOO	Soubhagya Sahu
80	SOUBHAGYARANJAN BEHERA	Soubhagya Ranjan Behera
81	SUBHENDU BISWAL	Subhendu Biswal
82	SUBHODEEP GHOSH	subhodeep Ghosh
83	SUBRAT KUMAR SAHOO	Subrat Kumar Sahu
84	SUDARSAN SINGH	sudarsan singh
85	SUJEET KUMAR BEHERA	Sujeet kumar Behera
86	SUNIL BEHERA	Sunil Behera
87	SURYAKANTA LENKA	Suryakanta Lenka.
88	SUSHREE SANGITA NAIK	Sushree Sangita Naik
89	SUVAM DAS	Suvam Das
90	SUVARANJAN JENA	Suvaranjan Jena

ASTHA School of Management

VAC GM 2401

Change Management and Business Resilience

Date wise Attendance Sheet

Date: 28/01/2025 Duration : 1.5 hrs

Course Coordinator : Prof. Dwipanita Mishra

Session Plan & Delivery : Need for change in organizations

Sl No.	Name	Signature
1	ABHIJIT PANDA	Abhijit Panda
2	ABHISEK TRIPATHY	Abhisek Tripathy
3	ABHISEKH PRADHAN	Abhisekh Pradhan
4	ABHISHEK SAMAL	Abhishek Samal
5	ABINASH NAYAK	Abinash Nayak
6	ABINASH RATH	Abinash Rath
7	ADITYA NARAYAN MISHRA	Aditya Narayan Mishra
8	ADITYA PRATIHARI	Aditya Pratihari
9	AISHARYA RAY	Aishariya Ray
10	AKASH MALLIK	Akash Mallik
11	ASHOK BADAIK	Ashok Badaik
12	ASISH KUMAR SAHOO	Asish kumar Sahu
13	ASTHARANI NAYAK	Ashharani Nayak
14	ASUTOSH ACHARYA	Asutosh Acharya
15	ASUTOSH PRADHAN	Asutosh Pradhan
16	AYUSH ROUT	Ayush Rout
17	BARSA PAITAL	Barsa paital
18	BHABATOSH MISHRA	Bhabatosh Mishra
19	BHAKTAHARI KHATUA	Bhakta hari Khatua
20	BIBHUTI RANJAN PRUSTY	Bibhuti Ranjan Prusty
21	DEBASISH PANDA	Debasish Panda
22	DHANANJAYA SAHOO	Dhananjaya Sahu
23	DIBYABHARATI NAYAK	Dibyabharati Nayak
24	DIPTIMAYEE NATH	Diptimayee Nath
25	ETISHREE PATRI	Etishree Patri
26	GOPINATH NAIK	Gopinath Nayak

27	[illegible]	Gyananranjan khatua
28	[illegible]	Himali Pattanaik
29	[illegible]	Himanshu sahu
30	[illegible]	Jagannath Nayak
31	[illegible]	Laxmidhar Malik
32	[illegible]	Lingaraj Tripathy
33	[illegible]	Lipsarani Sahoo
34	LOPARANI SETHI	Loparani sethi
35	LUCKY MOHANTY	Lucky Mohanty
36	MAHAMAYA PATTANAIK	Mahamaya Pattanaik
37	MAHESH KUMAR BEHERA	Mahesh kumar Behera
38	MAHESWAR SETHY	Maheswar sethy
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50	PRIYADARSINI MISHRA	Priyadarsini Mishra.
51	RAJU ORAM	Raju oram
52	RAKESH BHUYAN	Rakesh Bhuyan
53	RANJAN KUMAR SAHU	Ranjan kumar sahu
54	RASHMI RANJAN JENA	Rashmi Ranjan Jena
55	RASHMI RANJAN PARIDA	Rashmi Ranjan Parida
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63	SANTOSH KUMAR DASH	santosh kumar Dash
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86	SUNIL BEHERA	Sunil Behera
87	SURYAKANTA LENKA	Suryakanta Lenka
88	SUSHREE SANGITA NAIK	Sushree Sangita Naik
89	SUVAM DAS	Suvam Das
90	SUVARANJAN JENA	Suvaranjan Jena

ASTHA School of Management

VAC GM 2401

Change Management and Business Resilience

Date wise Attendance Sheet

Date: 29/01/25 Duration : 2 hrs

Course Coordinator : Prof. Dwipanita Mishra

Session Plan & Delivery : Types of organizational change

Sl No.	Name	Signature
1	ABHIJIT PANDA	Abhijit Panda
2	ABHISEK TRIPATHY	Abhisek Tripathy.
3	ABHISEKH PRADHAN	Abhisekh Pradhan
4	ABHISHEK SAMAL	Abhishek Samal.
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44	PRASANNA KUMAR MAHALIK	Prasanna kumar Mahalik
45	PRASANT KUMAR MALIK	Prasant Kumar Malik
46	PRATEEK KUMAR KHATUA	Prateek kumar khatua
47	PRATIJNA SAMANTARAY	Pratijna Samantaray.
48	PRATYEKJIT BHUYAN	Pratyekjit Bhuyan
49	PRIYADARSHAN PRUSTI	Priyadarshan Prusti
50	PRIYADARSINI MISHRA	Priyadarshini Mishra
51	RAJU ORAM	Raju Oram
52	RAKESH BHUYAN	Rakesh Bhuyan
53	RANJAN KUMAR SAHU	Ranjan kumar Sahu
54	RASHMI RANJAN JENA	Rashmi Ranjan Jena
55	RASHMI RANJAN PARIDA	Rashmi Ranjan Parida
56	RASHMIRANJAN NAYAK	Rashmiranjan Nayak
57	RASHMITA BARIK	Rashmita Barik
58	RINMAYEE PRADHAN	Rinmayee Pradhan
59	RITUN PADHI	Ritun Padhi
	KUMAR PANDA	Rohit Kumar Panda

61	SANTANU KUMAR MALICK	Santanu kumar Malick
62	SANTOSH KUMAR DALEI	Santosh Kumar Dalei
63	SANTOSH KUMAR DASH	Santosh kumar Dash
64	SAPIK AHAMMAD KHAN	Sapik Ahammad khan
65	SARASWATI BEHERA	Saraswati Behera
66	SASHIKANTA BEHERA	Sashikanta Behera.
67	SATRUJIT SAHOO	Satrujit Sahoo
68	SATYA PRAKASH SETHY	Satya Prakash Sethy.
69	SATYA RANJAN MUDULI	Satya Ranjan Muduli
70	SATYA SUNDAR DAS	Satya Sundar Das
71	SMARIKA NAYAK	Smarika Nayak
72	SMRUTI RANJAN RATH	Smruti Ranjan Rath
73	SMRUTI RANJAN ROUT	Smruti Ranjan Rout
74	SNEHA VISHWAS PARANJAPE	Sneha vishwas Paranjape
75	SNEHASIS NAYAK	Snehasis Nayak
76	SNIGDHA DHADA	Snigdha Dhada
77	SONALI KUMARI SINGH	Sonali kumari Singh
78	SOUBHAGYA KU. BEHERA	Soubhagya ku. Behera
79	SOUBHAGYA SAHOO	Soubhagya Sahoo
80	SOUBHAGYARANJAN BEHERA	Soubhagya Ranjan Behera
81	SUBHENDU BISWAL	Subhendu Biswal
82	SUBHODEEP GHOSH	Subhodeep Ghosh
83	SUBRAT KUMAR SAHOO	Subrat kumar Sahoo
84	SUDARSAN SINGH	Sudarsan Singh
85	SUJEET KUMAR BEHERA	Sujeet kumar Behera
86	SUNIL BEHERA	Sunil Behera
87	SURYAKANTA LENKA	Suryakanta Lenka
88	SUSHREE SANGITA NAIK	Sushree Sangita Naik
89	SUVAM DAS	Suvam Das
90	SUVARANJAN JENA	Suvaranjan Jena

ASTHA School of Management

VAC GM 2401

Change Management and Business Resilience

Date wise Attendance Sheet

Date: 30/01/25 Duration : 2 hrs

Course Coordinator : Prof. Dwipanita Mishra

Session Plan & Delivery : Internal and external drivers of change.

Sl No.	Name	Signature
1	ABHIJIT PANDA	Abhijit panda
2	ABHISEK TRIPATHY	Abhisek Tripathy
3	ABHISEKH PRADHAN	Abhisekh Pradhan
4	ABHISHEK SAMAL	Abhishek Samal
5	ABINASH NAYAK	Abinash Nayak.
6	ABINASH RATH	Abinash Rath
7	ADITYA NARAYAN MISHRA	Aditya Narayan Mishra
8	ADITYA PRATIHARI	Aditya Pratihari
9	AISHARYA RAY	Aishary Ray.
10	AKASH MALLIK	Akash Mallik
11	ASHOK BADAIK	Ashok Badaik
12	ASISH KUMAR SAHOO	Asish kumar Sahu
13	ASTHARANI NAYAK	Asharani Nayak
14	ASUTOSH ACHARYA	Asutosh Acharya
15	ASUTOSH PRADHAN	Asutosh Pradhan
16	AYUSH ROUT	Ayush Rout
17	BARSA PAITAL	Barsa Paital
18	BHABATOSH MISHRA	Bhabatosh Mishra
19	BHAKTAHARI KHATUA	Bhaktahari khatua
20	BIBHUTI RANJAN PRUSTY	Bibhuti Ranjn Prusty
21	DEBASISH PANDA	Debasish panda
22	DHANANJAYA SAHOO	Dhananjaya sahu
23	DIBYABHARATI NAYAK	Dibyabharati Nayak
24	DIPTIMAYEE NATH	Diptimayee Nath
25	ETISHREE PATRI	Etishree Patri
26	GOPINATH NAIK	Gopinath Naik

27	GYANARANJAN KHATUA	Gyanaranjan khatua
28	HIMALI PATTANAIK	Himali Pattanaik
29	HIMANSHU SAHOO	Himanshu sahu
30	JAGANNATH NAYAK	Jagannath Nayak
31	LAXMIDHAR MALIK	Laxmidhar Malik
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34	LOPARANI SETHI	Loparani sethi
35	LUCKY MOHANTY	Lucky Mohanty
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87	SURYAKANTA LENKA	Suryakanta lenka
88	SUSHREE SANGITA NAIK	Sushree Sangita Naik
89	SUVAM DAS	Suvam Das
90	SUVARANJAN JENA	Suvaranjan Jena

Course Coverage Sheet

VAC GM2401 - Change Management and Business Resilience (Batch 2024-25)

Date	Day	Time Duration	Topic	Inline/Offlin	Facilitator
27.01.2025	1	1.5 hrs	Concept and meaning of change management	Offline	Prof. Dwipanita Mishra
28.01.2025	2	1.5 hrs	Need for change in organizations	Offline	Prof. Dwipanita Mishra
29.01.2025	3	1.5 hrs	Types of organizational change	Offline	Prof. Dwipanita Mishra
30.01.2025	4	1.5 hrs	Internal and external drivers of change	Offline	Prof. Dwipanita Mishra
31.01.2025	5	1.5 hrs	Role of leadership in managing change	Offline	Prof. Dwipanita Mishra
01.02.2025	6	1.5 hrs	Impact of change on employees and organizations	Offline	Prof. Dwipanita Mishra
02.02.2025	7	1.5 hrs	Overview of change management processes	Offline	Prof. Dwipanita Mishra
03.02.2025	8	1.5 hrs	Lewin's Three-Step Change Model	Offline	Prof. Dwipanita Mishra
04.02.2025	9	1.5 hrs	Kotter's Eight-Step Change Model	Offline	Prof. Dwipanita Mishra
05.02.2025	10	1.5 hrs	ADKAR Model of change	Offline	Prof. Dwipanita Mishra
06.02.2025	11	1.5 hrs	Managing resistance to change	Offline	Prof. Dwipanita Mishra
07.02.2025	12	1.5 hrs	Communication strategies during change	Offline	Prof. Dwipanita Mishra
08.02.2025	13	1.5 hrs	Monitoring and sustaining change initiatives	Offline	Prof. Dwipanita Mishra
10.02.2025	14	1.5 hrs	Concept and importance of business resilience	Offline	Prof. Dwipanita Mishra
11.02.2025	15	1.5 hrs	Risk identification and assessment	Offline	Prof. Dwipanita Mishra
12.02.2025	16	1.5 hrs	Crisis and disaster management	Offline	Prof. Dwipanita Mishra
13.02.2025	17	1.5 hrs	Business continuity planning	Offline	Prof. Dwipanita Mishra
14.02.2025	18	1.5 hrs	Recovery and resilience strategies	Offline	Prof. Dwipanita Mishra
16.02.2025	19	1.5 hrs	Role of technology in business resilience	Offline	Prof. Dwipanita Mishra
18.02.2025	20	1.5 hrs	Building a resilient organizational culture	Offline	Prof. Dwipanita Mishra

ASTHA School of Management

Bhubaneswar

Value Added Course (VAC)

Change Management and Business Resilience

Sub Code: VAC GM2401

Multiple Choice Questions (MCQs) Time- 30 minutes

1. Change management primarily refers to:
a) Controlling employee behavior
b) Managing financial restructuring
c) Systematic approach to dealing with organizational change
d) Reducing operational costs
2. The main purpose of change management is to:
a) Eliminate employee resistance
b) Ensure smooth transition from current to future state
c) Increase profitability immediately
d) Replace leadership
3. Which of the following is an internal driver of organizational change?
a) Government regulations
b) Technological advancement
c) Market competition
d) Change in management strategy
4. Mergers and acquisitions are examples of:
a) Incremental change
b) Technological change
c) Transformational change
d) Planned change
5. Leadership plays which of the following roles during change management?
a) Enforcing compliance
b) Avoiding communication
c) Guiding and motivating employees through change
d) Delegating responsibility entirely
6. One major impact of change on employees is:
a) Guaranteed job security
b) Resistance due to uncertainty
c) Immediate skill enhancement
d) Reduced workload
7. Lewin's Three-Step Change Model begins with:
a) Change
b) Refreezing
c) Evaluation
d) Unfreezing

8. Kotter's Eight-Step Model emphasizes which factor as the first step?
a) Building a coalition
b) Creating a sense of urgency
c) Communicating the vision
d) Empowering employees
9. The ADKAR model focuses primarily on:
a) Organizational structure
b) Leadership hierarchy
c) Individual change and performance
d) Corporate governance
10. Resistance to change mainly occurs due to:
a) Lack of resources
b) Poor technology
c) Fear of the unknown
d) Excessive planning
11. Effective communication during change helps to:
a) Increase rumors
b) Delay implementation
c) Reduce management control
d) Build trust and reduce resistance
12. Monitoring change initiatives is important to:
a) Identify employees for replacement
b) Stop ongoing changes
c) Ensure change objectives are being met
d) Increase organizational hierarchy
13. Business resilience refers to an organization's ability to:
a) Avoid all risks
b) Operate without change
c) Adapt and recover from disruptions
d) Eliminate competition
14. Business continuity planning primarily focuses on:
a) Marketing strategy
b) Employee appraisal
c) Maintaining critical operations during disruptions
d) Long-term expansion
15. Building a resilient organizational culture requires:
a) Strict control mechanisms
b) Centralized decision-making
c) Ignoring external threats
d) Flexibility, learning, and employee engagement

ASTHA School of Management

Bhubaneswar

Change Management and Business Resilience(VAC GM2401)

Result Sheet

Coordinator : Prof. Dwipanita Mishra

Sl. No	BPUT Regd. No	Name	Written Test (30)	Role Play (20)	Marks Secured (Out of 50)	Percentage
1	2306284001	ABHIJIT PANDA	25	19	44	88%
2	2306284002	ABHISEK TRIPATHY	27	20	47	94%
3	2306284003	ABHISEKH PRADHAN	29	19	48	96%
4	2306284004	ABHISHEK SAMAL	26	19	45	90%
5	2306284005	ABINASH NAYAK	26	20	46	92%
6	2306284006	ABINASH RATH	24	19	43	86%
7	2306284007	ADITYA NARAYAN MISHRA	25	20	45	90%
8	2306284008	ADITYA PRATIHARI	25	19	44	88%
9	2306284009	AISHARYA RAY	27	20	47	94%
10	2306284010	AKASH MALLIK	29	19	48	96%
11	2306284021	ASHOK BADAIK	26	19	45	90%
12	2306284022	ASISH KUMAR SAHOO	26	20	46	92%
13	2306284023	ASTHARANI NAYAK	24	19	43	86%
14	2306284024	ASUTOSH ACHARYA	25	20	45	90%
15	2306284025	ASUTOSH PRADHAN	25	19	44	88%
16	2306284026	AYUSH ROUT	27	20	47	94%
17	2306284027	BARSA PAITAL	29	19	48	96%
18	2306284028	BHABATOSH MISHRA	26	20	46	92%
19	2306284029	BHAKTAHARI KHATUA	24	19	43	86%
20	2306284030	BIBHUTI RANJAN PRUSTY	25	20	45	90%
21	2306284043	DEBASISH PANDA	25	19	44	88%
22	2306284045	DHANANJAYA SAHOO	27	20	47	94%
23	2306284046	DIBYABHARATI NAYAK	26	20	46	92%
24	2306284048	DIPTIMAYEE NATH	25	19	44	88%
25	2306284049	ETISHREE PATRI	26	20	46	92%

Sl. No	BPUT Regd. No	Name	Written Test (30)	Role Play (20)	Marks Secured (Out of 50)	Percentage
26	2306284050	GOPINATH NAIK	25	19	44	88%.
27	2306284051	GYANARANJAN KHATUA	27	20	47	94%.
28	2306284052	HIMALI PATTANAIK	26	20	46	92%.
29	2306284053	HIMANSHU SAHOO	25	19	44	88%.
30	2306284055	JAGANNATH NAYAK	26	20	46	92%.
31	2306284066	LAXMIDHAR MALIK	27	20	47	94%.
32	2306284067	LINGARAJ TRIPATHY	25	20	45	90%.
33	2306284068	LIPSARANI SAHOO	27	20	47	94%.
34	2306284069	LOPARANI SETHI	29	19	48	96%.
35	2306284070	LUCKY MOHANTY	26	19	45	90%.
36	2306284071	MAHAMAYA PATTANAIK	26	20	46	92%.
37	2306284072	MAHESH KUMAR BEHERA	25	19	44	88%.
38	2306284073	MAHESWAR SETHY	27	20	47	94%.
39	2306284074	MANARANJAN TANDI	26	20	46	92%.
40	2306284075	MANOHAR CHHATRI	25	19	44	88%.
41	2306284086	PRABHANJAN MOHANTY	27	20	47	94%.
42	2306284087	PRANAY KUMAR BISWAL	29	19	48	96%.
43	2306284088	PRASAD GOCHHAYAT	26	20	46	92%.
44	2306284089	PRASANNA KUMAR MAHALIK	25	19	44	88%.
45	2306284090	PRASANT KUMAR MALIK	27	20	47	94%.
46	2306284091	PRATEEK KUMAR KHATUA	29	19	48	96%.
47	2306284092	PRATIJNA SAMANTARAY	26	20	46	92%.
48	2306284093	PRATYEKJIT BHUYAN	25	19	44	88%.
49	2306284094	PRIYADARSHAN PRUSTI	27	20	47	94%.
50	2306284095	PRIYADARSINI MISHRA	25	19	44	94%.
51	2306284107	RAJU ORAM	25	20	45	90%.
52	2306284108	RAKESH BHUYAN	26	20	46	92%.
53	2306284109	RANJAN KUMAR SAHU	25	20	45	90%.
54	2306284110	RASHMI RANJAN JENA	27	20	47	94%.

Sl. No	BPUT Regd. No	Name	Written Test (30)	Role Play (20)	Marks Secured (Out of 50)	Percentage
55	2306284111	RASHMI RANJAN PARIDA	25	19	44	88%
56	2306284112	RASHMIRANJAN NAYAK	26	20	46	92%
57	2306284113	RASHMITA BARIK	25	19	44	88%
58	2306284114	RINMAYEE PRADHAN	26	20	47	94%
59	2306284115	RITUN PADHI	24	19	43	86%
60	2306284116	ROHIT KUMAR PANDA	29	19	48	96%
61	2306284128	SANTANU KUMAR MALICK	27	20	47	94%
62	2306284129	SANTOSH KUMAR DALEI	29	19	48	96%
63	2306284130	SANTOSH KUMAR DASH	25	19	44	88%
64	2306284131	SAPIK AHAMMAD KHAN	26	20	46	92%
65	2306284132	SARASWATI BEHERA	27	19	46	92%
66	2306284133	SASHIKANTA BEHERA	25	19	44	88%
67	2306284134	SATRUJIT SAHOO	26	20	46	92%
68	2306284135	SATYA PRAKASH SETHY	25	19	44	88%
69	2306284136	SATYA RANJAN MUDULI	24	19	43	86%
70	2306284137	SATYA SUNDAR DAS	29	19	48	96%
71	2306284148	SMARIKA NAYAK	29	20	49	98%
72	2306284149	SMRUTI RANJAN RATH	26	20	46	92%
73	2306284150	SMRUTI RANJAN ROUT	25	19	44	88%
74	2306284151	SNEHA VISHWAS PARANJAPE	26	19	45	90%
75	2306284152	SNEHASIS NAYAK	25	19	44	88%
76	2306284153	SNIGDHA DHADA	24	19	43	86%
77	2306284154	SONALI KUMARI SINGH	29	19	48	96%
78	2306284155	SOUBHAGYA KUMAR BEHERA	29	19	48	96%
79	2306284156	SOUBHAGYA SAHOO	26	20	46	92%
80	2306284157	SOUBHAGYARANJAN BEHERA	25	19	44	88%
81	2306284169	SUBHENDU BISWAL	24	19	43	86%
82	2306284170	SUBHODEEP GHOSH	29	19	48	96%
83	2306284171	SUBRAT KUMAR SAHOO	26	20	46	92%

Sl. No	BPUT Regd. No	Name	Written Test (30)	Role Play (20)	Marks Secured (Out of 50)	Percentage
84	2306284172	SUDARSAN SINGH	25	19	44	88%
85	2306284173	SUJEET KUMAR BEHERA	27	20	47	94%
86	2306284175	SUNIL BEHERA	29	19	48	96%
87	2306284176	SURYAKANTA LENKA	26	20	46	92%
88	2306284177	SUSHREE SANGITA NAIK	25	20	45	90%
89	2306284178	SUVAM DAS	27	20	48	96%
90	2306284179	SUVARANJAN JENA	24	19	43	86%

ASTHA School of Management, Bhubaneswar

VAC GM2401

Change Management and Business Resilience

Certificate Distribution Sheet

Sl No.	Name	%	Signature
1	2306284001	ABHIJIT PANDA	Abhijit Panda
2	2306284002	ABHISEK TRIPATHY	Abhisek Tripathy
3	2306284003	ABHISEKH PRADHAN	Abisekh Pradhan
4	2306284004	ABHISHEK SAMAL	Abhishek Samal
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26	2306284050	GOPINATH NAIK	Gopinath Naik
27	2306284051	GYANARANJAN KHATUA	Gyanaranjan Khatua
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38	2306284073	MAHESWAR SETHY	Maheswar sethy
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54	2306284110	RASHMI RANJAN JENA	Rashmi Ranjan Jena
55	2306284111	RASHMI RANJAN PARIDA	Rashmi Ranjan Parida
56	2306284112	RASHMIRANJAN NAYAK	Rashmiranjan Nayak
57	2306284113	RASHMITA BARIK	Rashmita Barik
58	2306284114	RINMAYEE PRADHAN	Rinmayee Pradhan
59	2306284115	RITUN PADHI	Ritun Padhi
60	2306284116	ROHIT KUMAR PANDA	Rohit Kumar Panda
61	2306284128	SANTANU KUMAR MALICK	Santanu Kumar Malick
62	2306284129	SANTOSH KUMAR DALEI	Santokh kumar Dalei
63	2306284130	SANTOSH KUMAR DASH	Santosh Kumar Dalei
64	2306284131	SAPIK AHAMMAD KHAN	Sapik Ahammad Khan
65	2306284132	SARASWATI BEHERA	Saraswati Behera
66	2306284133	SASHIKANTA BEHERA	Sashikanta Behera
67	2306284134	SATRUJIT SAHOO	Satrujit Sahoo
68	2306284135	SATYA PRAKASH SETHY	Satya prakash Sethy
69	2306284136	SATYA RANJAN MUDULI	Satya Ranjan Muduli
70	2306284137	SATYA SUNDAR DAS	Satya Sundar Das
71	2306284148	SMARIKA NAYAK	Smarika Nayak
72	2306284149	SMRUTI RANJAN RATH	Smruti Ranjan Rath
73	2306284150	SMRUTI RANJAN ROUT	Smruti Ranjan Rout
74	2306284151	SNEHA VISHWAS PARANJAPE	Sneha Vishwas Paranjape
75	2306284152	SNEHASIS NAYAK	Snehasis Nayak
76	2306284153	SNIGDHA DHADA	Snigdha Dhada
77	2306284154	SONALI KUMARI SINGH	Sonali kumari Singh
78	2306284155	SOUBHAGYA KUMAR BEHERA	Soubhagya kumar Behera
79	2306284156	SOUBHAGYA SAHOO	Soubhagya Sahoo
80	2306284157	SOUBHAGYARANJAN BEHERA	Soubhagya Ranjan Behera
81	2306284169	SUBHENDU BISWAL	Subhendu Biswal
82	2306284170	SUBHODEEP GHOSH	Subhodeep Ghosh
83	2306284171	SUBRAT KUMAR SAHOO	Subrat Kumar Sahoo
84	2306284172	SUDARSAN SINGH	Sudarshan Singh

85	2306284173	SUJEET KUMAR BEHERA	Sujeet kumar Behera
86	2306284175	SUNIL BEHERA	Sunil Behera
87	2306284176	SURYAKANTA LENKA	Suryakanta Lenka
88	2306284177	SUSHREE SANGITA NAIK	Sushree sangita Naik
89	2306284178	SUVAM DAS	Suvam Das
90	2306284179	SUVARANJAN JENA	Suvaranjan Jena

ASTHA

School of Management

Bhubaneswar

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Value Added Course Certificate

This is to certify that Ms./ Mr. ABHIJIT PANDA, of MBA batch 2024-25 bearing college Registration No. 2306284001 has successfully completed 30hrs course on Change Management and Business Resilience with 88 Percentage.

Course Coordinator

Principal

ASTHA

School of Management

Bhubaneswar

www.asthaeducation.in

Value Added Course Certificate

This is to certify that Ms./ Mr. BARSA PAITAL, of MBA batch 2024-25 bearing college Registration No. 2306284027 has successfully completed 30hrs course on Change Management and Business Resilience with 88 Percentage.

Course Coordinator

Principal

ASTHA

School of Management

Bhubaneswar

www.asthaeducation.in

Value Added Course Certificate

This is to certify that Ms./ Mr. DIPTIMAYEE NATH, of MBA batch 2024-25 bearing college Registration No. 2306284048 has successfully completed 30hrs course on Change Management and Business Resilience with 88 Percentage.

Course Coordinator

Principal

ASTHA School of Management, Bhubaneswar

(VAC GM2401)

Course –Change Management and Business Resilience

Course Duration: 30 hrs

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?				✓	
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?				✓	✓
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?				✓	
6.	How do you rate the methodology used for delivering the course?				✓	
7.	Overall rating					✓

Debasish Sahu

*Name:

Debasish

Signature

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar

(VAC GM2401)

Course –Change Management and Business Resilience

Course Duration: 30 hrs

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?					✓
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?				✓	
6.	How do you rate the methodology used for delivering the course?				✓	
7.	Overall rating				✓	

*Name: Bibhuti Ranjan Panda

Bibhuti
Signature

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar

(VAC GM2401)

Course –Change Management and Business Resilience

Course Duration: 30 hrs

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?					✓
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?					✓
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating				✓	

*Name: Aditya Narayan Mishra

Aditya
Signature

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar

(VAC GM2401)

Course –Change Management and Business Resilience

Course Duration: 30 hrs

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?					✓
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?				✓	
5.	How do you rate the duration of the course?				✓	
6.	How do you rate the methodology used for delivering the course?				✓	
7.	Overall rating					✓

Ayush Rout

*Name: Signature

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar

(VAC GM2401)

Course –Change Management and Business Resilience

Course Duration: 30 hrs

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?					✓
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?					✓
6.	How do you rate the methodology used for delivering the course?				✓	
7.	Overall rating				✓	

*Name:

Aishanya Ray

Signature

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar

(VAC GM2401)

Course –Change Management and Business Resilience

Course Duration: 30 hrs

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?					✓
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?			✓		
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating				✓	

Abhijit Panda

*Name: Signature

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar

(VAC GM2401)

Course –Change Management and Business Resilience

Course Duration: 30 hrs

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
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4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?				✓	
6.	How do you rate the methodology used for delivering the course?				✓	
7.	Overall rating				✓	

Dhananjaya Sahu

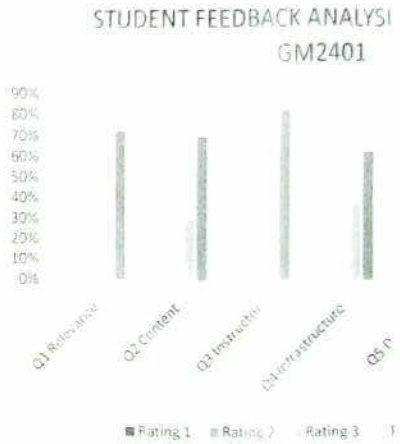
*Name: Signature

(*optional, the information shall be kept confidential)

STUDENT FEEDBACK ANALYSIS REPORT FOR THE ACADEMIC YEAR 2024-25

2024-25							
Rating	Q1	Q2	Q3	Q4	Q5	Q6	Q7
1	0	0	0	0	0	0	0
2	0	0	0	0	0	0	0
3	1	0	2	0	0	0	0
4	10	12	5	15	17	11	13
5	29	28	33	25	23	29	27

	Q1 Relevance	Q2 Content	Q3 Instructor	Q4 Infrastructure	Q5 Duratio	Methodo	Q7 Overall
Rating 1	0%	0%	0%	0%	0%	0%	0%
Rating 2	0%	0%	0%	0%	0%	0%	0%
Rating 3	3%	0%	5%	0%	0%	0%	0%
Rating 4	25%	30%	13%	38%	43%	28%	33%
Rating 5	73%	70%	83%	63%	58%	73%	68%



ASTHA School of Management

Bhubaneswar

SUMMARY REPORT

Value Added Course (VAC)

Change Management and Business Resilience

Total Hours: 30 Hours
Sub Code: VAC GM2401

Academic Session: 2024–25

The Value Added Course on **Change Management and Business Resilience** was conducted successfully at **ASTHA School of Management, Bhubaneswar** during the academic session **2024–25**. The course was designed to equip students with conceptual understanding and practical insights into managing organizational change and building resilient business systems in a dynamic environment.

Course Details

i) **Course Commencement Date:**27.01.2025
ii) **Course Completion Date:**18.02.2025

iii) **Objectives of the Course:**

- To develop an understanding of change management concepts and processes.
- To familiarize students with major change management models and their implementation.
- To enable learners to understand business resilience and continuity planning.
- To enhance students' ability to respond effectively to organizational disruptions and crises.

iv) **Number of Modules**: 3

- **Module I:** Fundamentals of Change Management
- **Module II**: Change Management Models and Implementation
- **Module III:** Business Resilience and Continuity Management

v) **Total Number of Students Enrolled:** 90
vi) **Total Number of Classes Conducted:** 20
vii) **Total Hours of Teaching:** 30 Hours
viii) **Duration of Each Class:** 90 Minutes

Module-wise Coverage

- **Module I** focused on the concept and meaning of change management, need for change in organizations, types of organizational change, internal and external drivers of change, leadership roles, and the impact of change on employees and organizations.
- **Module II** covered change management processes and major models such as Lewin's Three-Step Model, Kotter's Eight-Step Model, and the ADKAR Model, along with managing resistance, communication strategies, and sustaining change initiatives.
- **Module III** emphasized business resilience, risk identification and assessment, crisis and disaster management, business continuity planning, recovery strategies, the role of technology, and building a resilient organizational culture.

Evaluation Process

After completion of all three modules, students were evaluated through **continuous assessment and participative activities**, including case discussions, situational analysis, and written assessment. All enrolled students successfully completed the course requirements.

Outcome:

- **90% and above** – 18 students
- **80% – 89%** – 42 students
- **70% – 79%** – 20 students
- **60% – 69%** – 10 students

At the end of the course, the students were able to clearly understand the importance of **planned change management and business resilience** in today's dynamic and uncertain business environment. The course enabled students to analyze organizational change effectively, apply suitable change management models, and appreciate the role of leadership, communication, and technology in ensuring business continuity. **Over 90% of the enrolled students demonstrated readiness to handle organizational change and crisis situations in real-world business scenarios.**

The course significantly enhanced students' analytical thinking, adaptability, and preparedness to manage change and uncertainty in modern business environments.

Dweparita Mishra

Signature

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ASTHA School of Management

PlotNo261–PanchmukhiVihar, Phase–II,Atala Bhubaneswar

www.asthaeducation.in

Value Added Course on

Digital Banking (VAC F01)

2024 -2025



Course Objectives

1. Theprimaryobjectiveofthiscourseistoprovidestudents with a comprehensive understanding of the concepts, tools, and applications of digital banking.

2. The course aims to familiarize learners with digital financial services, payment systems, fintech innovations, and regulatory frameworks, enabling them to understand how digital banking contributes to financial inclusion, efficiency, and economic growth.

CourseOverview

Digital banking has transformed the traditional banking system by integrating technology with financial services. This course introducesstudentstotheevolutionofdigitalbanking,electronic paymentsystems,mobileandinternetbanking,fintechplatforms, cyber security issues, and digital financial inclusion. The course also highlights the role of digital banking in promoting inclusive andsustainabledevelopment,particularlyinemergingeconomies like India.

Learning Outcomes

Aftersuccessfulcompletionofthecourse,studentswillbeable to:

1. Understandtheconceptandevolutionofdigitalbanking and its significance in the modern financial system.
2. Identifyvariousdigitalbankingproductsandservicessuch as mobilebanking, internet banking, anddigitalpayments.

3. Analysetheroleoffintechanddigitalinnovationsin transforming banking operations.
4. Evaluatetheimpactofdigitalbankingonfinancial inclusion and customer convenience.
5. Recognizecybersecurityrisksandregulatorychallenges associated with digital banking.
6. Developbasicawarenessofdigitalbankingapplications used in India.

PedagogicalApproach

The coursewillbe taught using a blended learning approach that includes:

- Classroomlecturesandinteractivediscussions
- Casestudiesondigitalbankingpracticesin India
- Demonstrations of digitalbanking platformsandpayment apps
- Groupdiscussionsandstudent presentations
- Useofreal-worldexamplesand currentdevelopments

Resources&Tools

- RBIReportsonDigitalPaymentsandFinancialInclusion
- Booksandreferencematerialson DigitalBankingand FinTech
- Researcharticles,workingpapers,andpolicydocuments
- Governmentportals(RBI,NPCI,Digital India)

Tools

- MobilebankingandUPIapplications(demo-basedlearning)

- Onlinebankingportals(illustrativeuse)
- PowerPointpresentationsandvideolectures
- LearningManagementSystems(LMS)

ProgrammeCurriculum:

Module I: Foundations of Digital Banking

- Concept, meaning, and evolution of digital banking
- Traditional banking vs digital banking
- Digital banking architecture and benefits
- Challenges and issues in digital banking adoption

Module II: Digital Banking Services and Payment Systems

- Internet banking and mobile banking services
- Digital payment systems in India: UPI,NEFT,RTGS,IMPS
- ATMs, PoS, QR-based payments, and digital wallets
- Role of NPC I in India's digital payment ecosystem

Module III: FinTech, Regulation, and Financial Inclusion

- Concept and scope of FinTech
- Role of AI, block chain, and big data in banking
- Cyber security risks, digital frauds, and consumer protection
- Regulatory framework :Role of RBI
- Digital banking and financial inclusion initiatives in India

Course Coordinator
Prof. Priyanka Jena
Assistant Professor (Finance)

ISO 9001 : 2015
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ASTHA SCHOOL OF MANAGEMENT

Bhubaneswar

Ref.No ASM/105/ 24 Date-10-08-2024

It is for the information to the 3rd Semester MBA students of the academic year 2024-25 that the Value-added course on **Digital Banking (VAC F01)** is going to be held from 11-09-2024.

All of you are expected to register for the course and give your name to the Course Coordinator Prof. Priyanka Jena on or before 01-09-2024.

Prof. Priyanka Jena
Course Coordinator(VAC F01)
ASTHA School of Management

ASTHA School of Management

Bhubaneswar

Digital Banking (VAC F01)

ENROLLMENT SHEET

Coordinator : Prof. Priyanka Jena

Sl. No.	BPUT Regd. No.	Name	Signature
1	2306284004	ABHISHEK SAMAL	Abhishek Samal
2	2306284007	ADITYA NARAYAN MISHRA	Aditya.
3	2306284010	AKASH MALLIK	A Mallik
4	2306284012	AMAR KUMAR SETHI	Amar Kumar Sethi
5	2306284015	AMIYA BARIK	Amiya Barik
6	2306284018	ANKUSH PRAMANIK	Ankush Pramanik
7	2306284021	ASHOK BADAIK	Ashok Badaik.
8	2306284023	ASTHARANI NAYAK	Astharani Nayak
9	2306284026	AYUSH ROUT	Ayush Rout
10	2306284028	BHABATOSH MISHRA	Bhabatosh Mishra
11	2306284036	BISWARANJAN KAR	Biswaranjan kar
12	2306284040	CHINMAYA DAS	Chinmaya Das
13	2306284043	DEBASISH PANDA	Debashis Panda
14	2306284046	DIBYABHARATI NAYAK	Dibyabharati
15	2306284050	GOPINATH NAIK	Gopinath Naik
16	2306284052	HIMALI PATTANAIK	Himali Pattanaik
17	2306284055	JAGANNATH NAYAK	Jagannath Nayak
18	2306284057	JIBAN KUMAR DAS	Jiban Kumar Das
19	2306284060	JYOTIRANJAN MISHRA	Jyotiranjan Mishra
20	2306284063	KAMALA KANTA SAHOO	Kamala Kanta Sahoo
21	2306284065	LAGAN PATRA	Lagan Patra.
22	2306284066	LAXMIDHAR MALIK	Laxmidhar Malik
23	2306284068	LIPSARANI SAHOO	Lipsarani Sahoo
24	2306284069	LOPARANI SETHI	Loparani Sethi
25	2306284072	MAHESH KUMAR BEHERA	Mahesh Kumar Behera
26	2306284075	MANOHAR CHHATRI	Manohar Chhatri
27	2306284077	MONALISA RAY	Monalisa Ray
28	2306284081	NIROJA PRIYADARSINI RATH	
29	2306284084	PIKUN PRUSTY	Pikun Prusty
30	2306284086	PRABHANJAN MOHANTY	Prabhanjan mohanty
31	2306284087	PRANAY KUMAR BISWAL	Pranaya Kumar Biswal
32	2306284088	PRASAD GOCHHAYAT	Prasad Gochhayat
33	2306284092	PRATIJNA SAMANTARAY	Pratijna Samantaray
34	2306284095	PRIYADARSINI MISHRA	Priyadarsini Mishra
35	2306284098	PURNENDU PATRA	Purnendu Patra
36	2306284101	RAHUL MOHAPATRA	Rahul mohapatra.

Sl. No.	BPUT Regd. No.	Name	Signature
37	2306284105	RAILAXMI NAYAK	Rail Laxmi Nayak
38	2306284107	RAJU ORAM	Raju Oram
39	2306284109	RANJAN KUMAR SAHU	Ranjan Kr Sahu
40	2306284110	RASHMI RANJAN JENA	Rashmi Ranjan Jena
41	2306284113	RASHMITA BARIK	Rashmita Barik
42	2306284116	ROHIT KUMAR PANDA	Rohit Kumar Panda
43	2306284118	RUDRANARAYAN BISWAL	Rudranarayan Biswal
44	2306284122	SACHIKANTA KHADANGA	Sachikanta Khadanga
45	2306284128	SANTANU KUMAR MALICK	Santanu Kumar Malick
46	2306284131	SAPIK AHAMMAD KHAN	Sapik Ahammad Khan
47	2306284136	SATYA RANJAN MUDULI	Satya Ranjan Muduli
48	2306284139	SATYAJIT MOHAKUD	Satyajit Mohakud
49	2306284143	SHAKTI SAGAR PANDA	Shakti Sagar Panda
50	2306284148	SMARIKA NAYAK	Smarika nayak
51	2306284151	SNEHA VISHWAS PARANJAPE	Sneha Vishwas Paranjape
52	2306284157	SOUBHAGYARANJAN BEHERA	Soubhagyaranjan Behera
53	2306284160	SOUMYA RANJAN PRUSTY	Soumya Ranjan Prusty
54	2306284168	SUBHASMEETA PRADHAN	Subhasmeeta Pradhan
55	2306284172	SUDARSAN SINGH	Sudarsan Singh
56	2306284181	SWAGATIKA BEHERA	Swagatika Behera
57	2306284184	SWARNALATA JENA	Swarnalata Jena
58	2306284186	TARAKANTA BARIK	Tarakanta Barik

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Bhubaneswar

VAC Course

Session 2024 – 2025

Digital Banking (F01)

Course Duration: 30 Hours

Target Audience: MBA

Prerequisites: Basic understanding of Digital Banking

Course Objectives:

1. The primary objective of this course is to provide students with a comprehensive understanding of the concepts, tools, and applications of digital banking.

2. The course aims to familiarize learners with digital financial services, payment systems, fintech innovations, and regulatory frameworks, enabling them to understand how digital banking contributes to financial inclusion, efficiency, and economic growth.

Course Syllabus:

Module I: Foundations of Digital Banking

- Concept, meaning, and evolution of digital banking
- Traditional banking vs digital banking
- Digital banking architecture and benefits
- Challenges and issues in digital banking adoption

Module II: Digital Banking Services and Payment Systems

- Internet banking and mobile banking services
- Digital payment systems in India: UPI, NEFT, RTGS, IMPS
- ATMs, PoS, QR-based payments, and digital wallets
- Role of NPCI in India's digital payment ecosystem

Module III: FinTech, Regulation, and Financial Inclusion

- Concept and scope of FinTech
- Role of AI, blockchain, and big data in banking
- Cybersecurity risks, digital frauds, and consumer protection
- Regulatory framework: Role of RBI
- Digital banking and financial inclusion initiatives in India

Assessment Plan:

- **Class Participation & Engagement – 20%**
- **Digital Banking Assignment – 25%**
- **Sector Comparison Report – 25%**
- **Capstone Case Presentation – 30%**

Session Plan:

Module I: Foundations of Digital Banking (8 Classes | 12 Hours)

Class No.	Topics Covered	Teaching–Learning Method
Class 1	Course introduction, objectives, evaluation pattern, overview of digital banking	Lecture & discussion
Class 2	Meaning and concept of digital banking	Lecture with examples
Class 3	Evolution of banking: Traditional to digital era	PPT & timeline discussion
Class 4	Digital banking architecture and delivery channels	Lecture & diagram-based explanation
Class 5	Advantages and importance of digital banking	Case-based discussion
Class 6	Challenges in digital banking adoption (infrastructure, literacy, trust)	Group discussion
Class 7	Digital banking in India: growth trends and initiatives	Lecture with RBI data
Class 8	Module I recap, short quiz and student interaction	Quiz & revision

Module II: Digital Banking Services and Payment Systems (7 Classes 10.5 Hours)

Class No.	Topics Covered	Teaching–Learning Method
Class 9	Internet banking: features and services	Lecture & live demo
Class 10	Mobile banking applications and services	Demonstration-based learning
Class 11	Digital payment systems: UPI, NEFT, RTGS, IMPS	Lecture with flowcharts
Class 12	Role of NPCI in India's payment ecosystem	Case study discussion
Class 13	ATMs, PoS terminals, QR-based payments	Lecture & examples
Class 14	Digital wallets and prepaid payment instruments	PPT & discussion
Class 15	Module II recap, case discussion on digital payments	Case study & revision

Module III: FinTech, Regulation, and Financial Inclusion (5 Classes | 7.5 Hours)

Class No.	Topics Covered	Teaching–Learning Method
Class 16	Introduction to FinTech: concept and scope	Lecture & examples
Class 17	Role of AI, blockchain, and big data in banking	Video-based learning
Class 18	Cybersecurity risks, digital frauds, and data privacy	Lecture & real cases
Class 19	Regulatory framework: Role of RBI and consumer protection	Lecture & discussion

Class No.	Topics Covered	Teaching–Learning Method
Class 20	Digital banking and financial inclusion in India; future prospects & course wrap-up	Discussion & feedback

Course Coordinator

Prof. Priyanka Jena

ASTHA School of Management

VAC F01

Digital Banking

Date wise Attendance Sheet

Date: Sep 11-2024 Duration : 1hr 30min

Course Coordinator : Prof.Priyanka Jena

Session Plan & Delivery : Introduction and overview of digital Banking.

Sl No.	Registration Number	Name	Signature
1	2306284004	ABHISHEK SAMAL	Abhishek Samal
2	2306284007	ADITYA NARAYAN MISHRA	Aditya
3	2306284010	AKASH MALLIK	Akash Mallik
4	2306284012	AMAR KUMAR SETHI	Amar Kumar Sethi
5	2306284015	AMIYA BARIK	Amiya Barik
6	2306284018	ANKUSH PRAMANIK	Ankush Pramanik
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11	2306284036	BISWARANJAN KAR	Biswaranjan Kar
12	2306284040	CHINMAYA DAS	Chinmaya Das
13	2306284043	DEBASISH PANDA	Debasis Panda
14	2306284046	DIBYABHARATI NAYAK	Dibyabharati Nayak
15	2306284050	GOPINATH NAIK	Gopinath Naik
16	2306284052	HIMALI PATTANAIK	Himali Pattanaik
17	2306284055	JAGANNATH NAYAK	Jagannath Nayak
18	2306284057	JIBAN KUMAR DAS	Jiban Kumar Das
19	2306284060	JYOTIRANJAN MISHRA	Jyotiranjan Mishra
20	2306284063	KAMALA KANTA SAHOO	Kamala Kanta Sahoo
21	2306284065	LAGAN PATRA	Lagan Patra
22	2306284066	LAXMIDHAR MALIK	Laxmidhar Malik
23	2306284068	LIPSARANI SAHOO	Lipsarani Sahoo
24	2306284069	LOPARANI SETHI	Loparani Sethi
25	2306284072	MAHESH KUMAR BEHERA	Mahesh Kumar Behera
26	2306284075	MANOHAR CHHATRI	Manohar Chhatri

Sl No.	Registration Number	Name	Signature
27	2306284077	MONALISA RAY	Monalisa Ray
28	2306284081	NIROJA PRIYADARSINI RATH	N Priy.
29	2306284084	PIKUN PRUSTY	Pikun Prusty
30	2306284086	PRABHANJAN MOHANTY	Prabhanjan mohanty
31	2306284087	PRANAY KUMAR BISWAL	Pranaya Kumar Biswal
32	2306284088	PRASAD GOCHHAYAT	Prasad Gochhayat
33	2306284092	PRATIJNA SAMANTARAY	Pratijna Samantaray
34	2306284095	PRIYADARSINI MISHRA	Priyadarsini Mishra
35	2306284098	PURNENDU PATRA	Purnendu Patra
36	2306284101	RAHUL MOHAPATRA	Rahul mohapatra.
37	2306284105	RAJLAXMI NAYAK	Rajalaxmi Nayak.
38	2306284107	RAJU ORAM	Raju Oram
39	2306284109	RANJAN KUMAR SAHU	Ranjan Kr Sahu
40	2306284110	RASHMI RANJAN JENA	Rashmi Ranjan Jena
41	2306284113	RASHMITA BARIK	Rashmita Barik
42	2306284116	ROHIT KUMAR PANDA	Rohit Kumar Panda
43	2306284118	RUDRANARAYAN BISWAL	Rudranarayan Biswal
44	2306284122	SACHIKANTA KHADANGA	Sachikanta Khadanga
45	2306284128	SANTANU KUMAR MALICK	Santanu Kumar Malick
46	2306284131	SAPIK AHAMMAD KHAN	Sapik Ahammad Khan
47	2306284136	SATYA RANJAN MUDULI	Satya Ranjan Muduli
48	2306284139	SATYAJIT MOHAKUD	Satyajit Mohakud
49	2306284143	SHAKTI SAGAR PANDA	Shakti Sagar Panda
50	2306284148	SMARIKA NAYAK	Smarika Nayak
51	2306284151	SNEHA VISHWAS PARANJAPE	Sneha Vishwas Paranjape
52	2306284157	SOUBHAGYARANJAN BEHERA	Soubhagyaranjan Behera
53	2306284160	SOUMYA RANJAN PRUSTY	Soumya ranjan Prusty
54	2306284168	SUBHASMEETA PRADHAN	Subhasmeeta Pradhan
55	2306284172	SUDARSAN SINGH	Sudarsan Singh
56	2306284181	SWAGATIKA BEHERA	Swagatika Behera
57	2306284184	SWARNALATA JENA	Swarnalata Jena
58	2306284186	TARAKANTA BARIK	Tarakanta Barik

ASTHA School of Management

VAC F01

Digital Banking

Date wise Attendance Sheet

Date: 12-09-2024 Duration : 1hr 30min

Course Coordinator : Prof.Priyanka Jena

Session Plan & Delivery :

Meaning and concept of digital banking.

Sl No.	Registration Number	Name	Signature
1	2306284004	ABHISHEK SAMAL	Abhishek Samal
2	2306284007	ADITYA NARAYAN MISHRA	Aditya
3	2306284010	AKASH MALLIK	AMallik.
4	2306284012	AMAR KUMAR SETHI	Amar Kumar Sethi
5	2306284015	AMIYA BARIK	Amiya Barik
6	2306284018	ANKUSH PRAMANIK	Ankush Pramanik
7	2306284021	ASHOK BADAIK	Ashok Badaik.
8	2306284023	ASTHARANI NAYAK	Astharani Nayak
9	2306284026	AYUSH ROUT	Ayush Rout
10	2306284028	BHABATOSH MISHRA	Bhabatosh Mishra
11	2306284036	BISWARANJAN KAR	Biswaranjan Kar
12	2306284040	CHINMAYA DAS	Chinmaya Das
13	2306284043	DEBASISH PANDA	Debashis Panda
14	2306284046	DIBYABHARATI NAYAK	Dibyabharati Nayak
15	2306284050	GOPINATH NAIK	Gopinath Naik
16	2306284052	HIMALI PATTANAIK	Himali Pattanaik
17	2306284055	JAGANNATH NAYAK	Jagannath Nayak
18	2306284057	JIBAN KUMAR DAS	Jiban Kumar Das
19	2306284060	JYOTIRANJAN MISHRA	Jyotiranjan Mishra
20	2306284063	KAMALA KANTA SAHOO	Kamala Kanta Sahoo
21	2306284065	LAGAN PATRA	Lagan Patra.
22	2306284066	LAXMIDHAR MALIK	Laxmidhar Malik
23	2306284068	LIPSARANI SAHOO	Lipsarani Sahoo
24	2306284069	LOPARANI SETHI	Loparani Sethi
25	2306284072	MAHESH KUMAR BEHERA	Mahesh Kumar Behera
26	2306284075	MANOHAR CHHATRI	Manohar Chhatri

Sl No.	Registration Number	Name	Signature
27	2306284077	MONALISA RAY	Monalisa Ray
28	2306284081	NIROJA PRIYADARSINI RATH	
29	2306284084	PIKUN PRUSTY	Pikun Prusty
30	2306284086	PRABHANJAN MOHANTY	Prabhanjan Mohanty
31	2306284087	PRANAY KUMAR BISWAL	Pranaya Kumar Biswal
32	2306284088	PRASAD GOCHHAYAT	Prasad Gochhayat
33	2306284092	PRATIJNA SAMANTARAY	Pratijna Samantaray
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35	2306284098	PURNENDU PATRA	Purnendu Patra
36	2306284101	RAHUL MOHAPATRA	Rahul mohapatra.
37	2306284105	RAJLAXMI NAYAK	Rajalaxmi Nayak
38	2306284107	RAJU ORAM	Raju Oram
39	2306284109	RANJAN KUMAR SAHU	Ranjan ku Sahu
40	2306284110	RASHMI RANJAN JENA	Rashmi Ranjan Jena
41	2306284113	RASHMITA BARIK	Rashmita Barik
42	2306284116	ROHIT KUMAR PANDA	Rohit Kumar Panda
43	2306284118	RUDRANARAYAN BISWAL	Rudranarayan Biswal
44	2306284122	SACHIKANTA KHADANGA	Sachikanta Khadanga
45	2306284128	SANTANU KUMAR MALICK	Santanu Kumar Malick
46	2306284131	SAPIK AHAMMAD KHAN	Sapik Ahmmad Khan
47	2306284136	SATYA RANJAN MUDULI	Satya Ranjan Muduli
48	2306284139	SATYAJIT MOHAKUD	Satyajit Mohakud
49	2306284143	SHAKTI SAGAR PANDA	Shakti Sagar Panda
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51	2306284151	SNEHA VISHWAS PARANJAPE	Sneha vishwas Paranjape
52	2306284157	SOUBHAGYARANJAN BEHERA	Soubhagya ranjan Behera
53	2306284160	SOUMYA RANJAN PRUSTY	Soumya Ranjan Prusty
54	2306284168	SUBHASMEETA PRADHAN	Subhasmeeta Pradhan
55	2306284172	SUDARSAN SINGH	Sudarsan Singh
56	2306284181	SWAGATIKA BEHERA	Swagatika Behera
57	2306284184	SWARNALATA JENA	Swarnalata Jena
58	2306284186	TARAKANTA BARIK	Tarakanta Barik

ASTHA School of Management

VAC F01

Digital Banking

Date wise Attendance Sheet

Date: 13-09-2024 Duration : 1hr 30min

Course Coordinator : Prof.Priyanka Jena

Session Plan & Delivery :

Evolution of banking : Traditional & digital era.

Sl No.	Registration Number	Name	Signature
1	2306284004	ABHISHEK SAMAL	Abhishek Samal
2	2306284007	ADITYA NARAYAN MISHRA	Aditya
3	2306284010	AKASH MALLIK	A Mallik.
4	2306284012	AMAR KUMAR SETHI	Amar Kumar Sethi
5	2306284015	AMIYA BARIK	Amiya Barik
6	2306284018	ANKUSH PRAMANIK	Ankush Pramanik
7	2306284021	ASHOK BADAIK	Ashok Badaik.
8	2306284023	ASTHARANI NAYAK	Astharani Nayak
9	2306284026	AYUSH ROUT	Ayush Rout
10	2306284028	BHABATOSH MISHRA	Bhabatosh Mishra
11	2306284036	BISWARANJAN KAR	Biswaranjan Kar
12	2306284040	CHINMAYA DAS	Chinmaya Das
13	2306284043	DEBASISH PANDA	Debashis Panda
14	2306284046	DIBYABHARATI NAYAK	Dibyabharati Nayak.
15	2306284050	GOPINATH NAIK	Gopinath Naik
16	2306284052	HIMALI PATTANAIK	Himali Pattanaik
17	2306284055	JAGANNATH NAYAK	Jagannath Nayak
18	2306284057	JIBAN KUMAR DAS	Jiban Kumar Das
19	2306284060	JYOTIRANJAN MISHRA	Jyotiranjan Mishra
20	2306284063	KAMALA KANTA SAHOO	Kamala Kanta Sahoo
21	2306284065	LAGAN PATRA	Lagan Patra
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45	2306284128	SANTANU KUMAR MALICK	Santanu Kumar Malick
46	2306284131	SAPIK AHAMMAD KHAN	Sapik Ahammad Khan
47	2306284136	SATYA RANJAN MUDULI	Satya Ranjan muduli
48	2306284139	SATYAJIT MOHAKUD	Satyajit Mohakud
49	2306284143	SHAKTI SAGAR PANDA	Shakti Sagar Panda
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55	2306284172	SUDARSAN SINGH	Sudarsan Singh
56	2306284181	SWAGATIKA BEHERA	Swagatika Behera
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ASTHA School of Management

Bhubaneswar

Digital Banking (VAC F01)

WRITTEN TEST

Time: 15 Minutes **Total Marks: 30 (15*2)**

Name & Registration Number: _____

Section A: Fill in the Blanks

(10 × 1 = 10 Marks)

1. Digital banking uses _____ technology to deliver banking services online.
2. _____ banking allows customers to access banking services through mobile applications.
3. UPI stands for _____.
4. NPCI is responsible for managing India's _____ payment systems.
5. _____ banking refers to banking services provided through the internet.
6. QR code–based payments are commonly used for _____ transactions.
7. FinTech combines finance with _____.
8. _____ technology is used to maintain secure and transparent transaction records.

9. RBI regulates and supervises the _____ sector in India.

10. Digital banking plays a crucial role in promoting financial _____.

Section B: Match the Following

(5 × 2 = 10 Marks)

Column A	Column B
1. UPI	a. Central bank of India
2. NPCI	b. Real-time fund transfer system
3. RTGS	c. Digital payment interface
4. RBI	d. financial technology
5. FinTech	e. Umbrella organization for retail payments

Section C: Short Answer Questions

(5 × 2 = 10 Marks)

11. Define digital banking.

12. Mention any two advantages of digital banking.

13. What is mobile banking?

14. What is cyber fraud in digital banking?

15. How does digital banking support financial inclusion?

ASTHA School of Management, Bhubaneswar

VAC F01

Digital Banking

Certificate Distribution Sheet

Sl No.	Registration Number	Name	Signature
1	2306284004	ABHISHEK SAMAL	Abhishek Samal
2	2306284007	ADITYA NARAYAN MISHRA	Aditya
3	2306284010	AKASH MALLIK	AMallik.
4	2306284012	AMAR KUMAR SETHI	Amar Kumar Sethi
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33	2306284092	PRATIJNA SAMANTARAY	Pratijna Samantaray

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34	2306284095	PRIYADARSINI MISHRA	Priyadarsini Mishra
35	2306284098	PURNENDU PATRA	Purnendu Patra
36	2306284101	RAHUL MOHAPATRA	Rahul mohapatra.
37	2306284105	RAJLAXMI NAYAK	Rajlaxmi Nayak.
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58	2306284186	TARAKANTA BARIK	Tarakanta Barik

ASTHA School of Management, Bhubaneswar
VAC–F01
Course –Digital Banking
Course Duration: 30 hrs.

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?					✓
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?				✓	
5.	How do you rate the duration of the course?				✓	
6.	How do you rate the methodology used for delivering the course?				✓	
7.	Overall rating					✓

*Name: Tarakanta Barik.

Signature Tarakanta Barik.

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar
VAC–F01
Course –Digital Banking
Course Duration: 30 hrs.

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?					✓
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?					✓
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating					✓

*Name: Pritam Pradhan

Pritam Pradhan
Signature

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar
VAC–F01
Course –Digital Banking
Course Duration: 30 hrs.

FEEDBACK FORM

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Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?					✓
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?					✓
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating					✓

*Name: Monalisa Ray Signature Monalisa Ray.

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar
VAC–F01
Course –Digital Banking
Course Duration: 30 hrs.

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?					✓
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?				✓	
5.	How do you rate the duration of the course?				✓	
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating					✓

*Name: Debasish Panda

Signature Debasish Panda.

(*optional, the information shall be kept confidential)

ISO 9001 : 2015
NAAC Accredited

ASTHA School of Management
Bhubaneswar

SUMMARY REPORT

Value Added Course (VAC)
DIGITAL BANKING

Total Hours: 30 Hours
Sub Code: VAC F01

Academic Session: 2024–25

The Value Added Course on **Digital Banking** was conducted successfully at **ASTHA School of Management, Bhubaneswar** during the academic session **2024–25**. The course was designed to equip students with conceptual understanding and practical insights into digital banking.

Course Details

i) **Course Commencement Date:** 11.09.2024
ii) **Course Completion Date:** 25.10.2024

iii) **Objectives of the Course:**

- The primary objective of this course is to provide students with a comprehensive understanding of the concepts, tools and applications of digital banking.
- The course aims to familiarize learners with digital financial services, payment systems, fintech innovations and regulatory frameworks, enabling them to understand how digital banking contributes to financial inclusion, efficiency and economic growth.

iv) **Number of Modules:** 3

- **Module I:** Fundamentals of Digital Banking
- **Module II:** Digital Banking Services and Payment Systems
- **Module III:** Fintech, Regulations and Financial Inclusion

v) **Total Number of Students Enrolled:** 54
vi) **Total Number of Classes Conducted:** 30

vii) **Total Hours of Teaching**: 30 Hours
viii) **Duration of Each Class**: 90 Minutes

Module-wise Coverage

- **Module I** focused on the concept and fundamentals of digital banking, its challenges and benefits.
- **Module II** covered internet banking and mobile banking services, digital payment systems in India. Role of NPCI in India's digital payment ecosystem
- **Module III** emphasized conceptual scope of Fintech, Role of AI, Block chain and Big data banking. RBI role in regulatory framework.

Evaluation Process

After completion of all three modules, students were evaluated through **continuous assessment and participative activities**, including case discussions, situational analysis, and written assessment. All enrolled students successfully completed the course requirements.

Outcome:

- **90% and above** – 24 students
- **80% – 89%** – 30 students

At the end of the course, the students were able to clearly understand the importance of **digital banking** in today's digital world. The course enabled students to deeply understand the world of digital banking. The course significantly enhanced students to better understand the world of digital banking.

Priyanka Jena
Signature

ASTHA School of Management
Bhubaneswar
DIGITAL BANKING (VAC F01)
Result Sheet

Coordinator : Prof. Priyanka Jena

Sl. No	BPUT Regd. No	Name	Written Test (30)	Role Play (20)	Marks Secured (Out of 50)	Percentage
1	2306284004	ABHISHEK SAMAL	28	19	48	96
2	2306284007	ADITYA NARAYAN MISHRA	26	15	41	82
3	2306284010	AKASH MALLIK	28	18	46	92
4	2306284012	AMAR KUMAR SETHI	27	17	44	88
5	2306284015	AMIYA BARIK	28	19	48	96
6	2306284018	ANKUSH PRAMANIK	29	15	44	88
7	2306284021	ASHOK BADAIK	25	15	40	80
8	2306284023	ASTHARANI NAYAK	29	15	44	88
9	2306284026	AYUSH ROUT	26	15	41	82
10	2306284028	BHABATOSH MISHRA	26	15	41	82
11	2306284036	BISWARANJAN KAR	29	15	44	88
12	2306284040	CHINMAYA DAS	28	19	48	96
13	2306284043	DEBASISH PANDA	29	15	44	88
14	2306284046	DIBYABHARATI NAYAK	28	18	46	92
15	2306284050	GOPINATH NAIK	27	17	44	88
16	2306284052	HIMALI PATTANAIK	28	19	48	96
17	2306284055	JAGANNATH NAYAK	29	15	44	88
18	2306284057	JIBAN KUMAR DAS	25	15	40	80
19	2306284060	JYOTIRANJAN MISHRA	26	15	41	82
20	2306284063	KAMALA KANTA SAHOO	26	15	41	82
21	2306284065	LAGAN PATRA	25	15	40	80
22	2306284066	LAXMIDHAR MALIK	28	19	48	96
23	2306284068	LIPSARANI SAHOO	25	15	40	80
24	2306284069	LOPARANI SETHI	29	15	44	88
25	2306284072	MAHESH KUMAR BEHERA	25	15	40	80
26	2306284075	MANOHAR CHHATRI	25	15	40	80
27	2306284077	MONALISA RAY	28	18	46	92
28	2306284081	NIROJA PRIYADARSINI RATH	27	17	44	88
29	2306284084	PIKUN PRUSTY	28	19	48	96
30	2306284086	PRABHANJAN MOHANTY	27	17	44	88
31	2306284087	PRANAY KUMAR BISWAL	28	19	48	96
32	2306284088	PRASAD GOCHHAYAT	29	15	44	88

Sl. No	BPUT Regd. No	Name	Written Test (30)	Role Play (20)	Marks Secured (Out of 50)	Percentage
33	2306284092	PRATIJNA SAMANTARAY	25	15	40	80
34	2306284095	PRIYADARSINI MISHRA	26	15	41	82
35	2306284098	PURNENDU PATRA	28	19	48	96
36	2306284101	RAHUL MOHAPATRA	26	15	41	82
37	2306284105	RAJLAXMI NAYAK	28	19	48	96
38	2306284107	RAJU ORAM	25	15	40	80
39	2306284109	RANJAN KUMAR SAHU	28	18	46	92
40	2306284110	RASHMI RANJAN JENA	27	17	44	88
41	2306284113	RASHMITA BARIK	28	19	48	96
42	2306284116	ROHIT KUMAR PANDA	28	19	48	96
43	2306284118	RUDRANARAYAN BISWAL	28	19	48	96
44	2306284122	SACHIKANTA KHADANGA	26	15	41	82
45	2306284128	SANTANU KUMAR MALICK	28	18	46	92
46	2306284131	SAPIK AHAMMAD KHAN	27	17	44	88
47	2306284136	SATYA RANJAN MUDULI	28	19	48	96
48	2306284139	SATYAJIT MOHAKUD	26	15	41	82
49	2306284143	SHAKTI SAGAR PANDA	28	19	48	96
50	2306284148	SMARIKA NAYAK	28	18	46	92
51	2306284151	SNEHA VISHWAS PARANJAPE	27	17	44	88
52	2306284157	SOUBHAGYARANJAN BEHERA	28	19	48	96
53	2306284160	SOUMYA RANJAN PRUSTY	26	15	41	82
54	2306284168	SUBHASMEETA PRADHAN	29	15	44	88

Signature

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www.asthaeducation.in

Value Added Course Certificate

This is to certify that Ms./ Mr. AMIYA BARIK, of MBA batch 2024-25 bearing college Registration No. 2306284015 has successfully completed 30hrs course on Digital Banking with 89 Percentage.

Course Coordinator **Principal**

ASTHA

School of Management

Bhubaneswar

www.asthaeducation.in

Value Added Course Certificate

This is to certify that Ms./ Mr. PRASAD GOCHHAYAT, of MBA batch 2024-25 bearing college Registration No. 2306284088 has successfully completed 30hrs course on Digital Banking with 90 Percentage.

Course Coordinator **Principal**

ASTHA

School of Management

Bhubaneswar

www.asthaeducation.in

Value Added Course Certificate

This is to certify that Ms./ Mr. MONALISA RAY, of MBA batch 2024-25 bearing college Registration No. 2306284077 has successfully completed 30hrs course on Digital Banking with 88 Percentage.

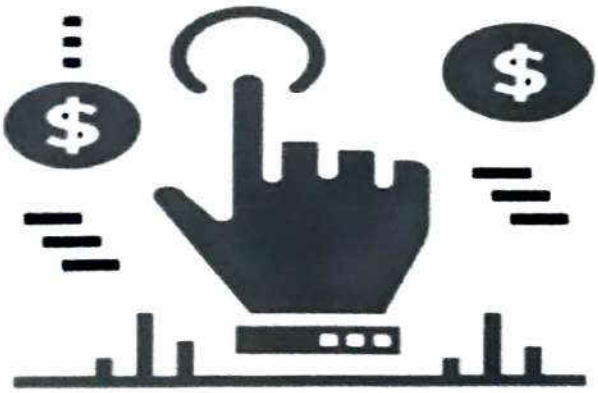
Course Coordinator **Principal**

Value Added Course

INCLINED MARKETING – STRATEGIC FOCUS & NICHE ORIENTATION

VAC M 2401

Batch- 2023-25



ISO 9001 : 2015
NAAC Accredited

ASTHA

School of Management

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About the Course:

The course was designed to provide students with contemporary insights into focused marketing strategies, niche market identification, and directional marketing approaches relevant to real-world business environments.

Objectives:

- To develop an understanding of inclined marketing and strategic focus.
- • To enable students to identify and analyze niche market opportunities.
- • To familiarize learners with directional and customer-centric marketing strategies.
- • To bridge theoretical marketing concepts with practical market applications.

Course Outline

Module I: Foundations of Inclined Marketing and Strategic Focus

Sales Career: Scope, opportunities
Career paths
Life of a Salesperson: Roles

Module II: Niche Market Identification and Consumer Insight Analysis

Responsibilities, and challenges
Buyer psychology and decision-making process
Selling vs. Marketing: Conceptual and practical distinctions
The Black Box Approach to consumer behavior
Buyer psychology and decision-making process

Module III: Directional Marketing Strategies and Real-World Applications

Communication in selling
Persuasion techniques and trust building
Psychological factors influencing buying behavior
Overview of the sales process
Prospecting methods and lead generation
Qualifying prospects
Planning the sales call
Sales presentation techniques
Handling customer objections
Negotiation basics
Closing techniques
Post-sale follow-up and relationship management
Role play and simulated selling situations

Evaluation:

Written Test : 30 Marks
Case Study / Role Play : 20 Marks
Total : 50 Marks

For Further Details, Please Contact:
Course Coordinator
Asst. Prof. Manoj Kumar Behera
Cell No-9777200209

ISO 9001 : 2015
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ASTHA SCHOOL OF MANAGEMENT

Bhubaneswar

Ref.No ASM/134/24 Date-20-09-2024

It is for the information to the 3rd Semester MBA students of the academic year 2024-25 that the Value-added course on **Inclined Marketing: Strategic Focus & Niche Orientation (VAC M 2401)** is going to be held from 14-10-2024.

All of you are expected to register for the course and give your name to the Course Coordinator Prof.Manoj Kumar Behera on or before 05-10-2024.

Manoj Kumar Behera

Prof. Manoj Kumar Behera
Course Coordinator(VAC M 2401)
ASTHA School of Management

ASTHA School of Management

Bhubaneswar

Inclined Marketing: Strategic Focus & Niche Orientation (VAC M 2401)

ENROLLMENT SHEET

Coordinator : Prof. Manoj Kumar Behera

Sl. No.	BPUT Regd. No.	Name	Signature
1	2306284001	ABHIJIT PANDA	Abhijit Panda.
2	2306284002	ABHISEK TRIPATHY	Abhisek Tripathy.
3	2306284003	ABHISEKH PRADHAN	Abhisekh Pradhan
4	2306284005	ABINASH NAYAK	Abinash Nayak.
5	2306284006	ABINASH RATH	Abinash Rath.
6	2306284008	ADITYA PRATIHARI	Aditya Pratihari
7	2306284009	AISHARYA RAY	Aishanya Ray
8	2306284013	AMIT KUMAR MISHRA	Amit Kumar Mishra.
9	2306284014	AMIT KUMAR SETHI	Amit Kumar Sethi
10	2306284016	AMIYA PRASAD SAHU	Amiya Prasad Sahu.
11	2306284022	ASISH KUMAR SAHOO	Asish kumar Sahu
12	2306284024	ASUTOSH ACHARYA	Asutosh Acharya.
13	2306284027	BARSA PAITAL	Barsa Paital.
14	2306284033	BIKRAM BISOI	Bikram Bisoi
15	2306284035	BISWAJIT DASH	Biswajit Dash.
16	2306284038	BULU PRADHAN	Bulu Pradhan
17	2306284041	DAKSHYA NAG	Dakshya Nag
18	2306284045	DHANANJAYA SAHOO	Dhananjaya Sahoo.
19	2306284048	DIPTIMAYEE NATH	Diptimayee Nath.
20	2306284051	GYANARANJAN KHATUA	Gyanaranjan Khatua.
21	2306284056	JAMBESWARA DAS	Jambeswara Das.
22	2306284058	JINGYANSHU RANJAN RAUTARAY	Jingyanshu Ranjan Rautaray.
23	2306284061	KAILASH CHANDRA BISOI	Kailash Chandra Bisoi.
24	2306284064	KAMALAKANTA SAHOO	Kamalakanta Sahu
25	2306284070	LUCKY MOHANTY	Lucky Mohanty.
26	2306284071	MAHAMAYA PATTANAIK	Mahamaya Pattanaik.
27	2306284078	MOUSUMI ROUL	Mousumi Roul.
28	2306284080	NIMAI CHARAN PANIGRAHI	Nimai Charan Panigrahi
29	2306284083	PALLABI GHADAI	Pallabi Ghadai

Sl. No.	BPUT Regd. No.	Name	Signature
30	2306284089	PRASANNA KUMAR MAHALIK	Prasanna Kumar Mahalik
31	2306284093	PRATYEKJIT BHUYAN	Pratyekjit Bhuyan
32	2306284097	PULAK MISHRA	Pulak Mishra
33	2306284100	RAHUL ABHISEK SETHI	Rahul Abhisek Sethi
34	2306284104	RAJESH KUMAR BEHERA	Rajesh Kumar Behera
35	2306284111	RASHMI RANJAN PARIDA	Rashmi Ranjan Parida
36	2306284115	RITUN PADHI	Ritun Padhi
37	2306284117	ROSHNI DASH	Roshni Dash
38	2306284121	RUPALI PRADHAN	Rupali Pradhan
39	2306284123	SALONI LENKA	Saloni Lenka
40	2306284126	SANGITA PRIYADARSINI	Sangita Priyadarsini
41	2306284129	SANTOSH KUMAR DALEI	Santosh Kumar Dalei
42	2306284130	SANTOSH KUMAR DASH	Santosh Kumar Dash
43	2306284133	SASHIKANTA BEHERA	Sashikanta Behera
44	2306284137	SATYA SUNDAR DAS	Satya Sundar Das
45	2306284141	SAUMYA RANJAN NAYAK	Saumya Ranjan Nayak
46	2306284145	SIMRAN SINGH	Simran Singh
47	2306284150	SMRUTI RANJAN ROUT	Smruti Ranjan Rout
48	2306284153	SNIGDHA DHADA	Snigdha Dhada
49	2306284154	SONALI KUMARI SINGH	Sonali Kumari Singh
50	2306284156	SOUBHAGYA SAHOO	Soubhagya Sahoo
51	2306284159	SOUMYA RANJAN DASH	Soumya Ranjan Dash
52	2306284162	SOUMYARANJAN BARIK	Soumyaranjan Barik
53	2306284165	SRINIBAS MOHANTY	Srinibas Mohanty
54	2306284170	SUBHODEEP GHOSH	Subhodeep Ghosh
55	2306284171	SUBRAT KUMAR SAHOO	Subrat Kumar Sahoo
56	2306284175	SUNIL BEHERA	Sunil Behera
57	2306284177	SUSHREE SANGITA NAIK	Sushree Sangita Naik
58	2306284180	SWADHIN KUMAR NAYAK	Swadhin Kumar Nayak
59	2306284183	SWARAJ SAMAL	Swaraj Samal
60	2306284187	TARINI PRASAD RATH	Tarini Prasad Rath

VAC M24O1 - Inclined Marketing: Strategic Focus & Niche Orientation (Batch 2023-25)

Date	Day	Duration	Topic	Online/Offline	Facilitator
14.10.2024	1	1.5 hrs	Sales Career: Scope, opportunities	Offline	Prof. Manoj Kumar Behera
15.10.2024	2	1.5 hrs	Career paths	Offline	Prof. Manoj Kumar Behera
16.10.2024	3	1.5 hrs	Life of a Salesperson: Roles	Offline	Prof. Manoj Kumar Behera
18.10.2024	4	1.5 hrs	Responsibilities, and challenges	Offline	Prof. Manoj Kumar Behera
19.10.2024	5	1.5 hrs	Selling vs. Marketing: Conceptual and practical distinctions	Offline	Prof. Manoj Kumar Behera
21.10.2024	6	1.5 hrs	The Black Box Approach to consumer behavior	Offline	Prof. Manoj Kumar Behera
22.10.2024	7	1.5 hrs	Buyer psychology and decision-making process	Offline	Prof. Manoj Kumar Behera
23.10.2024	8	1.5 hrs	Communication in selling	Offline	Prof. Manoj Kumar Behera
24.10.2024	9	1.5 hrs	Persuasion techniques and trust building	Offline	Prof. Manoj Kumar Behera
25.10.2024	10	1.5 hrs	Psychological factors influencing buying behavior	Offline	Prof. Manoj Kumar Behera
26.10.2024	11	1.5 hrs	Overview of the sales process	Offline	Prof. Manoj Kumar Behera
28.10.2024	12	1.5 hrs	Prospecting methods and lead generation	Offline	Prof. Manoj Kumar Behera
29.10.2024	13	1.5 hrs	Qualifying prospects	Offline	Prof. Manoj Kumar Behera
30.10.2024	14	1.5 hrs	Planning the sales call	Offline	Prof. Manoj Kumar Behera
01.11.2024	15	1.5 hrs	Sales presentation techniques	Offline	Prof. Manoj Kumar Behera
04.11.2024	16	1.5 hrs	Handling customer objections	Offline	Prof. Manoj Kumar Behera
05.10.2024	17	1.5 hrs	Negotiation basics	Offline	Prof. Manoj Kumar Behera
06.11.2024	18	1.5 hrs	Closing techniques	Offline	Prof. Manoj Kumar Behera
08.11.2024	19	1.5 hrs	Post-sale follow-up and relationship management	Offline	Prof. Manoj Kumar Behera
09.11.2024	20	1.5 hrs	Role play and simulated selling situations	Offline	Prof. Manoj Kumar Behera

ASTHA School of Management

VAC M 2401

Inclined Marketing: Strategic Focus & Niche Orientation

Date wise Attendance Sheet

Date: 14/10/2024 Duration : 1.5 hrs

Course Coordinator : Asst. Prof. Manoj Kumar Behera

Session Plan & Delivery : Sales Career, Scope, Opportunities

Sl No.	Name	Signature
1	ABHIJIT PANDA	Abhijit Panda
2	ABHISEK TRIPATHY	Abhisek Tripathy
3	ABHISEKH PRADHAN	Abhisekh Pradhan
4	ABINASH NAYAK	Abinash Nayak
5	ABINASH RATH	Abinash Rath
6	ADITYA PRATIHARI	Aditya pratihari
7	AISHARYA RAY	Aishary. Ray
8	AMIT KUMAR MISHRA	Amit Kumar Mishra
9	AMIT KUMAR SETHI	Amit Kumar Sethi
10	AMIYA PRASAD SAHU	Amiya Prasad Sahu
11	ASISH KUMAR SAHOO	Asish kumar Sahu
12	ASUTOSH ACHARYA	Asutosh Acharya
13	BARSA PAITAL	Barsa Paital
14	BIKRAM BISOI	Bikram Bisoi
15	BISWAJIT DASH	Biswajit Dash
16	BULU PRADHAN	Bulu Pradhan
17	DAKSHYA NAG	Dakshya Nag
18	DHANANJAYA SAHOO	Dhananjay Sahoo

19	DIPTIMA[illegible]TH	Diptimaye Nak.
20	GYANARANJAN KHATUA	Gyan Ranjan Khatua.
21	JAMBESWARA DAS	Jambeswar a Das.
22	JINGYANSHU RANJAN RAUTARAY	Jingyanshu Ranjan Rautray
23	KAILASH CHANDRA BISOI	Kailash chandra Bisi
24	KAMALAKANTA SAHOO	Kamalakanta Sahoo
25	LUCKY MOHANTY	Lucky Mohanty.
26	MAHAMAYA PATTANAIK	Mahamaya Pattanaik.
27	MOUSUMI ROUL	Mousumi Roul.
28	NIMAI CHARAN PANIGRAHI	Nimai Charan Panigrahi
29	PALLABI GHADAI	Pallabi Ghadai
30	PRASANNA KUMAR MAHALIK	Prasanna Kumar Mahalik
31	PRATYEKJIT BHUYAN	Pratyekjit Bhuyan.
32	PULAK MISHRA	Pulak Mishra
33	RAHUL ABHISEK SETHI	Rahul Abhisek Sethi
34	RAJESH KUMAR BEHERA	Rajesh kumar Behera
35	RASHMI RANJAN PARIDA	Rashmi Ranjan Parida
36	RITUN PADHI	Ritun Padhi
37	ROSHNI DASH	Roshni Dash.
38	RUPALI PRADHAN	Rupali Pradhan
39	SALONI LENKA	saloni Lenka
40	SANGITA PRIYADARSINI	Sangita Priyadarsini
41	SANTOSH KUMAR DALEI	Santosh Kumar Dalei
42	SANTOSH KUMAR DASH	santosh kumar Dash
43	SASHIKANTA BEHERA	Sashikanta Behera
44	SATYA SUNDAR DAS	Satya Sundar Das
45	SAUMYA RANJAN NAYAK	Saumya Ranjan Nayak
46	SIMRAN SINGH	Simran Singh
47	SMRUTI RANJAN ROUT	Smruti Ranjan Rout

48	SNIGDHA DHADA	Snigdha Dhada.
49	SONALI KUMARI SINGH	Sonali Kumari Singh.
50	SOUBHAGYA SAHOO	Soubhagya Sahoo
51	SOUMYA RANJAN DASH	Soumya Ranjan Dash
52	SOUMYARANJAN BARIK	Soumyaranjan Barik
53	SRINIBAS MOHANTY	Srinibas Mohanty
54	SUBHODEEP GHOSH	Subhodeep Ghosh.
55	SUBRAT KUMAR SAHOO	Subrat Kumar Sahoo
56	SUNIL BEHERA	Sunil Behera
57	SUSHREE SANGITA NAIK	Sushree Sangita Naik.
58	SWADHIN KUMAR NAYAK	Swadhin Kumar Nayak
59	SWARAJ SAMAL	Swaraj Samal
60	TARINI PRASAD RATH	Tarini Prasad Rath.

ASTHA School of Management

VAC M 2401

Inclined Marketing: Strategic Focus & Niche Orientation

Date wise Attendance Sheet

Date: 15/10/2024 Duration : 1.5 hrs

Course Coordinator : Asst. Prof. Manoj Kumar Behera

Session Plan & Delivery : Career Paths

Sl No.	Name	Signature
1	ABHIJIT PANDA	Abhijit Panda.
2	ABHISEK TRIPATHY	Abhisek Tripathy.
3	ABHISEKH PRADHAN	Abhisekh Pradhan
4	ABINASH NAYAK	Abinash Nayak
5	ABINASH RATH	Abinash Rath
6	ADITYA PRATIHARI	Aditya Pratihari
7	AISHARYA RAY	Aishorya Ray.
8	AMIT KUMAR MISHRA	Amit Kumar Mishra.
9	AMIT KUMAR SETHI	Amit kumar sahu
10	AMIYA PRASAD SAHU	Amiya Prasad Sahu
11	ASISH KUMAR SAHOO	Asish kumar Sahoo
12	ASUTOSH ACHARYA	Asutosh Acharya
13	BARSA PAITAL	Barsa Paital
14	BIKRAM BISOI	Bikram Bisoi
15	BISWAJIT DASH	Biswajit Dash
16	BULU PRADHAN	Bulu Pradhan
17	DAKSHYA NAG	Dakshya Nag
18	DHANANJAYA SAHOO	Dhananjaya Sahoo

19	[illegible] NATH	Diptimaya Nath
20	GYANARANJAN KHATUA	Gyana Ranjan Khatua
21	JAMBESWARA DAS	Jambeswara Das
22	JINGYANSHU RANJAN RAUTARAY	Jingyanshu Ranjan Rautaray
23	KAILASH CHANDRA BISOI	Kailash Chandra Bisoi
24	KAMALAKANTA SAHOO	Kamalakanta Sahoo
25	LUCKY MOHANTY	Lucky Mohanty
26	MAHAMAYA PATTANAIK	Mahamaya Pattanaik
27	MOUSUMI ROUL	Mousumi Roul
28	NIMAI CHARAN PANIGRAHI	Nimai Charan Panigrahi
29	PALLABI GHADAI	Pallabi Ghadai
30	PRASANNA KUMAR MAHALIK	Prasanna Kumar Mahalik
31	PRATYEKJIT BHUYAN	Pratyekjit Bhuyan
32	PULAK MISHRA	Pulak Mishra
33	RAHUL ABHISEK SETHI	Rahul Abhisek Sethi
34	RAJESH KUMAR BEHERA	Rajesh Kumar Behera
35	RASHMI RANJAN PARIDA	Rashmi Ranjan Parida
36	RITUN PADHI	Ritun Padhi
37	ROSHNI DASH	Roshni Dash
38	RUPALI PRADHAN	Rupali Pradhan
39	SALONI LENKA	Saloni Lenka
40	SANGITA PRIYADARSINI	Sangita Priyadarshini
41	SANTOSH KUMAR DALEI	Santosh Kumar Dalei
42	SANTOSH KUMAR DASH	Santosh Kumar Dash
43	SASHIKANTA BEHERA	Sashikanta Behera
44	SATYA SUNDAR DAS	Satya Sundar Das
45	SAUMYA RANJAN NAYAK	Saumya Ranjan Nayak
46	SIMRAN SINGH	Simran Singh
47	SMRUTI RANJAN ROUT	Smruti Ranjan Rout

48	SNIGDHA DHADA	Snigdha Dhada
49	SONALI KUMARI SINGH	Sonali Kumari Singh.
50	SOUBHAGYA SAHOO	Soubhagya Sahoo
51	SOUMYA RANJAN DASH	Soumya Ranjan Dash
52	SOUMYARANJAN BARIK	Soumya Ranjan Barik.
53	SRINIBAS MOHANTY	Srinibas Mohanty
54	SUBHODEEP GHOSH	Subhodeep Ghosh
55	SUBRAT KUMAR SAHOO	Subrat Kumar Sahoo
56	SUNIL BEHERA	Sunil Behera
57	SUSHREE SANGITA NAIK	Sushree Sangita Naik
58	SWADHIN KUMAR NAYAK	Swadhin Kumar Nayak
59	SWARAJ SAMAL	Swaraj Samal
60	TARINI PRASAD RATH	Tarini Prasad Rath.

ASTHA School of Management

VAC M 2401

Digital Marketing: Strategic Focus & Niche Orientation

Date wise Attendance Sheet

Date: 16/10/2024 Duration : 1.5 hrs

Course Coordinator : Asst. Prof. Manoj Kumar Behera

Session Plan & Delivery : Life of a Salesperson : Roles

Sl No.	Name	Signature
1	BIBHUTI PANDA	Abhijeet Panda
2	ABHISEK TRIPATHY	Abhisek Tripathy
3	ABHISEKH PRADHAN	Abhisekh Pradhan
4	ABINASH NAYAK	Abinash Nayak
5	ABINASH RATH	Abinash Rath
6	ADITYA PRATIHARI	Aditya Pratihari
7	AISHARYA RAY	Aishariya Ray
8	AMIT KUMAR MISHRA	Amit Kumar Mishra
9	AMIT KUMAR SETHI	Amit Kumar Sethi
10	AMIYA PRASAD SAHU	Amiya Prasad Sahu
11	ASISH KUMAR SAHOO	Asish Kumar Sahoo
12	ASUTOSH ACHARYA	Asutosh Acharya
13	BARSA PAITAL	Barsa Paital
14	BIKRAM BISOI	Bikram Bisoi
15	BISWAJIT DASH	Biswajit Dash
16	BULU PRADHAN	Bulu Pradhan
17	DAKSHYA NAG	Dakshya Nag
18	DHANANJAYA SAHOO	Dhananjaya Sahu

19	DIPTIMAYEE NATH	Diptimayee Nath
20	GYANARANJAN KHATUA	Gyana Ranjan Khatua.
21	JAMBESWARA DAS	Jambeswara Das
22	JINGYANSHU RANJAN RAUTARAY	Jingyanshu Ranjan Rautaray
23	KAILASH CHANDRA BISOI	Kailash Chandra Bisoi
24	KAMALAKANTA SAHOO	Kamalakanta Sahoo.
25	LUCKY MOHANTY	Lucky Mohanty.
26	MAHAMAYA PATTANAIK	Mahamaya Pattanaik
27	MOUSUMI ROUL	Mousumi Roul.
28	NIMAI CHARAN PANIGRAHI	Nimai charan Panigrahi
29	PALLABI GHADAI	Pallabi Ghadai
30	PRASANNA KUMAR MAHALIK	Prasanna Kumar Mahalik
31	PRATYEKJIT BHUYAN	Pratyekjit Bhuyan
32	PULAK MISHRA	Pulak Mishra
33	RAHUL ABHISEK SETHI	Rahul Abhisek Sethi
34	RAJESH KUMAR BEHERA	Rajesh Kumar Behera
35	RASHMI RANJAN PARIDA	Rashmi Ranjan Parida.
36	RITUN PADHI	Ritun Padhi
37	ROSHNI DASH	Roshni Dash
38	RUPALI PRADHAN	Rupali Pradhan.
39	SALONI LENKA	Saloni Lenka
40	SANGITA PRIYADARSINI	Sangita Priyadarsini
41	SANTOSH KUMAR DALEI	Santosh Kumar Dalei
42	SANTOSH KUMAR DASH	Santosh Kumar Dash.
43	SASHIKANTA BEHERA	Sashikanta Behera
44	SATYA SUNDAR DAS	Satya Sundar Das
45	SAUMYA RANJAN NAYAK	Saumya Ranjan Nayak
46	SIMRAN SINGH	Simran Singh.
47	SMRUTI RANJAN ROUT	Smruti ranjan Rout

48	SNIGDHA DHADA	Snigdha Dhada
49	SONALI KUMARI SINGH	Sonali Kumari Singh.
50	SOUBHAGYA SAHOO	Soubhagya Sahoo
51	SOUMYA RANJAN DASH	Soumya Ranjan Dash
52	SOUMYARANJAN BARIK	Soumya Ranjan Barik
53	SRINIBAS MOHANTY	Srinibas Mohanty.
54	SUBHODEEP GHOSH	Subhodeep Ghosh.
55	SUBRAT KUMAR SAHOO	Subrat Kumar Sahoo
56	SUNIL BEHERA	Sunil Behera
57	SUSHREE SANGITA NAIK	Sushree Sangita Naik
58	SWADHIN KUMAR NAYAK	Swadhin Kumar Nayak
59	SWARAJ SAMAL	Swaraj Samal.
60	TARINI PRASAD RATH	Tarini Prasad Rath.

ASTHA School of Management

VAC M 2401

Inclined Marketing: Strategic Focus & Niche Orientation

Date wise Attendance Sheet

Date: 15/10/2024 Duration : 1.5 hrs

Course Coordinator : Asst. Prof. Manoj Kumar Behera

Session Plan & Delivery : Responsibilities and Challenges

Sl No.	Name	Signature
1	ABHIJIT PANDA	Abhijit Panda.
2	ABHISEK TRIPATHY	Abhisek Tripathy.
3	ABHISEKH PRADHAN	Abhisekh Pradhan
4	ABINASH NAYAK	Abinash Nayak.
5	ABINASH RATH	Abinash Rath.
6	ADITYA PRATIHARI	Aditya Pratihari
7	AISHARYA RAY	Aishary a Ray.
8	AMIT KUMAR MISHRA	Amit Kumar Mishra.
9	AMIT KUMAR SETHI	Amit Kumar Sethi
10	AMIYA PRASAD SAHU	Amiya Prasad Sahu.
11	ASISH KUMAR SAHOO	Asish kumar Sahu
12	ASUTOSH ACHARYA	Asutosh Acharya.
13	BARSA PAITAL	Barsa Paital
14	BIKRAM BISOI	BIKRAM BISOI
15	BISWAJIT DASH	Biswajit Dash
16	BULU PRADHAN	Bulu Pradhan
17	DAKSHYA NAG	Dakshya Nag.
18	DHANANJAYA SAHOO	Dhananjaya Sahoo

19	DIPTIMAYEE NATH	Diptimayee Nath
20	GYANARANJAN KHATUA	Gyana Ranjan Khatua
21	JAMBESWARA DAS	Jambeswara Das
22	JINGYANSHU RANJAN RAUTARAY	Jingyanshu Ranjan Rautaray
23	KAILASH CHANDRA BISOI	Kailash Chandra Bisoi
24	KAMALAKANTA SAHOO	Kamalakanta Sahoo
25	LUCKY MOHANTY	Lucky Mohanty
26	MAHAMAYA PATTANAIK	Mahamaya Pattanaik
27	MOUSUMI ROUL	Mousumi Roul
28	NIMAI CHARAN PANIGRAHI	Nimai Charan Panigrahi
29	PALLABI GHADAI	Pallabi Ghadai
30	PRASANNA KUMAR MAHALIK	Prasanna Kumar Mahalik
31	PRATYEKJIT BHUYAN	Pratyekjit Bhuyan
32	PULAK MISHRA	pulak mishra
33	RAHUL ABHISEK SETHI	Rahul Abhisek Sethi
34	RAJESH KUMAR BEHERA	Rajesh Kumar Behera
35	RASHMI RANJAN PARIDA	Rashmi Ranjan Parida
36	RITUN PADHI	Ritun Padhi
37	ROSHNI DASH	Roshni Dash
38	RUPALI PRADHAN	Rupali Pradhan
39	SALONI LENKA	Saloni Lenka
40	SANGITA PRIYADARSINI	Sangita Priyadarsini
41	SANTOSH KUMAR DALEI	Santosh Kumar Dalei
42	SANTOSH KUMAR DASH	Santosh Kumar Dash
43	SASHIKANTA BEHERA	Sashikanta Behera
44	SATYA SUNDAR DAS	Satya Sundar Das
45	SAUMYA RANJAN NAYAK	Saumya Ranjan Nayak
46	SIMRAN SINGH	Simran Singh
47	SMRUTI RANJAN ROUT	Smruti Ranjan Rout

48	SNIGDHA DHADA	Snigdha Dhada
49	SONALI KUMARI SINGH	Sonali Kumari Singh
50	SOUBHAGYA SAHOO	Soubhagya Sahoo
51	SOUMYA RANJAN DASH	Soumya Ranjan Dash
52	SOUMYARANJAN BARIK	Soumya Ranjan Barik
53	SRINIBAS MOHANTY	Sriniibas Mohanty
54	SUBHODEEP GHOSH	Subhodeep Ghosh
55	SUBRAT KUMAR SAHOO	Subrat Kumar Sahoo
56	SUNIL BEHERA	Sunil Behera
57	SUSHREE SANGITA NAIK	Sushree Sangita Naik
58	SWADHIN KUMAR NAYAK	Swadhin Kumar Nayak
59	SWARAJ SAMAL	Swaraj Samal
60	TARINI PRASAD RATH	Tarini Prasad Rath

ASTHA School of Management

Bhubaneswar

Inclined Marketing: Strategic Focus & Niche Orientation

(VAC M2401)

WRITTEN TEST

Time: 15 Minutes
Total Marks: 30 (2 × 15)

(Attempt all questions by ticking the correct option)

Name & Registration No.: _____

Q1. Inclined Marketing primarily focuses on _____.

i) Mass marketing strategies
ii) Broad market coverage
iii) Targeted and directional market focus
iv) Price-based competition

Q2. Niche marketing is best defined as _____.

i) Selling products at lower prices
ii) Targeting a small, well-defined market segment
iii) Promoting products through mass media
iv) Focusing only on urban markets

Q3. Strategic focus in inclined marketing refers to _____.

i) Random experimentation
ii) Concentration on selected customer segments
iii) Covering all customer categories
iv) Short-term promotional activities

Q4. Which of the following is a key characteristic of inclined marketing?

i) High-volume sales
ii) Customization and personalization
iii) Uniform product offerings
iv) Heavy price discounts

Q5. Identifying unmet customer needs is a crucial step in _____.

i) Mass marketing
ii) Undifferentiated marketing

iii) Niche marketing
iv) Price skimming

Q6. Directional marketing mainly aims at _____.

i) Influencing all consumers equally
ii) Guiding customer choice toward a specific offering
iii) Increasing product variety
iv) Reducing brand loyalty

Q7. Which of the following tools is most useful for identifying niche markets?

i) SWOT Analysis
ii) Market Segmentation Analysis
iii) Break-even Analysis
iv) Financial Ratio Analysis

Q8. Inclined marketing is most suitable for _____.

i) FMCG products targeting mass consumers
ii) Luxury and specialty products
iii) Government utility services
iv) Commodity products

Q9. A competitive advantage in niche markets is usually achieved through _____.

i) Lowest pricing
ii) Deep customer understanding
iii) High advertising expenditure
iv) Wider distribution

Q10. Which of the following is an example of inclined marketing?

i) Selling the same soap brand to all consumers
ii) Marketing vegan cosmetics to eco-conscious customers
iii) Advertising a mobile phone to everyone
iv) Offering discounts to increase volume

Q11. Strategic positioning in niche marketing focuses on _____.

i) Price wars
ii) Perceptual differentiation
iii) High sales turnover
iv) Market saturation

Q12. Customer loyalty in inclined marketing is mainly built through _____.

i) Frequent discounts
ii) Personalized value propositions

iii) Mass advertising
iv) Aggressive selling

Q13. Which factor is most critical while selecting a niche market?

i) Size of the total population
ii) Profitability and growth potential
iii) Availability of mass media
iv) Government regulations

Q14. Inclined marketing reduces competition because _____.

i) It avoids innovation
ii) It targets overlooked market segments
iii) It depends on low pricing
iv) It uses fewer marketing channels

Q15. Upscaling niche-oriented strategies into broader markets is known as _____.

i) Market penetration
ii) Market broadening
iii) Market diversification
iv) Market extension

✦✦✦ BEST OF LUCK ✦✦✦

ASTHA School of Management

Bhubaneswar

Inclined Marketing: Strategic Focus & Niche Orientation (VAC M2401)

Result Sheet

Coordinator : Prof. Manoj Kumar Behera

Sl. No	BPUT Regd. No	Name	Written Test (30)	Role Play (20)	Marks Secured (Out of 50)	Percentage
1	2306284001	ABHIJIT PANDA	22	15	37	74%
2	2306284002	ABHISEK TRIPATHY	26	17	43	86%
3	2306284003	ABHISEKH PRADHAN	27	17	44	88%
4	2306284005	ABINASH NAYAK	26	17	43	86%
5	2306284006	ABINASH RATH	27	17	44	88%
6	2306284008	ADITYA PRATIHARI	18	16	34	68%
7	2306284009	AISHARYA RAY	27	17	44	88%
8	2306284013	AMIT KUMAR MISHRA	20	17	37	74%
9	2306284014	AMIT KUMAR SETHI	26	18	44	88%
10	2306284016	AMIYA PRASAD SAHU	27	14	41	82%
11	2306284022	ASISH KUMAR SAHOO	25	17	42	84%
12	2306284024	ASUTOSH ACHARYA	19	17	36	72%
13	2306284027	BARSA PAITAL	22	20	42	84%
14	2306284033	BIKRAM BISOI	25	18	43	86%
15	2306284035	BISWAJIT DASH	27	17	44	88%
16	2306284038	BULU PRADHAN	22	12	34	68%
17	2306284041	DAKSHYA NAG	23	10	33	66%
18	2306284045	DHANANJAYA SAHOO	24	17	41	82%
19	2306284048	DIPTIMAYEE NATH	23	20	43	86%
20	2306284051	GYANARANJAN KHATUA	21	18	39	78%
21	2306284056	JAMBESWARA DAS	28	14	42	84%
22	2306284058	JINGYANSHU RANJAN RAUTARAY	23	13	36	72%
23	2306284061	KAILASH CHANDRA BISOI	25	15	40	80%
24	2306284064	KAMALAKANTA SAHOO	19	15	34	68%
25	2306284070	LUCKY MOHANTY	22	20	42	84%
26	2306284071	MAHAMAYA PATTANAIK	18	16	34	68%
27	2306284078	MOUSUMI ROUL	19	15	34	68%
28	2306284080	NIMAI CHARAN PANIGRAHI	29	16	45	90%
29	2306284083	PALLABI GHADAI	29	17	46	92%
30	2306284089	PRASANNA KUMAR MAHALIK	20	14	34	68%
31	2306284093	PRATYEKJIT BHUYAN	27	19	46	92%
32	2306284097	PULAK MISHRA	26	13	39	78%
33	2306284100	RAHUL ABHISEK SETHI	23	19	42	84%
34	2306284104	RAJESH KUMAR BEHERA	22	12	34	68%
35	2306284111	RASHMI RANJAN PARIDA	27	11	38	76%
36	2306284115	RITUN PADHI	23	13	36	72%
37	2306284117	ROSHNI DASH	23	10	33	66%
38	2306284121	RUPALI PRADHAN	19	14	33	66%
39	2306284123	SALONI LENKA	22	19	41	82%

Sl. No	BPUT Regd. No	Name	Written Test (30)	Role Play (20)	Marks Secured (Out of 50)	Percentage
40	2306284126	SANGITA PRIYADARSINI	29	15	44	88%
41	2306284129	SANTOSH KUMAR DALEI	26	20	46	92%
42	2306284130	SANTOSH KUMAR DASH	23	13	36	72%
43	2306284133	SASHIKANTA BEHERA	25	14	39	78%
44	2306284137	SATYA SUNDAR DAS	28	16	44	88%
45	2306284141	SAUMYA RANJAN NAYAK	22	19	41	82%
46	2306284145	SIMRAN SINGH	25	14	39	78%
47	2306284150	SMRUTI RANJAN ROUT	25	20	45	96%
48	2306284153	SNIGDHA DHADA	28	18	46	92%
49	2306284154	SONALI KUMARI SINGH	20	16	36	72%
50	2306284156	SOUBHAGYA SAHOO	23	20	45	90%
51	2306284159	SOUMYA RANJAN DASH	28	18	46	92%
52	2306284162	SOUMYARANJAN BARIK	20	16	36	72%
53	2306284165	SRINIBAS MOHANTY	23	20	43	86%
54	2306284170	SUBHODEEP GHOSH	27	17	14	88%
55	2306284171	SUBRAT KUMAR SAHOO	24	17	41	82%
56	2306284175	SUNIL BEHERA	23	18	41	82%
57	2306284177	SUSHREE SANGITA NAIK	27	19	46	92%
58	2306284180	SWADHIN KUMAR NAYAK	20	15	35	70%
59	2306284183	SWARAJ SAMAL	21	14	35	70%
60	2306284187	TARINI PRASAD RATH	24	13	37	74%

ASTHA School of Management, Bhubaneswar

VAC M 2401

Inclined Marketing: Strategic Focus & Niche Orientation

Certificate Distributation Sheet

Sl No.	Name	%	Signature
1	ABHIJIT PANDA	74%	Abhijit Panda.
2	ABHISEK TRIPATHY	86%	Abhisek Tripathy.
3	ABHISEKH PRADHAN	88%	Abhisekh Pradhan
4	ABINASH NAYAK	85%	Abinash Nayak.
5	ABINASH RATH	88%	Abinash Rath.
6	ADITYA PRATIHARI	68%	Aditya Pratihari
7	AISHARYA RAY	88%	Aishwarya Ray
8	AMIT KUMAR MISHRA	74%	Amit Kumar Mishra
9	AMIT KUMAR SETHI	88%	Amit Kumar Sethi
10	AMIYA PRASAD SAHU	82%	Amiya Prasad Sahu
11	ASISH KUMAR SAHOO	84%	Asih Kumar Sahoo
12	ASUTOSH ACHARYA	72%	Asutosh Acharya
13	BARSA PAITAL	84%	Barsa Paital.
14	BIKRAM BISOI	86%	Bikram Bisoi
15	BISWAJIT DASH	88%	Biswajit Dash
16	BULU PRADHAN	68%	Bulu pradhan
17	DAKSHYA NAG	66%	Dakshya Nag
18	DHANANJAYA SAHOO	81%	Dhananjaya Sahoo
19	DIPTIMAYEE NATH	86%	Diptimayee Nath
20	GYANARANJAN KHATUA	78%	Gyana Ranjan Khatua
21	JAMBESWARA DAS	84%	Jambeswara Das
22	JINGYANSHU RANJAN RAUTARAY	72%	Jingyanshu Ranjan Rautaray
23	KAILASH CHANDRA BISOI	80%	Kailash Chandra Bisoi
24	KAMALAKANTA SAHOO	68%	Kamala Kanta Sahoo
25	LUCKY MOHANTY	84%	Lucky Mohanty.
26	MAHAMAYA PATTANAIK	68%	Mahamaya Pattanaik
27	MOUSUMI ROUL	68%	Mousumi Roul
28	NIMAI CHARAN PANIGRAHI	90%	Nimai Charan Panigrahi
29	PALLABI GHADAI	92%	Pallabi Ghadai
30	PRASANNA KUMAR MAHALIK	68%	Prasanna Kumar Mahalik

Sl No.	Name	%	Signature
31	PRATYEKJIT BHUYAN	92	Pratyekjit Bhuya.
32	PULAK MISHRA	78	Pulak Mishra
33	RAHUL ABHISEK SETHI	84	Rahul Abhisek Sethi
34	RAJESH KUMAR BEHERA	68	Rajesh Kumar Behera.
35	RASHMI RANJAN PARIDA	76	Rashmi Ranjan Parida.
36	RITUN PADHI	72	Ritun Padhi
37	ROSHNI DASH	66	Roshni Dash
38	RUPALI PRADHAN	66	Rupali Pradhan.
39	SALONI LENKA	82	Saloni Lenka.
40	SANGITA PRIYADARSINI	88	Sangita Priyadarsini
41	SANTOSH KUMAR DALEI	92	Santosh kumar Dalei
42	SANTOSH KUMAR DASH	72	Santosh Kumar Dash.
43	SASHIKANTA BEHERA	78	Sashikanta Behera.
44	SATYA SUNDAR DAS	88	Satya Sundar Das
45	SAUMYA RANJAN NAYAK	82	Saumya Ranjan Nayak.
46	SIMRAN SINGH	78	Simran Singh
47	SMRUTI RANJAN ROUT	90	Smruti Ranjan Rout
48	SNIGDHA DHADA	92	Snigdha Dhada.
49	SONALI KUMARI SINGH	72	Sonali Kumari Singh.
50	SOUBHAGYA SAHOO	90	Soubhagya Sahoo
51	SOUMYA RANJAN DASH	92	Soumya Ranjan Dash
52	SOUMYARANJAN BARIK	72	Soumyaranjan Barik
53	SRINIBAS MOHANTY	86	Srinibas Mohanty.
54	SUBHODEEP GHOSH	88	Subhodeep
55	SUBRAT KUMAR SAHOO	82	Subrat Kumar Sahoo
56	SUNIL BEHERA	82	Sunil Behera
57	SUSHREE SANGITA NAIK	92	Sushree Sangita Naik
58	SWADHIN KUMAR NAYAK	70	Swadhin Kumar Nayak
59	SWARAJ SAMAL	70	Swaraj Samal.
60	TARINI PRASAD RATH	74	Tarini Prasad Rath.

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Value Added Course Certificate

This is to certify that Ms./ Mr . ABHIJIT PANDA, of MBA batch 2023-2025 bearing college Roll No. 2306284001 has successfully completed 30 hrs. course on Inclined Marketing: Strategic Focus & Niche Orientation (VAC - 01) with 74%.

Course Coordinator

Principal

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Value Added Course Certificate

This is to certify that Ms./ Mr . ABHISEK TRIPATHY, of MBA batch 2023-2025 bearing college Roll No. 2306284002 has successfully completed 30 hrs. course on Inclined Marketing: Strategic Focus & Niche Orientation (VAC - 01) with 86%.

Course Coordinator

Principal

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Value Added Course Certificate

This is to certify that Ms./ Mr . ABHISEKH PRADHAN, of MBA batch 2023-2025 bearing college Roll No. 2306284003 has successfully completed 30 hrs. course on Inclined Marketing: Strategic Focus & Niche Orientation (VAC - 01) with 88%.

Course Coordinator

Principal

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Value Added Course Certificate

This is to certify that Ms./ Mr . ABINASH NAYAK, of MBA batch 2023-2025 bearing college Roll No. 2306284004 has successfully completed 30 hrs. course on Inclined Marketing: Strategic Focus & Niche Orientation (VAC - 01) with 85%.

Course Coordinator

Principal

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Value Added Course Certificate

This is to certify that Ms./ Mr . ABINASH RATH, of MBA batch 2023-2025 bearing college Roll No. 2306284005 has successfully completed 30 hrs. course on Inclined Marketing: Strategic Focus & Niche Orientation (VAC - 01) with 88%.

Course Coordinator

Principal

ASTHA School of Management, Bhubaneswar

VAC–M2401

Course –Inclined Marketing: Strategic Focus & Niche Orientation

Course Duration: 30 hrs

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?				✓	
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?				✓	
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?				✓	
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating				✓	

*Name: Dakshya Nag

Signature Dakshya Nag.

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar

VAC–M2401

Course –Inclined Marketing: Strategic Focus & Niche Orientation

Course Duration: 30 hrs

FEEDBACK FORM

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Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?				✓	
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3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?				✓	
5.	How do you rate the duration of the course?					✓
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating					✓

*Name: Abhisek Tripathy

Abhisek Tripathy.
Signature

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar

VAC–M2401

Course –Inclined Marketing: Strategic Focus & Niche Orientation

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(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

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1.	How do you rate the relevance of the course?			✓		
2.	How do you rate the contents of the course?				✓	
3.	How do you rate the instructor of the course?			✓		
4.	How do you rate the infrastructure provided for the course?			✓		
5.	How do you rate the duration of the course?					✓
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating					✓

*Name: Abhisekh Pradhan

Abhisekh Pradhan.
Signature

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar

VAC–M2401

Course –Inclined Marketing: Strategic Focus & Niche Orientation

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2.	How do you rate the contents of the course?				✓	
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?					✓
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating					✓

*Name: Abinash Nayak

Abinash Nayak
Signature

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar

VAC–M2401

Course –Inclined Marketing: Strategic Focus & Niche Orientation

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FEEDBACK FORM

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Sl. No	Statement	Rating				
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2.	How do you rate the contents of the course?				✓	
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?				✓	
5.	How do you rate the duration of the course?			✓		
6.	How do you rate the methodology used for delivering the course?				✓	
7.	Overall rating				✓	

*Name: Mousami Paul

Signature Mousami Paul.

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar

VAC–M2401

Course –Inclined Marketing: Strategic Focus & Niche Orientation

Course Duration: 30 hrs

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
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1.	How do you rate the relevance of the course?				✓	
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?				✓	
4.	How do you rate the infrastructure provided for the course?				✓	
5.	How do you rate the duration of the course?					✓
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating					✓

*Name: Pulak Mishra.

Signature Pulak Mishra

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar

VAC–M2401

Course –Inclined Marketing: Strategic Focus & Niche Orientation

Course Duration: 30 hrs

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?				✓	
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?				✓	
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?					✓
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating					✓

*Name: Ritu Padhi

Ritu Padhi
Signature

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar

VAC–M2401

Course –Inclined Marketing: Strategic Focus & Niche Orientation

Course Duration: 30 hrs

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?					✓
2.	How do you rate the contents of the course?				✓	
3.	How do you rate the instructor of the course?				✓	
4.	How do you rate the infrastructure provided for the course?				✓	
5.	How do you rate the duration of the course?					✓
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating					✓

*Name: Saloni Kenta

Saloni Kenta
Signature

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar

VAC–M2401

Course –Inclined Marketing: Strategic Focus & Niche Orientation

Course Duration: 30 hrs

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?				✓	
2.	How do you rate the contents of the course?				✓	
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?					✓
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating				✓	

*Name: Bulu Pradhan

Bulu Pradhan.
Signature

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar

VAC–M2401

Course –Inclined Marketing: Strategic Focus & Niche Orientation

Course Duration: 30 hrs

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?				✓	
2.	How do you rate the contents of the course?					✓
3.	How do you rate the instructor of the course?					✓
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?					✓
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating					✓

*Name: Aditya Pratihari

Aditya Pratihari
Signature

(*optional, the information shall be kept confidential)

ASTHA School of Management, Bhubaneswar

VAC–M2401

Course –Inclined Marketing: Strategic Focus & Niche Orientation

Course Duration: 30 hrs

FEEDBACK FORM

(1-Poor, 2- Average,3-Good,4-Very Good, 5-Excellent)

Sl. No	Statement	Rating				
		1	2	3	4	5
1.	How do you rate the relevance of the course?			✓		
2.	How do you rate the contents of the course?			✓		
3.	How do you rate the instructor of the course?				✓	
4.	How do you rate the infrastructure provided for the course?					✓
5.	How do you rate the duration of the course?					✓
6.	How do you rate the methodology used for delivering the course?					✓
7.	Overall rating					✓

*Name: Abhijit Panda

Abhijit Panda.
Signature

(*optional, the information shall be kept confidential)

STUDENT FEEDBACK ANALYSIS REPORT FOR THE ACADEMIC YEAR 2024-25

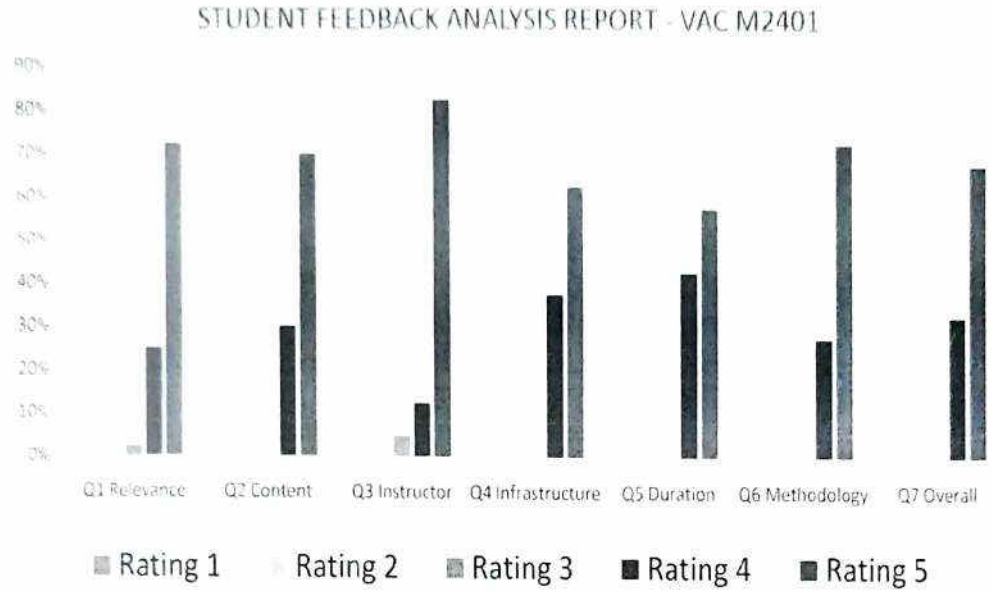


Figure 1: Student feedback analysis report

No of respondents:60

The feedback was collected on 07 parameters. Students are highly satisfied with respect to all the seven parameters as mentioned below.

1. Relevance of the course
2. Contents of the course
3. Instructor of the course
4. Infrastructure of the course
5. Duration of the course
6. Methodology used for delivering the course
7. Overall rating of the course

The students rated in 5-pointLikert scale where 5 stands for excellent and 1 stands for poor. The compiled rating of the feedback is presented in the above figure 1.

Recommendation: After analysing the feedback of the course, I recommend that this course should be continued in the next year.

ASTHA School of Management

Bhubaneswar

SUMMARY REPORT

Inclined Marketing: Strategic Focus & Niche Orientation (VAC M2401)

Academic Session: 2024–25

The Value Added Course titled "Inclined Marketing: Strategic Focus & Niche Orientation" was conducted successfully at ASTHA School of Management during the academic session 2024–25. The course was designed to provide students with contemporary insights into focused marketing strategies, niche market identification, and directional marketing approaches relevant to real-world business environments. The course was coordinated by Asst. Prof. Manoj Kumar Behera as per the following details.

i) Course Commencement Date: 14October2024.
ii) Course Completion Date: 09 November 2024

iii) Objectives of the Course:
- To develop an understanding of inclined marketing and strategic focus.
- To enable students to identify and analyze niche market opportunities.
- To familiarize learners with directional and customer-centric marketing strategies.
- To bridge theoretical marketing concepts with practical market applications.

iv) Number of Modules: 3
- Module I: Foundations of Inclined Marketing and Strategic Focus
- Module II: Niche Market Identification and Consumer Insight Analysis
- Module III: Directional Marketing Strategies and Real-World Applications

v) Total number of students enrolled: 60
vi) Total number of classes conducted: 20
vii) Total hours of teaching: 30 hours
viii) Duration of each class: 90 minutes

After successful completion of all three modules, students were evaluated on 15November 2024 based on two parameters, namely Written Test and Case-Based Analysis / Presentation. All enrolled students successfully met the evaluation criteria. Upon completion of the course, certificates were distributed to all the participants.

Outcome:

- 90% and above: 7 students
- 80% – 89%: 26 students
- 70% – 79%: 16 students
- 60% – 69%: 11 students

At the end of the course, students were able to clearly comprehend the importance of strategic focus and niche orientation in achieving sustainable competitive advantage. They demonstrated enhanced analytical ability in identifying specialized

markets and designing targeted marketing strategies. More than 90% of the enrolled students expressed confidence in applying inclined marketing concepts in their future managerial and entrepreneurial roles.

Signature: Manoj Kumar Behera.
Course Coordinator

ISO 9001 : 2015
NAAC Accredited

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CENTRE FOR HUMAN DEVELOPMENT & NEURO LINGUISTIC RESEARCH

Certificate Course On



Transformational Leadership Excellence Through NLP & Neuroscience

2 to 28 December 2024

Centre for Human Development & Neuro Linguistic Research
Mumbai

OVERVIEW

Achievement, execution excellence, communication, customer centricity, more performance & continuous improvement of results have always been the scope for practices in the corporate setup & business arena. Organizations are in continuous search of processes which can truly enhance the results of individuals, teams, departments & also of the organization.

We always wonder, as to how is it that some people deliver exceptional performance however others just about manage to do to justice to the jobs they undertake.



In today's fiercely competitive world, managerial excellence to strengthen personal excellence of employees is the key to success. Therefore, Highly effective managers have a broad range of skills that enables them to create a strategic plan, articulate that plan, let the team strategize achieving set goals, and inspire them to perform at their best every step of the way. For some, these managerial leadership qualities will come naturally while for others, it will take ongoing professional development & experience to hone their skills. Therefore, the managerial leadership need to focus on developing the psychological maturity of self for higher performance which can be done better with the science of NLP. Thus, in order to bridge the gap between excellence and average performance one need to discover the power of NLP. NLP works on identification of limiting patters and offers ways of overcoming them to work in our favor.

Therefore, everyone who continues this journey of Business Management must learn this science that helps them more than any other science that will help them to let people achieve what they are placed for their outcome.

Today professional colleges have good number of students who are perfectly fit for the industry, and they are able to get the job successfully through campus placements. However, when students are trained then they get their employability much better. However along with rosy picture, there are also gloomy sides. It is always a fact that although College's attempt to offer many things to the professional students to make them employable, but still there remains a gap when an individual passes out the course to be the right choice for the organization. This gap limits the candidate to be industry ready. Further it is observed that many students do not get themselves tuned with the updated industry knowledge that leads them to "functionally less competitive" and "professionally under-prepared". Therefore, candidates face problems in their employability perspective after passing out.

To enhance the conversion rate, the Campus to Corporate Training Programmes is imparted to all the final year students to enhance the competency among students with respect to various behavioural skills and domain specific areas like finance, HR etc. A dedicated team of trainers will equip the students to cope up with corporate challenges, by conducting training programs using the latest training methodologies.

This way the strength of the students is upgraded to ensure that they face the challenges of the competitive world. The Campus-To-Corporate Training Program consists of a complete package required to face campus recruitment drive and come out with flying colours. This Industry Standard development process contribute effectively in their job from day-one itself by minimizing the casual and professional approach and enhancing the employability possibility.

Course OUTCOMES

Students will be able to:

Understand the Science of Human Excellence

Connect with People faster

Equip with the science of Goal Setting

Calibrate the Thoughts of Others



Bring in Flexibility in self/ others

Practice Convincing Communication

Deal with Performance Limitations

Understand the Science of Creating Choices

Apply NLP in Profession

COMPETENCIES TO BE ADDRESSED



Result Orientation



Managerial Leadership



Mentoring



Team Success



Emotional Stability



Business Growth

Course CURRICULUM – Part -1

Introduction to NLP

1

Construct of NLP

2

Neurological Levels

3

Representations & Learning Style

4

Rapport & Rapport Response



Hierarchy of Ideas



Milton Linguistics



NLP Processes



Time Based Orientation

Course CURRICULUM – Part - 2

Application of NLP to Professional Acumen

Result Orientation	Influencing Skills
Dealing with Ambiguity	Professional Networking
Social Media Presence	Listening & Communication
Business Presentation	Positioning and Etiquette

Course CURRICULUM – Part-3

Application of NLP to Placement Preparation

- Subject Knowledge
- Projects & Dissertations
- Behavioural Competencies
- Sectoral Roundup
- Business Roundup
- Group Discussions
- Effective Communication
- Company Information
- Personal Interview

COURSE Highlights

OVERVIEW

- 30 Hour Duration Per Batch of 40 Students
- 30 Hours Live Interactive & Practice Based Session
- Certificate of Completion from CHDNLR
- Combination of NLP, Professional Acumen and Placement Preparation by Trained Experts
- Peer feedback on Corporate Readiness
- Reflective Team Based Assignments



Dr. RKS Mangesh Dash

President, Master Trainer NLP



Asst. Prof. MD. ASIF KHAN
(Course Co-ordinator)



Asst. Prof. SATYANATH MOHAPATRA
(Course Co-ordinator)

Sample CERTIFICATE



ADDRESS

Centre For Human Development & Neuro Linguistic Research Private Limited

C/O. Bakliwal Foundation, U Building, 1st Floor, APMC
Sector -19 B, Vashi, Near RTO, Navi Mumbai – 400703
Ph - +919082683377
Email - training@chdnlr.com

Certificate Course on Transformational Leadership Excellence Through NLP & Neuroscience

Sl.	Date	Day	Time	Duration	Topic	Online/ Offline	Facilitator
1	02-12-2024	Monday	10:30 pm to 12.30 pm	3 hr	* NLP Principles * Professionalism	Offline	Dr. Mangesh Dash
2	04-12-2024	Tuesday	05:00 pm to 07:00 pm	3 hr	* Representations & Learning Style * Understanding Behavioural Intelligence	Offline	Dr. Mangesh Dash
3	06-12-2024	Wednesday	11:45 am to 01:45 am	3 hr	* Presuppositions * Self-Awareness	Offline	Dr. Mangesh Dash
4	09-12-2024	Thursday	05:00 pm to 07:00 pm	3 hr	* Neurological Levels of Development * Projects & Dissertations	Offline	Dr. Mangesh Dash
5	11-12-2024	Monday	05:00 pm to 07:00 pm	3 hr	* Rapport Building * Confidence Building	Offline	Sanjeev Kumar Sahoo
6	13-12-2024	Wednesday	05:00 pm to 07:00 pm	3 hr	* Hierarchy of Ideas * Effective Communication	Offline	Sanjeev Kumar Sahoo
7	18-12-2024	Friday	05:00 pm to 07:00 pm	3 hr	* Professional Presence * First Impressions	Offline	Ltn. Seema Das
8	20-12-2024	Monday	05:00 pm to 07:00 pm	3 hr	* Sectoral, Business & Company Roundup	Offline	Sanjeev Kumar Sahoo
9	27-12-2024	Friday	05:00 pm to 07:00 pm	3 hr	* Behavioural Competencies for Management Graduates * Critical Thinking & Problem	Offline	Ltn. Seema Das
10	28-12-2024	Monday	05:00 pm to 07:00 pm	3 hr	* Scientific Art of Questioning & Convincing	Offline	Dr. Mangesh Dash

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CENTRE FOR HUMAN DEVELOPMENT & NEURO LINGUISTIC RESEARCH

CERTIFICATE

This Certificate is Awarded to

Ms. Sohana Parween

On Successful Completion of 30 hours Value Added Course (02 - 28 December 2024) on

"Transformational Leadership Excellence Through NLP & Neuroscience"

And has undergone All the Necessary Concepts, Processes & Tools Required to Merit this Certificate.

Prof. (Dr) Sharmila Subramanian
Principal
ASTHA School of Management

Dr. RKS Mangesh Dash
Master Trainer NLP
CHDNLR

ASTHA School of Management

Transformational Leadership Excellence Through NLP & Neuroscience

Attandance Sheet

Sl. No.	Name	1	2	3	4	5	6	7	8	9	10	Total
1	AURO ASISH DAS	P	P	P	P	P	P	P	P	P	P	
2	BARSHARANI RAY	P	P	P	P	P	P	P	P	P	P	
3	BUSRA AZIM	P	P	P	P	P	P	P	P	P	P	
4	CHAITANYA BEHERA	P	P	P	P	P	P	P	P	P	P	
5	DEBENDRA SHIAL	P	.	P	P	P	P	P	P	P	P	
6	DEEPANJALI SAHOO	P	P	P	P	P	P	P	P	P	P	
7	DIGVIJAY RATH	P	P	P	P	P	.	.	.	P	P	
8	JANMEJAYA DAS	P	P	P	P	P	P	P	P	P	P	
9	KAMALAKANTA PARIDA	P	P	P	P	P	P	P	P	P	P	
10	LOPAMUDRA BEHERA	P	P	P	P	P	P	P	P	P	P	
11	MADHUSMITA SETHI	P	P	P	P	P	P	P	P	P	P	
12	MANAS DAS	P	P	P	P	P	P	P	P	P	P	
13	MANASI PANDA	P	P	P	.	P	P	P	P	P	P	
14	MANIKA GOCHHAYAT	P	P	P	P	P	P	P	P	P	P	
15	MANISHA PANDA	P	P	P	P	P	P	P	P	P	P	
16	MANORANJAN GOUDA	P	P	P	P	P	P	P	.	P	P	
17	MIR NOORUL ISLAM	P	P	P	P	P	P	P	P	P	P	
18	MIRZA HAMZA RAZA	P	P	P	P	P	P	P	P	P	P	
19	MUKESH BHADRA	P	P	P	P	P	P	P	P	P	P	
20	MURSHID KHAN	P	P	P	P	P	P	P	P	P	P	
21	NEHA KHAN	P	P	P	P	P	P	P	P	P	P	
22	NIBEDITA MUDULI	P	P	P	P	P	P	P	P	P	P	
23	OMM PRAKASH SAHOO	P	P	P	P	P	P	P	P	P	P	
24	POOJA PRADHAN	P	P	P	.	P	P	P	P	P	P	
25	PRASAD BEHERA	P	P	P	P	P	P	P	P	P	P	
26	PRATIKSHYA ACHARYA	P	P	P	P	P	P	P	P	P	P	
27	PRITIRANJAN MOHAPATRA	P	P	P	P	P	P	P	P	P	P	
28	PRIYABRATA MALLICK	P	.	P	P	P	P	P	P	.	P	
29	PRIYANKA KHATUA	P	P	P	P	P	P	P	P	P	P	
30	RAI DUTTA	P	.	P	P	P	P	P	P	P	P	
31	RESHMA PARWEEN	P	P	P	P	P	P	P	P	P	P	
32	SAMEER PATRA	P	P	P	P	P	P	P	P	P	P	
33	SIBANI BEHERA	P	P	P	P	P	P	P	P	P	P	
34	SOHANA PERWEEN	P	P	P	P	P	P	P	P	P	P	
35	SUSHREE ANANYA DASH	P	P	P	P	P	P	P	P	P	P	
36	SUSIL RAJ SINGH	P	P	P	P	P	P	P	P	P	P	
37	SWEETY MALLICK	P	P	P	P	P	P	P	P	P	P	
38	BIBHUTI BHOI	P	P	P	P	P	P	P	P	P	P	
39	KRUPASINDHU SHANKHUA	P	P	.	P	P	P	P	P	.	P	
40	SASHIKANT SAHOO	P	P	P	P	P	P	P	P	P	P	
		02/12	04/12	06/12	09/12	11/12	13/12	15/12	20/12	27/12	28/12	

ASTHA School of Management

Transformational Leadership Excellence Through NLP & Neuroscience

Nominated Students List

Sl. No.	Registration No.	Name
1	2406284027	AURO ASISH DAS
2	2406284031	BARSHARANI RAY
3	2406284041	BUSRA AZIM
4	2406284042	CHAITANYA BEHERA
5	2406284053	DEBENDRA SHIAL
6	2406284056	DEEPANJALI SAHOO
7	2406284057	DIGVIJAY RATH
8	2406284066	JANMEJAYA DAS
9	2406284076	KAMALAKANTA PARIDA
10	2406284082	LOPAMUDRA BEHERA
11	2406284084	MADHUSMITA SETHI
12	2406284088	MANAS DAS
13	2406284089	MANASI PANDA
14	2406284090	MANIKA GOCHHAYAT
15	2406284091	MANISHA PANDA
16	2406284095	MANORANJAN GOUDA
17	2406284099	MIR NOORUL ISLAM
18	2406284101	MIRZA HAMZA RAZA
19	2406284104	MUKESH BHADRA
20	2406284105	MURSHID KHAN
21	2406284106	NEHA KHAN
22	2406284108	NIBEDITA MUDULI
23	2406284113	OMM PRAKASH SAHOO
24	2406284115	POOJA PRADHAN
25	2406284121	PRASAD BEHERA
26	2406284123	PRATIKSHYA ACHARYA
27	2406284127	PRITIRANJAN MOHAPATRA
28	2406284128	PRIYABRATA MALLICK
29	2406284132	PRIYANKA KHATUA
30	2406284137	RAI DUTTA
31	2406284155	RESHMA PARWEEN
32	2406284165	SAMEER PATRA
33	2406284197	SIBANI BEHERA
34	2406284210	SOHANA PERWEEN
35	2406284242	SUSHREE ANANYA DASH
36	2406284246	SUSIL RAJ SINGH
37	2406284250	SWEETY MALLICK
38	2406284034	BIBHUTI BHOI
39	2406284079	KRUPASINDHU SHANKHUA
40	2406284177	SASHIKANT SAHOO

ASTHA SCHOOL OF MANAGEMENT
Bhubaneswar

Summary Report
Transformational Leadership Excellence through NLP and Neuroscience

A Value-Added Course on **Transformational Leadership Excellence through NLP and Neuroscience** was conducted at ASTHA School of Management for the batch **2024–2025**. The course was conducted from **02–28 December 2024**. A total of **10 classes** were organized, with duration of **3 hours per class**.

The course instructors were **Prof. (Dr.) RKS Mangesh Dash**, **Mr. Sanjeev Kumar Sahoo & Ltn. Seema Das** and the course coordinators were **Md. Asif Khan (Assistant Professor – HR)** and **Satyanath Mohapatra (Assistant Professor – Finance)**. The course was designed to add value to students' managerial competencies by enhancing their understanding of Neuro-Linguistic Programming (NLP) and its applications in professional and business environments.

The primary objectives of the course were to develop effective communication skills, improve listening and speaking abilities, strengthen interpersonal effectiveness, and equip students with practical NLP techniques for leadership, motivation, decision-making, and corporate success. The course also focused on building self-awareness, confidence, and professional excellence among participants.



The sessions were conducted in **offline mode**, incorporating interactive discussions, practical exercises, case studies, and experiential learning activities. A total of **40 students** actively participated in the program and successfully completed all course requirements.

The course was successfully conducted, and certificates of completion were distributed to the participating students during the valedictory session. The program received positive feedback from students and significantly contributed to their personal and professional development.

Course Coordinators:
Md. Asif Khan, Assistant Professor – HR
Satyanath Mohapatra, Assistant Professor – Finance